



STIC Search Report

118251
EIC 3600

STIC Database Tracking Number: 116222

TO: Richard Fults
Location: PK5 7C20
Art Unit : 3628
Wednesday, March 10, 2004

Case Serial Number: 09/733035

From: Ginger Roberts DeMille
Location: EIC 3600
PK5-Suite 804
Phone: 305-5774

Ginger.roberts@uspto.gov

Search Notes

Dear Examiner Fults:

Please find attached the results of your search for 09/733035.

The search was conducted using the mandatory database lists for Business Methods.

These other sources were also used: Internet, STN

If you have any questions, please do not hesitate to contact me.

Thanks for using EIC3600!

Ginger

finds 12/11/00



STIC EIC 3600 Search Request Form

118 251

Today's Date:

Priority Date:

12/11/2000

Your Name Dick Fultz

AU 3628

Examiner # _____

Room # _____

Phone _____

Serial #

09 / 733 035

Format for Search Results:

PAPER

DISK

EMAIL

Where have you searched?

Please attach citations of relevant art you have found.

What is the focus of this search?

Please include concepts, synonyms, keywords, definitions, strategies, in short anything that helps to describe the topic. Please attach a copy of the abstract and pertinent claims.

Refocus Search.

Priority \Rightarrow 12/11/2000

STIC Searcher _____

Phone _____

Date picked up _____

Date completed _____



Internet

SupplierOne.com's e-marketplace is simple, efficient and effective for both **buyers** and suppliers. While Internet catalogs for standard parts are commonplace, custom parts **require** custom quotes and involves laborious processes of communicating specifications, collaborating on part design, and comparing...

8/3,K/104 (Item 1 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

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01144453

How to Use the Internet To Facilitate Procurement

New York Construction News March, 2000; Pg 66; Vol. 48, No. 8

Journal Code: NYC ISSN: 028-7164

Section Heading: THE BOTTOM LINE

Word Count: 1,034 *Full text available in Formats 5, 7 and 9*

BYLINE:

By Tim Perini

TEXT:

... the appropriate information on a standard electronic template. The system then finds suppliers from its **network** database that can sell the product and also meet the **RFQ** criteria. The **buyer** then selects as few or as many suppliers as he or she would like to receive the **RFQ**.

In turn, the **network** contacts the appropriate suppliers via e-mail with a direct link to the **RFQ** on the **Web** site. The suppliers can then respond **online** to the **RFQ**. If they want, **buyers** and suppliers can conduct **online** negotiations over price, delivery, or other terms and **conditions**. Once they have reached an agreement, a purchase order is automatically generated online and sent...

...TEXT: ACCEL, VeriBest, Mentor, OrCAD and Zuken-Redak, or can request a quote by typing the **required** information. The program **automatically** transfers all the job information directly to the **RFQ** forms running on the **Web** site. Approved **customers** can obtain a quote in approximately two minutes, without inputting any data other than the...

8/3,K/19 (Item 12 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01601523 02-52512

Now we're finally getting somewhere

Schwartz, Susana

Insurance & Technology v23n3 PP: 38-39 Mar 1998

ISSN: 0892-8533 JRNL CODE: IIN

WORD COUNT: 1204

...TEXT: Internet to reduce, if not eliminate, extraneous mailing and telephone costs, streamline administration, and extend **customer** service to many audiences, including **consumers**, **agents**, suppliers, independent contractors, brokers and business partners. By putting up **on - line** requests for quotation (**RFQ**) forms, **agent** locators, retirement calculators, policies and payment systems, insurers' **Web** sites are enabling **consumers** to go beyond learning the **specifics** about complex products, such as whole life or universal life insurance, to actual evaluation and...

8/3,K/20 (Item 13 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01568391 02-19380

A PC marketplace for petrochemical gear

Valenti, Michael

Mechanical Engineering v120n1 PP: 16-18 Jan 1998

ISSN: 0025-6501 JRNL CODE: MEG

WORD COUNT: 475

...TEXT: and specify a list of suppliers to receive it. An attachment file system enables the **buyer** to include supporting documents such as operating **specifications** and drawings with the **RFQ**. According to Berka, this complete package is then assembled and **automatically** transmitted to the appropriate suppliers electronically.

The **vendors** respond with a bid fitting those **specifications** and sometimes with an alternate proposal that meets the **RFQ**'s intent. The system **automatically** tabulates the proposals. The **user** then evaluates those proposals, decides which one is the most suitable, and awards a purchase...

8/3,K/21 (Item 14 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01485737 01-36725

The new bottom line

COMPANY NAMES (DIALOG GENERATED): Bottom Line ; Forrester Research ; Web
? b 15

31mar04 15:22:08 User267143 Session D162.2
\$1.10 0.194 DialUnits File624
\$3.50 1 Type(s) in Format 9
\$3.50 1 Types
\$4.60 Estimated cost File624
\$0.24 TELNET
\$4.84 Estimated cost this search
\$4.92 Estimated total session cost 0.351 DialUnits

File 15:ABI/Inform(R) 1971-2004/Mar 31
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*File 15: Alert feature enhanced for multiple files, duplicate
removal, customized scheduling. See HELP ALERT.

Set	Items	Description
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? t 01568391/9

01568391/9

DIALOG(R)File 15:ABI/Inform(R)
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01568391 02-19380

A PC marketplace for petrochemical gear

Valenti, Michael

Mechanical Engineering v120n1 PP: 16-18 Jan 1998 CODEN: MEENAH ISSN:
0025-6501 JRNL CODE: MEG

DOC TYPE: Journal article LANGUAGE: English LENGTH: 2 Pages
WORD COUNT: 475

ABSTRACT: Petro Pages ECP, a program that will assist mechanical engineers working in the petrochemical and other process industries to find and purchase equipment, has been developed by Aphelion Inc. One of the first applications will be in Venezuela.

TEXT: The Houston-based software developer Aphelion Inc. has developed Petro Pages ECP (for "electronic competitive procurement"), a program that will assist mechanical engineers working in the petrochemical and other process industries to find and purchase equipment from pumps to vessels directly from their own personal computer.

The company has been developing software to support the procurement process in the petrochemical area with its Petro Pages software for the past five years, according to company president Reg Berka, a mechanical engineer. "It has always frustrated us as mechanical engineers when we had to source a bearing, pump, or motor by searching in trade magazines, which are limited in scope, or buyers' guides that become obsolete soon after publication," Berka said. With his colleagues, Berka designed Petropages, a powerful search engine that can be installed directly on a PC, eliminating the need for a CD-ROM.

Petro Pages ECP is the latest extension of the supplier-management application within the search engine. Users of Petro Pages ECP can quickly create a request for quote (RFQ) and specify a list of suppliers to receive it. An attachment file system enables the buyer to include supporting documents such as operating specifications and drawings with the RFQ. According to Berka, this complete package is then assembled and automatically transmitted to the appropriate suppliers electronically.

The vendors respond with a bid fitting those specifications and sometimes with an alternate proposal that meets the RFQ's intent. The system automatically tabulates the proposals. The user then evaluates those proposals, decides which one is the most suitable, and awards a purchase order. The entire process is communicated through the PC and Internet. Larry Inman, a procurement manager at M.W Kellogg in Houston, said "the Petro Pages ECP system could cut days out of the procurement cycle."

One of the first applications of Petro Pages ECP will be in Venezuela this month. The oil business is undergoing a boom there as the South American country increases its oil production, and both U.S. and Venezuelan engineering firms are hard-pressed to support production increases. The international procurement process is filled with inefficiencies.

(Photograph Omitted)

Captioned as: Petrochemical companies can receive bids and order equipment like this rotor compressor with Petro Pages ECP software.

Aphelion has set up a satellite office in the city of Valencia to coordinate Petro Pages ECP for Venezuelan suppliers, engineering, and operating companies including Vepica, Enelven, and Enelbar as well as American firms. Through this effort, Venezuelan firms will be able to conduct business with American suppliers of equipment they need to import.

"In a country like Venezuela, Petro Pages ECP will be more than a convenience," said Antonio Brey, manager of procurement at Vepica. "It will, in the future, help alleviate our postal infrastructure problems." Conversely, U.S. companies engaged in projects in Venezuela will be able to conduct business efficiently with local suppliers. MICHAEL VALENTI

THIS IS THE FULL-TEXT. Copyright American Society of Mechanical Engineers 1998

GEOGRAPHIC NAMES: US; Venezuela

DESCRIPTORS: Software; Petrochemicals industry; Equipment purchasing
CLASSIFICATION CODES: 9190 (CN=United States); 9173 (CN=Latin America);
9000 (CN=Short Article); 5240 (CN=Software & systems); 8640 (CN=Chemical
industry); 5120 (CN=Purchasing)

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? t 01144453/9

01144453/9

DIALOG(R) File 624: McGraw-Hill Publications
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01144453

How to Use the Internet To Facilitate Procurement

New York Construction News March, 2000; Pg 66; Vol. 48, No. 8

Journal Code: NYC ISSN: 028-7164

Section Heading: THE BOTTOM LINE

Word Count: 1,034

BYLINE:

By Tim Perini

TEXT:

Industry veterans know first hand that construction firms are cautious about embracing new technology. Yet considering the volume of business that is expected to be done over the Internet - \$1.3 trillion in business-to-business sales over the World Wide Web by 2004, according to Forrester Research - it is hard to ignore the fact that the Web is the wave of the future.

The important question is how can we put it to work for the construction industry? One important way is to use the power of the Internet to overcome the high costs and inefficiencies of the procurement process - i.e. buying and selling of construction products and equipment.

Given the fragmentation of the \$650-plus billion U.S. construction industry, in which -- the top five contractors make up less than 2.5 percent of total industry revenues; there are over 500,000 purchasers of products and equipment, including general contractors and subcontractors; and there are more than 300,000 product suppliers, of which the top 10 make up less than 15 percent of the market -- the Internet is clearly an effective tool that can be used to bring these companies together.

Very soon, in fact, it will be possible for buyers to use a Web-based construction network or "virtual marketplace" to gain access to a larger number of suppliers, obtain competitive prices, and reduce the seemingly endless stream of paperwork, faxes and phone calls.

Similarly, suppliers will be able to access a lot more buyers at the click of a button, dramatically reducing their marketing and customer acquisition costs. All it will take is a personal computer with a modem and access to the Internet.

Here's how it will work: a buyer logs onto a Web site that acts as a virtual marketplace or network and creates a request-for-quotation (RFQ) for a product by filling in the appropriate information on a standard electronic template. The system then finds suppliers from its network database that can sell the product and also meet the RFQ criteria. The buyer then selects as few or as many suppliers as he or she would like to receive the RFQ.

In turn, the network contacts the appropriate suppliers via e-mail with a direct link to the RFQ on the Web site. The suppliers can then respond online to the RFQ. If they want, buyers and suppliers can conduct online negotiations over price, delivery, or other terms and conditions. Once they have reached an agreement, a purchase order is automatically generated online and sent to both parties electronically. The supplier then delivers the materials directly to the purchaser. Once both parties confirm delivery, an invoice is generated online and sent automatically to the buyer via e-mail for payment.

Advantages

For owners, developers, contractors and subcontractors, buying products and

equipment on the Internet translates into a simpler, faster and cheaper way of doing business. In addition to dramatically reducing product prices, automation simplifies the traditional time-consuming and inefficient procurement process, cutting lead times for buying products by as much as 95 percent.

In addition, an online products network provides immediate access to up-to-date product information - including availability, prices, delivery status and product promotions or liquidations - from anywhere at any time.

Using an online network also enables contractors or subcontractors to estimate project costs and procure materials and equipment more quickly, allowing them to bid on more projects, more accurately, without increasing overhead and other resources. Access to a large network of suppliers will also enhance a buyer's ability to find - and negotiate - a better price.

In addition, a Web-based system allows contractors and subcontractors to streamline accounts payable and keep detailed records of all transactions and communications without the need to set up such a system in-house. Over the long term, the Web site creates a database of buyers' transactions, allowing them to track long-term procurement patterns. After a job is completed, the network's Web site also can provide an efficient secondary market to sell used or unused materials.

Benefits

The benefits to suppliers are equally appealing. First, easy, electronic access to a wide network of buyers increases market reach, leading to dramatically reduced marketing and customer acquisition costs. For example, suppliers can post and maintain all of their product information online, in real time, and thus reduce the volume of catalogs they must print and mail.

Also, a procurement network reduces needless paperwork, streamlines the order fulfillment process, and ensures a more efficient way of getting paid. Finally, it improves suppliers' ability to manage their inventory by creating seamless, electronic integration with product demand from buyers. Ultimately, the benefits translate into increased revenues and an improved bottom line for suppliers.

Knowledge is Key

Clearly, doing business over the Internet is the wave of the future. For most industries, technology has evolved to the point that completing transactions over the Web is simple and intuitive. For the construction industry, however, adoption of the Internet has been slow. Therefore, it is important to use a Web-based supply network that incorporates in-depth knowledge of the construction and the procurement process and that is, above all, reliable to the user.

Many business-to-business Web sites are emerging that offer a wide range of solutions for the construction market. Most try to force fit new technology without really understanding the customer's needs.

Most likely, Web-based companies that combine significant experience and knowledge of the industry, a wide network of contacts, and a deep understanding of what customers really want will end up being the winners. For Web-based procurement, this is particularly important given the complexity of the process, and participants should choose providers wisely.

The Bottom Line

The bottom line is a comprehensive buying and selling network combining deep knowledge of the construction industry with the power of the Internet to generate efficiencies and lower costs for both buyers and suppliers. The time is right to get online.

AUTHOR BIOGRAPHY:

The author of this column, Tim Perini, is co-founder and chief executive officer of eBricks.com, an online construction supplies network based in New York City.

Search Report from Ginger R. DeMille

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File 350:Derwent WPIX 1963-2004/UD,UM &UP=200416
 (c) 2004 THOMSON DERWENT
 File 344:Chinese Patents Abs Aug 1985-2004/Mar
 (c) 2004 European Patent Office
 File 347:JAPIO Oct 1976-2003/Oct(Updated 040202)
 (c) 2004 JPO & JAPIO
 File 371:French Patents 1961-2002/BOPI 200209
 (c) 2002 INPI. All rts. reserv.
 File 2:INSPEC 1969-2004/Feb W5
 (c) 2004 Institution of Electrical Engineers
 File 35:Dissertation Abs Online 1861-2004/Feb
 (c) 2004 ProQuest Info&Learning
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 (c) 2004 BLDSC all rts. reserv.
 File 99:Wilson Appl. Sci & Tech Abs 1983-2004/Feb
 (c) 2004 The HW Wilson Co.
 File 233:Internet & Personal Comp. Abs. 1981-2003/Sep
 (c) 2003 EBSCO Pub.
 File 256:SoftBase:Reviews,Companies&Prods. 82-2004/Feb
 (c)2004 Info.Sources Inc
 File 474:New York Times Abs 1969-2004/Mar 09
 (c) 2004 The New York Times
 File 475:Wall Street Journal Abs 1973-2004/Mar 09
 (c) 2004 The New York Times
 File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
 (c) 2002 The Gale Group

Set	Items	Description
S1	2016	RFQ OR REQUEST? ?(1W)(QUOTATION? OR QUOTE? ? OR PRICE OR ESTIMATE)
S2	16012	(RESEARCH? OR STUDY? OR EVALUAT? OR ANALYS? OR ANALYZ?) (N)-MARKET
S3	6313	(SELL OR SELLS OR EXCHANG? OR TRADE?) (3N)(BID OR BIDS OR OFFER? ?) OR UBID? OR U()BID?
S4	0	S1 AND S2 AND S3
S5	6	S1 AND S3
S6	168	S1 AND IC=G06F
S7	4	S6 AND IC=H04L
S8	4	S7 NOT S5
S9	4	S1 AND IC=H04L
S10	0	S9 NOT (S7 OR S5)
?		

Search Report from Ginger R. DeMille

? t5/4/all

5/4/1 (Item 1 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2004 THOMSON DERWENT. All rts. reserv.

IM- *Image available*

AA- 2003-765145/200372|

XR- <XRPX> N03-612836|

TI- Computer system for use in electronic marketplace, calculates distance between target line and **sell bids**, based on which closest **bid** line and desirable **sell bid** are determined|

PA- LEE J (LEEJ-I)|

AU- <INVENTORS> LEE J|

NC- 001|

NP- 001|

PN- US 20020165813 A1 20021107 US 2001848427 A 20010504 200372 B|

AN- <LOCAL> US 2001848427 A 20010504|

AN- <PR> US 2001848427 A 20010504|

LA- US 20020165813(16)|

AB- <PN> US 20020165813 A1|

AB- <NV> NOVELTY - The computer system includes several bid lines represented in a Cartesian co-ordinate system, located within one or more target areas, and one or more target lines representing desired attribute value. The distance between the target line and **sell bids** are calculated, based on which closest bid line and a desired **sell bid** are determined.|

AB- <BASIC> DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (1) method of assisting to search for one or more **sell bids** among two or more **sell bids** ;
- (2) interface for assisting to search for one or more **sell bids** among two or more **sell bids** ; and
- (3) machine-readable medium containing code for searching one or more **sell bids** among two or more **sell bids** .

USE - For market makers of electronic marketplaces.

ADVANTAGE - An improved system is provided that allows a user to specify desirable attributes directly in the view of **sell bids**, and provides a set of **sell bids** that most closely satisfy the desirable attribute values.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the system architecture of the electronic marketplace.

web browser (112)

electronic marketplace (140)

web server (141)

network (160)

request for quotes (200)

pp; 16 DwgNo 1/8|

DE- <TITLE TERMS> COMPUTER; SYSTEM; ELECTRONIC; CALCULATE; DISTANCE; TARGET ; LINE; SELL; BID; BASED; CLOSELY; BID; LINE; SELL; BID; DETERMINE|

DC- T01|

IC- <MAIN> G06F-017/60|

MC- <EPI> T01-N01A2A; T01-S03|

FS- EPI||

5/4/2 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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Search Report from Ginger R. DeMille

IM- *Image available*
AA- 2003-616167/200358|
XR- <XRPX> N03-490604|
TI- Electronic-commerce trading system, multi-matching unit matching **sell bids** of seller with **request** for **quotation** having various attributes and business conditions of buyer that is evaluated for selecting winning bid|
PA- LEE J (LEEJ-I)|
AU- <INVENTORS> LEE J|
NC- 001|
NP- 001|
PN- US 20030088494 A1 20030508 US 2000733035 A 20001211 200358 B|
AN- <LOCAL> US 2000733035 A 20001211|
AN- <PR> US 2000733035 A 20001211|
LA- US 20030088494(18)|
AB- <PN> US 20030088494 A1|
AB- <NV> NOVELTY - The system has a multi-matching unit (552) to match a buyer **request** for **quotations** (**RFQ**) with a sellers **bid** records (900). **Sell bid** presentation and evaluation units (550,553) that presents and evaluates the **sell bids** to satisfy the attributes and business conditions to select the winning bid. Communication and transaction completion units negotiate and purchase the product by the winner.|
AB- <BASIC> DETAILED DESCRIPTION - The buyer unit has **RFQ** creation and submission unit enabling the buyers to create and submit RFQs with attributes and business conditions of preference. A **RFQ** receiving and storing unit enable a market place to receive and store the request in the database system and **RFQ** posting unit to post it to various potential sellers. The seller unit has a **sell bid** creation and submission units that creates and submits the **sell bids** with set of attribute values. A **sell bid** receiving and storing unit enables the market place to receive and store the **sell bid** values with attributes in the database systems. An INDEPENDENT CLAIM is also included for a method of doing business over a network.
USE - Used for online trading over a computer network.
ADVANTAGE - The system provides a shorten **RFQ** without sacrificing the effectiveness of trading mechanism and also allows the buyers to research the market without submitting RFQs to electronic market place that improves the efficiency and accuracy of the system.
DESCRIPTION OF DRAWING(S) - The drawing shows a block diagram of a business process with **sell bid** aggregation
Sell bid presentation and evaluation units (550,553)
Multi-matching unit (552)
Sellers bid records (900)
pp; 18 DwgNo 5/10|
DE- <TITLE TERMS> ELECTRONIC; TRADE; SYSTEM; MULTI; MATCH; UNIT; MATCH; SELL; BID; REQUEST; QUOTATION; VARIOUS; ATTRIBUTE; BUSINESS; CONDITION; BUY; EVALUATE; SELECT; WINNING; BID|
DC- T01|
IC- <MAIN> G06F-017/60|
MC- <EPI> T01-N01A2A; T01-N01A2F|
FS- EPI||

5/4/3 (Item 3 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2004 THOMSON DERWENT. All rts. reserv.

IM- *Image available*

AA- 2003-120212/200311|

Search Report from Ginger R. DeMille

XR- <XRPX> N03-095833|
TI- **Sell bid** configuration method, for selling or buying products or services online over computer network, constructs **sell bid** candidates for target **Request For Quotes** , using inference engines and extracted facts and rules from base database|
PA- LEE H S (LEE H-I); LEE J (LEE J-I)|
AU- <INVENTORS> LEE H S; LEE J|
NC- 001|
NP- 001|
PN- US 20020165844 A1 20021107 US 2001848426 A 20010504 200311 B|
AN- <LOCAL> US 2001848426 A 20010504|
AN- <PR> US 2001848426 A 20010504|
LA- US 20020165844(14)|
AB- <PN> US 20020165844 A1|
AB- <NV> NOVELTY - A computer system ranks objects having attributes. The system integrates data from enterprise data sources into an aggregated enterprise database. A knowledge base is generated by extracting facts and/or rules from the aggregated enterprise database and stores them. A bid configurator is provided which constructs **sell bid** candidates for target **Request For Quotes** (RFQs) by using inference engines and the extracted facts and rules from the knowledge base database.|
AB- <BASIC> DETAILED DESCRIPTION - At step (205), the buyer submits RFQs for products or services having attribute preferences to electronic marketplaces over a network. At step (210), the market maker allows the submitted **RFQ** to be posted on the e-marketplace for a period of time specified by the buyer. While RFQs are posted in the e-marketplace, the seller examines and evaluates the RFQs and decides whether to submit **sell bids** to the RFQs, at step (215). For selecting one or more RFQs to submit bids to, a seller may use a scoring function for multi-attribute decision analysis. At step (220), the seller creates offers for each of the selected RFQs by configuring the details of the offers using inference engines, the suggested attribute values of the **RFQ** under consideration, and knowledge base systems that provides facts (or data) and rules about the seller's enterprise and market. Once the seller creates one or more bids for an **RFQ** , it sends them to the marketplace, at step of (225).
INDEPENDENT CLAIMS are also included for:
(1) A computer system for ranking one or more objects having two or more attributes
(2) A machine readable medium containing code for configuring one or more **sell bids**
USE - For selling or purchasing products or services online over a computer network.
ADVANTAGE - Does not require the user to manually understand and remember a large amount of detailed information that involves the realization of the seller's objectives such as revenue/profit while minimizing cost.
DESCRIPTION OF DRAWING(S) - The drawing shows a flow chart of a **request for quotes** process.
buyer submits RFQs (205)
RFQ to be posted on the e-marketplace (210)
seller examines and evaluates the RFQs (215)
seller creates offers (220)
bids sent to the marketplace (225)
pp; 14 DwgNo 2/8|
DE- <TITLE TERMS> **SELL; BID; CONFIGURATION; METHOD; SELL; BUY; PRODUCT; SERVICE; COMPUTER; NETWORK; CONSTRUCTION; SELL; BID; CANDIDATE; TARGET; REQUEST; INFER; ENGINE; EXTRACT; FACT; RULE; BASE; DATABASE**|
DC- T01|
IC- <MAIN> G06N-005/04|

Search Report from Ginger R. DeMille

MC- <EPI> T01-N01A2A; T01-S03|
FS- EPI||

5/4/4 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX
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IM- *Image available*

AA- 2001-521416/200157|

XR- <XRPX> N01-386335|

TI- Interactive **bid exchange** for buyer and seller transactions for products or services on a central open exchange using a form with standardized fields describing the products or services sorts **RFQ** and bid based on two fields|

PA- OPEN BID EXCHANGE CORP (OPEN-N)|

AU- <INVENTORS> CHEUNG T Y; POON P|

NC- 093|

NP- 002|

PN- WO 200109805 A2 20010208 WO 2000US40505 A 20000728 200157 B|

PN- AU 200071391 A 20010219 AU 200071391 A 20000728 200157|

AN- <LOCAL> WO 2000US40505 A 20000728; AU 200071391 A 20000728|

AN- <PR> US 99363415 A 19990729|

FD- WO 200109805 A2 G06F-017/60

<DS> (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

<DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

FD- AU 200071391 A G06F-017/60 Based on patent WO 200109805|

LA- WO 200109805(E<PG> 27)|

DS- <NATIONAL> AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW|

DS- <REGIONAL> AT; BE; CH; CY; DE; DK; EA; ES; FI; FR; GB; GH; GM; GR; IE; IT; KE; LS; LU; MC; MW; MZ; NL; OA; PT; SD; SE; SL; SZ; TZ; UG; ZW|

AB- <PN> WO 200109805 A2|

AB- <NV> NOVELTY - With the method a buyer inputs a request (112) for quote of three fields of the goods or services sought by the buyer, and places it on an exchange on the Internet. The seller in response to the request offers a bid with fields describing the offered goods and services and places it on the exchange. The request is sorted and the bid based on the two fields. The buyer selects a **bid** on the **exchange**. |

AB- <BASIC> USE - As an interactive **bid exchange** for buyer and seller transactions for products or services on a central open exchange using a form with standardized fields describing the products or services.

ADVANTAGE - The identities of both the buyer and the seller are kept confidential until the buyer selects a specific bid for completing the transaction.

DESCRIPTION OF DRAWING(S) - The drawing shows a portion of the flowchart of the steps according to the present invention for use by a prospective buyer.

inputting the request via a form (112)

pp; 27 DwgNo 1A/2|

DE- <TITLE TERMS> INTERACT; BID; EXCHANGE; BUY; TRANSACTION; PRODUCT; SERVICE; CENTRAL; OPEN; EXCHANGE; FORM; FIELD; DESCRIBE; PRODUCT; SERVICE; SORT; BID; BASED; TWO; FIELD|

DC- T01; T05; W01|

Search Report from Ginger R. DeMille

IC- <MAIN> G06F-017/60|
MC- <EPI> T01-J05A1; T05-L02; W01-C05B3C|
FS- EPI||

5/4/5 (Item 1 from file: 256)

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2004 Info.Sources Inc. All rts. reserv.

PRODUCT NAMES: Dynamic Pricing Network (030341); Dyn@mic Buyer (029297)

TITLE: More Goods on the Block: WayBid, Bid.com open a wider range to buyers

WAYBID Technologies' Dynamic Pricing Network and Bid.com's Dyn@mic Buyer are highlighted in a discussion of the two online auction companies' efforts to 'enable enterprises to incorporate into their online buying the sophisticated buying strategies that they have long used offline.' Dynamic Pricing Network links multiple e-marketplaces and auctions so that each e-marketplace's goods can be exposed to a much larger pool of possible buyers. The new services allow public and private auctions and exchanges to participate through unified views of multiple auctions and to assess multiple evaluation criteria when making bids for goods. An item is automatically listed on all other participating sites, and when a bid is made on an item, the bid is instantly replicated to the other **exchanges**. Bid .com wants to make online procurement more efficient with a Web-based service that allows buyers to assess responses to **requests** for **quotations** or RFQs by using various criteria, not only price. For instance, a company seeking to purchase 300 desktop computers can send out a **request** for **quotes**, then evaluate the answers by comparing them with preset criteria. Each attribute, including price and delivery time, is assigned a value, and the buyer can choose the proposals with the best overall values.

5/4/6 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

03456415

DEVELOPMENT OF STOCK MARKET INFORMATION NETWORK

EUROPE - DEVELOPMENT OF STOCK MARKET INFORMATION NETWORK

Banking Technology (BTY) 0 April 1990 ps4-5

ISSN: 0266-0865

A European-wide stock market price information network is expected to be running live by the end of 1990, the 12 members of the Federation of Stock Exchanges of the European Community (FSEEC) having agreed to cooperate in the Pipe (Price Information Project Europe) project. Following responses from over 40 companies to a Request for Qualification (**RFQ**), six firms were sent the Invitation to Tender (ITT) in February 1990 with final submissions being required by March 1990. The shortlisted firms are ADP, Andersen Consulting, Geisco, Price Waterhouse Europe, Quotron and Electronic Data systems. The FSEEC expects the company winning the bid to act as chief contractor for the project, while it is hoped that the technology will be developed by a consortium. Reuters and Telerate, the leaders in the quote vending business are however not amongst the shortlisted companies. Telerate says that it did not reply to the **RFQ**, intending to continue negotiating the supply of information with individual **exchanges**. Reuters did **bid** for the contract but the proposals it put

Search Report from Ginger R. DeMille

forward to ensure that it would not be disadvantaged by cooperating in the project were declined by the FSEEC. The development of Pipe has been hampered by differences between various European stock exchanges and the International Stock Exchange in London, UK, which currently carries the major European stocks through Seaq International, is likely to provide strong opposition.

?

Search Report from Ginger R. DeMille

? t8/4/all

8/4/1 (Item 1 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2004 THOMSON DERWENT. All rts. reserv.

IM- *Image available*

AA- 2002-330501/200237|

XR- <XRPX> N02-259372|

TI- Commodities exchange price data calculation method using internet involves receiving price data set in responsive to product specification data set, from seller agent and creating normalized price data value|

PA- PROBUILD INC (PROB-N)|

AU- <INVENTORS> HANSEN V|

NC- 001|

NP- 001|

PN- CA 2351595 A1 20011228 CA 2351595 A 20010626 200237 B|

AN- <LOCAL> CA 2351595 A 20010626|

AN- <PR> US 2000607502 A 20000628|

LA- CA 2351595(E<PG> 41)|

AB- <PN> CA 2351595 A1|

AB- <NV> NOVELTY - A **request** for **quote** including product specification data set is received from a buyer agent and transmitted to a seller agent. A price data set in responsive to the transmitted product specification data set is received from a seller agent and normalized to create a normalized price data value.|

AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for computer readable recorded medium storing commodities exchange price data calculation program.

USE - For calculating exchange price data of commodity items such as lumber, agricultural products, metals and livestock/meat, etc., using internet.

ADVANTAGE - Allows larger companies to bid for larger orders with more bidding power and provides possibility of gaining a lower price in future transaction and identifying optimum purchasing strategy. Enables users to compare inherently different offers having different quality and quantity values.

DESCRIPTION OF DRAWING(S) - The figure shows a pictorial diagram of price data calculation system connected to internet.

pp; 41 DwgNo 2/9|

DE- <TITLE TERMS> COMMODITY; EXCHANGE; PRICE; DATA; CALCULATE; METHOD; RECEIVE; PRICE; DATA; SET; RESPOND; PRODUCT; SPECIFICATION; DATA; SET; AGENT; NORMALISE; PRICE; DATA; VALUE|

DC- T01; W01|

IC- <MAIN> H04L-012/16 |

IC- <ADDITIONAL> G06F-017/60 |

MC- <EPI> T01-J05A; W01-A06|

FS- EPI||

8/4/2 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2004 THOMSON DERWENT. All rts. reserv.

IM- *Image available*

AA- 2002-179182/200223|

DX- <RELATED> 2002-033970|

XR- <XRPX> N02-136291|

TI- Service exchanging method between buyer and seller, involves service buyer and service seller forming contract for service including payment

Search Report from Ginger R. DeMille

plan and deliverable plan|
PA- ASHBY D C (ASHB-I)|
AU- <INVENTORS> ASHBY D C|
NC- 001|
NP- 001|
PN- US 20020010685 A1 20020124 US 2000174639 P 20000105 200223 B
 <AN> US 2000180733 P 20000207
 <AN> US 2000190824 P 20000321
 <AN> US 2001754979 A 20010105|
AN- <LOCAL> US 2000174639 P 20000105; US 2000180733 P 20000207; US
 2000190824 P 20000321; US 2001754979 A 20010105|
AN- <PR> US 2001754979 A 20010105; US 2000174639 P 20000105; US 2000180733
 P 20000207; US 2000190824 P 20000321|
FD- US 20020010685 A1 G06F-017/60 Provisional application US 2000174639
 Provisional application US 2000180733
 Provisional application US 2000190824|
LA- US 20020010685(16)|
AB- <PN> US 20020010685 A1|
AB- <NV> NOVELTY - A service seller submits a registration to receive
 requests from service buyers in at least one preference category. The
 service buyer posts a **request** for **quotes** (**RFQ**) message
 identifying a need for a service in at least one **RFQ** category. When
 the **RFQ** category matches the preference category, the **RFQ** message
 is notified to the service seller.|
AB- <BASIC> DETAILED DESCRIPTION - The service seller reviews the **RFQ**
 message and responds to the service buyer regarding the requested
 service. The service buyer and service seller form a contract for the
 service including a payment plan and a deliverable plan. An INDEPENDENT
 CLAIM is also included for an apparatus for facilitating the exchange
 of services between buyer and seller.
 USE - For matching buyers with sellers and providing attendant
 support to a transaction.
 ADVANTAGE - Allows service buyer and seller to connect with one
 another through postings and notifications, and to exchange the payment
 and services according to an agreed upon payment plan with the security
 of escrow. Allows service buyer to purchase needed services at the best
 available market rate and to have the services delivered within the
 parameters identified by the buyer.
 DESCRIPTION OF DRAWING(S) - The figure depicts a computer server
 used in the service exchanging method between buyer and seller.
 pp; 16 DwgNo 1/10|
DE- <TITLE TERMS> SERVICE; EXCHANGE; METHOD; BUY; SERVICE; BUY; SERVICE;
 FORMING; CONTRACT; SERVICE; PAY; PLAN; DELIVER; PLAN|
DC- T01; T05|
IC- <MAIN> G06F-017/60 |
IC- <ADDITIONAL> H04K-001/00; H04L-009/00 |
MC- <EPI> T01-N01A1; T01-N01A2A; T05-L02|
FS- EPI||

8/4/3 (Item 3 from file: 350)

DIALOG(R) File 350:Derwent WPIX
(c) 2004 THOMSON DERWENT. All rts. reserv.

AA- 2002-054965/200207|
XR- <XRPX> N02-040551|
TI- Response analyzing method for **requests** for **quotations** of company,
 involves classifying quotes based on set of rules to determine whether
 quote satisfies company rules|
PA- HOFFMAN R P (HOFF-I)|
AU- <INVENTORS> HOFFMAN R P|

210-Mar-0411:27 AM

Search Report from Ginger R. DeMille

NC- 001|
NP- 001|
PN- US 20010047324 A1 20011129 US 2000198397 A 20000419 200207 B
<AN> US 2001837642 A 20010418|
AN- <LOCAL> US 2000198397 A 20000419; US 2001837642 A 20010418|
AN- <PR> US 2000198397 P 20000419; US 2001837642 A 20010418|
FD- US 20010047324 A1 G06F-017/60 Provisional application US 2000198397|
LA- US 20010047324(3)|
AB- <PN> US 20010047324 A1|
AB- <NV> NOVELTY - Responses to **requests** for **quotations** (**RFQ**) are
analyzed to determine whether they conform to a rule based system. A
quote is classified based on a set of rules to determine whether the
quote satisfies company rules. Quotes are converted into a series of
ordered blocks comprising computer understandable character strings.
Words and word groups containing information relevant to quote are
extracted.|
AB- <BASIC> DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included
for system for evaluating quotes.
USE - For analyzing responses to RFQs submitted by companies
through Internet.
ADVANTAGE - Provides an artificial intelligent system capable of
analyzing quotes and extracting information relating to the **RFQ** .
pp; 3 DwgNo 0/0|
DE- <TITLE TERMS> RESPOND; METHOD; REQUEST; COMPANY; CLASSIFY; BASED; SET;
RULE; DETERMINE; SATISFY; COMPANY; RULE|
DC- T01; W01|
IC- <MAIN> **G06F-017/60** |
IC- <ADDITIONAL> H04K-001/00; **H04L-009/00** |
MC- <EPI> T01-J05B1; T01-N01A2; W01-A05|
FS- EPI||

8/4/4 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX
(c) 2004 THOMSON DERWENT. All rts. reserv.

IM- *Image available*
AA- 2001-537240/200160|
XR- <XRPX> N01-399054|
TI- On-line reverse auctioning method via Internet, by executing secret
reverse auctioning process between buyer and selected vendors over
website if buyer selects secret offer mode|
PA- NEED2BUY.COM INC (NEED-N)|
AU- <INVENTORS> FRIEDMAN M S|
NC- 089|
NP- 004|
PN- DE 10019244 A1 20010613 DE 1019244 A 20000418 200160 B|
PN- JP 2001175769 A 20010629 JP 2000118681 A 20000419 200160
PN- WO 200141526 A2 20010614 WO 2000US10404 A 20000418 200160
PN- AU 200042498 A 20010618 AU 200042498 A 20000418 200161|
AN- <LOCAL> DE 1019244 A 20000418; JP 2000118681 A 20000419; WO 2000US10404
A 20000418; AU 200042498 A 20000418|
AN- <PR> US 99458624 A 19991210|
FD- WO 200141526 A2 G06F-017/60
<DS> (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DK
DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS KE KG KP KR KZ LC LK LR LS
LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
TR TT TZ UA UG UZ VN YU ZA ZW
<DS> (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS
LU MC MW NL OA PT SD SE SL SZ TZ UG ZW
FD- AU 200042498 A G06F-017/60 Based on patent WO 200141526|

Search Report from Ginger R. DeMille

LA- DE 10019244(25); JP 2001175769(16); WO 200141526(E)|
DS- <NATIONAL> AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DK DM EE
ES FI GB GD GE GH GM HR HU ID IL IN IS KE KG KP KR KZ LC LK LR LS LT LU
LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
TZ UA UG UZ VN YU ZA ZW|
DS- <REGIONAL> AT; BE; CH; CY; DE; DK; EA; ES; FI; FR; GB; GH; GM; GR; IE;
IT; KE; LS; LU; MC; MW; NL; OA; PT; SD; SE; SL; SZ; TZ; UG; ZW|
AB- <PN> DE 10019244 A1|
AB- <NV> NOVELTY - A buyer connects with a website and generates a price
inquiry for a certain product sold over the website. The buyer votes
for a mode for a reverse auctioning, inclusively either an open offer
mode or a secrete offer mode. If the buyer selects the open offer mode,
an open reverse auctioning process is executed between the buyer and
the selected vendor over the website.|
AB- <BASIC> DETAILED DESCRIPTION - If the buyer selects the secret offer
mode, a secret reverse auctioning process is executed between the buyer
and the selected vendors over the website. An INDEPENDENT CLAIM is also
included for a website system for executing a reverse auctioning via
the Internet.
USE - For buying and selling products via Internet.
ADVANTAGE - Provides electronic exchange system which is suitable
for buyers of basic parts, such as electronic components, and which
provides buyer with maximum flexibility when controlling deposit of
request for **quotation** and the reverse auctioning process.
DESCRIPTION OF DRAWING(S) - The figure is a system diagram of an
electronic exchange system. (Drawing includes non-English language
text)
pp; 25 DwgNo 1/6|
DE- <TITLE TERMS> LINE; REVERSE; METHOD; EXECUTE; SECRET; REVERSE; PROCESS;
BUY; SELECT; VENDING; BUY; SELECT; SECRET; OFFER; MODE|
DC- T01; W01|
IC- <MAIN> G06F-017/60 |
IC- <ADDITIONAL> H04L-012/00 |
MC- <EPI> T01-H07C5E; T01-J05A1; T01-J05A2; W01-A06B7; W01-C05B3C|
FS- EPI||
?

Search Report from Ginger R. DeMille

? show files;ds

File 625:American Banker Publications 1981-2004/Mar 10

(c) 2004 American Banker

File 267:Finance & Banking Newsletters 2004/Mar 08

(c) 2004 The Dialog Corp.

Set	Items	Description
S1	61	RFQ OR REQUEST? ?(1W) (QUOTATION? OR QUOTE? ? OR PRICE OR ESTIMATE)
S2	3543	(RESEARCH? OR STUDY? OR EVALUAT? OR ANALYS? OR ANALYZ?) (N)-MARKET
S3	2042	(SELL OR SELLS OR EXCHANG? OR TRADE?) (3N) (BID OR BIDS OR OFFER? ?) OR UBID? OR U()BID?
S4	0	S1 AND S2 AND S3
S5	5	S1 AND S3
S6	0	S1 AND IC=G06F
S7	0	S6 AND IC=H04L
S8	0	S7 NOT S5
S9	0	S1 AND IC=H04L
S10	0	S9 NOT (S7 OR S5)
S11	0	RD S4 (unique items)
S12	1	S1(S)S2
S13	3	S1(S)S3
S14	1	RD S12 (unique items)
S15	1	S11 OR S14
S16	1	RD (unique items)
S17	6	S5 OR S12:S16
S18	5	RD (unique items)

? t18/3,k/all

18/3,K/1 (Item 1 from file: 625)

DIALOG(R)File 625:American Banker Publications

(c) 2004 American Banker. All rts. reserv.

0252558

* Chase, Citi, Deutsche back Web Forex Mart

American Banker - October 25, 2000; Pg. 15; Vol. 165, No. 205

DOCUMENT TYPE: Journal LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 497

BYLINE:

BY MEGAN J. PTACEK

TEXT:

...them to spend more time thinking about appropriate strategies."

Initially, traders will be able to **request quotes** from as many bank members as they desire and then process the trades. In models...

...exchange. Companies including Currenex and CFOWeb have taken the lead in putting together marketplaces that **offer exchange** services from multiple banks.

Currenex opened for trading in May and now has 25 banks participating. CFOWeb.com launched in June and **offers foreign exchange** trading through nine bank partners as well as other capital markets products to 2,500...

18/3,K/2 (Item 1 from file: 267)

DIALOG(R)File 267:Finance & Banking Newsletters

(c) 2004 The Dialog Corp. All rts. reserv.

110-Mar-0412:06 PM

04608764

Just How Standard Do Standards Need To Be?

Robert Stowsky

Security Industry News

March 8, 2004 DOCUMENT TYPE: NEWSLETTER

PUBLISHER: SECURITIES DATA PUBLISHING

LANGUAGE: ENGLISH

WORD COUNT: 1518

RECORD TYPE: FULLTEXT

(c) SECURITIES DATA PUBLISHING All Rts. Reserv.

TEXT:

...from data vendors.

Likewise RIXML, the Research Information Exchange Markup Language for the distribution of **market research**, provides a solid framework while allowing users to add or delete information. By providing a...

...contents are correct, but also that it is the right message being sent. If I **request** a **quote** and you respond with an execution, we have a problem, regardless of whether the messages...

18/3,K/3 (Item 2 from file: 267)

DIALOG(R)File 267:Finance & Banking Newsletters

(c) 2004 The Dialog Corp. All rts. reserv.

04603527

eSpeed Gets Back on Track

Mary Schroeder

Security Industry News

September 8, 2003 DOCUMENT TYPE: NEWSLETTER

PUBLISHER: SECURITIES DATA PUBLISHING

LANGUAGE: ENGLISH

WORD COUNT: 1636

RECORD TYPE: FULLTEXT

(c) SECURITIES DATA PUBLISHING All Rts. Reserv.

...midst of rolling out a number of product enhancements, including Price Improvement (PI), which allows **traders** to make **bids** and offers within the displayed spread and appears to be having a very successful uptake.

TEXT:

...midst of rolling out a number of product enhancements, including Price Improvement (PI), which allows **traders** to make **bids** and offers within the displayed spread and appears to be having a very successful uptake...

...launched a variety of new product enhancements, including PI and direct dealing, which is a **request-for-quote** option. Early this year, eSpeed launched a new screen configuration called SuperQuads, which allows traders ...

18/3,K/4 (Item 3 from file: 267)

DIALOG(R)File 267:Finance & Banking Newsletters

(c) 2004 The Dialog Corp. All rts. reserv.

04602967

CanDeal Platform Offers Post- Trade Communications

Chris Kentouris

Security Industry News

August 25, 2003

DOCUMENT TYPE: NEWSLETTER

Search Report from Ginger R. DeMille

PUBLISHER: SECURITIES DATA PUBLISHING
LANGUAGE: ENGLISH WORD COUNT: 584 RECORD TYPE: FULLTEXT

(c) SECURITIES DATA PUBLISHING All Rts. Reserv.

CanDeal Platform Offers Post- Trade Communications

TEXT:

...to specify trading volumes on their platform, which operates similar to TradeWeb in offering a " **request -for- quote** " service. Buy-side firms ask for bids or offers on Canadian federal government debt and...

18/3,K/5 (Item 4 from file: 267)

DIALOG(R)File 267:Finance & Banking Newsletters

(c) 2004 The Dialog Corp. All rts. reserv.

04599652

Basis100 Sells Stake in CanDeal Trading Platform

Chris Kentouris

Security Industry News

April 21,2003 DOCUMENT TYPE: NEWSLETTER

PUBLISHER: SECURITIES DATA PUBLISHING

LANGUAGE: ENGLISH WORD COUNT: 476 RECORD TYPE: FULLTEXT

(c) SECURITIES DATA PUBLISHING All Rts. Reserv.

TEXT:

...recently began trading on CanDeal.

The systems differ in how they operate: CanDeal runs a " **request for quote** " system whereby **traders** ask for **bids** and up to four dealers respond, so the best can be chosen. By contrast, CIBD...

...prices and a trader can then click on and buy or sell at that price. **Tradebook** offers an inquiry and direct order method.

...
?

Appareil et procede pour faciliter des ventes dirigees par les clients de produits ayant des configurations multiples

PATENT ASSIGNEE:

Chrome Data Corporation, (2882700), 524 Main Street, Oregon City, Oregon 97054-1824, (US), (Applicant designated States: all)

INVENTOR:

Nabors, Forrest, 11755 SW Tiedeman Avenue, Tigard, Oregon 97223, (US)
Garrigus, Tom, 19757 River Road, Apt. F., Gladstone, Oregon 97027, (US)
Hug, Celas, 2251 NW 26th Avenue, Camas, Washington 98607, (US)
Zhang, Charlie, 12843 Sierra Vista, Lake Oswego, Oregon 97035, (US)

LEGAL REPRESENTATIVE:

Mertens, Hans Victor (76231), van Exter Polak & Charlouis B.V., P.O. Box 3241, 2280 GE Rijswijk, (NL)

PATENT (CC, No, Kind, Date): EP 1001355 A2 000517 (Basic)
EP 1001355 A3 000823

APPLICATION (CC, No, Date): EP 99203749 991109;

PRIORITY (CC, No, Date): US 188863 981109; US 374577 990813

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT WORD COUNT: 217

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200020	1861
SPEC A	(English)	200020	12184
Total word count - document A			14045
Total word count - document B			0
Total word count - documents A + B			14045

INTERNATIONAL PATENT CLASS: G06F-017/60

...SPECIFICATION wide-area network to the customer; (e) selecting a price quote for acceptance by the **customer** ; and (f) transmitting the **customer** 's acceptance to the **seller** . **Preferably** , the process further comprises: (i) transmitting the **customer** 's desired set of product **attributes** to an intermediary; (ii) inputting the **customer** 's desired set of product **attributes** into an intermediary subsystem; and (iii) querying an electronic database of existing product configurations, using the **customer** 's desired set of product **attributes** , to assess the feasibility of the **customer** 's selected configuration. Most **preferably** , the process further comprises (iv) transmitting the **customer** 's desired set of product **attributes** to a second intermediary.

Preferably , step a further comprises: (i) inputting the customer's product **attributes** into a computer through a customer subsystem; (ii) querying an electronic database of existing product...

9/3,K/4 (Item 4 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

00883455

COMPUTERIZED QUOTATION SYSTEM AND METHOD

RECHNERGESTUTZTES SYSTEM UND VERFAHREN ZUR PREISANGABE

SYSTEME ET PROCEDE INFORMATISES D' ETABLIR LE PRIX

PATENT ASSIGNEE:

Giovannoli, Joseph, (2382990), 30 Bayberry Drive, Saddle River, NJ 07458,
(US), (Proprietor designated states: all)

INVENTOR:

Giovannoli, Joseph, 30 Bayberry Drive, Saddle River, NJ 07458, (US)

LEGAL REPRESENTATIVE:

Waldren, Robin Michael et al (55602), MARKS & CLERK, 57-60 Lincoln's Inn
Fields, London WC2A 3LS, (GB)

PATENT (CC, No, Kind, Date): EP 882269 A1 981209 (Basic)

EP 882269 B1 031112

WO 97031322 970828

APPLICATION (CC, No, Date): EP 97916000 970221; WO 97US4133 970221

PRIORITY (CC, No, Date): US 603906 960222

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU;
MC; NL; PT; SE

INTERNATIONAL PATENT CLASS: G06F-017/60

NOTE:

No A-document published by EPO

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	200346	633
CLAIMS B	(German)	200346	622
CLAIMS B	(French)	200346	818
SPEC B	(English)	200346	4160
Total word count - document A			0
Total word count - document B			6233
Total word count - documents A + B			6233

INTERNATIONAL PATENT CLASS: G06F-017/60

...SPECIFICATION or more appropriate vendors to receive the buyer's request for quotation based on filter **conditions**, if any, set by the buyer, vendor and the **network** software; transmitting or making available the **buyer's request for quotation** to said selected **vendors** over a communications **network**; and said selected vendors communicating their quotations either directly to the buyer or to the...

...a quotation system central office computer through a file transfer protocol (FTP) connection to the **Internet Web** server.

The **RFQ** is then processed to select **vendors** who are capable of quoting on the RFQ and who meet any other **conditions** set by the requesting **buyer** (e.g. language, currency, or **vendor** location). In addition, **vendors** may "deselect" themselves from quoting on certain types of RFQs by registering their **preferences** with the quotation system to avoid receiving RFQs of certain types. The **buyer** and **vendor** filters may represent in their simplest form defined classes of suppliers and/or **buyers** and may extend to delineate **conditions** of sale and/or purchase. Limitations or **conditions** included in the RFQ and/or in the response are defined for purposes of the...

...given or may be a more complex selection process. Part of the process of selecting **vendors** involves quotation system business arrangements and other considerations. An example of this would be providing **vendors** varying categories of service which may **require** prioritizing the **vendors** according to a formula. In this way, by the category of service they choose, **vendors** may determine the percentage of RFQs they receive from a given number received by the quotation system. Figure 5 and Figure 6 show sample logic for processing filter **conditions** to accomplish **vendor** selection for a given RFQ. Figure 7 shows hypothetical **buyer**

and **vendor** information items which could comprise the RFQ data packet.

Once vendors are selected to receive RFQs, the **RFQ** information may be transmitted to them via FTP over the **Internet**, however, a **preferred** way would be to provide **vendors** with software which permits them to schedule when they wish to communicate with the quotation system. In this case, the **vendor** software would contact the quotation system over the Internet via FTP; the quotation system would...

...OH006-2000656 type J resistors manufactured by Ohmite for delivery by 8/1/1993. The **buyer** indicates that the delivery date is firm. Other information such as RFQ date, tracking number and product code are shown. In this case the sender has **specified** that this request for quotation be routed to **vendors** in the state of New Jersey USA only. The lower portion of FIG. 6. shows...

...interaction with the quotation system World Wide Web Internet site. As an alternative, communications between **buyers** and **sellers** may be by telephone, e-mail or other means.

Shipping companies can be included in the process if a credit purchase **conditions** the vendor's payment on confirmation from the shipper that the delivery has been received...

...or requests are telecommunicated to a quotation network computer and is thereafter routed to the **specified** class of **vendors** consistent with network software and **vendor requirements** or **conditions**, if any. **Vendors** in the defined class respond to the **buyer**'s request for quotation and the **buyer** may purchase from a responding **vendor**. The number of **vendors** within the **specified** class will depend on the **buyer**'s class **specification**. For example, a **buyer** who **specifies vendors** of volt meters in New York State will reach more **vendors** than if New York City alone were **specified**. Such class **specifications** are information filters through which only the desired **vendors** can pass. By joining the network, all **vendors** are potential class members no matter where in the world they are located. In addition, a vendor may choose to filter out requests for quotation for other than a **vendor** defined class of requests for quotation, e.g., requests must be for at least 10,000 pieces or for goods produced by a **specific** manufacturer. The computerized system may also add a filter, for example, to reflect the type of service selected by the **buyer** and/or **vendor**. The network computer's filter may time sequence routing of the buyer's request based ...

...telephone, fax, et cetera, or by use of programming provided for that purpose but the **preferred** method is to use programming provided for that purpose by the **network**. The **request for quotation** class definition is transmitted to the **network** and the **network** uses that definition to filter all requests for quotation routed to the vendor, i.e ...

9/3,K/5 (Item 5 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

00319023

Interactive market management system.

Interaktives Marktverwaltungssystem.

Systeme de gestion de marche interactif.

PATENT ASSIGNEE:

STRATEGIC PROCESSING CORPORATION, (1040180), 575 Madison Avenue, New York

9/3,K/1 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2004 European Patent Office. All rts. reserv.

01432689

Presentation system for turbocompressor information
Anzeigesystem fur Turbokompressor-Information
Systeme de presentation d'informations concernant des turbo-compresseurs
PATENT ASSIGNEE:

NUOVO PIGNONE S.p.A., (1865250), Via F. Matteucci 2, 50127 Firenze, (IT),
(Applicant designated States: all)

INVENTOR:

Castaldi, Andrea, Via Castelfodardo, 27, Florence, (IT)
Quaranta, Christina, Via Delle Panche 105, Florence, (IT)
Vezzoli, Marie Christine, Largo Ungaretti 5/A, Arese (Milan), (IT)
Giovani, Gabriele, Via Strada delle Coste 18, Siena, (IT)
Tani, Fabrizio, Via Carlo del Greco 41, Florence, (IT)

LEGAL REPRESENTATIVE:

Goode, Ian Roy (31097), GE LONDON PATENT OPERATION, Essex House, 12/13
Essex Street, London WC2R 3AA, (GB)

PATENT (CC, No, Kind, Date): EP 1211617 A2 020605 (Basic)

APPLICATION (CC, No, Date): EP 2001310029 011130;

PRIORITY (CC, No, Date): US 728379 001130

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;

LU; MC; NL; PT; SE; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/30

ABSTRACT WORD COUNT: 70

NOTE:

Figure number on first page: 9A

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200223	536
SPEC A	(English)	200223	4911
Total word count - document A			5447
Total word count - document B			0
Total word count - documents A + B			5447

INTERNATIONAL PATENT CLASS: G06F-017/30

...SPECIFICATION which identifies the turbocompressor and generates the performance graphs. The check object validates the operating **conditions** input by a **user**. The visualize object controls the display of the results. The generate **RFQ** object controls the sending of an **electronic** mail message to a **person** who can prepare the quote when a **user** requests a quote. The input object converts the operating **conditions** into a format that can be used by the technical analysis engine. The parse object...

9/3,K/2 (Item 2 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2004 European Patent Office. All rts. reserv.

01196115

System and method for electronic commerce
System und Verfahren fur elektronischen Handel
Systeme et methode pour le commerce electronique

PATENT ASSIGNEE:

etern.com, Inc., (2967660), 474 Mercury Drive, Sunnyvale, CA 94086, (US),
(Applicant designated States: all)

INVENTOR:

Jaekel, Juergen, 51 Valley Road, Atherton, California 94027, (US)

LEGAL REPRESENTATIVE:

Liesegang, Eva (81041), Forrester & Boehmert, Franz-Joseph-Strasse 38,
80801 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1041521 A2 001004 (Basic)
EP 1041521 A3 010926

APPLICATION (CC, No, Date): EP 2000104707 000303;

PRIORITY (CC, No, Date): US 274432 990322

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;
LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G07F-007/10; **G06F-017/60**

ABSTRACT WORD COUNT: 258

NOTE:

Figure number on first page: 2

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200040	1538
SPEC A	(English)	200040	6205
Total word count - document A			7743
Total word count - document B			0
Total word count - documents A + B			7743

...INTERNATIONAL PATENT CLASS: **G06F-017/60**

...ABSTRACT for electronic commerce using a computer network includes storing for each of a plurality of **buyers** a **buyer** profile comprising **criteria** for selecting qualified **sellers** ; storing for each of a plurality of **sellers** a **seller** profile comprising **criteria** for selecting requests for quotations on which to quote; receiving from a **buyer** a request for quotation for a product; applying the **buyer** profile of the **buyer** to select a first set of qualified sellers; applying the seller profiles of the first...
...a second set of qualified sellers to receive requests for quotation; and anonymously transmitting a **request** for **quotation** via the **network** to each of the second set of qualified **sellers** . A system for electronic commerce using a computer network includes a computer-readable medium comprising a plurality of **buyer** profiles having **criteria** for selecting qualified **sellers** and a plurality of **seller** profiles having **criteria** for selecting requests for quotations on which to quote; a first filter, coupled to the computer-readable medium, for applying the **buyer** profile of the **buyer** to select a first set of qualified sellers; a second filter, coupled to the first...

9/3,K/3 (Item 3 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

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01148623

Apparatus and process for facilitating customer-driven sales of products having multiple configurations

Apparat und Verfahren zum Erleichtern des durch Kunden gesteuerten Verkaufs von Produkten mit mehreren Konfigurationen

8/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2911419 Supplier Number: 02911419 (USE FORMAT 7 OR 9 FOR FULLTEXT)
ASIALOGIC LAUNCHES WITH OVER 1,500 REGISTERED VENDORS AND BUYERS
(AsiaLogic.com launches online procurement system in Asia; more than 1,500
register to join the marketplace)
Asia Pulse, p n/a
September 11, 2000
DOCUMENT TYPE: Custom Wire (Southern & Eastern Asia)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 473

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

AsiaLogic provides a dynamic procurement system that streamlines the search for the ideal business service **provider**. Utilizing AsiaLogic's **web**-based Request for Quote (**RFQ**) platform, corporate **buyers** submit the **specifications** of their service **requirements** **online**. These **RFQ** 's are **automatically** matched with the most suitable **vendors**, who respond with customized price quotes. To further assist **buyers** with the vendor evaluation process, AsiaLogic features an interactive Seller Rating System that enables buyers...

8/3,K/2 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2897988 Supplier Number: 02897988 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dot.coms grab the spotlight in plastics
(BASF, Dow Plastics, Bayer, DuPont and Ticona/Celanese jointly form
Omnexus.com, an independent marketplace for injection molders; discusses
other e-commerce initiatives)
Purchasing, v 129, n 2, p 32C16
August 10, 2000
DOCUMENT TYPE: Journal; Industry Overview ISSN: 0033-4448 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1956

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...these features:

Online order placement and tracking;

Single vendor transaction, including aggregate invoicing;

Standard and **customer - specific** catalogues with product descriptions,
specifications and pricing;

Product search and comparison capabilities;

Request for quotation ;

Online documentation including regulatory compliance listings; and

Set	Items	Description
S1	1513	REQUEST(1W)QUOTATION OR RFQ
S2	67	S1(20N) (COMPUTER? OR AUTOMAT? OR ELECTRONIC? OR NETWORK? - OR ONLINE OR ON()LINE OR WEB? OR INTERNET? OR WWW)
S3	20	S2(20N) (CONSUMER? OR CUSTOMER? OR CLIENT? OR BUYER? OR PURCHASER? OR USER? OR PEOPLE OR SHOPPER? OR PARTY OR PERSON? ? - OR SUBSCRIBER? OR BIDDER? ?)
S4	10	S2(10N) (MERCHANT? OR AGENT? OR TRADER? OR SELLER? OR PARTIES OR PARTY OR DEALER? OR RETAILER? OR VENDOR? ? OR PROVIDER?)
S5	8	S2(15N) (CONDITION? OR CRITERIA OR REQUIRE? OR SPECIFI? OR - FACTOR? ? OR CONSTRAIN? OR ATTRIBUTE? OR PREFER?)
S6	28	S3:S5
S7	18	S6 NOT PY>2000
S8	11	RD (unique items)

?

? show file

File 2:INSPEC 1969-2004/Mar W3
(c) 2004 Institution of Electrical Engineers

File 35:Dissertation Abs Online 1861-2004/Feb
(c) 2004 ProQuest Info&Learning

File 65:Inside Conferences 1993-2004/Mar W4
(c) 2004 BLDSC all rts. reserv.

File 99:Wilson Appl. Sci & Tech Abs 1983-2004/Feb
(c) 2004 The HW Wilson Co.

File 233:Internet & Personal Comp. Abs. 1981-2003/Sep
(c) 2003 EBSCO Pub.

File 474:New York Times Abs 1969-2004/Mar 29
(c) 2004 The New York Times

File 475:Wall Street Journal Abs 1973-2004/Mar 29
(c) 2004 The New York Times

File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
(c) 2002 The Gale Group

File 256:SoftBase:Reviews,Companies&Prods. 82-2004/Feb
(c)2004 Info.Sources Inc

8/5/1 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2004 Institution of Electrical Engineers. All rts. reserv.

6585229

Title: Web is changing basics of the print buy

Author(s): Brunelli, M.

Journal: Purchasing vol.128, no.4 p.S96

Publisher: Cahners Publishing,

Publication Date: 23 March 2000 Country of Publication: USA

CODEN: PURCAO ISSN: 0033-4448

SICI: 0033-4448(20000323)128:4L.s96:CBP;1-D

Material Identity Number: F595-2000-005

Language: English Document Type: Journal Paper (JP)

Treatment: Economic aspects (E)

Abstract: Purchasing of printing services is heating up quickly on the World Wide Web. Whether buyers need business cards, stationary, letterhead, marketing collateral or any printed product at all, the Web has a site that can help meet printing needs. And all of them claim they can save considerable time and money compared to traditional brick and mortar printers. How do they do this? Well, some of these sites are reverse-auction based. In other words, rather than having salespeople come to your office and try to pitch you their service, these sites allow you to issue an **electronic RFQ** that **specifies** exactly what you need. (0 Refs)

Subfile: D

Descriptors: electronic commerce; information resources; Internet; printing industry; purchasing

Identifiers: printing services purchasing; World Wide Web; reverse auction; electronic RFQ

Class Codes: D2140 (Marketing, retailing and distribution); D2080 (Information services and database systems); D2070 (Industrial and manufacturing); D5020 (Computer networks and intercomputer communications)

Copyright 2000, IEE

8/5/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2004 Institution of Electrical Engineers. All rts. reserv.

6573993

Title: Request for cash [online request-for-quotes]

Author(s): James, D.

Journal: Marketing News vol.34, no.7 p.11

Publisher: American Marketing Assoc,

Publication Date: 27 March 2000 Country of Publication: USA

CODEN: MKNWAT ISSN: 0025-3790

SICI: 0025-3790(20000327)34:7L.11:RCOR;1-V

Material Identity Number: E764-2000-007

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: For four years, Patrick Kilhoffer solicited business the old-fashioned way: with referrals and cold-calls. But six months ago, the president of Direct Connections International Inc., a 70-employee outbound telemarketing company in Normal, Ill., discovered BizBuyer.Com. The Santa Monica, Calif.-based Web company brings small businesses with services to sell together with companies that want to buy those services, enabling **buyers** to request services and **sellers** to respond with bids **online** -an **online** request-for-quotes (**RFQ**) service. The first **online** bid Kilhoffer placed cost him nothing and has resulted in an ongoing, \$150,000-a-month deal. (0 Refs)

Subfile: D
Descriptors: electronic commerce; marketing
Identifiers: outbound telemarketing; BizBuyer.Com; Direct Connections
International; online request-for-quotes
Class Codes: D2140 (Marketing, retailing and distribution)
Copyright 2000, IEE

8/5/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2004 Institution of Electrical Engineers. All rts. reserv.

4697687 INSPEC Abstract Number: A9415-2915-010, B9408-7410-008

Title: A cw 4-rod RFQ linac

Author(s): Fujisawa, H.

Author Affiliation: R&D Div., Nissin Electric Co. Ltd., Kyoto, Japan

Journal: Nuclear Instruments & Methods in Physics Research, Section A
(Accelerators, Spectrometers, Detectors and Associated Equipment)
vol.345, no.1 p.23-42

Publication Date: 1 June 1994 Country of Publication: Netherlands

CODEN: NIMAER ISSN: 0168-9002

U.S. Copyright Clearance Center Code: 0168-9002/94/\$07.00

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: A cw 4-rod RFQ linac system has been designed, constructed, and tested as an accelerator section of a MeV-class ion implanter system. The tank diameter is only 60 cm for 34 MHz operating frequency. An equally spaced arrangement of the RFQ electrode supporting plates is proved to be suitable for a low resonant frequency 4-rod RFQ structure. The RFQ electrode cross section is not circular but rectangular to make the handling and maintenance of the electrodes easier. The machining of the electrode is done three dimensionally. Second order corrections in the analyzing magnet of the LEBT (Low Energy Beam Transport) section assure a better transmission through and the matching to the RFQ. A new approach is introduced to measure the RF characteristics of the 4-rod RFQ. This method **requires** only a few capacitors and a **network** analyzer. Both the RF and thermal stability of the 4-rod RFQ are tested up to cw 50 kW. Beam experiments with several ions confirm the acceleration of beams to the goal energy of 83 keV/u. The ion beam intensities obtained at the RFQ output for He/sup +/, N/sup 2+/, and C/sup +/ are 32, 13, and 220 p mu A, respectively. The measured beam transmissions of >80% agree with the PARMTEQ calculations. The ion implantation method also gives definitive information on the energies of an RFQ output beam. (55 Refs)

Subfile: A B

Descriptors: linear accelerators

Identifiers: cw 4-rod RFQ linac; ion implanter system; operating frequency; RFQ electrode supporting plates; resonant frequency 4-rod RFQ structure; RFQ electrode cross section; electrode handling; electrode maintenance; Low Energy Beam Transport; RFQ matching; RF characteristics; thermal stability; RF stability; measured beam transmissions; PARMTEQ calculations; RFQ output beam; 60 cm; 34 MHz; 50 kW

Class Codes: A2915D (Linear accelerators); B7410 (Accelerators)

Numerical Indexing: size 6.0E-01 m; frequency 3.4E+07 Hz; power 5.0E+04 W

8/5/4 (Item 4 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2004 Institution of Electrical Engineers. All rts. reserv.

4549477 INSPEC Abstract Number: A9402-2915-017, B9401-7410B-069

Title: New algorithm for RFQ matching sections design

Author(s): Koshkarev, D.G.; Vorobiev, L.G.
Author Affiliation: ITEP, Moscow, Russia
Journal: Nuclear Instruments & Methods in Physics Research, Section A
(Accelerators, Spectrometers, Detectors and Associated Equipment)
vol.336, no.1-2 p.291-300
Publication Date: 15 Nov. 1993 Country of Publication: Netherlands
CODEN: NIMAER ISSN: 0168-9002
U.S. Copyright Clearance Center Code: 0168-9002/93/\$06.00
Language: English Document Type: Journal Paper (JP)
Treatment: Practical (P); Theoretical (T)
Abstract: A new algorithm for RFQ linac matching sections design, based
on harmonic analysis, has been developed. The proposed method provides both
perfect transversal beam matching and an effective control of beam dynamics
within the matching interval. Some additional **constraints**, imposed
automatically by the algorithm, can facilitate the practical design of
RFQ structures. (10 Refs)
Subfile: A B A
Descriptors: harmonic analysis; linear accelerators; particle beam
diagnostics
Identifiers: matching sections design; RFQ linac; harmonic analysis;
transversal beam matching; beam dynamics; RFQ structures
Class Codes: A2915D (Linear accelerators); B7410B (Beam handling and
diagnostics); A2925F (Beam handling, focusing, pulsing, stripping and
diagnostics)

8/5/5 (Item 1 from file: 99)
DIALOG(R)File 99:Wilson Appl. Sci & Tech Abs
(c) 2004 The HW Wilson Co. All rts. reserv.

2284001 H.W. WILSON RECORD NUMBER: BAST00032746

On the Web

Sweatt, Allan (A.J.);
Modern Machine Shop v. 72 noll (Apr. 2000) p. 34
DOCUMENT TYPE: Feature Article ISSN: 0026-8003 LANGUAGE: English
RECORD STATUS: Corrected or revised record

ABSTRACT: The spread of **online** request-for-quote (**RFQ**) services is
discussed. The aim of these **web** sites is to bring **buyers** and suppliers
of machined parts and machining services together more efficiently. A
buyer registered with a site submits job details to the site, suppliers
who are also registered to the site bid for the job, and the buyer selects
its shortlist from these bidders. The sites should bring speed and
openness to the RFQ process, which is often regarded as expensive and
difficult.

DESCRIPTORS: Business--Internet use; Purchasing--Supplier relations;
Machining;

8/5/6 (Item 1 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
(c) 2003 EBSCO Pub. All rts. reserv.

00549186 99IE10-208

The supply chain, simplified via the Web

Roberts, Bill
Internet World , October 15, 1999 , v5 n31 p57-58, 2 Page(s)
ISSN: 1081-3071
Company Name: Digital Market

Product Name: Digital Buyer
Languages: English
Document Type: Articles, News & Columns
Geographic Location: United States

Reports on the deployment of Digital Market Inc.'s Digital **Buyer** software to **automate** the supply chain. Says it enables companies to move the request for quotations (**RFQ**) process to the **Internet** . Says **electronics** manufacturer, Lexmark International Inc., adopted this software. Cites Lexmark as saying it eventually hopes to have a state-of-the-art, Internet-based, end-to-end supply-chain management system. Explains that the RFQ process traditionally involves reams of paperwork and hours and days of inputting information. Says that sourcing is thus the optimum point in the supply-chain management system to influence expenses. Notes the Lexmark Electronics division uses Digital Buyer with 40 suppliers worldwide to request and receive bills of material quotes for its Lexington, KY plant. Says currently, only electronics buyers use Digital Buyer, but company says it may offer it to other client categories in the future. Includes one table. (MEM)

Descriptors: Supplies; Manufacturing; Task Automation; OEMs;
Electronic Data Interchange; Data Communication; Distribution
Identifiers: Digital Buyer; Digital Market

8/5/7 (Item 2 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.
(c) 2003 EBSCO Pub. All rts. reserv.

00535228 99IK05-407

Web help for small e-businesses -- Multiple portals provide information and services to get connected

Karpinski, Richard
InternetWeek , May 31, 1999 , n767 p19, 1 Page(s)
ISSN: 0746-8121
Languages: English
Document Type: Articles, News & Columns
Geographic Location: United States

Reports that e-commerce tools and techniques that have helped large companies transform their businesses are beginning to filter down to small and mid-sized shops. Says these services move beyond mere site building into more sophisticated functions such as Web procurement and online bid management tools. Discusses Works.com, a **Web** portal offering e-procurement; **BuyersZone** .com, a bid management system; BizBuyer.com, a **RFQ** service for **Internet** services; Workz.com, a portal focused on getting established **online** ; FreeAgent.com for e-lancers sell services and form teams; and iNiku, a portal to help home **users** and independent consultants build businesses. Notes Opus 360 Corp. will launch FreeAgent.com next month as a portal serving independent knowledge workers. Says it will feature ePortfolios, a way to present credentials to potential customers. Says contractors and consultants comprise a large portion of the Internet economy. (sps)

Descriptors: Web Tools; Electronic Commerce; Small Business; Internet
; Web Sites

8/5/8 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

09231094

Global Trade Inc to launch on-line market for parts traders

JAPAN: PARTS TRADERS TO GO ON-LINE WITH GLOBAL
Nikkei Net Interactive (ATM) 20 Jan 2000 NikkeiIndustrial Daily p.
Language: ENGLISH

An interactive on-line market will be launched by Global Trade Inc in Japan. The **on - line** market will allow firms to look for trading partners directly and undertake negotiations. The **on - line** market is called the **RFQ** system and offers some 50,000 items of **electronics** and semiconductor parts from **traders** . The service begins in late January 2000.

COMPANY: GLOBAL TRADE

PRODUCT: Semiconductor Devices (3674); Consumer Electronics (3650);
Household Appliances (3630);
EVENT: Product Design & Development (33);
COUNTRY: Japan (9JPN);

8/5/9 (Item 2 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

09089319
Hitechniaga launches MyBiz for e-commerce
MALAYSIA: MYBIZ LAUNCHED BY HITECHNIAGA
New Straits Times (XAS) 15 Apr 1999 Computimes,p.6
Language: ENGLISH

ON 13 April 1999, Hitechniga Sdn Bhd launched MyBiz, an electronic business community project in Malaysia. MR Cheong Yuk Wai, chief executive officer of Hitechniga, said that MyBiz provides an interchange of trade between companies which allow companies to take part in electronic commerce (e-commerce). MyBiz also links multiple **sellers** and **buyers** on the **Internet** while currently there are 50 members to MyBiz. MyBiz will allow contract merchandise modules, tender for projects, **request** for **quotation** and allow ordering by components and is targeted at small an medium-sized industries (SMIs) in Malaysia. MyBiz is also a low cost, low risk for strategic planning, market intelligence and accessibility to new markets. MyBiz id developed jointly by Hitechniga and the Small and Medium Industries Development Corp (Smidec) of Malaysia while the project comes under the Malaysian government's Demonstrator Application Grant Scheme (DAGS).

COMPANY: INTERNET; MYBIZ; HITECHNIGA

PRODUCT: Small Business (9970);
EVENT: Product Design & Development (33);
COUNTRY: Malaysia (9MAO);

8/5/10 (Item 1 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00126643 DOCUMENT TYPE: Review

PRODUCT NAMES: PerfectMarket Enterprise (025631); PerfectMarket Net
Market (025658)

TITLE: Strike Up the Bandwidth: Perfect's new automated RFQ technology...

AUTHOR: Gaeta, Julie
SOURCE: Knowledge Management, v3 n10 pe12(2) Oct 2000
HOMEPAGE: <http://www.kmmag.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

Perfect.com's PerfectMarket, a new **automated** request for quote (**RFQ**) technology, can intelligently match **buyers** with **sellers** . One **user** is Bandwidth.com, which needs a way to match **buyers** to sellers more perspicaciously. Bandwidth.com looked into various solutions from business-to-business (B2B) providers, including i2 and Moai Technologies. However, Perfect got the contract, because according to Bandwidth.com's President David Morken, 'The other offerings have the ability to do transactions, but they do not have that intelligent filter. Perfect's solution was the only one that allows carriers to specify what their parameters were and gave buyers the ability to whittle down the list of carriers to only those that best matched their needs.' An academic professor and economist helped develop Perfect's patent technology, which has an administration tool that is used by Bandwidth.com to configure the marketplace and perform day-to-day monitoring and updating. Perfect Market also allows suppliers to create flexible business rules that increase the level of automation as confidence in bidding strategy grows. According to Bandwidth.com's spokespeople, sign-up of new carriers is almost flawless, but some carriers are not thrilled with the level of price transparency inherent in the Perfect solution. Access to market intelligence is also briefly discussed.

COMPANY NAME: Perfect Commerce Inc (690881)
SPECIAL FEATURE: Screen Layouts Charts
DESCRIPTORS: E-Commerce; Knowledge Management; Pricing
REVISION DATE: 20020422

8/5/11 (Item 2 from file: 256)
DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00124235 DOCUMENT TYPE: Review

PRODUCT NAMES: **ePASS** (007111)

TITLE: **When you want more than just the lowest price**
AUTHOR: Mullen, Theo
SOURCE: InternetWeek, v819 p29(1) Jun 26, 2000
ISSN: 0746-8121
HOMEPAGE: <http://www.internetwk.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

Emptoris's ePass uses 'software layers of mathematical algorithms designed to quickly digest complex buyer and seller requirements.' According to Emptoris's CEO Avner Schneur, the system is an optimization engine that permits buyers of goods/services to clearly spell out options and actions. Buyers and sellers can establish priorities for single items, separate events, or entire corporate activities. The information permits the optimization engine to provide professionals with decision support information customized for their needs. Users can also create pertinent

'what if' scenarios needed to make effective decisions and generate optimal advantages. Schneur indicates that generally the **online** request for quote process (**RFQ**) is too basic, but ePass permits product or service **requirements** to be founded in customizable business rules, performance factors, and quality measures. An ePass user, MoveNet.com, uses the software to take in responses to an RFQ and establishes a broad-based selection of criteria for customer choice. The president of MoveNet.com says moving service customers should not base services simply on pricing, because users have different needs. ePass allows customers to choose a service based on their own specific and ordered priorities. MoveNet examined many software products before choosing ePass, which proved to be the only one that was service-driven rather than price-driven.

COMPANY NAME: Emptoris Inc (684376)

SPECIAL FEATURE: Tables

DESCRIPTORS: Decision Support Systems; Goal Seeking; Purchasing; Sales
Force Automation

REVISION DATE: 20010630

Set	Items	Description
S1	10855	REQUEST(1W)QUOTATION OR RFQ
S2	3356	S1(10N) (COMPUTER? OR AUTOMAT? OR ELECTRONIC? OR NETWORK? - OR ONLINE OR ON()LINE OR WEB? OR INTERNET? OR WWW)
S3	1854	S2(20N) (CONSUMER? OR CUSTOMER? OR CLIENT? OR BUYER? OR PUR- CHASER? OR USER? OR PEOPLE OR SHOPPER? OR PARTY OR PERSON? ? - OR SUBSCRIBER? OR BIDDER? ?)
S4	553	S2(10N) (MERCHANT? OR AGENT? OR TRADER? OR SELLER? OR PARTI- ES OR PARTY OR DEALER? OR RETAILER? OR VENDOR? ? OR PROVIDER?)
S5	2022	S3 OR S4
S6	355	S5(15N) (CONDITION? OR CRITERIA OR REQUIRE? OR SPECIFI? OR - FACTOR? ? OR CONSTRAIN? OR ATTRIBUTE? OR PREFER?)
S7	245	S6 NOT PY>2000
S8	104	RD (unique items)

? show files;t 8/3,k/all

File 9:Business & Industry(R) Jul/1994-2004/Mar 29
(c) 2004 The Gale Group

File 15:ABI/Inform(R) 1971-2004/Mar 30
(c) 2004 ProQuest Info&Learning

File 16:Gale Group PROMT(R) 1990-2004/Mar 30
(c) 2004 The Gale Group

File 148:Gale Group Trade & Industry DB 1976-2004/Mar 30
(c)2004 The Gale Group

File 160:Gale Group PROMT(R) 1972-1989
(c) 1999 The Gale Group

File 275:Gale Group Computer DB(TM) 1983-2004/Mar 30
(c) 2004 The Gale Group

File 621:Gale Group New Prod.Annou.(R) 1985-2004/Mar 30
(c) 2004 The Gale Group

File 636:Gale Group Newsletter DB(TM) 1987-2004/Mar 30
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File 20:Dialog Global Reporter 1997-2004/Mar 30
(c) 2004 The Dialog Corp.

File 476:Financial Times Fulltext 1982-2004/Mar 30
(c) 2004 Financial Times Ltd

File 610:Business Wire 1999-2004/Mar 30
(c) 2004 Business Wire.

File 613:PR Newswire 1999-2004/Mar 30
(c) 2004 PR Newswire Association Inc

File 624:McGraw-Hill Publications 1985-2004/Mar 29
(c) 2004 McGraw-Hill Co. Inc

File 634:San Jose Mercury Jun 1985-2004/Mar 29
(c) 2004 San Jose Mercury News

File 810:Business Wire 1986-1999/Feb 28
(c) 1999 Business Wire

File 813:PR Newswire 1987-1999/Apr 30
(c) 1999 PR Newswire Association Inc

Around-the-clock access.

Most of the officers of...

8/3,K/3 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2841525 Supplier Number: 02841525 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Boom or bust?

**(By 2005, 40%-60% of metal produced around the world will be traded online;
global metal trade totals \$1.2 tril)**

Purchasing, v 128, n 10, p S93

June 15, 2000

DOCUMENT TYPE: Journal; Industry Overview ISSN: 0033-4448 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 4090

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...fully functional. MaterialNet is an e-commerce portal with a reverse-auction format. With one **request** for **quotation**, a metals **buyer** is exposed to an exclusive **network** of 30 suppliers who must bid within a **specified** timeframe. MaterialNet's Web site claims to have a supplier base of more than 80...

8/3,K/4 (Item 4 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2821750 Supplier Number: 02821750 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Internet seen as tool for charge transactions

(Scrap-based minimills raised market share of crude steel output to 45% in 1999; e-commerce sites could be examining scrap sales)

American Metal Market International Scrap Supplement, p 7A+

May 31, 2000

DOCUMENT TYPE: Journal; Industry Overview ISSN: 0002-9998 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1376

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...schedule for the time period in question by grade and quantity, noting any special metallurgical **requirements**. The model would then prepare a preliminary **RFQ** (**Request for Quotation**), which the **buyer** would post on the **Web** site (qualified suppliers would be alerted automatically) or to be forwarded directly to a selected...

8/3,K/5 (Item 5 from file: 9)

DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2626240 Supplier Number: 02626240 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Oracle Preps XML Server -- EAI links Companies

(Oracle is unveiling a new server, called Oracle e-business Integration

server, which is scheduled to ship by end of 1999; company is also launching free version of its Oracle XML Developers Kits)

InternetWeek, p 1

November 08, 1999

DOCUMENT TYPE: Journal ISSN: 0746-8121 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 973

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...SupplierMarket.com, an online marketplace that launched in October for built-to-order manufactured goods.

Buyers use an **online** request for quote (**RFQ**) builder to submit **specification** documents, terms and **conditions** , drawings and other image types. Suppliers submit details about their technical capabilities and their business...

8/3,K/6 (Item 6 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

2542440 Supplier Number: 02542440 (USE FORMAT 7 OR 9 FOR FULLTEXT)

EDI-challenged buyers get a Web-based tool

(EC Web Technologies offers ECbuyer, a downloadable, Web-based procurement tool for government purchase card users and small procurement shops)

Government Computer News, p 36

July 05, 1999

DOCUMENT TYPE: Journal ISSN: 0738-4300 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 269

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...to the buyer.

Vendors pay a small subscription fee for use of the site.

Government **buyers** pay up to \$49,000 a year for an unlimited license for the full-service EC **Web** , or \$700 a month for ECbuyer.

Create **RFQ**

* SYSTEM

Creating **RFQ** for Compusearch Software Systems

* ADMIN

All Red fields are **required** to create an RFQ1

* WELCOME

RFQ INFO:

* VENDOR SETUP

* RFQ Type

* PUBLIC

* PRIVATE

* PUBLIC & PRIVATE...

8/3,K/7 (Item 7 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

2078978 Supplier Number: 02078978 (USE FORMAT 7 OR 9 FOR FULLTEXT)
SupplyBase adds RFQ feature to Web directories
(In effort to enable OEMs to more effectively conduct business online,
SupplyBase added Web-based request-for-quote feature to its network of
online supplier directories)
Electronic Buyers News, p 76
March 02, 1998
DOCUMENT TYPE: Journal ISSN: 0164-6362 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 253

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...which includes lead time required and typical order quantity; and technical information, such as packaging **requirements**, assembly and finishing operations, and quality assurance.

The RFQs are sent **electronically** and confidentially to each supplier.

The **RFQ** feature, which is available at no cost to the **user**, will eventually be expanded to other industries - such as metals, printed-circuit boards, and packaging...

8/3,K/8 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02076388 62071403
New role for B-to-B exchanges: Helping developers collaborate
Teschler, Leland
Machine Design v72n19 PP: 52-61 Oct 5, 2000
ISSN: 0024-9114 JRNL CODE: MDS
WORD COUNT: 2549

...TEXT: show what the near-future demand for the item is likely to be, then give **users** the option of sending out an **online RFQ** for bids.

XML tags can be defined to handle needs that are **specific** to particular industries. For example, cXML (Commercial XML) from Ariba (Mountain View, Calif) and CBL...

8/3,K/9 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02063552 59815960
Manufacturers sharpen their web-based tools
Beckert, Beverly A
Computer - Aided Engineering v19n9 PP: S6-S7 Sep 2000
ISSN: 0733-3536 JRNL CODE: CAE
WORD COUNT: 1197

...TEXT: they submit requests for quotation (RFQs) to SupplierOne.com by providing information such as part **attributes**, CAD part files, and order information. A **customer**'s **RFQ** is then matched with prequalified suppliers.

A **Web** -based message board provides the means for **buyers** and suppliers to communicate. Each time a **buyer** posts a message to the board, suppliers receive it by e-mail and can respond...

8/3,K/10 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02048840 56739899
'Net' returns: Purchasing and selling online
Straub, Alexander
Strategic Finance v82n1 PP: 46-49 Jul 2000
JRNL CODE: NAA
WORD COUNT: 1026

...TEXT: can streamline the purchase of critical business services and equipment. The process is simple:

The **buyer** **specifies** his/her service or product **criteria** using an intuitive **online** request-for-quote form. Qualified **vendors** respond to the **RFQ** and submit detailed proposals.

The **buyer** reviews multiple proposals in a standard, easy-to-read format.

The **buyer** closes the deal with the vendor that best meets his/her company's needs.

For...

8/3,K/11 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02035333 55162945
ASPs & portals put engineers on the fast track
Beckert, Beverly A
Computer - Aided Engineering v19n6 PP: 26 Jun 2000
ISSN: 0733-3536 JRNL CODE: CAE
WORD COUNT: 2443

...TEXT: there are five Application Service Suites that focus on bringing design-to-order capabilities to **specific** participants.

There is a Supplier Participation Suite, which addresses **RFQ** and job tracking issues; a **Customer** Participation Suite, including an **on - line** product catalog and 3D configurator as well as capabilities for on-line product feedback and...

8/3,K/12 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02032787 54934194
E-invasion
Laurent, Anne
Government Executive v32n6 PP: 26-34 Jun 2000

ISSN: 0017-2626 JRNL CODE: GOV
WORD COUNT: 4485

...TEXT: assist buyers in crafting online auctions among qualified suppliers submitting real-time price bids against **buyers' requirements**. **Buyers** pay FreeMarkets a percentage of the auction award.

Unlike **online RFQ** systems, **Web**-based auctioning allows live bidding viewed by the **buyer** and all the competing suppliers. Dynamic pricing **requires** firms to make instantaneous decisions about how low they can go to beat competitors' bids...

8/3,K/13 (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02032187 54860030
Are these dot.coms for you?
Anonymous
Restaurant Business PP: 29-31 2000
ISSN: 0097-8043 JRNL CODE: RTB
WORD COUNT: 1369

...TEXT: search by vendor. Our site uses 128-bit data encryption-the highest allowable on the **Internet**."

Agribuys.com allows **users** to develop a Request for Quote (**RFQ**) that may list as many commodities as the **buyer** wants and go to one **preferred** supplier or to many of them. The personalized information on the RFQ can be saved...

8/3,K/14 (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02000506 51549159
Request for cash
James, Dana
Marketing News v34n7 PP: 11 Mar 27, 2000
ISSN: 0025-3790 JRNL CODE: MNW
WORD COUNT: 1047

...TEXT: a service-- ranging from accounting to shipping to marketing-it wants to buy. Once the **RFQ** is submitted, the **Web** site sends emails to **vendors** registered in that particular category, inviting them to respond. The vendors can go to a **specific** Web page to view the request, then formulate and submit bids. The buyers, who see...

8/3,K/15 (Item 8 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

01995291 50913288
Let's start the e-bidding at \$50
Teschler, Leland
Machine Design v72n5 PP: 148-154 Mar 9, 2000
ISSN: 0024-9114 JRNL CODE: MDS

WORD COUNT: 3002

...TEXT: quote and order standard electronic components in Internet time. The agreement with SupplierMarket lets MyAgile **users** post product **specifications** for custom components in an **Internet** -based **RFQ** with a single click.

TradeOut.com hosts auctions of capital equipment in a variety of...

8/3,K/16 (Item 9 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

01989669 49915665

Enhancing customer service through the Internet

Pete, Scott A

Direct Marketing v62n8 PP: 50-54 Dec 1999

ISSN: 0012-3188 JRNL CODE: DIM

WORD COUNT: 3498

...TEXT: make sense for you to provide an online ordering form.

If your product or service **requires** more of a consultative approach, consider providing an **online RFQ** /RFP form to allow the **user** to submit a request at their convenience. In designing these Web enabled systems, it is...

8/3,K/17 (Item 10 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

01905228 05-56220

"Net" news

Anonymous

Appliance Manufacturer v47n9 PP: 22 Sep 1999

ISSN: 0003-679X JRNL CODE: APL

WORD COUNT: 239

...TEXT: and foil and precision magnetic assemblies. Virtual tours of manufacturing processes, applications assistance, and downloadable **RFQ** forms and catalogs. [www .grouparnold.com](http://www.grouparnold.com)

Air- **Conditioning** and Refrigeration Institute (Washington)-revamped CoolNet site now includes **consumer** information about air **conditioning** and refrigeration in print, audio and video formats, as well as industry information-certification directories...

8/3,K/18 (Item 11 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

01772420 04-23411

Everybody's surfin' now...

Lester, Nick

Printed Circuit Design v16n2 PP: 24-29+ Feb 1999

ISSN: 1047-5567 JRNL CODE: PCC

WORD COUNT: 3692

Burman, Allan V
Government Executive v29n8 PP: 72 Aug 1997
ISSN: 0017-2626 JRNL CODE: GOV
WORD COUNT: 744

...TEXT: million, the Navy says. Not least important was a shift from a 1,000-page **specification** to a five-page functional **Request for Quotation** that was delivered **electronically** .

Responsiveness to agency **customers** , then, appears to be the new bottom line, the internal mandate as well as the...

8/3,K/22 (Item 15 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00135343 81-05129
NASA Automated Purchase Order System
Rokovich, Joseph E.; Hess, Larry G.
Journal of the Society of Research Administrators v12n3 PP: 33-36 Winter 1981
ISSN: 0038-0024 JRNL CODE: SRA

...ABSTRACT: and quantity to be ordered are entered on the terminal. The purchasing office assigns a **buyer** to the purchase request. If the request is to be sent out for quotation, a computer generated **Request for Quotation** is printed for each **vendor** . The system is able to **automatically** track all outstanding **requirements** and provide the supervisor with complete information on the status of purchase request in process...

8/3,K/23 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

08601296 Supplier Number: 69552476 (USE FORMAT 7 FOR FULLTEXT)
In a parallel move that also has potential benefit for many of its parent's investments, SOFTBANK VENTURE CAPITAL spearheaded \$37 million in Series B financing for PERFECT.COM, INC. (Brief Article)
Japan-U.S. Business Report, p10
May, 2000
Language: English Record Type: Fulltext
Article Type: Brief Article
Document Type: Newsletter; Trade
Word Count: 118

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
...inexpensive way, no matter how complex or multidimensional the RFQs are. In short, Perfect Market **automates** the **RFQ** process, bringing together **buyers** and **sellers** and allowing them to make procurement decisions on the basis of a host of **factors** that go beyond price.

8/3,K/24 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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08159290 Supplier Number: 68277140 (USE FORMAT 7 FOR FULLTEXT)
**Concrete Contractors and Suppliers Transact Business Over the BuildPoint
Online Marketplace.**
Business Wire, p0329
Dec 20, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 839

... concrete contractors can search from among 140,000 available mixes
of concrete to meet their **specific** project needs. Contractors can then
use the system to build an **electronic RFQ** that is used during the
negotiation process between the **buyer** and seller. Once a supplier is
selected, contractors can use BuildPoint to issue an electronic...

8/3,K/25 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

08087699 Supplier Number: 67456450 (USE FORMAT 7 FOR FULLTEXT)
**Xporta and Emptoris Partner to Provide Web-Based Strategic Sourcing
Solutions for Complex Global Transactions.**
PR Newswire, p2225
Nov 20, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 777

... indirect fees such as international shipping charges. This type of
solution fills a much-needed **requirement** today, particularly as more and
more businesses leverage the **Web** to expand globally."

ePASS' **RFQ** management and decision support capabilities
incorporate customizable business rules, advanced workflow and optimization
technology to allow **buyers** to make the best possible online procurement
decisions. ePASS enables buyers to consider **factors** other than price,
such as product quality, existing buyer/supplier contracts and supplier
performance ratings...

8/3,K/26 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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08083737 Supplier Number: 67453237 (USE FORMAT 7 FOR FULLTEXT)
**Healy Hudson - International eSourcing Leader Launches U.S. Operations;
Software Industry Vet Susan Stevenson to Head US Operations.**
PR Newswire, pNA
Nov 15, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 843

... says Healy Hudson Chief Technology Officer Dr. Rainer Frolich. "The
Healy Hudson eSourcing solution helps **buyers** throughout the full sourcing
process -- from demand **specification**, supplier selection and RFI/ **RFQ**
processing, to quote evaluation and **vendor** management -- utilizing the
Internet to identify, evaluate and manage the **vendors** that deliver the
greatest overall value -- not just the lowest price."

Applying vast professional IT...

8/3,K/27 (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

08061484 Supplier Number: 67174978 (USE FORMAT 7 FOR FULLTEXT)
**BroadVision Automates GSA Advantage! and E-Buy Procurement Systems;
Multi-million Dollar Online Ordering System for Government Agencies
Selects BroadVision to Power B2B Solution.**

Business Wire, p0137
Nov 21, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 810

... only solution that we felt offered the reliability, scalability and mass customization features that we **required** for the GSA Advantage! site."

GSA selected BroadVision to upgrade their existing B2B site with **automated** e-procurement capabilities -- **RFQ** and supplier registration functionality -- that deliver personalized **customer** services and content designed to increase **customer** share and revenue. Based on BroadVision Business Commerce and BroadVision MarketMaker -- which combine a B2B...

8/3,K/28 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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08050905 Supplier Number: 66995003 (USE FORMAT 7 FOR FULLTEXT)
Honda Hangs On: Chrome Top 10 Most Popular Vehicles, October YTD.
Business Wire, p0161
Nov 16, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 934

... manufacturers," said Bob Navarre, CEO of Chrome. "Dealers can forecast near-term demand for their **specific** area and manufacturers can shorten their lead times to build. Both ultimately benefit the **consumer**."

The Chrome Top 10 rankings are compiled from **online** car shoppers' requests for price quotes (**RFQ** 's) from **dealers** made through Chrome's **Web** -based pricing and configuration tool, Chrome Carbook(TM), accessible from more than 1,000 Web...

8/3,K/29 (Item 7 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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08043050 Supplier Number: 66889188 (USE FORMAT 7 FOR FULLTEXT)
COFIX MATCHES SERVICE PROVIDERS WITH IT MANAGERS. (Company Business and Marketing)

Cruz, Mike
Computer Reseller News, p214
Nov 13, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 289

... a network can create an RFQ and include parameters such as budget guidelines, locations and **required** certifications. The engine then searches the database and selects up to five member service **providers** that can bid on the **RFQ** .

Cofix also offers **online** tools for asset management, service contract administration, incident reporting and cross-platform notification. Its pool...

8/3,K/30 (Item 8 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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08032735 Supplier Number: 66799473 (USE FORMAT 7 FOR FULLTEXT)

Cemtec and iXL Complete Construmix - Partnership Delivers a Highly

Functional B2B Exchange in Only 12 Weeks -.

PR Newswire, pNA

Nov 10, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 599

... users a wide variety of functions, including:

- Single sign-on process across multiple applications,
- Security **requirements** that meet varying needs of customer constituencies,

- Transaction capabilities, auctions and reverse auctions,

- Procurement of indirect materials, sourcing, bidding, and

requisition

of construction materials services,

- **Web** -enabled **RFQ** processes,

- Capacity to access relevant data from various resources based on business rules determined by the **user** .

In addition, Ariba, Epicentric, Oracle, Interwoven, and BEA provided the backbone infrastructure for Construmix, adding...

8/3,K/31 (Item 9 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

08024259 Supplier Number: 66761298 (USE FORMAT 7 FOR FULLTEXT)

Getting the Most from Online Auctions.

Bockman, Ed

Chemical Engineering, v107, n11, p133

Oct, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 2684

... that the suppliers that participate in the auction be able to meet all of the **buyer** 's **requirements** as defined by the **buyer** in the **RFQ** .

Step 4: Let the bidding begin. Whichever **online0** auction site you choose, conducting a successful realtime auction **requires** a combination of technology, infrastructure and technical and support operations. The software platform must be...

8/3,K/32 (Item 10 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
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07958749 Supplier Number: 65704061 (USE FORMAT 7 FOR FULLTEXT)

Web to Watch CAD companies online.(Directory)

Kennedy, Glenn; Burchard, Bill

CADalyst, v17, n9, p50

Sept, 2000

Language: English Record Type: Fulltext

Article Type: Directory

Document Type: Magazine/Journal; Trade

Word Count: 5637

... closed for beta testing, but looks like an interesting service.
Bits2Parts.com will offer rapid RFQ generation and response from vendors
, job routing to specified vendors , electronic payment, and rapid
prototyping service listings.

New application services are planned. quote-A-part, a...

8/3,K/33 (Item 11 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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07838809 Supplier Number: 65475760 (USE FORMAT 7 FOR FULLTEXT)

**Adexa and BroadVision to Provide Collaborative Planning Backbone For Digeno
B2B Print Exchange.**

Business Wire, p2467

Sept 26, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1366

... For Digeno, this translates to a proven, scaleable B2B transaction
enablement and management application, leveraging specific services such
as request for quotation , content management, and business process
automation .

Launched in September of 2000, Digeno provides value to both
commercial printers and print buyers within Fortune 1000 companies by
fostering an Internet-based collaborative environment for the procurement,
planning...

8/3,K/34 (Item 12 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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07815723 Supplier Number: 65267908 (USE FORMAT 7 FOR FULLTEXT)

Emptoris and E.piphany Partner to Bring CRM to the E-Procurement Process.

PR Newswire, pNA

Sept 18, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 719

... of the marketplace for buyers. By integrating with ePASS,
Emptoris' web-based solution that enables buyers and suppliers to conduct
sophisticated strategic sourcing and manage complex request for quote (RFQ
) activities online , Epiphany is able to offer net markets an even more
complete view of its customers by incorporating information about the

preferences of buyers and suppliers using the ePASS system. This information can then be used to...

8/3,K/35 (Item 13 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
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07814471 Supplier Number: 65281671 (USE FORMAT 7 FOR FULLTEXT)
Commerce One Introduces Next-Generation Auction Services; New and Enhanced Capabilities in E-Marketplace Suite from Commerce One & SAPMarkets.
Business Wire, p0590
Sept 18, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 950

... include miscellaneous materials that otherwise may have remained in long-term inventory. It also enables **buyers** to put multi-item Request for Proposals (RFP) and Purchase orders out for bid **online** .

-- Collaboration capability: supports supplier interaction on Request for Quote (**RFQ**) documents such as **specifications** or drawings and allows **users** to easily attach documents to any level of the **electronic RFQ** or RFP package.

-- Purchase Order Integration: Auction Services is integrated with Commerce One's e...

8/3,K/36 (Item 14 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07804238 Supplier Number: 65204306 (USE FORMAT 7 FOR FULLTEXT)
MetalSpectrum Announces Completion of First Transaction.
Business Wire, p2757
Sept 13, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 671

... and Brass Sales made Tuesday's purchase after a spirited online negotiating session with multiple **parties** . The 2011 T3 aluminum rod was selected from MetalSpectrum's **online** catalog and purchased using the marketplace's Request for Quote (**RFQ**) functionality. The MetalSpectrum RFQ offering allows buyers and **sellers** to negotiate on up to 38 different **attributes** enabling **buyers** to find better matches for their needs and **sellers** to compete on numerous features beyond price. In addition, the **RFQ** product's **online** negotiation module allows **buyers** and **sellers** to explore transaction options and make counter-offers.

"During our initial transaction, the integrated Ariba...

8/3,K/37 (Item 15 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
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07795493 Supplier Number: 65126641 (USE FORMAT 7 FOR FULLTEXT)
Ariba Sourcing Now Available.

PR Newswire, pNA

Sept 11, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1527

... consolidate their supply base for a particular contract,
Ariba market makers will work with the **buyer** 's current
supply base to ensure a thorough understanding of the **RFQ**
requirements .

Online RFQ

Collaboration Dynamic chat capabilities are available on each **RFQ**
prior

to bidding. Suppliers may ask any questions and receive
answers from the **buyer** so that all dimensions of the RFQ
are clear. These symmetrical information flows are key...

8/3,K/38 (Item 16 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

07787592 Supplier Number: 65023758 (USE FORMAT 7 FOR FULLTEXT)

Dot.coms grab the spotlight in plastics.

Smock, Doug

Purchasing, v129, n2, pNA

August 10, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 2266

... these features:

Online order placement and tracking;

Single vendor transaction, including aggregate invoicing;

Standard and **customer - specific** catalogues with product
descriptions, **specifications** and pricing;

Product search and comparison capabilities;

Request for quotation ;

Online documentation including regulatory compliance listings; and
Around-the-clock access.

Most of the officers of...

8/3,K/39 (Item 17 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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07628485 Supplier Number: 63663866 (USE FORMAT 7 FOR FULLTEXT)

**Fourth Shift and SupplierMarket.com to Build E-commerce Capabilities Along
the e-ERP Backbone.**

Business Wire, p2332

July 25, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 711

... Fourth Shift, a leading developer of fully integrated e-business
enterprise applications for global manufacturing, **customer** relationship

management, and financial management, will utilize the SupplierMarket.com XML Integration Toolkit to seamlessly link **Request -for- Quotation (RFQ)** data and Quotation data with the SupplierMarket.com **online** strategic sourcing platform for manufactured direct, indirect, and **specification** -based raw materials.

As a very robust platform containing over 20,000 members, SupplierMarket.com...

8/3,K/40 (Item 18 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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07617730 Supplier Number: 62691605 (USE FORMAT 7 FOR FULLTEXT)

The amount was just \$500,000, but this investment in NEED2BUY.COM, INC. introduced trader MITSUBISHI CORP. (Brief Article) (Statistical Data Included)

Japan-U.S. Business Report, p9

Jan, 2000

Language: English Record Type: Fulltext

Article Type: Brief Article; Statistical Data Included

Document Type: Newsletter; Trade

Word Count: 150

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...currently is devoted to industrial electronic components, enables buyers to post requests for quotations for **specific** products. Need2Buy. com then uses a proprietary expert system to solicit bids from multiple **vendors** that meet the **criteria specified** in the **RFQ** . At present, more than 1,000 manufacturers of **electronic** components are directly linked to the site. The company also maintains a data base of...

8/3,K/41 (Item 19 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

07601750 Supplier Number: 63643128 (USE FORMAT 7 FOR FULLTEXT)

Purchasing plans e-biz online supply registry. (websites related to the metals industry)

Purchasing, v129, n1, p261

July 13, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 8978

... steel (more metals later) and a communication channel between steel companies, processors and traders with **buyers** in Asia.

www.materialnet.com

MaterialNet is an e-commerce portal with a reverse auction format.

With one **request for quotation** , a metals **buyer** is exposed to an exclusive **network** of 30 suppliers who must bid within a **specified** timeframe. The site went online in October 1999.

www.metalsales.com

More of an informational...

8/3,K/42 (Item 20 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

07540575 Supplier Number: 63265557 (USE FORMAT 7 FOR FULLTEXT)
Procuri.com Brings Simplicity and Savings to the Procurement Process.
Business Wire, p2617
July 10, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 780

... bit of both the old and the new. It is a simple process that lets **buyers** work with their **preferred** suppliers. By **automating** the **request** for **quotation** (**RFQ**) process and bringing the negotiations into a reverse auction, **buyers** can close the transaction more quickly and efficiently while also saving money.
The only tools...

8/3,K/43 (Item 21 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07529627 Supplier Number: 63124491 (USE FORMAT 7 FOR FULLTEXT)
PrintBid.com Enhances Functionality and Adds Features to Leading Online Print Bidding Site; Expanded Options Result in Greater Efficiency for Print Buyers and Vendors.
Business Wire, p2465
July 5, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 945

... parameters. Printing buyers can now define and create preferred printer vendor lists, based on such **criteria** as vendor capabilities, geography or product specialty. In addition, the **buyer** will be able to send vendors on their **preferred** lists an email notification with an embedded link to an **online RFQ**. Other new print **buyer** features include managing multiple print projects simultaneously; the capability to add, save and delete print...

...project print questions. Additionally, printer vendors will now receive an automatic email notification when a **buyer** has selected them to receive an **RFQ** with a link to the **online** project **specifications**. The newly developed project management tools that **buyers** utilize will also be available for printer vendors.

"Earlier versions of PrintBid.com's bidding...

8/3,K/44 (Item 22 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07507442 Supplier Number: 63011102 (USE FORMAT 7 FOR FULLTEXT)
e-Vis(TM) to Power Visual Collaboration Through PlanetGov.com.
PR Newswire, pNA
June 28, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 465

... and supplier collaboration."

e-Vis transforms the typically time- and labor-intensive request-for-quote (**RFQ**) process into a paperless, **Internet** -enabled process. e-Vis simplifies the **RFQ** process by enabling **buyers** to post **electronic** bid packets containing digital drawings, models and **specifications** in a secure web workspace. Select suppliers receive **automatic** e-mail invitations to bid on each **RFQ** and are provided access to supporting data. Suppliers can also pose questions, conduct design reviews...

8/3,K/45 (Item 23 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07506049 Supplier Number: 62728855 (USE FORMAT 7 FOR FULLTEXT)
SOFTWARE ADVANCES: HOLOGIX ACCELERATES ATTRIBUTE-BASED ECOMMERCE. (Product Announcement)

Manufacturing Automation, v9, n6, pNA
June, 2000
Language: English Record Type: Fulltext
Article Type: Product Announcement
Document Type: Magazine/Journal; Trade
Word Count: 1438

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
...Attricom (TM) for public trading exchanges. The latest Attricom solution provides managed negotiation, which allows **customers** to negotiate all the **attributes** of an **RFQ** or a **specification** for a product **online** . The software solution enables trading exchanges to swiftly implement and conduct bid negotiation and **attribute** -based business-to-business eCommerce. It provides interactive buy/sell negotiations based on any set ...

8/3,K/46 (Item 24 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07488440 Supplier Number: 62867946 (USE FORMAT 7 FOR FULLTEXT)
Bethlehem Steel Joins With OneBuild for Global Construction Marketplace.
PR Newswire, pNA

June 22, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 560

... Mountain View, Calif., OneBuild will provide flexible and economic solutions to improve value for all **parties** involved in construction projects. A complete range of **on - line attributes** , including open exchanges, request for quotes (**RFQ**) and private exchanges, will give **buyers** and **sellers** of construction materials the opportunity to tailor OneBuild's e-Business tools to meet **specific** project needs.

Duane R. Dunham, Bethlehem's chairman, president, and chief executive officer, said:
"E...

8/3,K/47 (Item 25 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07483489 Supplier Number: 62774420 (USE FORMAT 7 FOR FULLTEXT)

Boom or bust?

Stundza, Tom

Purchasing, v128, n10, pS93

June 15, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 4291

... fully functional. MaterialNet is an e-commerce portal with a reverse-auction format. With one **request** for **quotation**, a metals **buyer** is exposed to an exclusive **network** of 30 suppliers who must bid within a **specified** timeframe. MaterialNet's Web site claims to have a supplier base of more than 80...

8/3,K/48 (Item 26 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

07483486 Supplier Number: 62774416 (USE FORMAT 7 FOR FULLTEXT)

E-market makers scramble to add value for buyers. (Statistical Data Included)

Reilly, Christopher

Purchasing, v128, n10, pS79

June 15, 2000

Language: English Record Type: Fulltext

Article Type: Statistical Data Included

Document Type: Magazine/Journal; Trade

Word Count: 3879

... information to potential suppliers of their choosing in the form of a request for quote (**RFQ**). Once the **buyer** determines a **preferred** source, **online** negotiations begin and either end with a transaction or start anew with another possible supplier...

8/3,K/49 (Item 27 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

07472088 Supplier Number: 62503309 (USE FORMAT 7 FOR FULLTEXT)

FreeMarkets Hits The Desktop. (Brief Article) (Product Announcement)

InternetWeek, p31

June 5, 2000

Language: English Record Type: Fulltext

Article Type: Brief Article; Product Announcement

Document Type: Tabloid; Trade

Word Count: 79

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...supplier profiles and managing multiple projects. The company also has released FreeMarkets Desktop for Professional **Buyers**, which lets purchasing professionals publish RFQs **online**, review supplier profiles and **automatically** match suppliers' capabilities to **RFQ** requirements.

8/3,K/50 (Item 28 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07467049 Supplier Number: 61847996 (USE FORMAT 7 FOR FULLTEXT)
**Perfect.com and Commerce One Host Panel on Electronic Marketplaces at
International Purchasing Conference.**
Business Wire, p1050
May 2, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 701

... and challenges that purchasing and supply management professionals face and will highlight resulting benefits to **buyers** in the online marketplace space. Surace will illustrate how **online** trading communities operate and how technology, such as Perfect's **RFQ** engine, will be a key **factor** in streamlining the **online** trading process and determining successful trading exchanges in this space.

"Perfect's RFQ solution allows **buyers** and sellers to communicate and negotiate in a rich dialogue with parameters beyond price," said...

8/3,K/51 (Item 29 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07449830 Supplier Number: 62599773 (USE FORMAT 7 FOR FULLTEXT)
Internet seen as tool for charge transactions.
WILSON, ANTHONY
American Metal Market, v108, n104, p7A
May 31, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1419

... schedule for the time period in question by grade and quantity, noting any special metallurgical **requirements**. The model would then prepare a preliminary **RFQ** (**Request for Quotation**), which the **buyer** would post on the **Web** site (qualified suppliers would be alerted automatically) or to be forwarded directly to a selected...

8/3,K/52 (Item 30 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07419155 Supplier Number: 62444428 (USE FORMAT 7 FOR FULLTEXT)
ScrapSite Launches eCommerce With Successful Scrap Offering.
PR Newswire, pNA
May 23, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 593

... friendly Web site. ScrapSite can display all grades of ferrous and non-ferrous product where **buyers** can bid using a flexible auction format. Advanced versions will include eCommerce methods such as Request for Quote (**RFQ**), Request for Pricing (RFP) and a product guide enabling **electronic**

purchase orders, contract pricing and private negotiations. Products listed always have an ISRI **specification** code along with other important transaction specific information such as seller, location and transportation methods...

8/3,K/53 (Item 31 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07415491 Supplier Number: 62439061 (USE FORMAT 7 FOR FULLTEXT)
FreeMarkets Announces Availability of Web-Based eMarketplace Platform For Professional Buyers and Suppliers.
PR Newswire, pNA
May 22, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 739

... and gives buyers and suppliers in our B2B eMarketplace web-based access to the information **required** to conduct strategic purchasing."

FreeMarkets Desktop for Professional **Buyers**
With FreeMarkets Desktop for Professional **Buyers**, purchasing professionals can publish RFQs **online**, review supplier profiles, **automatically** match suppliers' capabilities to **RFQ requirements**, invite qualified suppliers to participate in FreeMarkets' Competitive Bidding Events, and view real-time online...

8/3,K/54 (Item 32 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07393652 Supplier Number: 62061145 (USE FORMAT 7 FOR FULLTEXT)
Drupa 2000 Preview: Industry Trends And Our Guide to the Exhibits.
The Seybold Report on Publishing Systems, pNA
May 8, 2000
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 47334

... license fee, which is based on the amount of training and configuration that the printer **requires**, and a per-transaction charge.

PrintConnect: 17 A59-2
PrintConnect offers an Internet -based **RFQ** service that tries to strengthen the existing relationships between print **buyers** and their printers. However, it also tries to be neither printer-centric nor buyer-centric...

8/3,K/55 (Item 33 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07378447 Supplier Number: 60016322 (USE FORMAT 7 FOR FULLTEXT)
Enhancing Customer Service Through the Internet. (Brief Article)
Pete, Scott A.
Direct Marketing, v62, n8, p50
Dec, 1999
Language: English Record Type: Fulltext

Article Type: Brief Article
Document Type: Magazine/Journal; Trade
Word Count: 3529

... make sense for you to provide an online ordering form.

If your product or service **requires** more of a consultative approach, consider providing an **online RFQ /RFP** form to allow the **user** to submit a request at their convenience. In designing these Web enabled systems, it is...

8/3,K/56 (Item 34 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07343133 Supplier Number: 61892873 (USE FORMAT 7 FOR FULLTEXT)
SupplierMarket.com. (Brief Article) (Statistical Data Included)
Machine Design, v72, n7, pS2
April 6, 2000
Language: English Record Type: Fulltext
Article Type: Brief Article; Statistical Data Included
Document Type: Magazine/Journal; Trade
Word Count: 695

... plastic products, fasteners and hardware, metal stampings, screw machine products, and custom packaging materials.

Purchasing **agents** and design engineers use SupplierMarket.com's intuitive, **on - line RFQ** Builder to specify **criteria** and upload drawings through an easy-to-use on-line interface. One key feature of...

8/3,K/57 (Item 35 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07317569 Supplier Number: 62019323 (USE FORMAT 7 FOR FULLTEXT)
PurchasePro.com Launches Fastest Marketplace Solutions in Industry; Suite Of New Products Gets E-Marketplaces Up And Running In 45 Days Or Less.
Business Wire, p1131
May 11, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1068

... branded e-marketplace featuring a company's unique corporate identity. The e-Procurement solution allows **customers** to control and aggregate purchases to take advantage of master contracts, establish a **network of preferred vendors**, eliminate "maverick" spending, **automate** the **RFQ /PO** process and establish and monitor the scalable corporate purchasing hierarchy. Companies can do all...

8/3,K/58 (Item 36 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07174902 Supplier Number: 61182276 (USE FORMAT 7 FOR FULLTEXT)
SupplierMarket.com. (Company Business and Marketing)
Computer-Aided Engineering, v19, n3, p87
March, 2000

Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Academic Trade
Word Count: 720

... plastic products, fasteners and hardware, metal stampings, screw machine products, and custom packaging materials.

Purchasing **agents** and design engineers use SupplierMarket.com's intuitive, **on - line RFQ** Builder to specify **criteria** and upload drawings through an easy-to-use on-line interface. One key feature of...

8/3,K/59 (Item 37 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07154329 Supplier Number: 60836177 (USE FORMAT 7 FOR FULLTEXT)
A sampling of Web sites that feature auctions or reverse auctions. (Brief Article)

Purchasing, v128, n4, pS66

March 23, 2000

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 423

... materialnet.com--MaterialNet is an e-commerce portal with a reverse auction format. With one **request** for **quotation**, a metals **buyer** is exposed to an exclusive **network** of 30 suppliers who must bid within a **specified** timeframe.

www.supplieronline.com--The Web site of Metals Suppliers Online offers buyers the chance...

8/3,K/60 (Item 38 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07154319 Supplier Number: 60836167 (USE FORMAT 7 FOR FULLTEXT)

A sampling of metals Web sites. (Brief Article)

Purchasing, v128, n4, pS111

March 23, 2000

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 2703

... steel (more metals later) and a communication channel between steel companies, processors and traders with **buyers** in Asia.

www.materialnet.com

MaterialNet is an e-commerce portal with a reverse auction format. With one **request** for **quotation**, a metals **buyer** is exposed to an exclusive **network** of 30 suppliers who must bid within a **specified** timeframe. The site went online in October.

www.metalsales.com

More of an informational site...

8/3,K/61 (Item 39 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07124356 Supplier Number: 60372174 (USE FORMAT 7 FOR FULLTEXT)
**As board businesses stampede Web, observers wonder how dust will settle --
Dot-coms alter EDA landscape. (Industry Trend or Event)**
Shaughnessy, Andy
Electronic Engineering Times, p1
March 20, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1880

... to connect customers with fabricators. WebQuote.com (Cupertino,
Calif.) is a procurement system that lets **buyers** seek bids from
manufacturers, which then compete in a reverse auction to win the bid.
Buyers download the Auto **RFQ** Generator, which reads the CAD database and
generates the **RFQ** **automatically** . Bids can be open or closed.
WebQuote lets **users** tailor their search to a **specific** geographic
area, said company president Saeid Ghafouri.
"You can say, 'Show me the manufacturers that...

8/3,K/62 (Item 40 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07110600 Supplier Number: 59456173 (USE FORMAT 7 FOR FULLTEXT)
Internet enhances RFP/RFQ process. (request for quotes) (Brief Article)
Brunelli, Mark A.
Purchasing, v128, n2, p105
Feb 10, 2000
Language: English Record Type: Fulltext
Article Type: Brief Article
Document Type: Magazine/Journal; Trade
Word Count: 756

... requests for quotes and has a database of thousands of industrial
suppliers across the country. **Buyers** registered with SupplierMarket can
issue a request in four steps: 1. **Buyers** post their **RFQ** **online** using
forms provided on the **Web** site. 2. SupplierMarket matches **buyers** '
requirements with suppliers that can meet the **criteria** . 3. Real-time
bidding begins. 4. **Buyers** choose the supplier that best fits their needs.
Leo Brennan, vice president of materials management...

8/3,K/63 (Item 41 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06972762 Supplier Number: 58836821 (USE FORMAT 7 FOR FULLTEXT)
**Agile, SupplierMarket.com Announce Alliance For MyAgile.com Portal. (Company
Business and Marketing)**
Software Industry Report, v32, n2, p4
Jan 24, 2000
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 250

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
...order standard electronic components in Internet time. The agreement

with SupplierMarket.com enables MyAgile.com **users** to post product **specifications** for custom components in an **Internet** -based request for quote (**RFQ**) with just one click.

8/3,K/64 (Item 42 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06972146 Supplier Number: 58306918 (USE FORMAT 7 FOR FULLTEXT)
Buyers ready for e-procurement, most suppliers are not.
Stundza, Tom
Purchasing, pS23
Dec 16, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2480

... Great Neck, N.Y.-based e-commerce portal with a reverse-auction format. With one **request** for **quotation** , a **buyer** is exposed to an exclusive **network** of suppliers who bid within a **specified** time frame. There are 30 suppliers involved with MaterialNet, which went online in October. MaterialNet...

8/3,K/65 (Item 43 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06950060 Supplier Number: 58662496 (USE FORMAT 7 FOR FULLTEXT)
Agile Software, SupplierMarket.com Announce Strategic Alliance for MyAgile.com Portal.
PR Newswire, p4863
Jan 19, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 650

... order standard electronic components in Internet time. The agreement with SupplierMarket.com enables MyAgile.com **users** to post product **specifications** for custom components in an **Internet** -based request for quote (**RFQ**) with just one click.

"This alliance complements Agile's direct materials e-procurement products by...

8/3,K/66 (Item 44 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06798730 Supplier Number: 57481775 (USE FORMAT 7 FOR FULLTEXT)
Oracle Preps XML Server -- EAI links Companies. (Company Business and Marketing)
Booker, Ellis
InternetWeek, p1
Nov 8, 1999
Language: English Record Type: Fulltext
Document Type: Tabloid; Trade
Word Count: 975

... SupplierMarket.com, an online marketplace that launched in October for built-to-order manufactured goods.

Buyers use an **online** request for quote (**RFQ**) builder to submit **specification** documents, terms and **conditions** , drawings and other image types. Suppliers submit details about their technical capabilities and their business...

8/3,K/67 (Item 45 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06791499 Supplier Number: 57401079 (USE FORMAT 7 FOR FULLTEXT)

IDES, Inc. Adds Price Quote, Info Request Options To Free On-Line Plastics Data Source.

PR Newswire, p9474

Nov 8, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 534

... LARAMIE, Wyo., Nov. 8 /PRNewswire/ -- IDES, Inc., headquartered here, announced today the addition of direct **buyer -to- seller** requests for quotation (**RFQ**) and requests for information (RFI) to its **on - line** FreeMDS(TM) polymer database website, <http://www.freemds.com> . This new, resin- **specific** pipeline to **specific** costs and data can help plastic designers and engineers refine their materials selection decisions faster ...

...It bypasses the automated phone system, receptionist, and vacant desks that can plague the traditional **RFQ** process, by **electronically** transferring a **customer 's** resin **requirements** directly to the departments of sellers that know the answers. With one click of a...
...in the FreeMDS(TM) database represents the latest issued by the resin supplier.

The new **online** , form-based **RFQ** / RFI capability in the FreeMDS(TM) database permits engineers, designers, and **purchasers** to identify and communicate directly with key suppliers, to amass the data **required** to evaluate and purchase candidate resins for a given application. The process can be done...

8/3,K/68 (Item 46 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06754847 Supplier Number: 56895340 (USE FORMAT 7 FOR FULLTEXT)

SupplierMarket.com targets BTO. (build to order) (Company Business and Marketing) (Brief Article)

Electronic Buyers' News, p92

Oct 25, 1999

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 111

... business-to-business marketplace is designed to improve purchasing and procurement processes for manufactured products.

Buyers use SupplierMarket.com's **online** " **RFQ** Builder" to specify **criteria** and upload drawings, and are able to nominate or exclude

specific suppliers from the process, according to the company. By eliminating the search and qualifying process...

8/3,K/69 (Item 47 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06753778 Supplier Number: 56748486 (USE FORMAT 7 FOR FULLTEXT)
There's lots more to the Web than click and buy.
Carbone, James
Purchasing, v127, n6, pS76
Oct 21, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1719

... them communicate with and manage their suppliers. Some OEMs have set up extranets on their **Web** sites for suppliers to visit. Suppliers can see the latest **request -for- quotation** (RFQ) with a complete set of technical **specifications** and blueprints as well as purchasing **requirements**. Other **buyers** are using the Internet as a way to gather and store information on supplier performance...

8/3,K/70 (Item 48 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06688339 Supplier Number: 55968399 (USE FORMAT 7 FOR FULLTEXT)
PrintBid.com Revamps Site and Adds Free 'RFQ Generator'.
Business Wire, p1507
Oct 4, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 389

... its 62,000 listed printers who are fully-profiled, and enhanced the search engine's **criteria** to over 130 unique parameters. The most unique new feature is the addition of an **automated**, anonymous Request-for-Quote (**RFQ**) generator which allows print **buyers** to obtain fast, accurate and consistent quotes from a tight selection of the best qualified...

8/3,K/71 (Item 49 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06596404 Supplier Number: 55585000 (USE FORMAT 7 FOR FULLTEXT)
Digital Market Signs Contract with Lexmark Electronics to Install Internet-based Sourcing and Procurement Software.
Business Wire, p0190
August 30, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 584

... Internet-based secure supplier extranet solution for sourcing and procurement of direct (production) materials. Digital **Buyer** encompasses all suppliers, all direct materials, and all supply chain processes in a

single **Internet** -based environment.

-- BOM and Costed BOM Preparation -- **RFQ** Preparation and Dissemination --

Buying Decision Support -- Purchase Orders -- Commodity and Contract Management -- Supplier Performance Management

Digital **Buyer** has been **specifically** designed for ease of use and installation. Implementation and training can be completed in 6...

8/3,K/72 (Item 50 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

06592624 Supplier Number: 55569949 (USE FORMAT 7 FOR FULLTEXT)

Pushing back. (Marine Corps Systems Command delays blanket purchasing agreement) (Government Activity) (Brief Article)

Murray, Bill

Government Computer News, v18, n27, p52

August 23, 1999

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Tabloid; Trade

Word Count: 116

... proposals, both the pricing and technology, a command official said.

The Marines Corps is requiring **Web** -based and worldwide technical support, and the **RFQ** said the service **prefers vendors** that have been ranked by Gartner-Group Inc. of Stamford, Conn.

The announcement is posted...

8/3,K/73 (Item 51 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

06583046 Supplier Number: 55532070 (USE FORMAT 7 FOR FULLTEXT)

Digital Market Announces New Software Rental and Outsourcing Options for Digital Buyer.

Business Wire, p0254

August 23, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 575

... Internet-based secure supplier extranet solution for sourcing and procurement of direct (production) materials. Digital **Buyer** encompasses all suppliers, all direct materials, and all supply chain processes in a single **Internet** -based environment.

- BOM and Costed BOM Preparation
- **RFQ** Preparation and Dissemination
- Buying Decision Support
- Purchase Orders
- Commodity and Contract Management
- Supplier Performance Management

Digital **Buyer** has been **specifically** designed for ease of use and installation. Implementation and training can be completed in 6...

8/3,K/74 (Item 52 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06325598 Supplier Number: 54588883 (USE FORMAT 7 FOR FULLTEXT)

Coal buyers mine risk management strategies to boost profits.

Martin, James

Electric Light & Power, v77, n4, p24(1)

April, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 2859

... with developing a precise, total-cost RFQ that details all technical, commercial, logistical and quality **specifications**, Scoular said. Once completed, FreeMarkets sends the **RFQ** to potential suppliers **electronically**.

Then, the **buyer** sets a market day and time, and the bidding begins. Although only the **buyer** knows the names of all potential suppliers, Scoular said the suppliers do see in real...

8/3,K/75 (Item 53 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

05685618 Supplier Number: 53239943 (USE FORMAT 7 FOR FULLTEXT)

In just over a year, the industry's overall Web presence has improved dramatically. (overview of special report on insurers' use of the Internet) (Industry Trend or Event)

Schwartz, Susana

Insurance & Technology, p38(1)

March, 1998

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1200

... Internet to reduce, if not eliminate, extraneous mailing and telephone costs, streamline administration, and extend **customer** service to many audiences, including **consumers**, **agents**, suppliers, independent contractors, brokers and business partners. By putting up **on - line** requests for quotation (**RFQ**) forms, **agent** locators, retirement calculators, policies and payment systems, insurers' **Web** sites are enabling **consumers** to go beyond learning the **specifics** about complex products, such as whole life or universal life insurance, to actual evaluation and...

8/3,K/76 (Item 54 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

05322370 Supplier Number: 48101290 (USE FORMAT 7 FOR FULLTEXT)

New online directory offers opportunities

Plastics News, p14

Nov 3, 1997

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 455

... service in early January, SupplyBase will have added a slick

request-forquote feature that allows **users** to complete a detailed **RFQ** form **online** and submit it simultaneously--and confidentially--to multiple firms in the database that met the **user's** various **criteria**. This will facilitate fast, apples-to-apples comparisons of quotes for anything from the simplest...

8/3,K/77 (Item 55 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

05306102 Supplier Number: 48077874 (USE FORMAT 7 FOR FULLTEXT)
Independent Distributors
Electronic Buyers' News, p050
Oct 27, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1662

... up more than three years ago, it was primarily designed to facilitate e-mail. Later, **RFQ** capability was added, but "an **online RFQ** is really just e-mail in a different form," he said. "We still **prefer** to speak to our **customers**."

However, there is a bonus to using electronic communications for routine inquiries, inventory tracking, and...

8/3,K/78 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

12725172 SUPPLIER NUMBER: 66218942 (USE FORMAT 7 OR 9 FOR FULL TEXT)
How's Your Shop's dot-com IQ? (Web applications for metalworking shops)
SWEATT, A.J.; KOEPFER, CHRIS
Modern Machine Shop, 73, 5, 104
Oct, 2000
ISSN: 0026-8003 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 2290 LINE COUNT: 00192

... Prospective suppliers (shops) registered with the site may bid on the job(s), and the **buyer** then selects the winner after an appropriate exchange of data among the participants has been exchanged.

Most **online RFQ** services vary somewhat from each other in their business models. Some **require** the supplier of the parts or services to pay a percentage upon being awarded a...

8/3,K/79 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

12064731 SUPPLIER NUMBER: 61892723 (USE FORMAT 7 OR 9 FOR FULL TEXT)
ON THE WEB. (Brief Article)
SWEATT, ALLAN (A.J.)
Modern Machine Shop, 72, 11, 34
April, 2000
DOCUMENT TYPE: Brief Article ISSN: 0026-8003 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 312 LINE COUNT: 00027

... site. Prospective suppliers registered with the site may bid on the job(s), and the **buyer** then selects its short list of candidates from the **bidders** .

Each of these new **online RFQ** services varies slightly in its business models, but most **require** the supplier of the parts or services to pay a percentage upon being awarded a...

8/3,K/80 (Item 3 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

11866568 SUPPLIER NUMBER: 60124335 (USE FORMAT 7 OR 9 FOR FULL TEXT)

European aluminum group's web site gets makeover.(News Briefs)

Burgert, Philip

American Metal Market, 108, 46, 9

March 9, 2000

ISSN: 0002-9998

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 412

LINE COUNT: 00040

... MaterialNet, Great Neck, N.Y., has rolled out a "Beat This Price" auction option allowing **buyers** to add a starting price to other " **request for quotation** " **requirements** .

[http:// www .state.gov/ www /global/human...](http://www.state.gov/www/global/human...)

8/3,K/81 (Item 4 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

09969203 SUPPLIER NUMBER: 20103061 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Net commerce will put purchasing on the front.(includes related articles)

(Special Internet Report)

Minahan, Tim

Purchasing, v123, n9, pS16(5)

Dec 11, 1997

ISSN: 0033-4448

LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2730

LINE COUNT: 00233

... from prospective suppliers. Cost: \$200 start-up charge and \$35 monthly fee.

PCB-Quote Inc. ([www .pcb-quote. com](http://www.pcb-quote.com)): Allows **buyers** to simultaneously transmit **RFQ** , board design, and other **specifications** to multiple suppliers via the **Web** . **Buyers** choose from a list of more than 300 PCB suppliers or enter the e-mail...

8/3,K/82 (Item 5 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

09402935 SUPPLIER NUMBER: 19279077 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Massachusetts Electric Company Issues RFQ For Competitive Power Supply

PR Newswire, p404NEF017

April 4, 1997

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 491

LINE COUNT: 00047

... August, Massachusetts Electric will provide the final details of the auction process and invite qualified **bidders** to the auction to be

held a month later.

Interested **parties** may request a copy of the **RFQ** through a **specific electronic** mailbox, **STDOffer@neesnet.com**, by furnishing their name, company name and address, and phone and...

8/3,K/83 (Item 6 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

06757539 SUPPLIER NUMBER: 14561416 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Software for purchasing. (Office Products & Business Systems) (Buyers Guide)

Purchasing, v115, n6, p49(6)

Oct 21, 1993

DOCUMENT TYPE: Buyers Guide ISSN: 0033-4448 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 6688 LINE COUNT: 00572

... data management demands of a varied purchasing environment. It operates on a PC platform (single- **user** workstation or multi-user local area network) and is compatible with any NETBIOS type **network** . **Specific** functions included in the basic system are: requisition processes, **RFQ** processes, purchase order processes, expediting processes, **vendor** processes/performance, receiving processes, and report processes. Value-added modules include: inventory management, hot-button...

8/3,K/84 (Item 7 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

06220443 SUPPLIER NUMBER: 12786465 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Buyer's guide to software for purchasing. (Special Section: Office Products & Business Systems) (Buyers Guide)

Purchasing, v113, n1, p83(6)

July 16, 1992

DOCUMENT TYPE: Buyers Guide ISSN: 0033-4448 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 7008 LINE COUNT: 00606

... data management demands of a varied purchasing environment. It operates on a PC platform (single- **user** workstation or multi-user local area network) and is compatible with any NETBIOS type **network** . **Specific** functions included in the basic system are: Requisition Processes, **RFQ** Processes, Purchase Order Processes, Expediting Processes, **Vendor** Processes/Performance, Receiving Processes, and Report Processes. Value-Added modules include: Inventory Management, Hot-Button...

8/3,K/85 (Item 1 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)
(c) 1999 The Gale Group. All rts. reserv.

02540254

EUROPEAN EXCHANGES ASK VENDORS TO BUILD DATA, TRADING NETWORK

Trading Systems Technology October 23, 1989 p. N/A

ISSN: 0892-5542

FULL TEXT AVAILABLE IN FORMAT 7 OR 9 WORD COUNT: 373

... and post-trade market data supplied by stock exchanges and their members and by third- party vendors . According to the RFQ , the network will carry data from as many as 100 sources.

Technical specifications of the network will depend on the vendor chosen to construct it. But the Pipe...

8/3,K/86 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01164089 Supplier Number: 41003484 (USE FORMAT 7 FOR FULLTEXT)

EC Exchanges "Pipe" up

Dealing With Technology, v2, n1, pN/A

Nov, 1989

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1088

... peak at 30 messages per second. Recognising that none of the exchanges supply a common vendor feed the RFQ states that the network requires "intelligence" to convert the exchange feeds into a "single, standardised information feed which users can subscribe to in whole or in part".

The RFQ also states that "respondents are...

8/3,K/87 (Item 1 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

14123469 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Procuri.com Announces Enhanced Platform, Extends E-Procurement Service Capabilities

PR NEWSWIRE

December 07, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 494

... platform. Procuri2's proprietary Internet technologies include an interactive request for information (RFI) tool, an automated request for quotation (RFQ) process and a feature-rich reverse auction platform.

Procuri2's automated RFI tool allows buyers and suppliers to exchange information and coordinate product specifications in real-time, facilitating the supplier qualification process, enhancing product design and development, and streamlining...

8/3,K/88 (Item 2 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

13552384 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Saint Paul Pioneer Press, Minn., Ideas Web Watch Column

Carol Gurstelle

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (SAINT PAUL PIONEER PRESS - MINNESOTA)

October 29, 2000

JOURNAL CODE: KSPP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 633

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... distance, telephone systems, Internet access, business and IT consulting, telemarketing services, business insurance, employee benefits, **merchant** accounts and **Web** hosting and design.

Bizbuyer's **RFQ** templates, each one customized to the **specific** product or service, simplify the request process. Fill in the blanks for a quick needs...

8/3,K/89 (Item 3 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

13453289 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Saint Paul Pioneer Press, Minn., Finance Web Watch Column

Carol Gurstelle

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (SAINT PAUL PIONEER PRESS - MINNESOTA)

October 22, 2000

JOURNAL CODE: KSPP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 633

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... distance, telephone systems, Internet access, business and IT consulting, telemarketing services, business insurance, employee benefits, **merchant** accounts and **Web** hosting and design.

Bizbuyer's **RFQ** templates, each one customized to the **specific** product or service, simplify the request process. Fill in the blanks for a quick needs...

8/3,K/90 (Item 4 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

12898591 (USE FORMAT 7 OR 9 FOR FULLTEXT)

One Build and Collaborative Structures Pursue Strategic Alliance, Expand Customer Access to E-Commerce Opportunities

PR NEWSWIRE

September 19, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 576

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... California-based company, OneBuild is focused on creating business-to-business (B2B) construction materials marketplaces **specifically** tailored to the unique needs of both **buyers** and **sellers**. It is the only **Internet** company specializing exclusively in commercial/industrial construction bidding and **RFQ** /dynamic product database materials procurement. Supported by a robust, highly flexible, platform built on the...

8/3,K/91 (Item 5 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

12803435 (USE FORMAT 7 OR 9 FOR FULLTEXT)

ARIBA: Ariba Sourcing now available; Function rich platform introduces RFQ based procurement along commerce services network with enterprise and marketplace editions

M2 PRESSWIRE

September 12, 2000

JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1517

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... consolidate their supply base for a particular contract, Ariba market makers will work with the **buyer** 's current supply base to ensure a thorough understanding of the **RFQ requirements** .

Online RFQ Collaboration

Dynamic chat capabilities are available on each **RFQ** prior to bidding.

Suppliers may ask any questions and receive answers from the **buyer** so that all dimensions of the RFQ are clear. These symmetrical information flows are key...

8/3,K/92 (Item 6 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

11519723 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Image Viewer Enhancements and Definitive Commodity Templates Now Available on the SupplierMarket.com Marketplace

BUSINESS WIRE

June 15, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 898

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the mature functionality already available:

Features Benefits

SmartMatch parametric matching of supplier capabilities to **RFQ specifications** and vendor **requirements** .

Upload Drawings allows the **buyer** to upload CAD drawings, legacy data, or scanned documents to the site for viewing among the suppliers bidding on the **RFQ** . If there are no **electronic** files to attach, the marketplace accepts faxes and scans the drawings for the **buyers** .

Extended Bidding a usual bidding event lasts one hour. Should a supplier enter a bid...

8/3,K/93 (Item 7 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

11164210 (USE FORMAT 7 OR 9 FOR FULLTEXT)

nPassage Perfects Dialog Between Buyers and Suppliers with PerfectMarket Solution

BUSINESS WIRE

May 23, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 376

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... nPassage community members will be able to make timely decisions based on quality, delivery, performance, **specifications**, third **party** ratings, warranty, **customer** service, and potentially hundreds of others **factors**. The **automated**, multi-dimensional **RFQ** service can also be customized to match both **buyers**' and supplier's **specific** needs and **criteria**.

"Our advanced **RFQ** solution will create significant value for nPassage's buyers and suppliers, providing...

8/3,K/94 (Item 8 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

09792576 (USE FORMAT 7 OR 9 FOR FULLTEXT)

commercial printing industry, has selected Silknet's eBusiness System(TM) and

BUSINESS WIRE

February 28, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 507

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... through a single Web interface--from initial project quotes to real-time status updates. Print **buyers** log on, choose from an **on - line** library of **RFQ** templates and fill in the **specifications** for the print job they need completed. Once the template is completed, the **buyer** can send the request for quote out to selected vendors with just one click. Based...

8/3,K/95 (Item 9 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

09309525 (USE FORMAT 7 OR 9 FOR FULLTEXT)

(BW) Agile Software, SupplierMarket.com Announce Strategic Alliance for MyAgile.com Portal

BUSINESS WIRE

January 19, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 731

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... order standard electronic components in Internet time. The agreement with SupplierMarket.com enables MyAgile.com **users** to post product **specifications** for custom components in an **Internet**-based request for quote (**RFQ**) with just one click.

"This alliance complements Agile's direct materials e-procurement products by...

8/3,K/96 (Item 10 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

08485858 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Special Report - Ship Stores: A-N-D forms spares call centre: Intensive research conducted by the A-N-D Group among its customers over an 18-month period has led the company to reorganise its spares team at a central location in North Shields

ALAN THORPE

LLOYDS LIST

November 11, 1999

JOURNAL CODE: FLL LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 692

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... for a hazy picture on the radar screen.

The spares website also includes a special 'RFQ' webpage - a special internet form - for requesting a quotation for spare parts from the spares team.

Customers simply fill in the details of their requirements direct on their own computer. When finished, they press a 'submit' button. Their request is...

8/3,K/97 (Item 11 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

03385399 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Smith & Associates Expands Internet Site, Enhances Smith Market Watch Spot Pricing Service

BUSINESS WIRE

November 09, 1998

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 632

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the site's database and review excess availability, product offers and product specials. Once a user finds a product in which they are interested, they add it to their online RFQ (request for quote) which holds their requirements in a sort of "shopping cart" until they are ready to submit their final request...

8/3,K/98 (Item 1 from file: 476)

DIALOG(R)File 476:Financial Times Fulltext

(c) 2004 Financial Times Ltd. All rts. reserv.

0010071593 A19991103293-155-FT

SURVEY - FT-IT REVIEW: The winning web sites: FT INTERNATIONAL BUSINESS WEB SITE AWARDS: From a record number of entries, the category winners for the FT web site awards were announced in London this week

Financial Times, Surveys ITK1 ED, P 17

Wednesday, November 3, 1999

DOCUMENT TYPE: Surveys; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT SECTION HEADING: SURVEY - FT-IT REVIEW

Word Count: 1,773

...a callback system to anywhere in the world. For a number of standardised

Samsung products, **RFQ** (**Request for Quotation**) and **automatic** offer sheets are provided **online** . Suppliers can register **online** for products Samsung is seeking.

Site activity is backed up by direct mail campaigns, which are targeted at **specific user preferences** . Customers are invoiced directly over the web and the company has plans to accept payment...

8/3,K/99 (Item 2 from file: 476)

DIALOG(R)File 476:Financial Times Fulltext
(c) 2004 Financial Times Ltd. All rts. reserv.

0009506501 BOIBDAOAGBFT

Survey - FT Information Technology: The Potential Of Extranets: The future of business-to-business commerce

GEOFFREY NAIRN

Financial Times, Survey London Edition 1 ED, P 13

Wednesday, February 4, 1998

DOCUMENT TYPE: Surveys; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:
FULLTEXT

Word Count: 1,008

...company's details are cross-checked against commercial databases to ensure their validity.

Using TPNPost, **buyers** define their product needs and buying **criteria** , such as delivery times or quantities, which the system then **automatically** matches against the capabilities of each supplier. The **RFQ** is then sent to only those suppliers that meet these **requirements** , thus saving **buyers** from having to pre-qualify suppliers.

When a supplier logs on to the system, it...

8/3,K/100 (Item 1 from file: 610)

DIALOG(R)File 610:Business Wire
(c) 2004 Business Wire. All rts. reserv.

00431749 20001220355B9865 (USE FORMAT 7 FOR FULLTEXT)

Concrete Contractors and Suppliers Transact Business Over the BuildPoint Online Marketplace-BuildPoint Delivers E-Commerce Platform to Configure Custom Concrete Products, Negotiate Pricing and Order Online

Business Wire

Wednesday, December 20, 2000 15:21 EST

JOURNAL CODE: BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE:
FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 779

...concrete contractors can search from among 140,000 available mixes of concrete to meet their **specific** project needs. Contractors can then use the system to build an **electronic RFQ** that is used during the negotiation process between the **buyer** and seller. Once a supplier is selected, contractors can use BuildPoint to issue an electronic ...

8/3,K/101 (Item 2 from file: 610)

DIALOG(R)File 610:Business Wire
(c) 2004 Business Wire. All rts. reserv.

00372106 20000926270B8472 (USE FORMAT 7 FOR FULLTEXT)
Adexa and BroadVision to Provide Collaborative Planning Backbone For Digeno B2B Print Exchange-New R.R. Donnelley Backed Company Will Utilize iCollaboration To Help Link Buyers & Sellers
Business Wire
Tuesday, September 26, 2000 17:55 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 1,387

TEXT:
...For Digeno, this translates to a proven, scaleable B2B transaction enablement and management application, leveraging **specific** services such as **request** for **quotation**, content management, and business process **automation**.
Launched in September of 2000, Digeno provides value to both commercial printers and print **buyers** within Fortune 1000 companies by fostering an Internet-based collaborative environment for the procurement, planning...

8/3,K/102 (Item 3 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2004 Business Wire. All rts. reserv.

00203343 20000228059B9083 (USE FORMAT 7 FOR FULLTEXT)
PrintConnect.net Builds Leading B2B Solution for the Commercial Printing Industry Using Silknet
Business Wire
Monday, February 28, 2000 08:31 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 1,193

...through a single Web interface--from initial project quotes to real-time status updates. Print **buyers** log on, choose from an **on - line** library of **RFQ** templates and fill in the **specifications** for the print job they need completed. Once the template is completed, the **buyer** can send the request for quote out to selected vendors with just one click. Based...

8/3,K/103 (Item 1 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00215106 19991115DAM003 (USE FORMAT 7 FOR FULLTEXT)
SupplierOne.com Launches First E-Marketplace for Custom Parts
PR Newswire
Monday, November 15, 1999 09:02 EST
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 853

SupplierOne.com: Moving **RFQ** to Order Using the Efficiencies of the

Set	Items	Description
S1	551	REQUEST(1W)QUOTATION OR RFQ
S2	826780	COMPUTER? OR AUTOMAT? OR ELECTRONIC? OR NETWORK? OR ONLINE OR ON()LINE OR WEB? OR INTERNET? OR WWW
S3	519136	CONSUMER? OR CUSTOMER? OR CLIENT? OR BUYER? OR PURCHASER? - OR USER? OR PEOPLE OR SHOPPER? OR PARTY OR PERSON? ? OR SUBSC- RIBER? OR BIDDER? ?
S4	601638	MERCHANT? OR AGENT? OR TRADER? OR SELLER? OR PARTIES OR PA- RTY OR DEALER? OR RETAILER? OR VENDOR? ? OR PROVIDER?
S5	1405767	CONDITION? OR CRITERIA OR REQUIRE? OR SPECIFI? OR FACTOR? ? OR CONSTRAIN? OR ATTRIBUTE? OR PREFER?
S6	171	S1(10N)S2
S7	106	S6(S)(S3 OR S4)
S8	47	S7(30N)S5
S9	41	S8 AND IC=G06F?

? show file

File 348:EUROPEAN PATENTS 1978-2004/Mar W03

(c) 2004 European Patent Office

File 349:PCT FULLTEXT 1979-2002/UB=20040325,UT=20040318

(c) 2004 WIPO/Univentio

New York 10022, (US), (applicant designated states:
AT;BE;CH;DE;ES;FR;GB;GR;IT;LI;LU;NL;SE)

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Shavit, Eyal, 666 Third Avenue 20th Floor, New York New York 10017, (US)
Teichner, Lester, 744 North Wells Street, Chicago Illinois 60610, (US)

LEGAL REPRESENTATIVE:

Harrison, David Christopher et al (31532), MEWBURN ELLIS York House 23
Kingsway, London WC2B 6HP, (GB)

PATENT (CC, No, Kind, Date): EP 370146 A1 900530 (Basic)

APPLICATION (CC, No, Date): EP 88311120 881124;

PRIORITY (CC, No, Date): EP 88311120 881124

DESIGNATED STATES: AT; BE; CH; DE; ES; FR; GB; GR; IT; LI; LU; NL; SE

INTERNATIONAL PATENT CLASS: **G06F-015/21**

ABSTRACT WORD COUNT: 127

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	EPABF1	906
SPEC A	(English)	EPABF1	19738
Total word count - document A			20644
Total word count - document B			0
Total word count - documents A + B			20644

INTERNATIONAL PATENT CLASS: **G06F-015/21**

...SPECIFICATION g., advisories of delay because of a broken truck) can
also be distributed to the **agent** through the system 50.

Referring now to FIG. 3 there is shown a generalized flow diagram
illustrating the methodology and structural flow for a BUYER function for
a **specific** embodiment of the interactive market management system 50
according to the invention. Beginning at the...

9/3,K/6 (Item 1 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

01008657 **Image available**

**MICROCOMPUTER BRIDGE ARCHITECTURE WITH AN EMBEDDED MICROCONTROLLER
ARCHITECTURE DE MICRO-ORDINATEUR EN PONT AVEC MICROCONTROLEUR INTEGRE**

Patent Applicant/Assignee:

ADVANCED MICRO DEVICES INC, One AMD Place, Mail Stop 68, P.O. Box 9453,
Sunnyvale, CA 94088-3453, US, US (Residence), US (Nationality)

Inventor(s):

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Legal Representative:

DRAKE Paul S (agent), Advanced Micro Devices, Inc., 5204 East Ben While
Boulevard, Mail Stop 562, Austin, TX 78741, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200338646 A2 20030508 (WO 0338646)

Application: WO 2002US28980 20020912 (PCT/WO US0228980)

Priority Application: US 200133142 20011101

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO
RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English
Fulltext Word Count: 8187

Main International Patent Class: **G06F-015/78**
Fulltext Availability:
Claims

Claim

... p://download.intel.com/ial/wfm/smbios.p@Lf;
[SMBUS 0] System Management Bus (SMBus) **Specification** , v2.0, 03 August
2000, and earlier versions,
hLtp:// **www** .smbus.org/specs/index.html; and
[**RFQ**
UDP] **User** Datagrain Protocol, RFC 768, http:// **www**
.ietf.org/rfc/rfc0768. txt Turning now to Figs. 3A and 313, block diagrams
of embodiments...

9/3,K/7 (Item 2 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00969509 **Image available**

SYSTEM AND METHOD FOR MANAGING WELDING INFORMATION
SYSTEME ET PROCEDE DE GESTION D'INFORMATIONS DE SOUDAGE

Patent Applicant/Assignee:

LINCOLN GLOBAL INC, 1200 Monterey Pass Road, Monterey Park, CA 44024, US,
US (Residence), US (Nationality)

Inventor(s):

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BLANKENSHIP George Daryl, 12221 Bradford Drive, Chardon, OH 44024, US,

Legal Representative:

AMIN Himanshu S (et al) (agent), Amin & Turocy, LLP, 1900 E. 9th Street,
24th Floor, National City Center, Cleveland, OH 44114, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 2002103567 A1 20021227 (WO 02103567)

Application: WO 2002US14468 20020508 (PCT/WO US0214468)

Priority Application: US 2001883588 20010618

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO

RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GNGQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 9919

Main International Patent Class: **G06F-017/30**
Fulltext Availability:
Detailed Description

Detailed Description

... are readily understood by those of ordinary skill in the art. They are
defined in **specifications** provided in the Request for Comments (**RFQ**
documents from the **Internet** Engineering Task Force (IETF) and in other
sources.

The security component 148 can further employ...

9/3,K/8 (Item 3 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00950301 **Image available**

A METHOD AND SYSTEM FOR BUILDING DIGITAL MARKETS

PROCEDE ET SYSTEME DE CONSTRUCTION DE MARCHES NUMERIQUES

Patent Applicant/Assignee:

VERT TECH LLC, 103 Foulk Road, Wilmington, DE 19803, US, US (Residence),
US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

METZ Carrie, Vert Tech LLC, 103 Foulk Road, Wilmington, DE 19803, US, US
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Legal Representative:

NEAL Arlene P (et al) (agent), Morgan, Lewis & Bockius LLP, 1111
Pennsylvania Avenue, N.W., Washington, DC 20004, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200284440 A2-A3 20021024 (WO 0284440)

Application: WO 2002US11611 20020412 (PCT/WO US0211611)

Priority Application: US 2001283146 20010412

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO

RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 2840

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... process collaboration and not just transaction
automation. Collaboration commerce tool 104 farther supports the complex
requirements associated with direct materials sourcing.

Fig. 3 illustrates the steps implemented in using system 100. In Step
3010, a corporate purchasing **agent** parametrically retrieves up-to-date
vendor performance information from the extended enterprise through
consolidation spend tool 212. This information equips a...

9/3,K/9 (Item 4 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00948172 **Image available**

METHOD, SYSTEM AND PROGRAM FOR CUSTOMER SERVICE AND SUPPORT MANAGEMENT

PROCEDE, SYSTEME ET PROGRAMME DE SERVICE CLIENT ET GESTION DE SUPPORT

Patent Applicant/Assignee:

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(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

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(Residence), US (Nationality), (Designated only for: US)
HSU Hsyh-Min, 20568 East Oak Meadow Lane, Diamond Bar, CA 91765, US, US
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TRAN Vu, 1107 West Durness Street, West Covina, CA 91790, US, US
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DENTZ Connie, 13582 Apricot Tree Lane, Corona, CA 92880, US, (Designated
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Legal Representative:

KANG Jonathan (et al) (agent), Lee & Hong, 221 N. Figueroa Street, 11th
Floor, Los Angeles, CA 90012, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200282320 A1 20021017 (WO 0282320)
Application: WO 2002US10333 20020404 (PCT/WO US0210333)
Priority Application: US 2001826121 20010404; US 2002112585 20020329

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO
RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 20168

Main International Patent Class: G06F-017/30

International Patent Class: G06F-017/60 ...

... G06F-001/12

Fulltext Availability:

Detailed Description

Detailed Description

... WAN, WAP, etc. Similar to the Inventory Control Module 270, the
inventories supplied by the **vendors** 1080 are pre-verified and updated
in a database 1 0 1 0 following every transaction. **Vendors** are
required to complete profile forms, such as that shown in FIG. 32B. The
Procurement module 290 would allow

24

vendor selection and management, request for quote (**RFQ**) processing,
online request (OLR) processing, **automated** order processing, and
return merchandise management.

In the preferred embodiments, there is included a network...

9/3,K/10 (Item 5 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00945756 **Image available**

REQUEST FOR QUOTE (RFQ) AND INSIDE MARKETS

APPEL D'OFFRES (RFQ) ET DEMANDES DE MARCHES INTERNES

Patent Applicant/Assignee:

ESPEED INC, 299 Park Avenue, 32nd Floor, New York, NY 10171, US, US
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Inventor(s):

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KIRWIN Glenn D (deceased),
TSELEPIS William P Jr (deceased),
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JONES Timothy D, 40 Starlight Drive, Morristown, NJ 07960, US,

Legal Representative:

ROGERS Laurence S (et al) (agent), Fish & Neave, 1251 Avenue of the
Americas, New York, NY 10020, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200279904 A2-A3 20021010 (WO 0279904)

Application: WO 2002US10066 20020329 (PCT/WO US0210066)

Priority Application: US 2001280692 20010330

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO

RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12937

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... the

requesting trader.

[00661 OEDB 500 may also provide an auto-execution feature for an **RFQ**. The auto-execution feature, when selected, may be used to **automatically** respond to a market participant's quote. For example, if a quote satisfying the requesting **trader**'s **criteria** for accepting the quote is received, an accept confirmation may be automatically transmitted from the requesting **trader** and the trade may be executed. Other various features for managing quotes received in response...

9/3,K/11 (Item 6 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00908954 **Image available**

TECHNIQUE OF SPECIFYING, NEGOTIATING, MANAGING, AND EVALUATING A CONTRACT FOR COMPLEX TECHNICAL STUDIES

TECHNIQUE DE SPECIFICATION, NEGOCIATION, GESTION ET EVALUATION D'UN CONTRAT
POUR DES ETUDES TECHNIQUES COMPLEXES

Patent Applicant/Assignee:

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Inventor(s):

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LANFEAR Dennis M, 1750 Gunnison Trail, Topanga, CA 90290, US,

Legal Representative:

MCKENZIE Denise L (agent), Sidley Austin Brown & Wood, 555 West Fifth
Street, Los Angeles, CA 90013-1010, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200242984 A2 20020530 (WO 0242984)

Application: WO 2001US44743 20011030 (PCT/WO US0144743)

Priority Application: US 2000702198 20001030; US 2000717452 20001117; US
2000717454 20001117

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU

SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12756

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... of the present invention.

17

When a vendor 110, 112 and/or 114 satisfies the **requirements** of both
the
capabilities filter 612 and the sponsor's preference filter 614, ToxBidTm
608 sends an **RFQ** 61 0 to the **vendor** via a computer **network** 1 00
(shown in Fig. 1).

Next, the vendors 110, 112, and/or 114 send...

9/3,K/12 (Item 7 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00905251 **Image available**

METHOD AND SYSTEM FOR USING A COMPUTER NETWORK FOR RENTAL OF GOODS
MAINTAINED BY A PLURALITY OF RENTAL AGENTS

PROCEDE ET SYSTEME D'UTILISATION D'UN RESEAU INFORMATIQUE EN VUE DE LOUER
UN ENSEMBLE DE BIENS TENUS A JOUR PAR PLUSIEURS AGENTS DE LOCATION

Patent Applicant/Assignee:

RENTONTHEDOT INC, 532-999 Canada Place, Vancouver, British Columbia V6C
3E1, CA, CA (Residence), CA (Nationality), (For all designated states
except: US)

Patent Applicant/Inventor:

BLANCO Rolando M, 804-5775 Toronto Road, Vancouver, British Columbia V6T 1X4, CA, CA (Residence), CA (Nationality), (Designated only for: US)
SPILAK Brian A, 123 Hillyard Street, Hamilton, Ontario L8L 6B5, CA, CA (Residence), CA (Nationality), (Designated only for: US)

Legal Representative:

GREEN Bruce M (agent), Oyen Wiggs Green & Mutala, 480-601 West Cordova Street, Vancouver, British Columbia V6B 1G1, CA,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200239328 A2 20020516 (WO 0239328)

Application: WO 2001CA1579 20011107 (PCT/WO CA0101579)

Priority Application: US 2000246570 20001108

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO

RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 3049

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... be selected or modified. The rental period is entered and delivery or pickup selected.

The **customer** then selects a type of equipment for rental from an Equipment Selection as above. The **customer** then enters quantity and related accessories, consumables or related rentals that may be **required**. The **customer** is then presented with a page to confirm the **RFQ** details and transmits that file to the system **web** site upon confirmation, as an HTTP file. That file is then delivered to the selected...

9/3,K/13 (Item 8 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00903298 **Image available**

SUSINESS ASSET MANAGEMENT SYSTEM

SYSTEME DE GESTION D'ACTIFS COMMERCIAUX

Patent Applicant/Assignee:

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NISBET Todd W, 1813 Cedar Flat Lane, Las Vegas, NV 89134, US,

MARNELL II Anthony A, 7011 South Pecos Road, Las Vegas, NE 89120, US,

MARNELL III Anthony A, 2223 Vista Famosa Court, Las Vegas, NV 89123, US,

SPENCER Herman, 6843 Vintage Highlands Lane, Las Vegas, NV 89110, US,

Patent Applicant/Inventor:

NICASTRO Cherisse M, 10725 Del Rudini, Las Vegas, NV 89141, US, US

(Residence), US (Nationality), (Designated only for: US)

WUCHERER Thomas A, 10249 Red Bridge Avenue, Las Vegas, NV 89134, US, US

(Residence), US (Nationality), (Designated only for: US)
NISBET Todd W, 1813 Cedar Flat Lane, Las Vegas, NV 89134, US, US
(Residence), US (Nationality), (Designated only for: US)
MARNELL II Anthony A, 7011 South Pecos Road, Las Vegas, NE 89120, US, US
(Residence), US (Nationality), (Designated only for: US)
MARNELL III Anthony A, 2223 Vista Famosa Court, Las Vegas, NV 89123, US,
US (Residence), US (Nationality), (Designated only for: US)
SPENCER Herman, 6843 Vintage Highlands Lane, Las Vegas, NV 89110, US, US
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

VIERRA Larry E (agent), Vierra Magen Marcus Harmon & DeNiro LLP, 685
Market Street, Suite 540, San Francisco, CA 94105, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200237394 A2 20020510 (WO 0237394)
Application: WO 2001US47965 20011030 (PCT/WO US0147965)
Priority Application: US 2000244492 20001030; US 2000244493 20001030; US
2000244457 20001030; US 2000244485 20001030; US 2000246276 20001106; US
2000246275 20001106

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE
SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 31435

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... Quantity, Unit Cost, Units, Labor. Rate, Hours, or Lump sum
breakdowns between vendors for any **specific** bid/RFQ item.

Request for Quotation

Request for Quotation (RFQ) is a simplified Bid Package. A
similar process of issuing the request, communicating with **bidders**, and
reviewing responses is followed. For RFQs, a user has the option of
simply awarding...the
user to determine whether to simply award the quote or to award it and
automatically generate PO(s) (purchase orders).

When the **RFQ** is awarded, the award confirmation 1642 displays.

The vendor(s) awarded the RFQ receives a message 1644
informing them that they have been awarded **specific** items for the RFQ
and states the cost and quantity of each item.

After the...

9/3,K/14 (Item 9 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00892303

AUCTION MANAGEMENT

GESTION DE VENTES AUX ENCHERES

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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, US (Nationality), (Designated only for: US)

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IL (Nationality), (Designated only for: US)

SCHNEUR Rina Rotshild, 136 Emerson Road, Lexington, MA 02420, US, US
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Legal Representative:

LICHAUCO Faustino A (agent), Fish & Richardson, P.C., 225 Franklin
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200225544 A2 20020328 (WO 0225544)

Application: WO 2001US29113 20010917 (PCT/WO US0129113)

Priority Application: US 2000664226 20000918

Parent Application/Grant:

Related by Continuation to: US Not furnished (CON)

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CO CU CZ DE DK
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MD MG MK MN MW MX NO NZ PH PL PT RO RU SD SE SG SI SK SL TJ
TM TR TT UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 13726

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... need to make an informed bid on those items. By imposing contract
terms that are **required** by the **buyer** in any prospective contract with
a supplier, this requisitions list defines a set of **buyer constraints**
. These **buyer constraints** are public **buyer constraints** because
they are published, or provided, to suppliers..

An RFQ consists of a list of...

9/3,K/15 (Item 10 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00891358 **Image available**

METHOD AND SYSTEM FOR AUTOMATING INSURANCE PROCESSES

PROCEDE ET SYSTEME PERMETTANT L'AUTOMATISATION DES PROCESSUS D'ASSURANCE

Patent Applicant/Assignee:

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US (Residence), US (Nationality), (For all designated states except:
US)

Patent Applicant/Inventor:

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(Residence), GB (Nationality), (Designated only for: US)
SIGGERS Anthony, Nutley Place, Nutley, East Sussex TN22 2PG, GB, GB
(Residence), GB (Nationality), (Designated only for: US)
GREEN Howard, Withypool, Pennymead Rise, East Horsley, Surrey KT24 5AL,
GB, GB (Residence), GB (Nationality), (Designated only for: US)
SANDLER Adam, 319 East 88 Street, New York, NY 10128, US, US (Residence),
US (Nationality), (Designated only for: US)

Legal Representative:

HAYNES Michael N (agent), 1341 Huntersfield Close, Keswick, VA 22947, US,
Patent and Priority Information (Country, Number, Date):

Patent: WO 200225470 A1 20020328 (WO 0225470)
Application: WO 2001US29767 20010924 (PCT/WO US0129767)
Priority Application: US 2000234368 20000922

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU
SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 13006

Main International Patent Class: **G06F-017/00**

Fulltext Availability:

Detailed Description

Detailed Description

... present invention can provide software that compares quotes and
recommends a policy based upon preselected **criteria** , including
criteria collaboratively selected by the **client** , the **client** 's
advisor, and/or the broker.

9/3,K/16 (Item 11 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00890257

CUSTOMIZABLE GROUP INITIATIVE

INITIATIVE DE GROUPE POUVANT ETRE PERSONNALISEE

Patent Applicant/Assignee:

MYGROUPOBUY INC, 3200 La Rotonda Drive, #508, Rancho Palos Verdes, CA
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except: US)

Patent Applicant/Inventor:

MOFFETT Robert P Jr, 3200 La Rotonda Drive, #508, Rancho Palos Verdes, CA
90275, US, US (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

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Angeles, CA 90017, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200223445 A2 20020321 (WO 0223445)
Application: WO 2001US28753 20010911 (PCT/WO US2001028753)
Priority Application: US 2000231619 20000911

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU
CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP
KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD
SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 11763

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... The buyer uses SpecBuilder (a function of the system 913, e.g.,
offered via a **web** page) to enter **RFQ** data (207); this is the last
chance to enter credit info and to vote on **sellers** . The SpecBuilder
offers a simple, very concise method of collecting and documenting the
exact **specifications** of products used by the **buyer** and transmits that
information to the **seller** as an RFQ in a useable

24

and time sensitive format. The SpecBuilder converts **buyers** ' and
sellers ' differing descriptions of products into a common form and
language understood by all buyers and...

9/3,K/17 (Item 12 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00872892 **Image available**

NETWORK PROCUREMENT SYSTEM

SYSTEME D'APPROVISIONNEMENT EN RESEAU

Patent Applicant/Inventor:

UBINK Cornelis Hubertus Johannes Maria, Korteraarseweg 45, NL-2461 GH Ter
Arr, NL, NL (Residence), NL (Nationality)

VAN DEN BOSCH Carolina Adriana Johanette, Amsterdamseweg 268, NL-1182 HN
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Legal Representative:

POWERS Joseph A (agent), Duane, Morris & Heckscher LLP, One Liberty
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200207008 A1 20020124 (WO 0207008)

Application: WO 2001US13913 20010430 (PCT/WO US0113913)

Priority Application: US 2000200792 20000428

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 14956

Main International Patent Class: G06F-017/30
International Patent Class: G06F-017/60
Fulltext Availability:
Detailed Description

Detailed Description

... or may not be listed in the vendor database, and be identified to the requesting **user** along with pricing and shipping terms. A request is generated by the **customer** or procurement personnel at the request of the ordering **user**. The administrative groups are preferably provided access to a software module which **automatically** creates a **Request** for **Quotation** (also known as Request for Proposal or Enquiry). To do so, the product **specifications** may be obtained from the user's request; by identifying the appropriate product category, possible **vendors** may be identified from the **vendor** database that provide products in the desired product's categories. Additional **requirements** may be added, such as **required** delivery time, proposed delivery terms, payment terms, applicable terms and **conditions** and so forth.

Upon receipt of a quotation, a bid tabulation and bid summary are...

9/3,K/18 (Item 13 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00857192 **Image available**

SYSTEM AND METHOD OF PROVIDING UNIFORM RATES FOR WARRANTIES SYSTEME ET PROCEDE POUR FOURNIR DES TARIFS UNIFORMES POUR DES GARANTIES

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200190846 A2-A3 20011129 (WO 0190846)
Application: WO 2001US16363 20010522 (PCT/WO US0116363)
Priority Application: US 2000576067 20000522

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE
SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English
Filing Language: English
Fulltext Word Count: 8120

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... particular warranty product/service rate structure may apply to
warranty products/services sold through that **Web** site.

In step 430, the subject matter associated with the **request** for
quotation is identified. Such subject matter information may include
type of product, make or manufacturer of the product, model, year
manufactured, features, options, current **condition** of the product, or
other information which may be input in a field format or...

9/3,K/19 (Item 14 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00852841 **Image available**

COMMODITY BROKERAGE SYSTEM AND METHOD

SYSTEME ET PROCEDE DE COURTAGE EN MARCHANDISES

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MORRIS Malcolm Wall, Flat 9, 9 Campden Hill Gardens, Kensington, London
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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200186478 A2 20011115 (WO 0186478)

Application: WO 2001US12031 20010413 (PCT/WO US0112031)

Priority Application: US 2000549549 20000414

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR

KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 24373
Main International Patent Class: G06F-017/60
Fulltext Availability:
Detailed Description

Detailed Description

... 758,328 to Giovannoli ("the '328 patent"). The system of the '328 patent provides a **computerized network** and method for matching a **request for quotation (RFQ)** with **vendors** . Filter **conditions** determine which **vendors** , or **sellers** , receive a particular **buyer 's** RFQ. The filter **conditions** may include geographical location, quantity, language spoken, currency, and special **conditions** of sale. As with many other conventional computerized transaction and sale systems, the use of filter **conditions** has the effect of decreasing the pool of prospective **parties (buyers or sellers)** for the transaction by eliminating those that do not satisfy the filter **conditions** . Although the use of filter **conditions** has the beneficial effect of ensuring that the **vendor** receiving the RFQ meets the needs of the **buyer** , it has the detrimental effect of decreasing the number of potential **vendors** who could meet the needs of the buyer, and decreasing the likelihood that a suitable...

9/3,K/20 (Item 15 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00846296 **Image available**

METHOD FOR MANAGING SOFTWARE LICENSE CERTIFICATES

PROCEDE D'ADMINISTRATION ET DE GESTION DE PERMIS D'UTILISATION DE LOGICIEL

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Legal Representative:

MOSKOWITZ Max (et al) (agent), Ostrolenk, Faber, Gerb & Soffen, LLP, 1180 Avenue of the Americas, New York, NY 10036, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200179970 A2-A3 20011025 (WO 0179970)

Application: WO 2001US12363 20010416 (PCT/WO US0112363)

Priority Application: US 2000198503 20000418; US 2000732368 20001207

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7551

Main International Patent Class: G06F-001/00
International Patent Class: G06F-011/00 ...

... G06F-017/60

Fulltext Availability:
Detailed Description

Detailed Description

... created, deleted, or otherw(inverted exclamation mark)se modified.

Quote Requestor (QR) 14a: If the **user** anticipates that the change being made will **require** additional payment to the **vendor** (s) of the affected software product(s), and desires a quote from the **vendor** (s) before proceeding, the QR 14a **electronically** sends the requisite information, (inverted exclamation mark).e., an **RFQ** (Request for Quote) describing the nature of the proposed change, the product involved, the effective...

9/3,K/21 (Item 16 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00838912

MARKETPLACES INVOLVING BUSINESS RULES FOR PARTIALLY AUTOMATED GENERATION OF QUOTES

PLACES DE MARCHE COMPRENANT DES REGLES COMMERCIALES UTILES POUR GENERER DE MANIERE PARTIELLEMENT AUTOMATIQUE DES COTES

Patent Applicant/Assignee:

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US (Residence), US (Nationality)

Inventor(s):

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LAVIN James K, 37171 Sycamore Street, Apt. #214, Newark, CA 94560, US,
SAKOVA Zuzana, 650 Circle Drive, Palo Alto, CA 94303, US,
MINES Robert F, 210 Firethorn Court, San Ramon, CA 94583, US,

Legal Representative:

MACPHERSON Alan H (et al) (agent), Skjerven Morrill MacPherson LLP, 25
Metro Drive, Suite 700, San Jose, CA 95110, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200171626 A2 20010927 (WO 0171626)

Application: WO 2001US9024 20010320 (PCT/WO US0109024)

Priority Application: US 2000532663 20000321

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 14097

Main International Patent Class: G06F-017/60
Fulltext Availability:

Detailed Description

Detailed Description

... Sellers can then review the RFQs they receive, consider whether they are worth the time **required** to prepare, and if desired, transmit a quote to the buyer.

0 Such **online RFQ** transmission systems can also aggregate **buyers online**, allowing **sellers** to submit RFQs and quickly receive responses from many potential -7 buyers to purchase the...

...industry of the engagement.

One problem with existing online RFQs is that human action is **required** to respond to an RFQ with an offer because RFQ responses are either not automated (in 1 0 which case the **seller** must assign a **person** to respond) or are fully automated in a nonuseful way (in which case the **buyer** receives information with insufficient, non- **specific** detail of little use to the **buyer** such as the phone number of a possible **seller**). So, **buyers** using existing **online RFQ** systems typically experience significant delays, ranging from hours to days, from the time of RFQ...to expose all details of the o ffe r.

Yet another limitation of some existing **online RFQ** systems is that they **require** the **buyer** to commit to buying a particular product before knowing all details of the deal. Commitment...

...any person or firm's true valuation of the product and/or service. Finally, existing **online RFQ** processes **require sellers** to commit to their offers, even when the chance of **buyer** acceptance of any offer is small. The cost involved in sorting through volumes of RFQs...

...THE INVENTION

The present invention addresses the foregoing by allowing sellers to pre-process the **request for quotation (RFQ)** using an **automated "business rule"**. **Sellers** embed, within their business rules, the **criteria** determining whether the business rule generates 2 0 a binding (i.e., "firm") offer or...are generated automatically based on the details of the RFQ and characteristics of the individual **sellers** (including current inventory levels).

Offers are generated with "business rules" specified by each seller for each type of product. Business rules may indicate, along with details of **conditions** under which various offers will be made, whether an offer is a firm offer or...0 a product/service a particular seller is willing to make in certain situations) should **automatically** be returned to the **buyer** who submitted the **RFQ**. The results are at least -19 partially based on the **criteria** specified by the RFQ. Additional bidding rounds are explained below. Business rules, indicative and firm bids, the **user** interface, and the auction are discussed in detail below.

BUSINESS RULES

A "business rule" is...USER INTERFACE

Buyers enter RFQs in a structured format that allows for partially or completely **automated** processing. The **RFQ** format varies by industry and product and is specialized to contain particular **attributes** that describe a certain class of products or services.

In one embodiment of the invention...

...always used in the first round of bidding to speed up the process of qualifying **bidders** . In subsequent rounds, firms may choose to use automatic response by business rules or manual response by humans. @ Their decision may depend on **factors** such as the time provided for making an offer, the dollar value of the 2 5 transaction, the number of **bidders** accepted at each bidding round, the cost of reading an RFQ and formulating and transmitting...

9/3,K/22 (Item 17 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00837903 **Image available**
SYSTEM AND METHOD OF RESERVING CARGO SPACE ON AIRCRAFT FLIGHTS
SYSTEME PROCEDE DE RESERVATION D'UN ESPACE DANS LA SOUTE SUR DES VOLS
D'AERONEFS

Patent Applicant/Assignee:

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Orlando, FL 32822, US, US (Residence), US (Nationality)

Inventor(s):

FOX Peter F, 950 Lancaster Drive, Orlando, FL 32806, US,

Legal Representative:

WARTHER Richard K (agent), Allen, Dyer, Doppelt, Milbrath & Gilchrist,
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32802-3791, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200171534 A2-A3 20010927 (WO 0171534)

Application: WO 2001US2163 20010123 (PCT/WO US0102163)

Priority Application: US 2000526352 20000316

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 9886

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... and flight

tracking system server 26.

The shipper 14 selects source, destination,
timing and freight **requirements** , such as volume, weight
and, if necessary, container **requirements** , on a map
based graphical **user** interface. The shipper can
additionally

9/3,K/23 (Item 18 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00819414 **Image available**

METHOD FOR AN APPLICATION SERVER PROVIDER FRAMEWORK

PROCEDE POUR UN CADRE DE FOURNISSEUR DE SERVICES APPLICATIFS

Patent Applicant/Assignee:

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US (Nationality)

Inventor(s):

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MULROE Martin J, 900 Raleigh Road, Glenview, IL 60025, US,

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th Floor,
2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200152095 A2-A3 20010719 (WO 0152095)

Application: WO 2001US921 20010112 (PCT/WO US0100921)

Priority Application: US 2000483062 20000114; US 2000483486 20000114; US
2000483593 20000114

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 56039

Main International Patent Class: **G06F-017/00**

Fulltext Availability:

Detailed Description

Detailed Description

... example of a broker site. Users of the TN can issue Request For
Quote's (**RFQ** 'S) on the-trading **network** . The request could be for raw
materials, components, or finished items. Suppliers are free to answer an
RFQ providing they meet some basic guidelines and **requirements** . The
network provides a true win-win relationship. Since the network can be
global, suppliers the **purchaser** may never have known about are free to
participate.

Another example on the consumer side...

9/3,K/24 (Item 19 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00818655 **Image available**

SYSTEM AND PROCESS FOR REQUESTING A QUOTATION

SYSTEME ET PROCEDE DE DEMANDE DE PRIX

Patent Applicant/Assignee:

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WI 54301, US, US (Residence), US (Nationality), (For all designated
states except: US)

Patent Applicant/Inventor:

HOFFMAN Roger P, 125 South Jefferson Street, Suite 201, Green Bay, WI
54301, US, US (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

WEISS Philip M (agent), Weiss & Weiss PC, Suite 305, 500 Old Country
Road, Garden City, NY 11530, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200152162 A1 20010719 (WO 0152162)

Application: WO 2001US333 20010105 (PCT/WO US0100333)

Priority Application: US 2000175096 20000107

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 3942

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... transaction, many transactions do not involve a catalog or set of
prices. Many times a **buyer** will provide a quotation with
specifications regarding the product, quantity and method of shipment.
In the past these quotations were provided...

9/3,K/25 (Item 20 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00818595 **Image available**

METHODS AND APPARATUS FOR ACCESSING SHARED DATA

PROCEDES ET DISPOSITIF PERMETTANT D'ACCEDER A DES DONNEES PARTAGEES

Patent Applicant/Assignee:

EMC CORPORATION, 171 South Street, Hopkinton, MA 01748, US, US
(Residence), US (Nationality)

Inventor(s):

BOBER Paul M, 4 Welch Road, Lexington, MA 00421, US,

Legal Representative:

CHAPIN Barry W (agent), Chapin & Huang, L.L.C., Westborough Office Park,
1700 West Park Drive, Westborough, MA 01581, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200152079 A2-A3 20010719 (WO 0152079)

Application: WO 2001US196 20010104 (PCT/WO US0100196)

Priority Application: US 2000479512 20000107

Designated States: DE GB JP

Publication Language: English

Filing Language: English

Fulltext Word Count: 27384

Main International Patent Class: G06F-017/30

Fulltext Availability:

Detailed Description

Detailed Description

... of NFS and the NFS protocol, the reader is encouraged to review the
NFS protocol **specification** and operation discussed in Request fro

Comment (**RFQ** 1813 (RFC1813) "'NFS Version 3 Protocol **Specificatio**W '
published by the **Network** Working Group of the Internet Engineering Task
Force (IETF) in conjunction and Sun Microsystems, Inc...

9/3,K/26 (Item 21 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00808343

NETWORKED PROJECT ESTIMATION SYSTEM
SYSTEME D'ESTIMATIONS EN RESEAU

Patent Applicant/Assignee:

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, US (Residence), US (Nationality)

Inventor(s):

HU Robert, 38 Waterloo Court, Belmont, CA 94002, US,

Legal Representative:

GLENN Michael (et al) (agent), Glenn Patent Group, Suite L., 3475 Edison
Way, Menlo Park, CA 94025, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200140974 A2 20010607 (WO 0140974)

Application: WO 2000US32690 20001130 (PCT/WO US0032690)

Priority Application: US 99452442 19991202

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ

TM TR TT TZ UA UG UZ VN YU ZA

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 11231

Main International Patent Class: **G06F-017/00**

Fulltext Availability:

Detailed Description

Detailed Description

... is entered in a

manner similar to information input on a manual form 12. A **user** is
typically **required** to scroll through form-based information entry
screens 46, and enter project **specification** information within data
entry

fields 48, as applicable to the project. While automated data entry
improves the capture of some information, the **user** is still confronted
with many fields 48 and data entry screens 46 which may or...

...form is typically submitted as an electronic file for a formal
request for quote. The **user** is then **required** to go through the entire
7

SUBSTITUTE SHEET (RULE 26)

process again, for example to...

...parameters slightly,

hopefully entering non-changing information similarly, such that
submittal of the second project **specification** yields a comparable cost
for a project based upon the desired changed **specification** . As well,

the **vendor** receives each submitted **specification** , just as in a conventional form-based system, and is **required** to prepare an estimate, based upon the **electronic** request for quote (**RFQ**).

There is no **automated** estimate feedback to the **user** , either for rough I 0 "ballpark" project costs, or for uncertainty values **attributed** to the rough project costs, during the **specification** process. As well, there is no interactivity between the defined processes and the specified endproduct...

9/3,K/27 (Item 22 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00806389

SCHEDULING AND PLANNING BEFORE AND PROACTIVE MANAGEMENT DURING MAINTENANCE AND SERVICE IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT
PROGRAMMATION ET PLANIFICATION ANTICIPEE, ET GESTION PROACTIVE AU COURS DE LA MAINTENANCE ET DE L'ENTRETIEN D'UN ENVIRONNEMENT DU TYPE CHAINE D'APPROVISIONNEMENT RESEAUTE

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US
(Residence), US (Nationality)

Inventor(s):

MIKURAK Michael G, 108 Englewood Boulevard, Hamilton, NJ 08610, US,

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th Floor,
2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139082 A2 20010531 (WO 0139082)

Application: WO 2000US32228 20001122 (PCT/WO US0032228)

Priority Application: US 99447625 19991122; US 99444889 19991122

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES

FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD

MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ

VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 152479

Main International Patent Class: **G06F-017/16**

Fulltext Availability:

Detailed Description

Detailed Description

... discussion of the element manager that follows.

Element Manage

The element manager communicates with the **network** elements to receive alarins and alerts through trapping and polling techrilques. The element manager is...

9/3,K/28 (Item 23 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00799893 **Image available**

SYSTEM FOR MANAGING RISK TRANSACTIONS

SYSTEME DE GESTION DE TRANSACTIONS PORTANT SUR DES RISQUES

Patent Applicant/Assignee:

GLOBAL RISK EXCHANGE, The Simmons Building, 10 Davol Square, S405,
Providence, RI 02903-4754, US, US (Residence), US (Nationality)

Inventor(s):

BERRY Andrew J, 35 Chastellux Avenue, Unit J, Newport, RI 02840, US,
FLANAGAN Matthew D, 121 Blaisdell, Pawtucket, RI 02860, US,
RUBENS John J, 44 Camelot Way, North Scituate, RI 02857, US,
UNDERWOOD Joe C, 52 Channing Road, Watertown, MA 02472, US,

Legal Representative:

JOHNSON Rodney D (et al) (agent), Hamilton, Brook, Smith & Reynolds,
P.C., 530 Virginia Road, P.O. Box 9133, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200133465 A2 20010510 (WO 0133465)

Application: WO 2000US30253 20001101 (PCT/WO US0030253)

Priority Application: US 99162846 19991101

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 14162

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... the loss levels on which they wish to receive premium indications.

At step 270, the **customer** can complete a coverage questionnaire. For an **RFQ**, this is based on **line** of coverage, **SIC**, and **specifications**. The coverage questionnaire is a simple style form that provides exposure information. There are a...

...of questions that apply to a coverage type on all industries, then questions that are **specific** to the SIC code. Finally, there are a set of questions that are driven off the **specific** coverage requests on the **specifications**

5 At step 280, the **user** can create an exposure profile. For an RFQ, this is based on the line of coverage, **SIC**, **specifications**, and coverage questionnaire. This process gathers underwriting data **specific** to the individual line of coverage. The data that needs to be gathered can vary...

9/3,K/29 (Item 24 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00796212 **Image available**

METHOD AND SYSTEM FOR CONDUCTING AN INVERSE AUCTION

PROCEDE ET SYSTEME POUR CONDUIRE UNE VENTE AUX ENCHERES DEGRESSIVES

Patent Applicant/Assignee:

ZOOMIX INC, c/o Mark A. Kass, Hogan & Hartson L.L.P., 555 Thirteenth
Street, NW, Washington, DC 20004-1109, US, US (Residence), US
(Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

OMER Avinoam, 3 Zevulun Street, 93468 Jerusalem, IL, IL (Residence), IL
(Nationality), (Designated only for: US)

BEN SHOHAM Ariel, 5 Motza Haktana Street, 90805 Mevasseret Zion, IL, IL
(Residence), IL (Nationality), (Designated only for: US)

Legal Representative:

REINHOLD COHN AND PARTNERS (agent), P.O. Box 4060, 61040 Tel Aviv, IL,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200129720 A2 20010426 (WO 0129720)

Application: WO 2000IL651 20001013 (PCT/WO IL0000651)

Priority Application: IL 132441 19991018

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7376

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... the purchaser's control since he or she has no guarantee of acceptance
of the **conditional** purchase offer.

US Patent Nos. 5,758,328 and 5,842,178 (Giovannoli; Joseph) disclose a
computerized communications network of network members inclusive of
network **buyers** and or network **vendors** for processing requests for
quotation for goods and services through at least one central processing
...

9/3,K/30 (Item 25 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00794338 **Image available**

APPARATUS FOR AND METHOD OF IMPLEMENTING BUSINESS TRANSACTIONS

DISPOSITIF ET PROCEDE DE MISE EN OEUVRE DE TRANSACTIONS COMMERCIALES

Patent Applicant/Assignee:

NEGOTIAUCTION INC, 6431 Barnaby Street, N.W., Washington, DC 20015, US,
US (Residence), US (Nationality)

Inventor(s):

TEICH Jeffrey, Las Cruces, NM, US,

WALLENIUS Hannele, -, FI,

WALLENIUS Jyrki, -, FI,

ZAITSEV ALEXander, -, RU,

Legal Representative:

OLIVER Eric (agent), Dickstein Shapiro Morin & Oshinsky LLP, 2101 L
Street NW, Washington, DC 20037-1526, US,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200127840 A1 20010419 (WO 0127840)
Application: WO 2000US28102 20001012 (PCT/WO US0028102)
Priority Application: US 99158396 19991012; US 99162098 19991029; US
2000189463 20000315
Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 11897

Main International Patent Class: G06F-017/60
International Patent Class: G06F-015/30
Fulltext Availability:
Detailed Description

Detailed Description

... of the invention. For example, while a business-to-business-type
auction transaction has been **specifically** illustrated, the invention
may easily be deployed in **consumer** -to-business, or **consumer** -to-
consumer (forward or reverse) auction, negotiation, negotiauction,
market, and **RFQ** transactions. While the illustrated embodiments have
implemented the invention utilizing **Internet** communications, it should
be readily apparent that other communication systems or (wired/wireless)
networks (e...

9/3,K/31 (Item 26 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2004 WIPO/Univentio. All rts. reserv.

00783295 **Image available**
SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR PROVIDING EXTERNAL AGENTS IN
AN E-COMMERCE APPLICATION FRAMEWORK
SYSTEME, PROCEDE ET ARTICLE MANUFACTURE DE GESTION D'AGENTS EXTERNES DANS
UN CADRICIEL D'APPLICATIONS DE COMMERCE ELECTRONIQUE

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US
(Residence), US (Nationality)

Inventor(s):

BOWMAN-AMUAH Michel K, 6426 Peak Vista Circle, Colorado Springs, CO 80918
, US,

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th floor,
2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200116843 A2 20010308 (WO 0116843)
Application: WO 2000US23894 20000831 (PCT/WO US0023894)
Priority Application: US 99388910 19990831

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK DM EE
ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV
MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ

UA UG UZ VN YU ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 44357

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... example of a broker site. Users of the TN can issue Request For Quote's (**RFQ** 'S) on the trading **network** . The request could be for raw materials, components, or finished items. Suppliers are free to answer an **RFQ** providing they meet some basic idelines and **requirements** . The **network** provides a true win-win relationship. Since the network gui can be global, suppliers the **purchaser** may never have known about are free to participate.
Another example on the consumer side...

9/3,K/32 (Item 27 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00781860 **Image available**

NETWORK-BASED VIRTUAL COMMODITY EXCHANGE

MARCHE VIRTUEL DE BIENS SUR RESEAU

Patent Applicant/Assignee:

INTERNATIONAL BUSINESS MACHINES CORPORATION, New Orchard Road, Armonk,
New York, NY 10504, US, US (Residence), US (Nationality)

IBM UNITED KINGDOM LIMITED, Po Box 41, North Harbour, Portsmouth,
Hampshire PO6 3AU, GB, GB (Residence), GB (Nationality), (Designated
only for: MC)

Inventor(s):

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Singapore, SG,

CHANG Suhwe Lee, #07-21 Blk 411 Woodlands St 41, 730411 Singapore, SG,

QUEK Nancy, 16, Jalan Teliti, 537308 Singapore, SG,

Legal Representative:

ZERBI Guido Maria (agent), IBM United Kingdom Limited, Intellectual
Property Law, Hursley Park, Winchester, Hampshire SO21 2JN, GB,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200114994 A2 20010301 (WO 0114994)

Application: WO 2000GB3158 20000814 (PCT/WO GB0003158)

Priority Application: SG 994128 19990819

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS KE KG KP KR KZ LC

LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI

SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12958

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... formats

the request and communicates via the XML module 410E to the back-office system (**preferably** , the back office interface module 330A of Fig. 3 is implemented using XML). The back-office system 460 formats and returns the requested data to the **customer** 470-474 via a web page or performs a direct XML data transfer.

The sales...

9/3,K/33 (Item 28 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00753791 **Image available**

INTERNET-BASED COMMERCE SYSTEM

SYSTEME DE COMMERCE VIA INTERNET

Patent Applicant/Assignee:

SICOMNET INC, 2918 Fifth Avenue, Suite 210, San Diego, CA 92103, US, US
(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

BERAN James G, 4580 Vista Street, San Diego, CA 92116, US, US (Residence)
, US (Nationality), (Designated only for: US)

TOLLEFSON Kenneth D, 12125 Salix Court, San Diego, CA 92129, US, US
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

BEN-MEIR David H, Lyon & Lyon LLP, 633 West Fifth Street, Suite 4700, Los Angeles, CA 90071-2066, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200067171 A1 20001109 (WO 0067171)

Application: WO 2000US11099 20000425 (PCT/WO US0011099)

Priority Application: US 99132337 19990503; US 2000477054 20000103

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE

DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC

LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK

SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 11287

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

English Abstract

...Bid (RFB) that are then released to the internet for electronic responses by users representing **vendors** who access the system. **Vendors** with profiles matching the requests are notified **preferably** through response-prompting e-mail. Using the system, **buyer** users for purchasing organizations process electronic responses into awards. The system then

notifies the awardees and other vendors .

Detailed Description
... buyer.

FIG. 5 details the steps in converting an approved request document record into an RFQ , RFI, RFB, or RFP record that is released into the Internet . First, as noted above, the buyer 308 is notified of or may actively scan for approved request document records having his user ID. Preferably , multiple methods of workload distribution are ...provided by 1 5 the system to enable the designation of document records to various buyers . The system preferably may automatically select buyers based on the NIGP code of the commodities requisitioned. Further, the system may enable a pool of document records to be established from which buyers select items to process. As another alternative, the document records are initially assigned to a...

9/3,K/34 (Item 29 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00738050 **Image available**

APPARATUS AND METHOD FOR MONITORING AND MAINTAINING PLANT EQUIPMENT
DISPOSITIF ET PROCEDE DE SURVEILLANCE ET ENTRETIEN D'INSTALLATIONS
MATERIELLES

Patent Applicant/Assignee:

NORTHEAST EQUIPMENT INC doing business as DELTA MECHANICAL SEALS, 44
Prober Lane, Fall River, MA 02720, US, US (Residence), US
(Nationality)

Inventor(s):

BJORNSON Carl C, 29 Bowen Avenue, Tiverton, RI 02905, US,

Legal Representative:

GORDON Peter J (agent), Wolf, Greenfield & Sacks, P.C., 600 Atlantic
Avenue, Boston, MA 02210, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200051037 A2-A3 20000831 (WO 0051037)

Application: WO 2000US4072 20000217 (PCT/WO US0004072)

Priority Application: US 99255511 19990222

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ

TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 30407

Main International Patent Class: G06F-017/40

Fulltext Availability:

Detailed Description

Detailed Description

... that is provided to the software equipment selection programs is defined by the input data specifications of those programs.

The data returned to RFQ generator process II 4 by the automated

equipment selection program such as a seal selection program may be supplied either to the **user** or to the data analysis module I IO. When supplied to the data analysis module...

9/3,K/35 (Item 30 from file: 349) .
DIALOG(R) File 349:PCT FULLTEXT
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00730863 **Image available**
INTERNET-BASED ON-LINE COMPARISON SHOPPING SYSTEM AND METHOD OF INTERACTIVE
PURCHASE AND SALE OF PRODUCTS
SYSTEME D'ACHAT PAR COMPARAISON BASE SUR INTERNET ET PROCEDE INTERACTIF
D'ACHAT ET DE VENTE DE PRODUITS

Inventor(s):

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Patent Applicant/Inventor:

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CA (Nationality)

Legal Representative:

HULTQUIST Steven J, Intellectual Property/Technology Law, P.O. Box 14329,
Research Triangle Park, NC 27709, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200043850 A2 20000727 (WO 0043850)
Application: WO 2000US1401 20000120 (PCT/WO US0001401)
Priority Application: US 99234348 19990120

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE

ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
UA UG VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 23597

Main International Patent Class: G06F

Fulltext Availability:

Detailed Description

Detailed Description

... November 24, 1998 to Joseph Giovannoli describes a computerized quotation system and method in which **buyers** formulate requests for quotation and transmit them to a **computerized network** which broadcasts the **request** for **quotation** to prospective **sellers** based on filter **conditions** set by the **buyer** and/or **seller** and/or computer network operator. The filter-compatible **sellers** ' responses are communicated to the prospective **buyer** either over the communications network or via other communication means.

U.S. Patent 5,692...

9/3,K/36 (Item 31 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT
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00566643 **Image available**

CENTRALIZED SYSTEM AND METHOD FOR MANAGING ENTERPRISE OPERATIONS
SYSTEME CENTRALISE ET PROCEDE DE GESTION DU FONCTIONNEMENT D'ENTREPRISE

Patent Applicant/Assignee:

TRIPORT TECHNOLOGIES INC,
ZAWADZKI Jan C,
DORNSIFE Christopher E,
ROSS Edward F,
TAN Margaret,
MANOSH Jason,
BERTKEN Dennis,
ROLEN Denise,
LOVELAND Mark,
BASA Michael,

Inventor(s):

ZAWADZKI Jan C,
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ROSS Edward F,
TAN Margaret,
MANOSH Jason,
BERTKEN Dennis,
ROLEN Denise,
LOVELAND Mark,
BASA Michael,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200030000 A2 20000525 (WO 0030000)

Application: WO 99US26523 19991109 (PCT/WO US9926523)

Priority Application: US 98108261 19981112; US 98191467 19981112

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM

TR TT TZ UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ

BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT

SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 38775

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... use the main company phone number rather than a personal extension or mailbox.

Terms and Conditions

Clicking on the "Terms and Conditions " link on the Organization Profile page results in the display of a large text entry field. Here the Key User typically enters any terms and conditions that their company would normally attach to a hard-copy R.FQ. The Key User can type directly into the text box or copy and paste from an existing document. The Key User will only have to enter this text once, because it will automatically be added to the end of each RFQ that is submitted. When required changes are made the Key User simply clicks "OK" to confirm and save the text.

The following is an example of...RFQ."

Name the RFQ and select start and end bidding dates.

Select any additional matching **criteria** to apply to the RFQ.

Check the boxes by the matched and unmatched suppliers that will receive the RFQ

0 Click on "Submit **RFQ** ."

Send **RFQ**

Typically, this step occurs **automatically** when the **user** selects the button "Submit **RFQ** " in the "Create RFQ" feature. Thus, users do not generally need to take any further...

9/3,K/37 (Item 32 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00566631 **Image available**

ELECTRONIC COMMERCE SEARCH, RETRIEVAL AND TRANSACTION SYSTEM
SYSTEME DE RECHERCHES, D'EXTRACTIONS ET DE TRANSACTIONS POUR LE COMMERCE
ELECTRONIQUE

Patent Applicant/Assignee:

BUYINGEDGE COM INC,

Inventor(s):

SUBBLOIE Albert R Jr,

VON KAENEL Timothy A,

KENNEDY John B,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200030004 A1 20000525 (WO 0030004)

Application: WO 99US26868 19991112 (PCT/WO US9926868)

Priority Application: US 98191564 19981113; US 99289322 19990409

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE

ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT

UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD

RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF

CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 12373

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... e-commerce system IO to review the responses.

In step 180 of FIG. 7B, the **buyer** uses the previously-described comparison engine to help make a selection from among the various **vendor** responses. The comparison engine may generate a display 182 which in this example compares **attributes** 1, 2, 3, 4 and 5 for three different products A, B and C. The...

9/3,K/38 (Item 33 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00557639

ELECTRONIC CATALOG AND SHARED ELECTRONIC TRANSACTION SYSTEM

CATALOGUE ELECTRONIQUE ET SYSTEME DE TRANSACTION ELECTRONIQUE PARTAGE

Patent Applicant/Assignee:

ELECTRONIC COMMERCE AND CATALOG SERVICES INC,

Inventor(s):

MATTERN Robin A,

LIZARDOS Elias,

NIKAS Basil W,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200021012 A2 20000413 (WO 0021012)

Application: WO 99US23224 19991004 (PCT/WO US9923224)

Priority Application: US 98102967 19981002; US 99411009 19991001

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM

TR TT TZ UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY

KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 5993

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... Quote

that is sent to the appropriate Suppliers. In this case the Supplier selects the **specific** item in their response.

Pick generic items without indicating a Supplier. This is known as an un-addressed **RFQ** that is addressed each night by the **Electronic** Catalog Service according to Supplier profiles. These requests are also placed on the Electronic **Bidder** 's Service for Suppliers to search if they do not received notice of the item due to their product Profile.

Pick **specific** items with a manufacturer and part number to put on purchase orders to be sent...

9/3,K/39 (Item 34 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00532108

SYSTEM AND METHOD FOR MANAGING DOCUMENTS AVAILABLE TO A PLURALITY OF USERS
SYSTEME ET PROCEDE PERMETTANT DE GERER DES DOCUMENTS AUXQUELS PLUSIEURS
UTILISATEURS ONT ACCES

Patent Applicant/Assignee:

EC CUBED INC,

HOQUE Faisal,

KRISHNAMURTHY Tharak,

SHARMA Tarun,

Inventor(s):

HOQUE Faisal,

KRISHNAMURTHY Tharak,

SHARMA Tarun,
Patent and Priority Information (Country, Number, Date):
Patent: WO 9963460 A2 19991209
Application: WO 99US9319 19990429 (PCT/WO US9909319)
Priority Application: US 9883593 19980430
Designated States: CN IN JP RU US AT BE CH CY DE DK ES FI FR GB GR IE IT LU
MC NL PT SE
Publication Language: English
Fulltext Word Count: 11938
Main International Patent Class: G06F-017/30
International Patent Class: G06F-017/24 ...

... G06F

Fulltext Availability:
Detailed Description

Detailed Description

... stored on the bid board. The manufacturer may initiate the quoting process by storing an RFQ in the 3 0 form of an **electronic** document on the bid board.

Further, suppose that the bulb manufacturer **requires** to purchase filaments from a vendor to support the production of light bulbs. Hereinafter, the...

9/3,K/40 (Item 35 from file: 349)
DIALOG(R) File 349:PCT FULLTEXT
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00392472 **Image available**

COMPUTERIZED QUOTATION SYSTEM AND METHOD
SYSTEME INFORMATISE DE COTATION ET PROCEDE D'EXPLOITATION

Patent Applicant/Assignee:

GIOVANNOLI Joseph,

Inventor(s):

GIOVANNOLI Joseph,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9733215 A2 19970912

Application: WO 97US3501 19970218 (PCT/WO US9703501)

Priority Application: US 96603906 19960222

Designated States: AL AM AT AU AZ BB BG BR BY CA CH CN CZ DE DK EE ES FI GB

GE HU IL IS JP KE KG KP KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO NZ

PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN KE LS MW SD SZ UG AM

AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT

SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 5358

Main International Patent Class: G06F-000/00

Fulltext Availability:

Detailed Description

English Abstract

...buyers to generate request for quotation for goods and/or services, means for transmitting said **request** for **quotation** to said central processing unit, filter means for selecting appropriate **network** members to receive said **request** for **quotation** based on filter **conditions** defined by the **buyer** in said request for quotation and/or by the **vendor** and/or by the central processing unit, means for broadcasting

said **request** for **quotation** to the **network** members selected by said filter means and means for responding to the generator of said request for quotation with either a response to said **request** for **quotation** or with a list of said selected **network** members. Filter **conditions** may define the class of **vendors** in terms of geographical location, quantity, language spoken, currency, special **conditions** of sale, and the like.

Detailed Description

... means for

1 0 selectively controlling the linkage between network members in accordance with filter **conditions** of the buyers and/or sellers as well as filter **conditions** established by the computerized system. The filter **conditions** determine which of the **network** **sellers** will receive a **buyer** 's **request** for **quotation** . More

particularly this invention relates to a **computerized** system forming a 1 5 computer based communications network between network members having filter means for controlling the communication linkage between such network members based upon chosen filter **conditions** set up by the network members and the system to satisfy one or more requests...or more .6

appropriate vendors to receive the buyers request for quotation based on filter **conditions** , if any, set by the buyer, vendor and the **network** software; transmitting or making available the **buyer** 's **request** for **quotation** to said selected **vendors** over a communications **network** ; and said selected vendors

communicating their quotations either directly to the buyer or to the...a quotation system central office computer through a file transfer protocol (FTP) connection to the **Internet** **Web** server.

The **RFQ** is then processed to select **vendors** who are capable of quoting on the **RFQ** and who meet any other **conditions** set by the requesting **buyer** (e.g. language, currency, or **vendor** location). In addition, **vendors** may "deselect" themselves from quoting on certain types of **RFQs** by registering their preferences with the quotation system to avoid receiving **RFQs** of certain types. The **buyer** and **vendor** filters may represent in their simplest form defined classes of suppliers and/or **buyers** and may extend to '20 delineate **conditions** of sale and/or purchase. Limitations or **conditions** - 12 included in the **RFQ** and/or in the response are defined for purposes of...

...given or

may be a more complex selection process. Part of the process of selecting **vendors** involves quotation system business arrangements and other considerations. An example of this would be providing **vendors** varying categories of service which may **require** prioritizing the **vendors** according to a formula. In this way, by the category of service they choose, **vendors** may determine the percentage of **RFQs** they ...by the quotation system. Figure 5 and Figure 6 show sample logic for processing filter **conditions** to accomplish **vendor** selection for a given **RFQ**.

Figure 7 shows hypothetical buyer and vendor information items which...telecommunicated to a quotation network computer and is thereafter routed to the specified class of **vendors** consistent with network software and **vendor** **requirements** or **conditions** , if any. **Vendors** in the defined class respond to

the **buyer** 's request for quotation and the **buyer** may purchase from a responding **vendor** . The number of **vendors** within the specified class

will
depend on the **buyer** 's class **specification** . For example, a **buyer** who
specifies **vendors** of volt meters in New York State will reach more
vendors than if New York City alone were specified. Such class
specifications are - 17

information filters through which only the desired **vendors** can pass. By
joining the network, all **vendors** are potential class members no matter
where in the world they are located. In addition, a vendor may choose to
filter out requests for quotation for other than a **vendor** defined class
of requests for quotation, e.g., requests must be for at least 10,000
pieces or for goods produced by a **specific** manufacturer. The

computerized system may also add a filter, for example, to reflect the
type of service selected by the **buyer** and/or
vendor . The network computer's filter may time sequence routing of the
buyer's request based...

...for an electronic part may
0 receive quotations within minutes from previously unknown network
member **vendors** in Cupertino, California and Kyoto, Japan.
Where appropriate, programming would enable the user to
receive, review, and reply to responses from network users. Programming
require . Users can be buyers and/or vendors. When a user wants to buy
something, the...

9/3,K/41 (Item 36 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00390579 **Image available**

COMPUTERIZED QUOTATION SYSTEM AND METHOD

SYSTEME ET PROCEDE INFORMATISES DE COTATION

Patent Applicant/Assignee:

GIOVANNOLI Joseph,

Inventor(s):

GIOVANNOLI Joseph,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9731322 A1 19970828

Application: WO 97US4133 19970221 (PCT/WO US9704133)

Priority Application: US 96603906 19960222

Designated States: AL AM AT AU AZ BB BG BR BY CA CH CN CZ DE DK EE ES FI GB

GE HU IL IS JP KE KG KP KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO NZ

PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN KE LS MW SD SZ UG AM

AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT

SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 5314

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Claims

English Abstract

...processing requests for quotation for goods and services including
storage means containing the identification of **network** members, means
for **network buyers** to generate a **request** for **quotation** for goods
and/or services, means for transmitting the request, filter means for
selecting appropriate network members to receive the request based on
filter **conditions** defined by the **buyer** and/or by the **vendor** and/or

by the central processing unit, and means for responding to the generator of...

...either a response to the request or with a list of selected network members. Filter **conditions** may define the class of **vendors** in terms of geographical location, quantity, language, currency, special **conditions** of sale, and the like.

Detailed Description

... members having means for selectively controlling the linkage between network members in accordance with Eater **conditions** of the buyers and/or sellers as well as filter **conditions** established by the computerized system. The filter **conditions** determine which of the **network sellers** will receive a **buyer's request for quotation**. More particularly this invention relates to a **computerized** system forming a computer based communications network between network members having filter means for controlling the communication linkage between such network members based upon chosen filter **conditions** set up by the network members and the system to satisfy one or more requests...prices, etc. is involved. Instead, buyers formulate requests for quotation and transmit them to the **computerized network** which broadcasts the **request for quotation** of one or more specified standard products to prospective **sellers** based on filter **conditions** set by the **buyer** and/or the **seller** and/or the network operator. The filter compatible **sellers'** responses are communicated to the prospective **buyer** either over the communications network or via other acceptable communications means. Their responses are processed...and storage means containing the identification of the network members, wherein the method comprises a **computerized** system receiving a **buyer's request for quotation** over a communication **network**; selecting one or more appropriate **vendors** to receive the **buyer's** request for quotation based on filter **conditions**, if any, set by the **buyer**, **vendor** and the **network** software; transmitting or making available the **buyer's request for quotation** to said selected **vendors** over a communications **network**; and said selected vendors communicating their quotations either directly to the buyer or to...a quotation system central office computer through a file transfer protocol (FTP) connection to the **Internet Web** server.

The **RFQ** is then processed to select **vendors** who are capable of quoting on the **RFQ** and who meet any other **conditions** set by the requesting **buyer** (e.g. language, currency, or **vendor** location). In addition,

RECTIFIED SHEET (RULE 91)

vendors may opt out of themselves from quoting on certain types of **RFQs** by registering their preferences with the quotation system to avoid receiving **RFQs** of certain types. The **buyer** and **vendor** filters may represent in their simplest form defined classes of suppliers and/or **buyers** and may extend to delineate **conditions** of sale and/or purchase. Limitations or **conditions** included in the **RFQ** and/or in the response are defined for purposes of the...

...given or may be a more complex selection process. Part of the process of selecting **vendors** involves quotation system business arrangements and other considerations. An example of this would be providing **vendors** varying categories of service which may **require** prioritizing the **vendors** according to a formula. In this way, by the category of service they choose, **vendors** may determine the percentage of **RFQs** they receive from a given number received by the quotation system. Figure 5 and Figure 6 show sample logic for processing filter **conditions** to accomplish

vendor selection for a given RFQ. Figure 7 shows hypothetical **buyer** and **vendor** information item which could comprise the RFQ data packet.

Once vendors are selected go receive...telecommunicated to a quotation network computer and is thereafter routed to the specified class of **vendors** consistent with network software and **vendor requirements** or **conditions**, if any. **Vendors** in the defined class respond to the buyer's request for quotation and the **buyer** may purchase from a responding **vendor**. The number of **vendors** within the specified class will depend on the **buyer's** class **specification**. For example, a **buyer** who specifies **vendors** of volt meters in New York State will reach more **vendors** than if New York City alone were specified. Such class **specifications** are information filters through which only the desired **vendors** can pass. By joining the network, all **vendors** are potential class members no matter where in the world they are located. In addition, a vendor may choose to filter out requests for quotation for other than a **vendor** defined class of requests for quotation, e.g., requests must be for at least 10,000 pieces or for goods produced by a **specific** manufacturer. The computerized system may also add a filter, for example, to reflect the type of service selected by the **buyer** and/or **vendor**. 'Me
REMNED SHEET (RULE 91)

I 0

network computer's filter may time sequence routing...

Claim

... unit, filter means for filtering the network members in said storage mean to determine which **network** members are to receive said **request** for **quotation** based upon filter **conditions** set up by the **network** buyer in said **request** for **quotation** or by the central processing unit in accordance with preestablished **conditions**, means for broadcasting said **request** for **quotation** to the **network** members selected by said filter means and means for responding to the generator of said...

...of the network members, wherein the method comprises the steps of: receiving a buyer's **request** for **quotation** over a communication **network**; selecting one or more appropriate vendors to be sent the buyer's request for quotation based upon filter **conditions**, if any, set by the buyer, vendor and the **network** software; transmitting the **buyer's** **request** for **quotation** to said selected **vendors** over said communications **network**; and with said selected **vendors** communicating their quotations either directly to the buyer or to the computerized system which in...

...receiving, over said data network, requests from said requestor to engage in transactions with unspecified **vendor** terminals. and for filtering said requests to determine with which **vendor** terminals said requests should be matched; and means for matching said requests with **vendor** terminals which meet predetermined filter **conditions** for generating quotes from information contained in a database associated with said **vendor** terminals, and for accepting said quotes from said **vendor** terminals'.

5* The computerized system of claim 4 further comprising means for ...and wherein the purchase may comprise a plurality of items. said transaction from a particular **vendor** terminal meeting said filter **conditions** should be sent to said requestor.

8 A method of purchasing goods or services over...

Set	Items	Description
S1	173	REQUEST(1W)QUOTATION OR RFQ
S2	1080656	MERCHANT? OR AGENT? OR TRADER? OR SELLER? OR PARTIES OR PARTY OR DEALER? OR RETAILER? OR VENDOR? ? OR PROVIDER?
S3	3495102	COMPUTER? OR AUTOMAT? OR ELECTRONIC? OR NETWORK? OR ONLINE OR ON()LINE OR WEB? OR INTERNET? OR WWW
S4	816978	CONSUMER? OR CUSTOMER? OR CLIENT? OR BUYER? OR PURCHASER? - OR USER? OR PEOPLE OR SHOPPER? OR PARTY OR PERSON? ? OR SUBSCRIBER? OR BIDDER? ?
S5	4259500	CONDITION? OR CRITERIA OR REQUIRE? OR SPECIFI? OR FACTOR? ? OR CONSTRAIN? OR ATTRIBUTE? OR PREFER?
S6	95	S1 AND S3
S7	45	S6 AND (S2 OR S4)
S8	47	S6 AND S5
S9	47	(S7 OR S8) AND IC=G06F-017/60

? show file

File 344:Chinese Patents Abs Aug 1985-2004/Mar
(c) 2004 European Patent Office

File 347:JAPIO Nov 1976-2003/Nov(Updated 040308)
(c) 2004 JPO & JAPIO

File 350:Derwent WPIX 1963-2004/UD,UM &UP=200419
(c) 2004 Thomson Derwent

File 371:French Patents 1961-2002/BOPI 200209
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9/5/1 (Item 1 from file: 347)

DIALOG(R)File 347:JAPIO

(c) 2004 JPO & JAPIO. All rts. reserv.

07314968 **Image available**

METHOD AND SYSTEM FOR **REQUEST** FOR **QUOTATION** IN **ELECTRONIC** BUSINESS

PUB. NO.: 2002-183454 [JP 2002183454 A]

PUBLISHED: June 28, 2002 (20020628)

INVENTOR(s): AOKI MIYOSHI

APPLICANT(s): MITSUBISHI ELECTRIC CORP

APPL. NO.: 2000-377580 [JP 2000377580]

FILED: December 12, 2000 (20001212)

INTL CLASS: **G06F-017/60** ; G06F-019/00

ABSTRACT

PROBLEM TO BE SOLVED: To provide a method and system for **request** for **quotation** capable of quickly making **request** for **quotation** while causing no problems in security.

SOLUTION: In a server 3 of an order receiving company connected to the **Internet** 2, **request** for **quotation** form information is stored previously. When a **person** requiring information calls up the **request** for **quotation** form from a home page of the order receiving company and sends it after inputting predetermined data, the **person** can directly **request** for **quotation** from the order receiving company.

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9/5/2 (Item 2 from file: 347)

DIALOG(R)File 347:JAPIO

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07084876 **Image available**

SYSTEM FOR AND METHOD OF PREPARATION OF PARTS **SPECIFICATION** AND STORAGE MEDIUM, WHICH STORES COMPUTER PROGRAM THAT PRACTICES METHOD OF PREPARATION OF PARTS **SPECIFICATION**

PUB. NO.: 2001-312524 [JP 2001312524 A]

PUBLISHED: November 09, 2001 (20011109)

INVENTOR(s): MAEDA KAZUHARU

TAKAHASHI SUSUMU

ABE TOSHIO

APPLICANT(s): KOMATSU LTD

APPL. NO.: 2000-132386 [JP 2000132386]

FILED: May 01, 2000 (20000501)

INTL CLASS: G06F-017/50; G06F-017/30; **G06F-017/60**

ABSTRACT

PROBLEM TO BE SOLVED: To provide a system for preparation of parts **specification** that can prepare a parts **specification** quick and accurate.

SOLUTION: In this system, when a parts **specification** that is attached to a **request** for **quotation** and order form is prepared, all **user** needs to do is to display the drawing numbers 50, on which necessary parts are drawn, on the display 40A of **online** terminal of **client** and is to choose appropriate parts from among the drawing number 50 by using a mouse, etc. By doing this, parts **specification** is prepared **automatically** from

selected parts numbers, etc. Therefore, such troublesome works that **user** finds out part number and name, or transcribes them from parts list can be cut out and the job can be made efficient.

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9/5/3 (Item 3 from file: 347)

DIALOG(R)File 347:JAPIO

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07008809 **Image available**

NEW DISTRIBUTION SYSTEM USING **INTERNET** AND BUSINESS SUPPORT SYSTEM
CONSTITUTING THE SAME

PUB. NO.: 2001-236434 [JP 2001236434 A]
PUBLISHED: August 31, 2001 (20010831)
INVENTOR(s): HASHIMOTO AKIRA
APPLICANT(s): INF NET KK
APPL. NO.: 2000-095878 [JP 200095878]
FILED: February 23, 2000 (20000223)
INTL CLASS: **G06F-017/60**

ABSTRACT

PROBLEM TO BE SOLVED: To provide a business support system, which enables even a company with poor business power to directly exchange information with a **customer** and assign a **person** in charge of business, who can make close contact with the **customer** by using a quotation, negotiation, and ordering program between a providing object on one-to-one basis and a purchasing object over the **Web** of the **Internet** .

SOLUTION: The quotation, negotiation, and ordering program, which runs over the **Web** of the **Internet** is provided for a company which has plural **customers** , and then a **network** with the **customers** is constituted to obtain core objects. The core objects can provide the quotation, negotiation, and ordering program for the **customers** . A providing object B as a **customer** of a core object A and an object of purchasing D as a **customer** of a core object B can **request quotation** directly over the **Web** by the quotation, negotiation, and ordering program for obtaining an answer. If the object of purchasing D is not satisfactory with the answer, a negotiation signal can be sent. The object to be provided B, having received the signal consigns the negotiation to the core object C through the core object A and the core object C, provides information needed for the negotiation to the providing object V to result in order receipt.

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9/5/4 (Item 4 from file: 347)

DIALOG(R)File 347:JAPIO

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06948217 **Image available**

EXPERT SYSTEM REVERSE AUCTION TRANSACTION

PUB. NO.: 2001-175769 [JP 2001175769 A]
PUBLISHED: June 29, 2001 (20010629)
INVENTOR(s): FRIEDMAN MAURY S
APPLICANT(s): NEED2BUY COM INC
APPL. NO.: 2000-118681 [JP 2000118681]

FILED: April 19, 2000 (20000419)
PRIORITY: 99 458624 [US 99458624], US (United States of America),
December 10, 1999 (19991210)
INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To provide an **electronic** transaction system having information or professional techniques needed to quickly help the **buyer** decide which **seller** is the best candidate with respect to **specified RFQ** .

SOLUTION: This method is one to perform **online** reverse auction on the **Internet** through a **Web** site, and includes a step in which the **buyer** accesses the **Web** site and prepares an estimation request (**RFQ**) for a **specified** product to be sold through the **Web** site, a step in which the **buyer** selects a mode for a reverse auction including either a public bidding mode or a closed bidding mode, a step in which an expert system program is carried out at the **Web** site to select the most prospective **seller** of the **RFQ** , a step in which a public reverse auction process is conducted between the **buyer** and a selected **seller** through the **Web** site when the **buyer** selects the public bidding mode and a step in which a closed reverse auction process is conducted between the **buyer** and a selected **seller** through the **Web** site when the **buyer** selects the closed bidding mode.

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9/5/5 (Item 1 from file: 350)

DIALOG(R)File 350:Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.

015982286 **Image available**
WPI Acc No: 2004-140136/200414
XRPX Acc No: N04-112075

Manufacture commission system notifies received request for product quotation that satisfies one or more specifications , to fabricator

Patent Assignee: HITACHI LTD (HITA)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2004038818	A	20040205	JP 2002198095	A	20020708	200414 B

Priority Applications (No Type Date): JP 2002198095 A 20020708

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2004038818	A		9	G05B-019/418	

Abstract (Basic): JP 2004038818 A

NOVELTY - A server receives manufacturing **specifications** , corresponding to manufacturing method of a product and structure of product, from a commission system (1). The server notifies the **request** for **quotation** of product, that satisfies received **specifications** , to a fabricator.

USE - Manufacture commission system.

ADVANTAGE - Commission cost of a manufactured product is decreased.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the manufacture commission system. (Drawing includes non-English language text).

manufacture commission system (1)
network (2)
fabricator (4)
specification registration unit (12)
request -for- quotation registration unit (13)
pp; 9 DwgNo 1/13
Title Terms: MANUFACTURE; COMMISSION; SYSTEM; NOTIFICATION; RECEIVE;
REQUEST; PRODUCT; QUOTATION; SATISFY; ONE; MORE; SPECIFICATION ;
FABRICATE
Derwent Class: T01; T06
International Patent Class (Main): G05B-019/418
International Patent Class (Additional): G06F-017/60
File Segment: EPI

9/5/6 (Item 2 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.

015933726 **Image available**
WPI Acc No: 2004-091567/200409
XRPX Acc No: N04-073332

Online reverse auctions creating and conducting method for networked
computer system, involves copying information from components in request
for quotation object into corresponding components of reverse auction
object

Patent Assignee: SAP AG (SAPS-N)
Inventor: SCHULZE A
Number of Countries: 104 Number of Patents: 001
Patent Family:
Patent No Kind Date Applicat No Kind Date Week
WO 200406148 A2 20040115 WO 2003IB3621 A 20030702 200409 B

Priority Applications (No Type Date): US 2002286390 A 20021031; US
2002393639 P 20020702

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
WO 200406148 A2 E 28 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN
IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NI NO
NZ OM PG PH PL PT RO RU SC SD SE SG SK SL SY TJ TM TN TR TT TZ UA UG UZ
VC VN YU ZA ZM ZW

Designated States (Regional): AT BE BG CH CY CZ DE DK EA EE ES FI FR GB
GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PT RO SD SE SI SK SL SZ TR TZ
UG ZM ZW

Abstract (Basic): WO 200406148 A2

NOVELTY - The method involves creating a reverse auction object
with a number of components. Information from components in a request
for quotation (RFQ) object is copied into corresponding components
of the reverse auction object. An opportunity status for the RFQ
object is set to a closed status. The copying information comprises
information from a header component. A mandatory attribute is added
to the object.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the
following:

- (a) a networked computer system
- (b) an article comprising machine-readable medium storing
instructions to cause a machine to perform an operation of creating and

conducting a reverse auction.

USE - Used for creating and conducting an **online** reverse auction in a **networked** computer system.

ADVANTAGE - The reverse auction can provide **buyers** with significant savings by providing better leveraging competition among the suppliers.

DESCRIPTION OF DRAWING(S) - The drawing shows a flowchart outlining a process of converting a **RFQ** object into a reverse auction object.

pp; 28 DwgNo 5/6

Title Terms: REVERSE; AUCTION; CONDUCTING; METHOD; COMPUTER; SYSTEM; COPY; INFORMATION; COMPONENT; REQUEST; QUOTATION; OBJECT; CORRESPOND; COMPONENT ; REVERSE; AUCTION; OBJECT

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/7 (Item 3 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015838530 **Image available**

WPI Acc No: 2003-900734/200382

XRPX Acc No: N03-719113

Communication method between computers in electronic business applications, involves messaging between computers, based on conversational policy

Patent Assignee: INT BUSINESS MACHINES CORP (IBMC)

Inventor: HANSON J E; LEVINE D W; NANDI P

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030204405	A1	20031030	US 2002128864	A	20020424	200382 B

Priority Applications (No Type Date): US 2002128864 A 20020424

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20030204405 A1 23 G06F-017/60

Abstract (Basic): US 20030204405 A1

NOVELTY - A conversational policy is selected and loaded into a conversation policy module. During communication, the conversational policy module manages messaging between the computers, based on the selected conversational policy.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

(1) computer program product in computer readable medium for communication between two computers; and

(2) apparatus for communicating between computers.

USE - For exchanging messages in business interactions among **electronic** business systems.

ADVANTAGE - The conversational policies are obtained from third party and easily integrated into an established **electronic** business system. Allows static and dynamic modification of the policies.

DESCRIPTION OF DRAWING(S) - The figure shows a schematic view of the state machine for the request for quote (**RFQ**) conversational policy (CP).

pp; 23 DwgNo 8/19

Title Terms: COMMUNICATE; METHOD; COMPUTER; **ELECTRONIC** ; BUSINESS; APPLY; MESSAGING; COMPUTER; BASED; CONVERSATION

Derwent Class: T01
International Patent Class (Main): G06F-017/60
File Segment: EPI

9/5/8 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX
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015733681 **Image available**
WPI Acc No: 2003-795881/200375
XRPX Acc No: N03-638233

On - line goods production management method involves preparing
production of selected goods, after receiving request for quotation
operation and business-talk operation of selected goods, from user
terminal

Patent Assignee: MAZDA KK (MAZD)
Number of Countries: 001 Number of Patents: 001
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003296612	A	20031017	JP 200295695	A	20020329	200375 B

Priority Applications (No Type Date): JP 200295695 A 20020329

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2003296612	A	15	G06F-017/60	

Abstract (Basic): JP 2003296612 A

NOVELTY - The purchasing house keeping operation containing the
request for quotation operation, and business talk application
operation of the selected goods, are received at the production
management apparatus (1) from the user terminal (5) through Internet
(3). Production preparation of the selected goods is performed
accordingly.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the
following:

- (1) production management apparatus;
- (2) production control program; and
- (3) recorded medium storing production control program.

USE - For managing production of goods such as motor vehicle,
electric product, through Internet .

ADVANTAGE - Enables efficient goods production, and reduces the
delivery time of the goods.

DESCRIPTION OF DRAWING(S) - The figure shows a conceptual diagram
of the on - line goods production management system. (Drawing
includes non-English language text).

vehicle manufacturer server (1)

Internet (2)

user terminal (5)

pp; 15 DwgNo 1/11

Title Terms: LINE; GOODS; PRODUCE; MANAGEMENT; METHOD; PREPARATION; PRODUCE
; SELECT; GOODS; AFTER; RECEIVE; REQUEST; QUOTATION; OPERATE; BUSINESS;
TALK; OPERATE; SELECT; GOODS; USER ; TERMINAL

Derwent Class: T01; T06

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G05B-019/418

File Segment: EPI

9/5/9 (Item 5 from file: 350)

DIALOG(R)File 350:Derwent WPIX
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015699598 **Image available**
WPI Acc No: 2003-761791/200372
XRPX Acc No: N03-610686

Automatic goods purchase order system automatically transmits
purchase order of goods when quotation offered by supplier corresponds to
automatic purchase order conditions
Patent Assignee: SANYO ELECTRIC CO LTD (SAOL)
Number of Countries: 001 Number of Patents: 001
Patent Family:
Patent No Kind Date Applicat No Kind Date Week
JP 2003288507 A 20031010 JP 200291248 A 20020328 200372 B

Priority Applications (No Type Date): JP 200291248 A 20020328
Patent Details:
Patent No Kind Lan Pg Main IPC Filing Notes
JP 2003288507 A 8 G06F-017/60

Abstract (Basic): JP 2003288507 A

NOVELTY - A **request** for **quotation** about the goods is sent to a
supplier after receiving a goods purchasing **request** . The **quotation**
offered by the supplier, is received in response to a request. An order
for purchasing the goods is transmitted **automatically** , when the
offered quotation corresponds to the **automatic** purchase order
conditions .

USE - To perform purchase order processing of goods in firm.

ADVANTAGE - The burden of the goods purchasing **person** is reduced.
Enables to perform goods purchasing efficiently.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of
the **automatic** goods purchase order system. (Drawing includes
non-English language text).

purchasing section terminal (10a-10f)

purchase system (12)

web conversion system (14)

supplier terminals (16a-16f)

pp; 8 DwgNo 1/9

Title Terms: **AUTOMATIC** ; GOODS; PURCHASE; ORDER; SYSTEM; **AUTOMATIC** ;
TRANSMIT; PURCHASE; ORDER; GOODS; QUOTATION; OFFER; SUPPLY; CORRESPOND;
AUTOMATIC ; PURCHASE; ORDER; **CONDITION**

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/10 (Item 6 from file: 350)

DIALOG(R)File 350:Derwent WPIX
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015684345 **Image available**
WPI Acc No: 2003-746534/200370
XRPX Acc No: N03-598215

**Auction methodology selection method for buyer / seller procurement
process, involves determining auction scope, auction iteration, auction
control, auction pricing, auction closing rules, for selecting
methodology**

Patent Assignee: INT BUSINESS MACHINES CORP (IBMC)
Inventor: COYNE J P; DAUB H A; FIORE T G; FORTINE M A; KOGUT-O'CONNELL J J;
LOWE P K; MICHEL RODRIGUEZ J D J; MORANDIN A; OHSUMI Y; TEN DYKE A C; WU

W J; YUSKIS J J; ZULPA P A
Number of Countries: 001 Number of Patents: 001
Patent Family:
Patent No Kind Date Applicat No Kind Date Week
US 20030172022 A1 20030911 US 200295237 A 20020311 200370 B

Priority Applications (No Type Date): US 200295237 A 20020311

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20030172022 A1 16 G06F-017/60

Abstract (Basic): US 20030172022 A1

NOVELTY - An auction scope, auction interaction, auction control, auction pricing, a set of auction closing rules, and auction iteration in the data processing system are determined. An auction methodology for **buyer / seller** procurement process is selected, based on any of the determined result.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for program storage device for storing instructions for selecting auction methodology.

USE - For selecting **automated** auction methodology to be used during **request for quotation (RFQ)**, request for proposal (RFP) or request for information (RFI) process.

ADVANTAGE - Allows suppliers the ability to essentially bid against one another as one would do in an auction setting, thereby reducing cycle times and administrative costs for the **buyer**, as the **buyer** would no longer be **required** to review every bid entered by the various suppliers. The supplier who out bids the various suppliers would simply be selected by the **buyer**. Assures the **buyer** that its procurement process is functionally optimal and is saving the **buyer** resources and money, as it results in an efficient procurement system.

DESCRIPTION OF DRAWING(S) - The figure shows a flow diagram explaining the steps involved in selecting auction methodology.

pp; 16 DwgNo 1/9

Title Terms: AUCTION; SELECT; METHOD; BUY; PROCESS; DETERMINE; AUCTION; SCOPE; AUCTION; ITERATIVE; AUCTION; CONTROL; AUCTION; PRICE; AUCTION; CLOSE; RULE; SELECT

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/11 (Item 7 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015554012 **Image available**

WPI Acc No: 2003-616167/200358

XRPX Acc No: N03-490604

Electronic -commerce trading system, multi-matching unit matching sell bids of seller with request for quotation having various attributes and business conditions of buyer that is evaluated for selecting winning bid

Patent Assignee: LEE J (LEEJ-I)

Inventor: LEE J

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
US 20030088494 A1 20030508 US 2000733035 A 20001211 200358 B

Priority Applications (No Type Date): US 2000733035 A 20001211

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
US 20030088494 A1 18 G06F-017/60

Abstract (Basic): US 20030088494 A1

NOVELTY - The system has a multi-matching unit (552) to match a **buyer** request for quotations (**RFQ**) with a **sellers** bid records (900). Sell bid presentation and evaluation units (550,553) that presents and evaluates the sell bids to satisfy the **attributes** and business **conditions** to select the winning bid. Communication and transaction completion units negotiate and purchase the product by the winner.

DETAILED DESCRIPTION - The **buyer** unit has **RFQ** creation and submission unit enabling the **buyers** to create and submit RFQs with **attributes** and business **conditions** of **preference** . A **RFQ** receiving and storing unit enable a market place to receive and store the request in the database system and **RFQ** posting unit to post it to various potential **sellers** . The **seller** unit has a sell bid creation and submission units that creates and submits the sell bids with set of **attribute** values. A sell bid receiving and storing unit enables the market place to receive and store the sell bid values with **attributes** in the database systems. An INDEPENDENT CLAIM is also included for a method of doing business over a **network** .

USE - Used for **online** trading over a computer **network** .

ADVANTAGE - The system provides a shorten **RFQ** without sacrificing the effectiveness of trading mechanism and also allows the **buyers** to research the market without submitting RFQs to **electronic** market place that improves the efficiency and accuracy of the system.

DESCRIPTION OF DRAWING(S) - The drawing shows a block diagram of a business process with sell bid aggregation

Sell bid presentation and evaluation units (550,553)

Multi-matching unit (552)

Sellers bid records (900)

pp; 18 DwgNo 5/10

Title Terms: **ELECTRONIC** ; TRADE; SYSTEM; MULTI; MATCH; UNIT; MATCH; SELL;
BID; REQUEST; QUOTATION; VARIOUS; **ATTRIBUTE** ; BUSINESS; **CONDITION** ; BUY
; EVALUATE; SELECT; WINNING; BID

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/12 (Item 8 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015357059 **Image available**

WPI Acc No: 2003-417997/200339

XRPX Acc No: N03-333398

Data exchanging method for supplier on - line business system, involves transforming quotation request into quotation pack request using documents generated from attachments for display in related website

Patent Assignee: XEROX CORP (XERO)

Inventor: FILHO C B; FORTES P L D; THOMAZ N A

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030036991	A1	20030220	US 2001929376	A	20010814	200339 B

Priority Applications (No Type Date): US 2001929376 A 20010814

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
US 20030036991 A1 18 G06F-017/60

Abstract (Basic): US 20030036991 A1

NOVELTY - A quotation request generated by a **buyer** is checked for presence of attachments to generate documents. The suppliers (30) to be provided with the request are registered and the **buyer** is notified of the registration. The quotation request is transformed into quotation pack request using the documents. The quotation pack request is displayed on a supplier **on - line** system **website** and selected suppliers are informed.

USE - For supplier **on - line** business system.

ADVANTAGE - Enables cost reduction and process optimization in product, assembly and components development through the use of quotation request pack constructed using documents generated based on the attachments in the quotation request.

DESCRIPTION OF DRAWING(S) - The figure shows the schematic view of the supplier **on - line** system.

supplier (30)

pp; 18 DwgNo 1/7

Title Terms: DATA; EXCHANGE; METHOD; SUPPLY; LINE; BUSINESS; SYSTEM;
TRANSFORM; QUOTATION; REQUEST; QUOTATION; PACK; REQUEST; DOCUMENT;
GENERATE; ATTACH; DISPLAY; RELATED

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/13 (Item 9 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015268196 **Image available**

WPI Acc No: 2003-329125/200331

SRPX Acc No: N03-263261

Automated electronic **requests-for-quote response preparation method for corporate buyers , involves preparing response to RFQ , that includes bid price responsive to price information of product and merchant information**

Patent Assignee: PCORDER.COM (PCOR-N)

Inventor: LEEB G; REESE D J; SCOTT C W

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020198818	A1	20021226	US 2000571182	A	20000516	200331 B
			US 2002145607	A	20020510	

Priority Applications (No Type Date): US 2000571182 A 20000516; US

2002145607 A 20020510

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20020198818 A1 15 G06F-017/60 Cont of application US 2000571182

Abstract (Basic): US 20020198818 A1

NOVELTY - An **electronic requests-for-quote (RFQ)** having several fields, with one of the fields including a product identifier, is received. Price information of a product that corresponds to the product identifier is accessed. A response to the **electronic RFQ ,** that includes a bid price responsive to the price information, and **merchant information,** is prepared and **electronically** delivered to a

predetermined address.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) machine-readable storage medium storing **electronic** requests-for-quote response generation program; and
- (2) **automated electronic** requests-for-quote response production system.

USE - For corporate **buyers** .

ADVANTAGE - Allows **buyers** and **sellers** to **automatically** and efficiently generate and respond to an **electronic RFQ** through a **network** of interconnected computers. Enables **user** to save significant time, expense and resources typically incurred in creating and delivering a **RFQ** .

DESCRIPTION OF DRAWING(S) - The figure shows a flowchart illustrating **automatic RFQ** response process.

pp; 15 DwgNo 5/5

Title Terms: **AUTOMATIC ; ELECTRONIC ; REQUEST; RESPOND; PREPARATION; METHOD; BUY; PREPARATION; RESPOND; BID; PRICE; RESPOND; PRICE; INFORMATION; PRODUCT; MERCHANT ; INFORMATION**

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/14 (Item 10 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015191238 **Image available**

WPI Acc No: 2003-251772/200325

XRPX Acc No: N03-199885

Internet **-based material procurement system for company, delivers request -for- quotation issue and estimated reply to order receiving and placing terminals based on their delivery requirement , respectively**

Patent Assignee: MILLENIUM TRADE KK (MILL-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003030466	A	20030131	JP 2001210766	A	20010711	200325 B

Priority Applications (No Type Date): JP 2001210766 A 20010711

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2003030466	A		12	G06F-017/60	

Abstract (Basic): JP 2003030466 A

NOVELTY - A certification server discriminates connection of order receiving/placing terminals and terminal server through **internet** . A delivery unit delivers the **request -for- quotation** issue received from terminal server to order receiving terminals based on their delivery **requirement** . The estimated reply of the order receiving terminals is delivered to the order placing terminals based on their delivery **requirement** .

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for **internet** -based material procurement method.

USE - For supporting material procurement among **specific** companies.

ADVANTAGE - The purchase order company can perform more efficient material procurement and the order receiving company can improve its technical power.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the **internet** -based material procurement system. (Drawing includes non-English language text).

pp; 12 DwgNo 7/10

Title Terms: BASED; MATERIAL; SYSTEM; COMPANY; DELIVER; REQUEST; QUOTATION; ISSUE; ESTIMATE; REPLY; ORDER; RECEIVE; PLACE; TERMINAL; BASED; DELIVER; **REQUIRE** ; RESPECTIVE

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/15 (Item 11 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015145544 **Image available**

WPI Acc No: 2003-206071/200320

XPX Acc No: N03-164521

Electronic procurement dealings method for machine parts, involves transmitting drawing information corresponding to firm order information and firm order information to order receiving terminal

Patent Assignee: DAINIPPON SCREEN SEIZO KK (DNIS)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003036376	A	20030207	JP 2001222367	A	20010724	200320 B

Priority Applications (No Type Date): JP 2001222367 A 20010724

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2003036376	A		12	G06F-017/60	

Abstract (Basic): JP 2003036376 A

NOVELTY - The **electronic** procurement dealings method involves transmitting the drawing information corresponding to firm order information and the firm order information from an output data management apparatus (50) to an order receivingd terminal via **internet** . The drawing information **requirement** signal of the drawing information is transmitted to a drawing control apparatus (40).

DETAILED DESCRIPTION - An information management apparatus (30) produces form order information after purchase order determination. A quotation management apparatus (10) produces **request** for **quotation** information based on the **specification** information and the drawing information.

USE - Used for performing **electronic** procurement of machine parts.

ADVANTAGE - Enables confirming the content of drawing information immediately. Enables transmitting drawing information to a processor terminal with firm order information.

DESCRIPTION OF DRAWING(S) - The figure shows the flow of information between each apparatus based on the **electronic** procurement method. (Drawing includes non-English language text).

Quotation management apparatus (10)

Information management apparatus (30)

Drawing control apparatus (40)

Output data management apparatus (50)

pp; 12 DwgNo 13/13

Title Terms: **ELECTRONIC** ; METHOD; MACHINE; PART; TRANSMIT; DRAW; INFORMATION; CORRESPOND; FIRM; ORDER; INFORMATION; FIRM; ORDER;

INFORMATION; ORDER; RECEIVE; TERMINAL
Derwent Class: T01; T06
International Patent Class (Main): G06F-017/60
International Patent Class (Additional): G05B-019/418
File Segment: EPI

9/5/16 (Item 12 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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015137566 **Image available**
WPI Acc No: 2003-198092/200319
XRPX Acc No: N03-157359

Web -based product quotation preparation and provision method involves
providing quotation for manufactured product, based on data related to
customer specified features of that product
Patent Assignee: DURAND P T (DURA-I); GEORGE D J (GEOR-I); TILLERY J A
(TILL-I)

Inventor: DURAND P T; GEORGE D J; TILLERY J A
Number of Countries: 001 Number of Patents: 001
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020147665	A1	20021010	US 2001681439	A	20010405	200319 B

Priority Applications (No Type Date): US 2001681439 A 20010405
Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 20020147665	A1		8 G06F-017/60	

Abstract (Basic): US 20020147665 A1

NOVELTY - Data relating to **customer** desired product including associated features and functions, are received. A database (18) containing inventory control data, component data and image data related to the product, is accessed. A quotation is generated, based on the received data, and the data stored in the database.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) System for providing **customer** with quote for manufactured product; and
- (2) Apparatus for providing **customer** with quote manufactured product.

USE - For preparing and providing quotations of **customer** desired products such as computer numerically controlled (CNC) fabricated products and engineered system solutions.

ADVANTAGE - Provides quotation to the **customer** based on the **customer specified** features and functions. Hence, the **customer** can balance their desired features with desired price to reach satisfactory functionality.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of **web** -based integrated **customer** request for quote (**RFQ**) response system.

Database (18)
pp; 8 DwgNo 1/3

Title Terms: **WEB** ; BASED; PRODUCT; QUOTATION; PREPARATION; PROVISION;
METHOD; QUOTATION; MANUFACTURE; PRODUCT; BASED; DATA; RELATED; **CUSTOMER**
; **SPECIFIED** ; FEATURE; PRODUCT

Derwent Class: T01; T06
International Patent Class (Main): G06F-017/60
File Segment: EPI

9/5/17 (Item 13 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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015084837 **Image available**

WPI Acc No: 2003-145355/200314

Method for mediating electronic commerce between companies

Patent Assignee: ITMEX CO LTD (ITME-N)

Inventor: CHO S C

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002069663	A	20020905	KR 20019967	A	20010227	200314 B

Priority Applications (No Type Date): KR 20019967 A 20010227

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2002069663	A	1	G06F-017/60	

Abstract (Basic): KR 2002069663 A

NOVELTY - A method for mediating the **electronic** commerce between companies is provided to facilitate a purchase of IT(Information Technology) products and services, to establish the sound business system between companies, by securing transparency in a transaction, and to offer comprehensive and special information related with the IT industry.

DETAILED DESCRIPTION - A **user** is authenticated(S20). The authenticated **user** purchases the articles from a catalog(S100). The **user** searches the articles purchased annually, writes out an annual contract with a member providing the sought articles, and purchases the articles depending on the annual contract(S200,Y420). The articles to order are registered. An **RFQ** (Request For Quote) is written by the **user** and a member providing an estimate of the articles(Q410). The **user** purchases articles depending on the **RFQ** contract. The purchase of such non-formatted products as SI(System Integration) services and IT consulting are proposed. An RFP(Request For Proposal) contract is written by a member desiring to provide the services and consulting(P210). The services and consulting are provided depending on the contract.

pp; 1 DwgNo 1/10

Title Terms: METHOD; **ELECTRONIC** ; COMPANY .

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/18 (Item 14 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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015067705 **Image available**

WPI Acc No: 2003-128221/200312

XRPX Acc No: N03-101816

Internet -based customer request navigation method for reverse auction purchasing system, involves providing request for quotation to supplier, to receive bid from supplier to supply requested product

Patent Assignee: GILLMAN K E (GILL-I)

Inventor: GILLMAN K E

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020147674	A1	20021010	US 2000194535	P	20000404	200312 B
			US 2001826286	A	20010404	

Priority Applications (No Type Date): US 2000194535 P 20000404; US 2001826286 A 20010404

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020147674	A1		15	G06F-017/60	Provisional application US 2000194535

Abstract (Basic): US 20020147674 A1

NOVELTY - A request for a quotation including a product **specification**, is accepted from a **buyer** and provided to a supplier to initiate a bidding process. A bid to supply the requested product is received from the supplier. The bidding process is then closed such that no additional bids are received.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for reverse auction purchasing system.

USE - For navigating **customer** request for reverse auction purchasing system (claimed) and **electronic** buying system for products such as metal forgings.

ADVANTAGE - By connecting the **buyers** and suppliers directly with each other through the **Internet**, the need for broker is eliminated and suppliers are enabled to educate **buyers** about the products. Hence, both **buyers** and suppliers participate in transaction as educated participants.

DESCRIPTION OF DRAWING(S) - The figure shows an exemplary **buyer** home page.

pp; 15 DwgNo 3/4

Title Terms: BASED; **CUSTOMER**; REQUEST; NAVIGATION; METHOD; REVERSE; AUCTION; PURCHASE; SYSTEM; REQUEST; QUOTATION; SUPPLY; RECEIVE; BID; SUPPLY; SUPPLY; REQUEST; PRODUCT

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/19 (Item 15 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015055695 **Image available**

WPI Acc No: 2003-116211/200311

XRPX Acc No: N03-092682

Estimate provision management system in petroleum refinery, provides approval for accessing required content in specification document managed by web server, based on information included in request for quotation

Patent Assignee: COSMO OIL CO LTD (MAZN)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002342615	A	20021129	JP 2001144275	A	20010515	200311 B

Priority Applications (No Type Date): JP 2001144275 A 20010515

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2002342615	A		7	G06F-017/60	

Abstract (Basic): JP 2002342615 A

NOVELTY - A **web** server (15) manages **specification** documents corresponding to an estimate, in the form of files. When a **request** for **quotation** containing the URL address of a **web** server, **user** ID and password is obtained, a management unit (18) provides approval for accessing **required** content in a document based on information included in the request.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (1) a **web** server; and
- (2) an estimation provision management method.

USE - For managing the provision of estimates by workers for maintenance operation in large scale business installation such as petroleum refinery.

ADVANTAGE - The **user** can access necessary information in a **specification** document, effectively.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the estimate provision management system. (Drawing includes non-English language text).

Web server (15)
Management unit (18)
pp; 7 DwgNo 1/4

Title Terms: ESTIMATE; PROVISION; MANAGEMENT; SYSTEM; PETROL; REFINE;
APPROVE; ACCESS; **REQUIRE** ; CONTENT; **SPECIFICATION** ; DOCUMENT; **WEB** ;
SERVE; BASED; INFORMATION; REQUEST; QUOTATION

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/20 (Item 16 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015021025 **Image available**

WPI Acc No: 2003-081542/200308

XRPX Acc No: N03-063886

On - line **transaction agency system transmits estimate of desired goods** specified from seller terminal to buyer terminal, when request for quotation about desired goods is received from buyer terminals, **simultaneously**

Patent Assignee: NIPPON SOGO KENKYUSHO KK (NISO-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002297936	A	20021011	JP 200196316	A	20010329	200308 B

Priority Applications (No Type Date): JP 200196316 A 20010329

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2002297936	A	15	G06F-017/60	

Abstract (Basic): JP 2002297936 A

NOVELTY - The transaction agency system transmits the estimate of desired goods **specified** from a **seller** terminal (20) to a **buyer** terminal (10), when **request** for **quotation** about the desired goods is received from the **buyer** terminals simultaneously.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for transaction agency management method.

USE - Online transaction agency system.
ADVANTAGE - Reduces the risk and saves labor.
DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the online transaction agency system. (Drawing includes non-English language text).

Buyer terminal (10)

Seller terminal (20)

pp; 15 DwgNo 1/13

Title Terms: LINE; TRANSACTION; AGENT ; SYSTEM; TRANSMIT; ESTIMATE; GOODS; SPECIFIED ; TERMINAL; BUY; TERMINAL; REQUEST; QUOTATION; GOODS; RECEIVE; BUY; TERMINAL; SIMULTANEOUS

Derwent Class: T01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06F-017/30

File Segment: EPI

9/5/21 (Item 17 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014872539 **Image available**

WPI Acc No: 2002-693245/200275

XRPX Acc No: N02-546882

Bilateral quote negotiation for electronic trading system, involves initiating negotiation session based on acceptance of price quotes by requesting traders and monitoring negotiation session for inappropriate transactions

Patent Assignee: ESPEED INC (ESPE-N); GILBERT A C (GILB-I); GILBERT M A (GILB-I); JONES T D (JONE-I); KIRWIN G D (KIRW-I); KIRWIN J (KIRW-I); LUTNICK H W (LUTN-I); TSELEPIS M K (TSEL-I); TSELEPIS W P (TSEL-I)

Inventor: GILBERT A C; JONES T D; KIRWIN G D; LUTNICK H W; TSELEPIS W P; GILBERT M A; KIRWIN J; TSELEPIS M K

Number of Countries: 101 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1246112	A1	20021002	EP 2002252371	A	20020402	200275 B
WO 200279904	A2	20021010	WO 2002US10066	A	20020329	200277
US 20030033239	A1	20030213	US 2001280692	P	20010330	200314
			US 2002113841	A	20020329	
GB 2392523	A	20040303	WO 2002US10066	A	20020329	200417
			GB 200323844	A	20031010	

Priority Applications (No Type Date): US 2001280692 P 20010330; US 2002113841 A 20020329

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 1246112 A1 E 31 G06F-017/60

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI TR

WO 200279904 A2 E G06F-000/00

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZM ZW

US 20030033239 A1 G06F-017/60 Provisional application US 2001280692

Abstract (Basic): EP 1246112 A1

NOVELTY - A request for quote (**RFQ**) is requested from a requesting **trader** and posted to one of the market participants. A price quote is received from the participant and a rule-based negotiation session is initiated based on the acceptance of the price quote by the **trader** . The negotiation session is policed for inappropriate transactions.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) Bilateral quote negotiation policing method;
- (2) Quote request distribution method;
- (3) Bilateral quote negotiation system;
- (4) Bilateral quote negotiation policing system; and
- (5) Quote request distribution system

USE - For negotiating bilateral rule-based quotes between potential **buyers** and **sellers** in **electronic** trading system using interactive **user** interface.

ADVANTAGE - Provides monitoring of negotiation session to deter unfair negotiation practiced by either the requesting **trader** or the market participant.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the bilateral quote negotiation system.

pp; 31 DwgNo 1/9

Title Terms: BILATERAL; NEGOTIATE; **ELECTRONIC** ; TRADE; SYSTEM; INITIATE; NEGOTIATE; SESSION; BASED; ACCEPT; PRICE; REQUEST; MONITOR; NEGOTIATE; SESSION; INAPPROPRIATE; TRANSACTION

Derwent Class: T01

International Patent Class (Main): G06F-000/00; **G06F-017/60**

File Segment: EPI

9/5/22 (Item 18 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014865459 **Image available**

WPI Acc No: 2002-686165/200274

XRPX Acc No: N02-541750

Information circulation path production method for material requirement planning system, involves forming circulation path of concerned information automatically , depending on content of information about product

Patent Assignee: HITACHI LTD (HITA)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002207867	A	20020726	JP 20014605	A	20010112	200274 B

Priority Applications (No Type Date): JP 20014605 A 20010112

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2002207867	A		17	G06F-017/60	

Abstract (Basic): JP 2002207867 A

NOVELTY - A circulation path of concerned information is formed **automatically** depending on the content of the information, about a product.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for

information circulation path production system.

USE - For producing circulation path for circulating information processed **electronically** in material **requirement** planning system, management system.

ADVANTAGE - **Request -for- quotation** information for each component supplier or purchase order information is produced **automatically** .

DESCRIPTION OF DRAWING(S) - The figure shows a block diagram of the information circulation path production system. (Drawing includes non-English language text).

pp; 17 DwgNo 1/21

Title Terms: INFORMATION; CIRCULATE; PATH; PRODUCE; METHOD; MATERIAL;
REQUIRE ; PLAN; SYSTEM; FORMING; CIRCULATE; PATH; CONCERN; INFORMATION;
AUTOMATIC ; DEPEND; CONTENT; INFORMATION; PRODUCT

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/23 (Item 19 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014861231 **Image available**

WPI Acc No: 2002-681937/200273

XRPX Acc No: N02-538355

Online **auction item procurement method e.g. for reverse auction system, involves providing auction item information to suppliers registered with and approved by buyer organization**

Patent Assignee: COFFMAN K D (COFF-I); DUELL P J (DUEL-I); TIBURCIO V B (TIBU-I)

Inventor: COFFMAN K D; DUELL P J; TIBURCIO V B

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020099638	A1	20020725	US 2001754027	A	20010103	200273 B

Priority Applications (No Type Date): US 2001754027 A 20010103

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020099638	A1		34	G06F-017/60	

Abstract (Basic): US 20020099638 A1

NOVELTY - A list of registered suppliers of auction items is retrieved from a database by a **buyer** organization server through an **electronic** supplier selection form which is also used to register new suppliers. The auction information about a preselected item is provided to the potential suppliers approved by the **buyer** organization through **Internet** .

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) an **online** auction item procurement facilitating system; and
- (2) a computer-readable medium storing **online** auction item procurement program.

USE - For procurement of auction items of reverse auction system and request for quotations (**RFQ**) system through **Internet** using personal computers, portable computers, palm-top computers, personal digital assistants (PDA), **Internet** appliances, cellular or mobile telephones, wearable computers, set-top boxes, etc.

ADVANTAGE - Simplifies and accelerates the process of listing and

approval of potential suppliers for **electronic** auctions using
electronic supplier selection form.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart
illustrating steps for listing, approving and contacting suppliers.
pp; 34 DwgNo 18/18

Title Terms: AUCTION; ITEM; METHOD; REVERSE; AUCTION; SYSTEM; AUCTION; ITEM
; INFORMATION; SUPPLY; REGISTER; APPROVE; BUY; ORGANISE

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/24 (Item 20 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014819467 **Image available**

WPI Acc No: 2002-640173/200269

XRPX Acc No: N02-506077

**Double auction system on internet for sale of construction materials of
building, machine components, creates electronic catalog and CAD model
for products which are displayed during business talks**

Patent Assignee: MIYAMOTO T (MIYA-I)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002230335	A	20020816	JP 200126629	A	20010202	200269 B

Priority Applications (No Type Date): JP 200126629 A 20010202

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2002230335	A	7	G06F-017/60	

Abstract (Basic): JP 2002230335 A

NOVELTY - An **electronic** catalog of the products is prepared and
stored in **internet** site. The catalog and CAD model of the products
are displayed to the **customer** during business talks over the
internet.

USE - Double auction system on **internet** for sale of machine
components, construction materials of building, etc.

ADVANTAGE - Creates smooth business chance for sale of goods in
global market.

DESCRIPTION OF DRAWING(S) - The figure shows the **request -for-
quotation** text data registration. (Drawing includes non-English
language text).

pp; 7 DwgNo 1/2

Title Terms: DOUBLE; AUCTION; SYSTEM; SALE; CONSTRUCTION; MATERIAL; BUILD;
MACHINE; COMPONENT; **ELECTRONIC** ; CATALOGUE; CAD; MODEL; PRODUCT; DISPLAY
; BUSINESS; TALK

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/25 (Item 21 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014769132 **Image available**

WPI Acc No: 2002-589836/200263

XRPX Acc No: N02-468065

Server for supply-based management system has multiple business process entity beans and notification manager to manage transmission of messages from sender to recipient

Patent Assignee: BHARTI A (BHAR-I); DINH T (DINH-I); GARDNER G (GARD-I); JASSAL A (JASS-I); SURESH N (SURE-I)

Inventor: BHARTI A; DINH T; GARDNER G; JASSAL A; SURESH N

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020077958	A1	20020620	US 2000742848	A	20001220	200263 B

Priority Applications (No Type Date): US 2000742848 A 20001220

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 20020077958	A1	17	G06F-017/60	

Abstract (Basic): US 20020077958 A1

NOVELTY - Multiple business process entity beans comprise a **request -for- quotation (RFQ)** process entity bean, quotation process entity bean and a purchase order (PO) process entity bean. A notification manager manages the transmission of messages from a sender to a recipient using the **RFQ** process entity bean. A **buyer** (150) creates an **RFQ** to select a list of suppliers and to send the **RFQ** to selected suppliers.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) Supply-based management system;
- (2) Computer readable medium storing **RFQ** process implementation program;
- (3) Computer readable medium storing quotation process implementation program; and
- (4) Computer readable medium storing purchase order process implementation program.

USE - Server for supply-based management system (claimed) for selecting and maintaining relationship with suppliers in a purchasing company.

ADVANTAGE - By implementing the supply-based management system in **network** environment, the efficiency of the business processes is increased.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the **network** system implementing supply-based management system.

Buyer (150)

pp; 17 DwgNo 1/8

Title Terms: SERVE; SUPPLY; BASED; MANAGEMENT; SYSTEM; MULTIPLE; BUSINESS; PROCESS; ENTITY; BEAN; NOTIFICATION; MANAGE; MANAGE; TRANSMISSION; MESSAGE; SEND; RECIPIENT

Derwent Class: T01; T05; W01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/26 (Item 22 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014716168 **Image available**

WPI Acc No: 2002-536872/200257

XRPX Acc No: N02-425193

Product and service purchasing method using Internet , involves creating

graphical visual interface representing relationship between attribute
bid and attribute value in bid, based on Cartesian coordinate system

Patent Assignee: LEE H S (LEE H-I); LEE J (LEE J-I)

Inventor: LEE H S; LEE J

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020065762	A1	20020530	US 2000723236	A	20001128	200257 B
			US 2001800664	A	20010308	

Priority Applications (No Type Date): US 2001800664 A 20010308; US
2000723236 A{20001128}

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020065762	A1	23	G06F-017/60	CIP of application	US 2000723236

Abstract (Basic): US 20020065762 A1

NOVELTY - A request for quotation (RFQ) (316) with attribute
, is transmitted through an Internet (318). A bid with an associated
attribute value is received in response to RFQ . A graphical visual
interface representing relationship between the attribute bid and
attribute value in bid, is created based on a Cartesian coordinate
system. The bid related information is displayed.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the
following:

- (1) Product and service purchasing system; and
- (2) Machine readable medium storing product and service purchasing
program.

USE - For purchasing product and service through Internet .

ADVANTAGE - Allows buyer to compare bids with different
attribute values for selecting desirable bid. Allows a buyer to tag
bids, such that the bid lines remain in the visual interface unaffected
by filtering operations. Provides a visual interface which allows the
buyer to enlarge or reduce the view size of the bids.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of
the product and service purchasing system architecture.

Request for quotation (316)

Internet (318)

pp; 23 DwgNo 3/14

Title Terms: PRODUCT; SERVICE; PURCHASE; METHOD; GRAPHICAL; VISUAL;
INTERFACE; REPRESENT; RELATED; ATTRIBUTE ; BID; ATTRIBUTE ; VALUE; BID;
BASED; CARTESIAN; COORDINATE; SYSTEM

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/27 (Item 23 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014630165 **Image available**

WPI Acc No: 2002-450869/200248

XRPX Acc No: N02-355781

Estimated process server has information table to store mail addresses of
client and reply persons in order to transmit request for
quotation and quotation to reply person terminal and client terminal
respectively

Patent Assignee: HITACHI COMPUTER ELECTRONICS KK (HITA-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002133187	A	20020510	JP 2000320464	A	20001020	200248 B

Priority Applications (No Type Date): JP 2000320464 A 20001020

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2002133187	A		12	G06F-017/60	

Abstract (Basic): JP 2002133187 A

NOVELTY - The **client** and reply **person** information table stores the mail address of reply **persons** and **person** requesting the quotation. The **electronic** mail requesting for quotation is transmitted to reply **person** terminal and arrived quotations from reply **person** is transmitted to the email address of **person** requesting the quotation.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for **network** estimated processing method.

USE - Estimated process server.

ADVANTAGE - The **request** for **quotation** is transmitted easily and rapidly through **network**.

DESCRIPTION OF DRAWING(S) - The figure shows the entire system with **request** for **quotation** **persons** terminal and estimated reply **person** 's terminal. (Drawing includes non-English language text).

pp; 12 DwgNo 1/9

Title Terms: ESTIMATE; PROCESS; SERVE; INFORMATION; TABLE; STORAGE; MAIL; ADDRESS; **CLIENT** ; REPLY; **PERSON** ; ORDER; TRANSMIT; REQUEST; QUOTATION; QUOTATION; REPLY; **PERSON** ; TERMINAL; **CLIENT** ; TERMINAL; RESPECTIVE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/28 (Item 24 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014568908 **Image available**

WPI Acc No: 2002-389611/200242

XRPX Acc No: N02-305560

Component procurement method involves transmitting re- request for quotation offer of specific component, when estimate provided in counter offer, does not satisfy purchasing conditions of the component

Patent Assignee: NEC CORP (NIDE)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002109290	A	20020412	JP 2000295615	A	20000928	200242 B

Priority Applications (No Type Date): JP 2000295615 A 20000928

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2002109290	A		12	G06F-017/60	

Abstract (Basic): JP 2002109290 A

NOVELTY - A **request** for **quotation** offer about **specific** component, is transmitted from a purchase to a **vendor** . A counter offer providing an estimate for the quotation, is transmitted from the **vendor** to the **purchaser** . A re-request for the quotation offer is transmitted to the **vendor** , when the estimate provided in the counter

offer, does not satisfy the purchasing **conditions** of the component.
DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) Computer **network** system;
- (2) Server; and
- (3) Recorded medium storing component procurement program.

USE - For purchasing **specified** components from **specified** manufacturers.

ADVANTAGE - The time **required** for both **purchasers** and **vendors** for the transaction process is reduced, as the number of process in purchasing the **specific** component is reduced.

DESCRIPTION OF DRAWING(S) - The figure shows a sequence diagram explaining the component procurement method. (Drawing includes non-English language text).

pp; 12 DwgNo 1/7

Title Terms: COMPONENT; METHOD; TRANSMIT; REQUEST; QUOTATION; OFFER;
SPECIFIC ; COMPONENT; ESTIMATE; COUNTER; OFFER; SATISFY; PURCHASE;
CONDITION ; COMPONENT

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/29 (Item 25 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014482634 **Image available**

WPI Acc No: 2002-303337/200234

XRPX Acc No: N02-237325

User **enrollment for multiple request for quote** provider , involves **storing and transferring user data to multiple request for quote providers through communication channel, for enrollment**

Patent Assignee: O'MALLEY A (OMAL-I); RAY P (RAYP-I); REITER E (REIT-I);
TEODOSIC S (TEOD-I); TZE D (TZED-I)

Inventor: O'MALLEY A; RAY P; REITER E; TEODOSIC S; TZE D

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020026408	A1	20020228	US 2000227496	P	20000824	200234 B
			US 2001934818	A	20010822	

Priority Applications (No Type Date): US 2000227496 P 20000824; US
2001934818 A 20010822

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20020026408 A1 12 G06F-017/60 Provisional application US 2000227496

Abstract (Basic): US 20020026408 A1

NOVELTY - The data submitted by a **user** to a request for quote enrollment system, is obtained, stored and transferred to the multiple request for quote (**RFQ**) **providers** through a communication channel. The **user** is then enrolled in multiple request for quote **providers** .

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

(a) Method for requesting quotes for **user** in request for quote system;

(b) Data communication system;

(c) Request for quote enrollment system with server containing stored application program.

USE - For enrollment of **user** in multiple request for quote (**RFQ**)

) system, for obtaining quotes in connection with various areas of business and commerce. For performing **online** commercial transactions.

ADVANTAGE - Facilitates enrollment of **user** with multiple **RFQ providers** .

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart explaining method for facilitating enrollment of **user** with multiple **RFQ providers** .

pp; 12 DwgNo 3/4

Title Terms: **USER** ; **MULTIPLE**; **REQUEST**; **STORAGE**; **TRANSFER**; **USER** ; **DATA**;

MULTIPLE; **REQUEST**; **THROUGH**; **COMMUNICATE**; **CHANNEL**

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/30 (Item 26 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014358330 **Image available**

WPI Acc No: 2002-179031/200223

XRAM Acc No: C02-055498

XRPX Acc No: N02-136157

Managing contract bidding of chemical synthesis on computer network comprises evaluating potential suppliers provided by customer , identifying eligible suppliers for bidding on synthesis, and evaluating the bids

Patent Assignee: EICHENBAUM G M (EICH-I); SCOLNIK P A (SCOL-I)

Inventor: EICHENBAUM G M; SCOLNIK P A

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020007333	A1	20020117	US 2000179727	P	20000202	200223 B
			US 2001773563	A	20010202	

Priority Applications (No Type Date): US 2000179727 P 20000202; US 2001773563 A 20010202

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020007333	A1		21	G06F-017/60	Provisional application US 2000179727

Abstract (Basic): US 20020007333 A1

NOVELTY - Contract bidding of chemical synthesis is managed on a computer **network** by evaluating potential suppliers based on **factor** (s) provided by a **customer** , identifying eligible suppliers for bidding on the synthesis, evaluating the bids and providing the **customer** with a list of qualified suppliers, and receiving a **customer** 's choice of qualified supplier for the synthesis.

DETAILED DESCRIPTION - Managing contract bidding of chemical synthesis on a computer **network** involves receiving a **customer** 's **request** for **quotation** for synthesis of a chemical structure, evaluating potential suppliers based on **factor** (s) provided by the **customer** , identifying eligible suppliers for bidding on the synthesis, releasing the **request** for **quotation** to and receiving bids from eligible suppliers, evaluating the bids and providing the **customer** with a list of qualified suppliers, and receiving a **customer** 's choice of qualified supplier for the synthesis.

An **INDEPENDENT CLAIM** is also included for a **computerized** system for managing contract bidding of chemical synthesis comprising

processing unit for processing requests for proposals for synthesis **factors** supplied by a **customer** , intermediary system central computer for identifying potential suppliers, **customer** intermediary system for distributing the requests for proposals and soliciting bids on each request for proposals, and database for identifying appropriate suppliers for the synthesis.

USE - For managing contract bidding of chemical synthesis on a computer **network** .

ADVANTAGE - The method provides an algorithm for evaluating set of contracting or synthesis **criteria** provided by a **customer** and matching the **customer** with a supplier. These facilitates bidding system by the computer. It provides customized strategies for making the desired compound or synthetic strategies and solicit bids from eligible suppliers based on synthesis steps. The system provides first and leading intelligent **Internet** based system for chemical synthesis, operates worldwide **network** of chemical synthesis suppliers, provides unique cheminformatics capabilities and deals with **providers** on **customer** 's behalf, and enhances intermediary's value proprietary chemical synthesis database.

DESCRIPTION OF DRAWING(S) - The figure is a flow chart of the computer-based steps of contract bidding.

pp; 21 DwgNo 6/12

Title Terms: MANAGE; CONTRACT; BID; CHEMICAL; SYNTHESIS; COMPUTER; **NETWORK**
; COMPRISE; EVALUATE; POTENTIAL; SUPPLY; **CUSTOMER** ; IDENTIFY; SUPPLY;
BID; SYNTHESIS; EVALUATE; BID
Derwent Class: J04; T01
International Patent Class (Main): **G06F-017/60**
File Segment: CPI; EPI

9/5/31 (Item 27 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014351230 **Image available**

WPI Acc No: 2002-171933/200222

XRPX Acc No: N02-130694

Customer -**broker transaction intermediating apparatus in Internet
-based applications, has central controller which transmits quotation
request received from customer to several brokers**

Patent Assignee: SAMSUNG CORP (SMSU)

Inventor: NAM M; NAM M U

Number of Countries: 094 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200207498	A2	20020131	WO 2000KR1061	A	20000922	200222 B
AU 200074567	A	20020205	AU 200074567	A	20000922	200236
KR 2002009251	A	20020201	KR 200042820	A	20000725	200254
GB 2380582	A	20030409	WO 2000KR1061	A	20000922	200324
			GB 20031357	A	20030121	

Priority Applications (No Type Date): KR 200042820 A 20000725

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200207498 A2 E 48 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO
RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR

IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW
AU 200074567 A G06F-017/60 Based on patent WO 200207498
KR 2002009251 A G06F-017/60
GB 2380582 A G06F-017/60 Based on patent WO 200207498

Abstract (Basic): WO 200207498 A2

NOVELTY - A central controller (400) receives a request for a quotation (RFQ) from a **customer** through a **customer** interface (600) and checks **customer** 's margin. The controller transmits the received RFQ to several brokers through broker interfaces (500) in order to allow the brokers to use the RFQ .

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) **Customer** -broker transaction intermediating method;
- (b) Offset order method;
- (c) Method for providing information on a current margin;
- (d) Method for providing information on a request for paying a margin

USE - For intermediating transactions between **customers** and brokers in a futures exchange using **electronic** contracts on the **network** e.g. **Internet** connection using public switched phone **networks** , data lines, mobile **networks** including cellular phone and PCSs or satellite **networks** .

ADVANTAGE - Since the **customer** concurrently generates the requests for quotations to several brokers, the **customer** is allowed to perform profitable transaction and the brokers are allowed to do a business with the **customer** without confirming the **customer** 's margins one by one. Since the **customer** is not **required** to divulge his identity to the brokers when requesting the quotations from the brokers, the identity of the **customer** is not known by the brokers. Hence the transaction between the **customers** and the brokers in the futures exchange, is executed more efficiently.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of transaction intermediating apparatus.

Central controller (400)
Broker interfaces (500)
Customer interface (600)
pp; 48 DwgNo 1/14

Title Terms: **CUSTOMER** ; TRANSACTION; APPARATUS; BASED; APPLY; CENTRAL;
CONTROL; TRANSMIT; QUOTATION; REQUEST; RECEIVE; **CUSTOMER**
Derwent Class: T01
International Patent Class (Main): G06F-017/60
File Segment: EPI

9/5/32 (Item 28 from file: 350)

DIALOG(R)File 350:Derwent WPIX
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014350371 **Image available**
WPI Acc No: 2002-171074/200222
XRPX Acc No: N02-130147

Online **commercial transactions conduction method involves selecting suppliers from notified suppliers in response to request -for- quotation bidding event initiation by buyer**

Patent Assignee: CENTNER D J (CENT-I); CHUSID R (CHUS-I); HELLER R G (HELL-I)

Inventor: CENTNER D J; CHUSID R; HELLER R G
Number of Countries: 001 Number of Patents: 001
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020007324	A1	20020117	US 2000210883	P	20000609	200222 B
			US 2001878087	A	20010608	

Priority Applications (No Type Date): US 2000210883 P 20000609; US 2001878087 A 20010608

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20020007324	A1	22	G06F-017/60	Provisional application	US 2000210883

Abstract (Basic): US 20020007324 A1

NOVELTY - A **buyer** initiates a **request -for- quotation (RFQ)** bidding event for selecting suppliers with reference to a database (19). The selected suppliers are **automatically** notified with the **RFQ** bidding event and after a **specified** bidding period, a supplier is selected for contract with a **buyer** .

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) **Online** commercial transaction conducting system;
- (b) Storage medium storing **online** commercial transaction conducting program;
- (c) **Web** -based service for facilitating purchase transaction of goods and services

USE - For conducting **online** commercial transaction of goods and services between **buyers** and **sellers** using **Internet** .

ADVANTAGE - Enables suppliers to efficiently submit bids and refine and monitor bids till time and date **specified** by **buyer** , so that flexible transaction is enabled.

DESCRIPTION OF DRAWING(S) - The figure shows arrangement for conducting transaction between **buyer** and **seller** .

Database (19)

pp; 22 DwgNo 1/5

Title Terms: COMMERCIAL; TRANSACTION; CONDUCTING; METHOD; SELECT; SUPPLY; NOTIFICATION; SUPPLY; RESPOND; REQUEST; QUOTATION; BID; EVENT; INITIATE; BUY

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/33 (Item 29 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014343743 **Image available**

WPI Acc No: 2002-164446/200221

XRPX Acc No: N02-125534

Method of providing efficient worldwide sourcing services for facilitating transactions for B-2-B commerce by enabling selected sellers to review online all open requests for quote and enter bids

Patent Assignee: ROHSEN TECHNOLOGY & MARKETING INC (ROHS-N); KNUDSEN C (KNUD-I); ROHLANDER D G (ROHL-I)

Inventor: KNUDSEN C; ROHLANDER D G

Number of Countries: 094 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200201322	A2	20020103	WO 2001US20577	A	20010628	200221 B
AU 200171566	A	20020108	AU 200171566	A	20010628	200235
US 20020072987	A1	20020613	US 2000214857	P	20000628	200243
			US 2001894910	A	20010628	

Priority Applications (No Type Date): US 2000214857 P 20000628; US
2001894910 A 20010628

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200201322 A2 E 53 G06F-000/00

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

AU 200171566 A G06F-000/00 Based on patent WO 200201322

US 20020072987 A1 G06F-017/60 Provisional application US 2000214857

Abstract (Basic): WO 200201322 A2

NOVELTY - **Sellers**, having a **specific** capability to manufacture a component may be **automatically** selected from a database. A list of potential **sellers** may be **automatically** transmitted to the **buyer** of the component for **buyer** 's selection. The selected **sellers** are enabled to review **online** all open request for quotes (**RFQ** 's) and enter bids. Historical transactions between **buyers** and **sellers** may be stored including **RFQ** 's from **buyers** and bids from **sellers** .

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for:

(a) a system for **automated** sourcing

USE - For worldwide sourcing services and facilitating transactions for business-to-business commerce.

ADVANTAGE - The **buyer** needs only to enter a request for quote (**RFQ**) and the systems **automatically** connect the **buyer** to **sellers** having the capability to produce the item **specified** in the **RFQ** , which provides efficient and effective sourcing throughout the world.

DESCRIPTION OF DRAWING(S) - The drawing shows an overall flowchart from the **buyer** 's side according to the present invention.

pp; 53 DwgNo 4a/47

Title Terms: METHOD; EFFICIENCY; WORLD; SERVICE; FACILITATE; TRANSACTION;
ENABLE; SELECT; REVIEW; OPEN; REQUEST; ENTER; BID

Derwent Class: T01

International Patent Class (Main): G06F-000/00; **G06F-017/60**

File Segment: EPI

9/5/34 (Item 30 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014290043 **Image available**

WPI Acc No: 2002-110744/200215

XRPX Acc No: N02-082730

Building modification assistance method using internet , involves displaying bid information for building in common homepage in response to quotation request received from orderer and selecting specific building contractor

Patent Assignee: MITSUBISHI DENKI BUIL TECHNO SERVICE KK (MITQ)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001350829	A	20011221	JP 2000170649	A	20000607	200215 B

Priority Applications (No Type Date): JP 2000170649 A 20000607

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

JP 2001350829 A 11 G06F-017/60

Abstract (Basic): JP 2001350829 A

NOVELTY - A **request** for **quotation** is transmitted to an agency from orderers (100A,100B), based on the proposal information received from the agency (200) in response to diagnostic request for building. The bid information for building is displayed on the common voltage and **specific** building contractor is selected based on the building estimation information received from the different contractors (300A-300C).

USE - For modifying building, based on diagnosis performed based on information received from contractors through **internet**.

ADVANTAGE - Ensures efficient order and contract business, by selecting the contractor based on the estimation information received from contractor through **network**.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of building modification assistance system. (Drawing includes non-English language text).

Orderers (100A,100B)

Agency (200)

Contractors (300A-300C)

pp; 11 DwgNo 1/3

Title Terms: BUILD; MODIFIED; ASSIST; METHOD; DISPLAY; BID; INFORMATION; BUILD; COMMON; RESPOND; QUOTATION; REQUEST; RECEIVE; SELECT; **SPECIFIC**; BUILD; CONTRACT

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/35 (Item 31 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014285201 ****Image available****

WPI Acc No: 2002-105902/200214

XRPX Acc No: N02-078824

Tender inviting method for online auctions, involves generating quotes by applying business rules obtained from responders to quote request received from requester

Patent Assignee: PERFECT.COM (PERF-N)

Inventor: GALL U; LAVIN J K; MILGROM P R; MINES R F; SAKOVA Z

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200171626	A2	20010927	WO 2001US9024	A	20010320	200214 B
AU 200145910	A	20011003	AU 200145910	A	20010320	200214

Priority Applications (No Type Date): US 2000532663 A 20000321

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200171626 A2 E 48 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

AU 200145910 A G06F-017/60 Based on patent WO 200171626

Abstract (Basic): WO 200171626 A2

NOVELTY - Business rules obtained from multiple responders are applied to a quote request (**RFQ**), containing information about the requester's needs and requester's **preferences** for purchasing or selling a product received from the requester. Quotes are generated **automatically** based on the business rules.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) **Online** auction facilitating method;
 - (b) **Computerized** system for facilitating **online** auctions
- USE - For inviting tenders in **online** auctions.

ADVANTAGE - Since the **buyer** receives a list of offers in a very short time, amount of time needed to complete a transaction is reduced. Allows **buyers** to submit complex requests for quotation and **sellers** to provide quotation, cost effectively and efficiently.

DESCRIPTION OF DRAWING(S) - The figure shows a flow chart illustrating steps of the present invention.

pp; 48 DwgNo 1/6

Title Terms: TENDER; METHOD; AUCTION; GENERATE; APPLY; BUSINESS; RULE; OBTAIN; RESPOND; REQUEST; RECEIVE

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/36 (Item 32 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014261538 **Image available**

WPI Acc No: 2002-082236/200211

Related WPI Acc No: 2001-080053; 2001-625024; 2002-425396; 2002-462534

XRPX Acc No: N02-061273

Transformational bidding method in online electronic auction involves transforming assigned values of bids with offered rebate and discount into another values having standard unit of measurement

Patent Assignee: RUPP W D (RUPP-I); TULLOCH S M (TULL-I); VALACHOVIC T (VALA-I)

Inventor: RUPP W D; TULLOCH S M; VALACHOVIC T

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20010032167	A1	20011018	US 99282157	A	19990331	200211 B
			US 2000753328	A	20001229	

Priority Applications (No Type Date): US 2000753328 A 20001229; US 99282157 A 19990331

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20010032167 A1 18 G06F-017/60 CIP of application US 99282157

Abstract (Basic): US 20010032167 A1

NOVELTY - The method involves receiving the bids of the predetermined **bidders** (30) such that a rebate and a discount are offered in one of the bids. The predetermined values and measurement units are assigned to the corresponding bids. The assigned values of the bids are transformed into another values having a standard unit of measurement.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

(a) a transformational bidding system;
(b) and a machine readable medium used in bidding on **electronic** auction.

USE - Applicable in **on - line electronic** auction.

ADVANTAGE - Facilitates healthy competition between **bidders** according to provided bids with offered rebates and discounts. Enables simple bidding process in **on - line electronic** auction since values of offered bid can be transformed into another values with standard unit of measurement for **bidder** selection.

DESCRIPTION OF DRAWING(S) - The figure shows the flow diagram of a request for quotation in **on - line electronic** auction.

Bidders (30)

pp; 18 DwgNo 1A/6

Title Terms: TRANSFORM; BID; METHOD; **ELECTRONIC** ; AUCTION; TRANSFORM; ASSIGN; VALUE; BID; OFFER; REBATE; DISCOUNT; VALUE; STANDARD; UNIT; MEASURE

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/37 (Item 33 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014243952 ****Image available****

WPI Acc No: 2002-064652/200209

XRPX Acc No: N02-048048

Electronic estimated processing system in which estimated result information is produced depending on request -for- quotation information produced from user terminal and is transmitted to user terminal

Patent Assignee: DIAMOND RENTAL SYSTEM KK (DIAM-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001306886	A	20011102	JP 2000125279	A	20000426	200209 B

Priority Applications (No Type Date): JP 2000125279 A 20000426

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2001306886	A	6	G06F-017/60	

Abstract (Basic): JP 2001306886 A

NOVELTY - Estimated result information is produced depending on **request -for- quotation** information produced from the **user** terminal (4) based on extraction result information sent to the **user** terminal via the communication **network** (5). The estimated result information is transmitted to the **user** terminal via the communication **network** .

DETAILED DESCRIPTION - An estimated process server (1) extracts corresponding data from the **required** database based on extraction **condition** information transmitted from the **user** terminal via the communication **network** . The extraction result information is transmitted to the **user** terminal via the communication **network** .

USE - For notifying **user** of e.g. estimated price of an object to be purchased, time for delivery, in goods procurement using communication **network** .

ADVANTAGE - Enables not only estimation with respect to goods of different category but also in various purchase order form.

DESCRIPTION OF DRAWING(S) - The figure is a diagram showing the

profile of the **electronic** estimated processing system.
Estimated process server (1)
User terminal (4)
Communication **network** (5)
pp; 6 DwgNo 1/1
Title Terms: **ELECTRONIC** ; ESTIMATE; PROCESS; SYSTEM; ESTIMATE; RESULT;
INFORMATION; PRODUCE; DEPEND; REQUEST; QUOTATION; INFORMATION; PRODUCE;
USER ; TERMINAL; TRANSMIT; **USER** ; TERMINAL
Derwent Class: T01
International Patent Class (Main): **G06F-017/60**
File Segment: EPI

9/5/38 (Item 34 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.

014178393 **Image available**
WPI Acc No: 2001-662621/200176
XRPX Acc No: N01-493678

Price quotation acquisition for online auction, involves sending request for price quote to carriers through electronic staging area, in response to which quotes including product specification are routed to consumers

Patent Assignee: FRENCH J (FREN-I); LANING K J (LANI-I); WAMBERG W T (WAMB-I)

Inventor: FRENCH J; LANING K J; WAMBERG W T
Number of Countries: 001 Number of Patents: 001
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20010037281	A1	20011101	US 2000196919	P	20000413	200176 B
			US 2001808137	A	20010315	

Priority Applications (No Type Date): US 2000196919 P 20000413; US 2001808137 A 20010315

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20010037281	A1	14	G06F-017/60	Provisional application	US 2000196919

Abstract (Basic): US 20010037281 A1

NOVELTY - A request for a price quote is submitted to an **electronic** staging area (130). The request is then forwarded to several carriers from the staging area. Quotes including product **specification** are routed to the **consumer** from the carriers through the staging area, in response to the request.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) **Online** auction conducting system;
- (b) **Online** auction conducting method

USE - For requiring price quotation of products during **online** auction.

ADVANTAGE - Request for quote is forwarded to several carriers who compete with one another during a **specific** auction period to provide the **consumer** with the best price quote for the product.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the request for quote (**RFQ**) system.

Electronic staging area (130)

pp; 14 DwgNo 1/6

Title Terms: PRICE; QUOTATION; ACQUIRE; AUCTION; SEND; REQUEST; PRICE; CARRY; THROUGH; **ELECTRONIC** ; STAGE; AREA; RESPOND; PRODUCT;

SPECIFICATION ; ROUTE; CONSUME
Derwent Class: T01
International Patent Class (Main): **G06F-017/60**
File Segment: EPI

9/5/39 (Item 35 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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014137802 **Image available**
WPI Acc No: 2001-622013/200172
XRPX Acc No: N01-464336

**Estimate comparison system for providing procurement service of
enterprise through internet , provides current bid situation for item
which is chosen depending on estimated evaluation**

Patent Assignee: NTT DATA TSUSHIN KK (NITE)
Number of Countries: 001 Number of Patents: 001
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001250017	A	20010914	JP 200062431	A	20000307	200172 B

Priority Applications (No Type Date): JP 200062431 A 20000307

Patent Details:
Patent No Kind Lan Pg Main IPC Filing Notes
JP 2001250017 A 7 G06F-017/60

Abstract (Basic): JP 2001250017 A

NOVELTY - A receiver (11) receives a **request** for **quotation** point from a **client** through **internet** and performs an estimated evaluation during which a change in bid ranking between the requests is notified to the **client** . A bid situation public presentation screen (13) provides a current bid situation only for an item which is chosen depending on the estimated evaluation.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Estimate comparison terminal;
- (b) Estimate comparison method;
- (c) Recording medium containing estimate comparison program

USE - For providing procurement service of enterprise, government and municipal office, through **internet** .

ADVANTAGE - Price negotiation is performed effectively and also comprehensive estimate evaluation can be effectively performed through **internet** based on proposal price, proposal time for delivery and predetermined **requirements** .

DESCRIPTION OF DRAWING(S) - The figure shows the flow diagram explaining the operation of estimate comparison system. (Drawing includes non-English language text).

Receiver (11)

Bid situation public presentation screen (13)

pp; 7 DwgNo 3/4

Title Terms: ESTIMATE; COMPARE; SYSTEM; SERVICE; THROUGH; CURRENT; BID;
SITUATE; ITEM; CHOICE; DEPEND; ESTIMATE; EVALUATE

Derwent Class: T01
International Patent Class (Main): **G06F-017/60**
File Segment: EPI

9/5/40 (Item 36 from file: 350)
DIALOG(R)File 350:Derwent WPIX

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014053027 **Image available**

WPI Acc No: 2001-537240/200160

XRPX Acc No: N01-399054

On - line **reverse auctioning method via Internet , by executing secret reverse auctioning process between buyer and selected vendors over website if buyer selects secret offer mode**

Patent Assignee: NEED2BUY.COM INC (NEED-N)

Inventor: FRIEDMAN M S

Number of Countries: 089 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
DE 10019244	A1	20010613	DE 1019244	A	20000418	200160 B
JP 2001175769	A	20010629	JP 2000118681	A	20000419	200160
WO 200141526	A2	20010614	WO 2000US10404	A	20000418	200160
AU 200042498	A	20010618	AU 200042498	A	20000418	200161

Priority Applications (No Type Date): US 99458624 A 19991210

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
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DE 10019244	A1	25	G06F-017/60	
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JP 2001175769	A	16	G06F-017/60	
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WO 200141526	A2 E		G06F-017/60	
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Designated States (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SL SZ TZ UG ZW

AU 200042498	A		G06F-017/60	Based on patent WO 200141526
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Abstract (Basic): DE 10019244 A1

NOVELTY - A **buyer** connects with a **website** and generates a price inquiry for a certain product sold over the **website** . The **buyer** votes for a mode for a reverse auctioning, inclusively either an open offer mode or a secrete offer mode. If the **buyer** selects the open offer mode, an open reverse auctioning process is executed between the **buyer** and the selected **vendor** over the **website** .

DETAILED DESCRIPTION - If the **buyer** selects the secret offer mode, a secret reverse auctioning process is executed between the **buyer** and the selected **vendors** over the **website** . An INDEPENDENT CLAIM is also included for a **website** system for executing a reverse auctioning via the **Internet** .

USE - For buying and selling products via **Internet** .

ADVANTAGE - Provides **electronic** exchange system which is suitable for **buyers** of basic parts, such as **electronic** components, and which provides **buyer** with maximum flexibility when controlling deposit of **request** for **quotation** and the reverse auctioning process.

DESCRIPTION OF DRAWING(S) - The figure is a system diagram of an **electronic** exchange system. (Drawing includes non-English language text)

pp; 25 DwgNo 1/6

Title Terms: LINE; REVERSE; METHOD; EXECUTE; SECRET; REVERSE; PROCESS; BUY; SELECT; VENDING; BUY; SELECT; SECRET; OFFER; MODE

Derwent Class: T01; W01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): H04L-012/00

File Segment: EPI

9/5/41 (Item 37 from file: 350)
DIALOG(R) File 350:Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.

014037203 **Image available**
WPI Acc No: 2001-521416/200157
XRPX Acc No: N01-386335

Interactive bid exchange for buyer and seller transactions for products or services on a central open exchange using a form with standardized fields describing the products or services sorts RFQ and bid based on two fields

Patent Assignee: OPEN BID EXCHANGE CORP (OPEN-N)

Inventor: CHEUNG T Y; POON P

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200109805	A2	20010208	WO 2000US40505	A	20000728	200157 B
AU 200071391	A	20010219	AU 200071391	A	20000728	200157

Priority Applications (No Type Date): US 99363415 A 19990729

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200109805 A2 E 27 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200071391 A G06F-017/60 Based on patent WO 200109805

Abstract (Basic): WO 200109805 A2

NOVELTY - With the method a **buyer** inputs a request (112) for quote of three fields of the goods or services sought by the **buyer** , and places it on an exchange on the **Internet** . The **seller** in response to the request offers a bid with fields describing the offered goods and services and places it on the exchange. The request is sorted and the bid based on the two fields. The **buyer** selects a bid on the exchange.

USE - As an interactive bid exchange for **buyer** and **seller** transactions for products or services on a central open exchange using a form with standardized fields describing the products or services.

ADVANTAGE - The identities of both the **buyer** and the **seller** are kept confidential until the **buyer** selects a **specific** bid for completing the transaction.

DESCRIPTION OF DRAWING(S) - The drawing shows a portion of the flowchart of the steps according to the present invention for use by a prospective **buyer** .

inputting the request via a form (112)

pp; 27 DwgNo 1A/2

Title Terms: INTERACT; BID; EXCHANGE; BUY; TRANSACTION; PRODUCT; SERVICE;
CENTRAL; OPEN; EXCHANGE; FORM; FIELD; DESCRIBE; PRODUCT; SERVICE; SORT;
BID; BASED; TWO; FIELD

Derwent Class: T01; T05; W01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/42 (Item 38 from file: 350)

DIALOG(R)File 350:Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.

013981101 **Image available**
WPI Acc No: 2001-465315/200150
XRPX Acc No: N01-345156

**Requesting method for a quotation e.g. for Internet , comprises
inputting attributes of a specific product into a database, the
quantity of product, and delivery specifications , selecting suppliers
to submit the request for quotation**

Patent Assignee: HOFFMAN GROUP LTD (HOFF-N); HOFFMAN R P (HOFF-I)
Inventor: HOFFMAN R P

Number of Countries: 094 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200152162	A1	20010719	WO 2001US333	A	20010105	200150 B
AU 200157901	A	20010724	AU 200157901	A	20010105	200166
US 20010039529	A1	20011108	US 2000175096	P	20000107	200171
			US 2001755488	A	20010105	

Priority Applications (No Type Date): US 2000175096 P 20000107; US
2001755488 A 20010105

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200152162 A1 E 31 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

AU 200157901 A G06F-017/60 Based on patent WO 200152162

US 20010039529 A1 G06F-017/60 Provisional application US 2000175096

Abstract (Basic): WO 200152162 A1

NOVELTY - A **buyer** creates and submits a **Request For Quotation**
(**RFQ**) (20) by completing the **RFQ** form (45), and then selects the
suppliers (50) from a list of potential suppliers who can supply the
product requested based on the **specifications** of the **buyer** . The
RFQ is submitted to a supplier's inbox or by a wireless method (55).

DETAILED DESCRIPTION - INDEPENDENT CLAIM is also included for the
following:system for a **buyer**

USE - For the **Internet** .

ADVANTAGE - Allows a business to business transaction, where the
payment is not simply a credit card. A **buyer** requests a quotation
from a particular **seller** about buying a product from the **seller** .
Based on the **specifications** provided by the **buyer** to the **seller**
about the product, which include, quantity, shipping date, method of
shipment and other characteristics, the **seller** provides a quotation
to the **buyer** .

DESCRIPTION OF DRAWING(S) - The flow chart shows a **request** for
quotation .

pp; 31 DwgNo 1/8

Title Terms: REQUEST; METHOD; QUOTATION; COMPRISE; INPUT; **ATTRIBUTE** ;
SPECIFIC ; PRODUCT; DATABASE; QUANTITY; PRODUCT; DELIVER; **SPECIFICATION**
; SELECT; SUPPLY; SUBMIT; REQUEST; QUOTATION

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/43 (Item 39 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2004 Thomson Derwent. All rts. reserv.

013966950 **Image available**
WPI Acc No: 2001-451164/200148
XRPX Acc No: N01-334061

Virtual marketplace for negotiating sales of bulk, non-commodity food products, has computer connected to international computer network which interconnects remote buyers and suppliers of food products

Patent Assignee: DE LA MOTTE A L (DMOT-I); SIEGEL D M (SIEG-I)

Inventor: BRACKINREED B L; DE LA MOTTE A L; NESLON C; NELSON C

Number of Countries: 095 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200109697	A2	20010208	WO 2000US20701	A	20000728	200148 B
AU 200065020	A	20010219	AU 200065020	A	20000728	200148
EP 1275040	A2	20030115	EP 2000952294	A	20000728	200306
			WO 2000US20701	A	20000728	
US 20030014318	A1	20030116	US 96745196	A	19961108	200308
			US 99364711	A	19990730	

Priority Applications (No Type Date): US 99364711 A 19990730; US 96745196 A 19961108

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200109697 A2 E 56 G06F-000/00

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200065020 A G06F-000/00 Based on patent WO 200109697

EP 1275040 A2 E G06F-001/00 Based on patent WO 200109697

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI

US 20030014318 A1 G06F-017/60 CIP of application US 96745196

Abstract (Basic): WO 200109697 A2

NOVELTY - A computer is connected to an international computer **network** which interconnects remote **buyers** and suppliers of bulk, non-commodity food products. A software operates on the computer to receive an **RFQ** for a food product from a **buyer** via the **network** and present the **RFQ** to at least some of the suppliers via the **network**.

DETAILED DESCRIPTION - The software operates on the computer to further receive one or more quotes for the food product from one or more suppliers via the **network** and present at least one of the quotes to the **buyer** via the **network**. An INDEPENDENT CLAIM is also included for a method of facilitating a transaction involving the purchase of bulk, non-commodity food products.

USE - For negotiating sales of bulk, non-commodity food products.

ADVANTAGE - Enables **buyers** and suppliers, wherever located, to fairly, efficiently and knowledgeably negotiate directly among themselves for the purchase and sale of products. Allows subjective characteristics of product to be evaluated and objectively rated based on generally accepted levels of quality. Allows **buyers** and suppliers to negotiate using mutually understood descriptions of product quality

to rationally value supplier's products in comparison to those of competing suppliers.

DESCRIPTION OF DRAWING(S) - The figure shows a block diagram of a trading system in which the virtual marketplace is applied.

pp; 56 DwgNo 1/4

Title Terms: VIRTUAL; NEGOTIATE; SALE; BULK; NON; COMMODITY; FOOD; PRODUCT; COMPUTER; CONNECT; INTERNATIONAL; COMPUTER; **NETWORK** ; INTERCONNECT; REMOTE; BUY; SUPPLY; FOOD; PRODUCT

Derwent Class: T01

International Patent Class (Main): G06F-000/00; G06F-001/00; **G06F-017/60**

File Segment: EPI

9/5/44 (Item 40 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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013844238 **Image available**

WPI Acc No: 2001-328451/200134

XRPX Acc No: N01-236366

Request for bid method implemented over communications network between buyer platform, host and vendor platform, by requesting bids for products and/or services over communications network

Patent Assignee: PSI ETAB (PSIP-N)

Inventor: BLETH J J; HINTZ M; KENSOK J M; TORMASCHY W R

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200127839	A1	20010419	WO 2000US28075	A	20001010	200134 B
AU 200080105	A	20010423	AU 200080105	A	20001010	200147

Priority Applications (No Type Date): US 99174036 P 19991230; US 99158763 P 19991012

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200127839 A1 E 70 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200080105 A G06F-017/60 Based on patent WO 200127839

Abstract (Basic): WO 200127839 A1

NOVELTY - The request for bid method involves requesting bids for products and services over a communications **network**, to match **buyers** with multiple appropriate **vendors** while removing the need for any initial screening. **buyer** submits a request for a quotation (**RFQ**) (200) over the **network** (100) to a request for bid (RFB) application (110). The RFB application (110) converts the **RFQ** (200) to a sales lead (150) and submits it to **vendors** (V) who prepares a quotation (160) and sends it to the RFB application. The RFB application, in turn, generates and directs a **buyer** quotation (165) to the corresponding **buyer** (B).

DETAILED DESCRIPTION - The method involves requesting bids for products and/or services (202) over a communications **network** (100). A **buyer** submits a request for a quotation (**RFQ**) (200) over the **network** (100) to a request for bid (RFB) application (110). The RFB application (110) converts the **RFQ** (200) to a sales lead (150) and

submits it to **vendors** (V) who prepares a quotation (160) and sends it to the RFB application. The RFB application, in turn, generates and directs a **buyer** quotation (165) to the corresponding **buyer** (B). The **buyer** can then contact the **vendor** (V) to accept or reject the **buyer** quotation (165). INDEPENDENT CLAIMS are included for; a method to generate a sales lead at a host based on a request for a quote received from a **buyer** platform over a **network**; a method for charging for sales leads at a host based on a request for quote received from a **buyer** platform over a communications **network**.

USE - Requesting bids for products and services over a communications **network**, to match **buyers** with multiple appropriate **vendors** while removing the need for any initial screening.

ADVANTAGE - Provides low-costs anonymous request for bid method to help **buyer** with nearly any purchase of goods or services **online**.

DESCRIPTION OF DRAWING(S) - The drawing shows a high-level diagram showing the interaction between **buyers**, **vendors** and the RFB application of the invention for use over e.g. the **Internet**.

Communications **network** (100)

Request for bid application (110)

Sales lead (150)

Quotation (160)

Buyer quotation (165)

Goods/services (202)

pp; 70 DwgNo 1/18

Title Terms: REQUEST; BID; METHOD; IMPLEMENT; COMMUNICATE; **NETWORK**; BUY; PLATFORM; HOST; VENDING; PLATFORM; REQUEST; BID; PRODUCT; SERVICE; COMMUNICATE; **NETWORK**

Derwent Class: T01; T05; W01

International Patent Class (Main): G06F-017/60

File Segment: EPI

9/5/45 (Item 41 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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013148642 **Image available**

WPI Acc No: 2000-320514/200028

XRPX Acc No: N00-240621

Process for completing contractual agreement over WAN for purchasing e.g. vehicle by selecting price quotation that is further checked through database of existing product configuration on base of customer desired set of attributes

Patent Assignee: CHROME DATA CORP (CHRO-N)

Inventor: GARRIGUS T; HUG C; NABORS F; ZHANG C

Number of Countries: 026 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1001355	A2	20000517	EP 99203749	A	19991109	200028 B
CA 2289249	A1	20000509	CA 2289249	A	19991108	200040

Priority Applications (No Type Date): US 99374577 A 19990813; US 98188863 A 19981109

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 1001355 A2 E 48 G06F-017/60

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT

LI LT LU LV MC MK NL PT RO SE SI

CA 2289249 A1 E G06F-017/60

Abstract (Basic): EP 1001355 A2

NOVELTY - The method involves transmitting a request for quote (**RFQ**) (56) to a target set of **sellers** (30) using a WAN expecting a price quotation (62) from at least one **seller** using the WAN. From received quotations a quoted price is selected that may be acceptable by the **customer** and an acceptance to the **seller** is transmitted (64).

USE - For facilitating **customer** driven sales of product having multiple configurations over wide area **electronic network** .

ADVANTAGE - Facilitates **customer** driven sales over the **Internet** while provides **customer** security of trading particularly protecting **customer** against unscrupulous **seller** .

DESCRIPTION OF DRAWING(S) - The drawing shows apparatus and process of a first embodiment of the present invention.

server (22)

seller (30)

pp; 48 DwgNo 1/17

Title Terms: PROCESS; COMPLETE; AGREE; WAN; PURCHASE; VEHICLE; SELECT; PRICE; QUOTATION; CHECK; THROUGH; DATABASE; EXIST; PRODUCT; CONFIGURATION ; BASE; **CUSTOMER** ; SET; **ATTRIBUTE**

Derwent Class: T01; T05; W01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/46 (Item 42 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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012389279 **Image available**

WPI Acc No: 1999-195386/199917

XRPX Acc No: N99-143656

Recording medium for electronic purchase of construction material - receives estimated reply data produced at trustee in response to request for quotation data sent to trustee, that is finally displayed

Patent Assignee: OHBAYASHI GUMI KK (OHBA)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 11039388	A	19990212	JP 97213989	A	19970724	199917 B

Priority Applications (No Type Date): JP 97213989 A 19970724

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 11039388	A		10	G06F-017/60	

Abstract (Basic): JP 11039388 A

NOVELTY - The **request** for **quotation** data with which the desired estimation content is written in, are displayed on a display and are transmitted to a trustee via a modem and a communication **network** . Then, the estimated reply data produced at the trustee are received and displayed in the same format used for displaying **request** for **quotation** data.

USE - For storing program materials related to **electronic** purchase of construction materials such as concrete, formwork panel, deck plate, steel pipe.

ADVANTAGE - Desired materials are purchasable quickly at proper price. Labor **required** for office process can be saved. Enables to perform simultaneous transmission to several trustees. DESCRIPTION OF DRAWING(S) - The diagram shows the flow chart of the program recorded

by recording medium.

Dwg.1/8

Title Terms: RECORD; MEDIUM; **ELECTRONIC** ; PURCHASE; CONSTRUCTION; MATERIAL
; RECEIVE; ESTIMATE; REPLY; DATA; PRODUCE; RESPOND; REQUEST; QUOTATION;
DATA; SEND; FINAL; DISPLAY

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

9/5/47 (Item 43 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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011457422 **Image available**

WPI Acc No: 1997-435329/199740

Related WPI Acc No: 1997-457699

XRPX Acc No: N97-362064

Computerised **system for forming communications network of buyers
and vendors - in which each network member has filter for controlling
communication linkage between network members based on chosen filter
conditions set up by network members**

Patent Assignee: GIOVANNOLI J (GIOV-I)

Inventor: GIOVANNOLI J

Number of Countries: 072 Number of Patents: 014

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9731322	A1	19970828	WO 97US4133	A	19970221	199740 B
AU 9723281	A	19970910	AU 9723281	A	19970221	199802
US 5758328	A	19980526	US 96603906	A	19960222	199828
EP 882269	A1	19981209	EP 97916000	A	19970221	199902
			WO 97US4133	A	19970221	
US 5842178	A	19981124	US 96603906	A	19960222	199903
			US 9815705	A	19980130	
NZ 331921	A	19990329	NZ 331921	A	19970221	199918
			WO 97US4133	A	19970221	
AU 711085	B	19991007	AU 9723281	A	19970221	199954
AU 200010137	A	20000316	AU 9723281	A	19970221	200024 N
			AU 200010137	A	20000107	
JP 2000506290	W	20000523	JP 97530433	A	19970221	200033
			WO 97US4133	A	19970221	
MX 9806867	A1	19990101	MX 986867	A	19980821	200051
AU 749717	B	20020704	AU 9723281	A	19970221	200255 N
			AU 200010137	A	20000107	
MX 210004	B	20020829	WO 97US4133	A	19970221	200367
			MX 986867	A	19980821	
EP 882269	B1	20031112	EP 97916000	A	19970221	200380
			WO 97US4133	A	19970221	
DE 69726124	E	20031218	DE 626124	A	19970221	200407
			EP 97916000	A	19970221	
			WO 97US4133	A	19970221	

Priority Applications (No Type Date): US 96603906 A 19960222; US 9815705 A
19980130; AU 200010137 A 20000107

Cited Patents: 2.Jnl.Ref; US 4992940

Patent Details:

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MN MW MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN

Designated States (Regional): AT BE CH DE DK EA ES FI FR GB GR IE IT KE
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EP 882269 A1 E Based on patent WO 9731322

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 MC NL PT SE

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 Cont of patent US 5758328

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AU 711085 B Previous Publ. patent AU 9723281
 Based on patent WO 9731322

AU 200010137 A G06F-017/60 Div ex application AU 9723281
 Div ex patent AU 711085

JP 2000506290 W 29 G06F-017/60 Based on patent WO 9731322

MX 9806867 A1 G06F-017/60

AU 749717 B G06F-017/60 Div ex application AU 9723281
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MX 210004 B G06F-017/60

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Designated States (Regional): AT BE CH DE DK ES FI FR GB GR IE IT LI LU
 MC NL PT SE

DE 69726124 E G06F-017/60 Based on patent EP 882269
 Based on patent WO 9731322

Abstract (Basic): WO 9731322 A

The computer system forms a **network** of **buyers** and **vendors** for processing requests for quotation for goods and services and includes a memory unit which contains the identification of **network** members, and a unit to enable **network buyers** to generate a **request** for **quotation** for goods and/or services. The request is transmitted, and a filter selects appropriate **network** members to receive the request based upon filter **conditions** defined by the **buyer** and/or the **vendor** by the central processing unit.

A reply unit is provided for responding to the generator of the **request** for **quotation** with either a response to the request or with a list of selected **network** members. Filter **conditions** may define the class of **vendors** in terms of geographical location, quantity, currency, special **conditions** of sale etc.

USE - Forming computer based communications **network** for processing requests for quotation for goods and/or services.

ADVANTAGE - Does not need central database of goods and proces.

Dwg.4/7

Title Terms: COMPUTER; SYSTEM; FORMING; COMMUNICATE; **NETWORK** ; BUY;
 VENDING; **NETWORK** ; MEMBER; FILTER; CONTROL; COMMUNICATE; LINK; **NETWORK**
 ; MEMBER; BASED; CHOICE; FILTER; **CONDITION** ; SET; UP; **NETWORK** ; MEMBER

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30mar04 09:18:15 User267143 Session D161.3
\$1.61 0.298 DialUnits File13
\$3.40 1 Type(s) in Format 9
\$3.40 1 Types
\$5.01 Estimated cost File13
\$0.24 TELNET
\$5.25 Estimated cost this search
\$11.06 Estimated total session cost 0.770 DialUnits

File 16:Gale Group PROMT(R) 1990-2004/Mar 30

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*File 16: Alert feature enhanced for multiple files, duplicate removal, customized scheduling. See HELP ALERT.

Set Items Description

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DIALOG(R)File 16:Gale Group PROMT(R)

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Exploring Alternatives -- A Growing Number Of Sites Offer A Variety Of Services, Ranging From Online Auctions To Detailed Catalogs To Comparative Technical Data. (Internet/Web/Online Service Information)

Electronic Buyers' News, pNA

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American IC Exchange

www.aice.com

American IC Exchange considers its online business an extension of its traditional operations-except the former is open 24 hours a day, seven days a week. That means anything that a customer can do by calling on the telephone or through e-mail can be performed online, said Jim Binford, managing director for AICE, Aliso Viejo, Calif.

However, the independent distributor is planning a major overhaul in the fourth quarter that will move the site from a static to a dynamic environment with features such as the ability to view sales history, track orders, negotiate prices, and offer interactive services.

A large part of the upgrade is the result of the company's move to replace its computer system with an enterprise-resource-planning system that brings information from sales, marketing, and logistics into a common platform and database.

Today, for example, updates are performed twice a day, but the reseller wants to have continuous updates.

"Our Web site is a phase-one Web site in terms of online purchasing, which offers static pricing information," Binford said.

Inventory from all preferred vendors that has gone through a qualification process is available for sale online. And customers can now view product portfolios for memory devices and microprocessors based on their own part-numbering system.

They can track open-market pricing and availability for these types

of products, Binford said.

AICE's RAMDEX provides current global open-market pricing information for DRAMs and CPUs.

Less than 5% of AICE's sales are generated from online orders. In most cases, customers want to talk to traders and verify their orders, and they all want to negotiate for a better price, Binford said.

"[The Internet] is a giant opportunity, and either you jump onboard or you don't," he said. "The challenge is that you have to react very quickly and provide value to the buyers."

-Gina Roos

Asian Sources

www.asiansources.com

Asian Sources has positioned itself as an "infomediary" between purchasers around the world and suppliers in Asia, allowing buyers to search for and locate suppliers that carry the parts they need. The Web site lists more than 60,000 products from 66,000 suppliers in 104 countries. Content is updated daily to provide real-time pricing information for purchasers, who can search by product, supplier, or country.

Asian Sources' product-alert service notifies buyers when a new product they source is added to the site. Another free service, the inquiry manager, allows users to track inquiries they've sent to various suppliers.

The excess-stock function lets users list surplus stock, closeouts, and distressed merchandise. In addition to in-depth supplier and product information, the Asian Sources site offers editorial content from its own sourcing publications. The site also includes live coverage of overseas trade shows, country reports, and trade-related information.

The site is supported by advertising and hosting fees paid by suppliers for their online presence; there's no charge to buyers.

In development for the site are global, regional, and local portal home pages, and vertical industry portals to a single database to allow first-time users to immediately access content that is valuable to them. In addition, the site will add Web-based structured communications capabilities that will let potential trading partners communicate product, company, and quote information with maximum efficiency.

-Hailey Lynne McKeefry

The Broker Forum Inc.

www.brokerforum.com

The major role of international trading center The Broker Forum Inc. is to provide sourcing tools for independent distributors.

Unlike other online trading centers, The Broker Forum, a division of Mediagrif Interactive Technologies Inc., collects entire inventory databases from its members and consolidates them into a single database on its Web site. This allows members to search for parts and contact the seller to negotiate the purchase. Contact information is provided for e-mail, telephone, or fax.

No transactions occur online, but there are more than 6,000 RFQs processed daily from the site for components such as semiconductors, passives, and electromechanical devices. A section of the trading center is dedicated to in-house orders where customers post special offers, requirements, and stock offers daily. These postings are sent every day via e-mail to all members who want to receive them.

The Broker Forum has more than 1,400 members from more than 62 countries.

A database-generation program runs inventory updates once every hour. However, members send updates to the Broker Forum on various time schedules-daily, every three days, or once a week. "It really depends on the company and how often they need to update the database," said Patrice Breton, vice president of Broker Forum.

In the future, the online company hopes to provide client-server applications that enable clients to update their inventories transparently so that every time inventory is updated, it shows up on the Broker Forum's site in real time.

Revenue is generated from membership fees. For \$195 a month, users have full access to the site.

To address the quality of information, the company started a certification program in which members are asked to provide three references in the industry. If they check out, they receive a certification tag next to their stock when buyers are searching for data on parts availability.

-G.R.

Buy.National.com
www.buy.national.com;
www.national.com/purchasing/

In March, National Semiconductor Corp. launched Buy.National.com to provide a single Internet-based channel for purchasers to buy its products direct or from major distributors.

From the site, buyers can gather availability and pricing information for any of its products and follow hyperlinks into the order form of a distributor with parts to sell.

"Whether National or its distributors hold the stock, we make the product available so that if someone wants to buy it, they can," said Phil Gibson, director of interactive marketing at National Semiconductor, Santa Clara, Calif. All of the pricing and availability is updated nightly (at 1 a.m. PST), he added.

National's online catalog contains more than 8,000 devices. For those who want to deal directly with National, the sales-contact service allows users to search by zip code or region for a sales contact. Questions submitted via feedback forms are answered within 24 hours.

Seven distribution partners are listing their National Semiconductor inventory on the site, including Avnet, Digi-Key, Pioneer, Premier Farnell, and Wyle.

"Referral activity into the distributor order forms is up to between 32,000 and 35,000 referrals a month," Gibson said. "Lots of customers are traversing the order form, and direct orders are going up as well. People are buying out of convenience because it's quick and easy."

The master selection guide provides pricing, packaging, production status, and lead time by part number for any part that National sells. The site offers the option of creating price and distributor-inventory tables that allow purchasers to compare the offerings of different distributors at a glance.

A cross-reference search engine lets customers quickly locate appropriate National devices based on part numbers from other vendors. Users can also create a private Web site using the "My Bill of Materials" feature to track and maintain their BOM information.

Other features include a selection guide that acts as a virtual resale price book with alphabetical links and an obsolete-parts search function.

-H.L.M.

CAPSPert
www.ihsengineering.com

Information Handling Services (IHS) Engineering Products has recently added to its CAPSPert family of electronic-component databases a library of passives data available on the Internet.

CAPSPert Passives provides data on aluminum, ceramic, film, glass, tantalum, vacuum, oil, paper, and air capacitors; fixed, sliding, and variable resistors; and fixed, variable, and custom inductors. The passives database was already on CD-ROM.

CAPSPert also includes databases on semiconductors as well as multipin-cylindrical and printed-circuit-board connectors.

Although customers are mainly engineers, others that might use the site include manufacturing, materials management, research, and procurement personnel who need access to component information and technical documentation, according to Brian Tepp, marketing manager for IHS, Englewood, Colo.

The components databases are parametrically searchable and offer information on more than 14 million parts from more than 1,500 manufacturers.

The user can select components; compare parts information side-by-side; identify alternate sources; and view manufacturers' data sheets, applications notes, and technical specifications; and obtain manufacturers' telephone numbers and addresses.

The Internet databases, which are available via subscription, help the user find pin-for-pin replacements, upgrades/ downgrades, and alternate or replacement parts.

CAPSPert provides daily updates for its Internet products. Also available are CD-ROMs, which are updated every 30 days.

Central Resources Inc.

www.centralres.com

Central Resources Inc. provides a forum for distributors, manufacturers, and brokers to list their new or excess inventory for sale. For monthly fees ranging from \$35 (for up to 50 part numbers) to \$80 (for listings into the several thousands), vendors can anonymously advertise their merchandise in the Central Resources database.

Buyers browsing the site receive a fax-back form for the parts they're interested in purchasing. The form includes the part number and description, and a contact name and fax number, but omits the name of the selling company.

The transaction then takes place offline between buyer and seller.

Anonymity is more than a convenient cloak for sellers that want to quietly shed obsolete devices or surplus inventory, however. It's also aimed at encouraging them to list their parts on the site.

"It's hard to convince manufacturers to list their excess inventory," said Ralph Smith, president of Central Resources, Bloomington, Minn. "They're more apt to throw their parts in the trash can. There's got to be millions of dollars of unused parts out there. My goal is to get people to list their excess inventory so other people can buy it and put it to good use."

One key advantage of anonymously listing surplus inventory is that it allows manufacturers to sidestep the frequently Byzantine legal issues involved in offloading branded products at fire-sale prices.

"One seller I spoke with said that it usually took more than a year to get the necessary clearance from his legal department to sell his excess inventory," Smith said.

For companies with no reservations about making their names known, Central Resources also offers Web design services for a \$300 setup fee and \$45 per month.

Central Resources' objective is to provide an inexpensive, comprehensive solution for marketing new and used products online. "The products on our site are not necessarily all excess inventory," Smith said. "We also provide another way for sellers to market their new products. Either way, our goal is to provide the best information for buyers who are looking for hard-to-find parts, and the best service for sellers."

-Patrick Walsh

ChipCenter

www.chipcenter.com

Distribution giants Arrow, Avnet, and Marshall have teamed with two

other companies to form ChipCenter LLC, an e-commerce business-to-business Web site for electronic engineers and purchasers that is due to go online this month.

Arrow Electronics Inc. and Avnet Inc. are equity partners in ChipCenter LLC, along with software developer Aspect Development Inc. and high-technology publisher CMP Media Inc. (Late last month, Avnet agreed to acquire Marshall Industries, a non-equity partner in ChipCenter, which isn't expected to be affected by the buy-out.)

The joint venture is an expansion of EDTN Design Center, a two-year-old online effort between CMP and Aspect.

ChipCenter will consolidate demand creation, demand fulfillment, and e-commerce transactions in one seamless service, said Girish Mhatre, chief executive of ChipCenter LLC, New York.

Users are required to register to search the supercatalog of aggregated inventory and to place orders. Payments will be made by credit card and via existing or new accounts by the distributors.

Pricing on the site is fixed, and all sales transactions will take place at the distributors' Web sites. The online company may consider adding a mechanism for price negotiation. "We don't have a negotiating mechanism set up yet in the first release," Mhatre said.

The company is promising deliveries within 24 hours.

While it will be up to the distributors to decide how often they will update their inventory and pricing, Mhatre believes distributors will initially update their information daily and eventually will do so more frequently.

Revenue will be generated from online advertising, sales commissions from distributors, online sponsorship packages, and subscriptions.

The biggest challenge is not so much attracting people to the site but getting them to buy online, Mhatre said. "So far, not much is sold online, and the real trick is bridging content with buying."

And the most unique features of the site include the highest coverage of franchised inventory, guaranteed delivery, and manufacturer warranties, Mhatre said. While he declined to discuss features that will be added to the site, he promises more interactive tools and interaction between users.

-G.R.

CHIPsource/ElectroNet

www.chipsource.com/www.stknet.com

CHIPsource is an interactive trading center designed for independent distributors and brokers of cable, connectors, semiconductors, and passive and electromechanical components.

This reseller-to-reseller Web site contains a database of more than 3 million line items from independent distributors and 2 million line items from ElectroNet, a franchised-distributor database.

Both databases are used as tools for parts location and availability. Inventories are updated daily from more than 200 distributors via e-mail or FTP.

Launched in 1996, ElectroNet lists franchised-distributor inventories, and allows OEMs to search their stock at no charge. When a buyer searches the database by a specific part number, it provides a list of vendors with parts availability ranked by the latest inventory date first. One click on the part selection provides information on the distributor, including URL and e-mail contact.

Hearst Business Publishing Group, Garden City, N.Y., recently purchased the CHIPsource and ElectroNet divisions of Stocknet Corp.

What differentiates the CHIPsource Web site from others is that the resellers can check inventories of 91 of the top 100 franchised distributors via the ElectroNet database, said Steve Hebbler, director of sales for the Stocknet Group. And an interactive feature of the service notifies buyers and sellers of product matches via e-mail. Buyers and sellers communicate through e-mail at the Web site.

CHIPsource users can post offers or requirements to other members. A key feature of the site is that members can choose who can view their stock offers and requirements and upload inventories.

CHIPsource is not involved in any of the transactions. Its revenue is derived from a monthly membership fee of \$85. The site also offers a service called STOCKcheck, which specializes in the design of custom search engines for manufacturer and distributor Web sites.

-G.R.

DeveloPages

<http://www.developages.com>

DeveloPages is a Web directory designed to enable sourcing and purchasing professionals, engineers, and product designers to find and evaluate suppliers of custom parts and assemblies.

DeveloPages, whose database consists of more than 15,000 companies including contract manufacturers, industrial designers, and logistics providers, is the flagship directory of SupplyBase Inc., a San Francisco provider of Web-based sourcing products and services for manufacturers.

The SupplyBase directories, including DeveloPages, can be searched on the basis of supplier, industry, capabilities, equipment, certifications, or region. Buyers enter the requirements for a particular project, and DeveloPages provides basic profiles and contact information for qualified suppliers.

Buyers are not charged a fee to access the directory. Suppliers pay an annual fee based on the level of service they want. There are three levels: basic listing, profile, and showcase. Annual fees are \$375 for basic, \$1,595 for profile, and \$2,195 for showcase.

Because there is a significant difference between finding a supplier and determining the quality of its products, last September SupplyBase entered into an agreement with Dun & Bradstreet Corp. for the Murray Hill, N.J., credit-risk company to provide third-party validation.

"Manufacturers [using our directories] were looking for reliable third-party information to differentiate suppliers based on performance, risk, and other business factors," said Chris Golec, director of content services at SupplyBase. "Users who have accessed the D&B reports find that the information and independent analysis help create a level of trust that is crucial to establishing new relationships on the Internet."

D&B information includes the supplier evaluation report (SER), which measures a supplier's financial stability and the risk of doing business with it, and the supplier performance review (SPR), which determines how well a supplier performs in key areas such as quality, tech support, and delivery, relative to the industry average.

Users of DeveloPages and other SupplyBase directories can purchase the SER for \$85 and the SPR for \$95.

A major challenge for DeveloPages is how to help create "a more strategic focus" for electronics buyers, including such issues as time-to-market, costs, and widening out to a global, multinational supply base, Golec said.

DeveloPages' plans in this area as well as in others will be announced next month, he said.

-Barry Greenberg

Digital Market Inc.

www.digitalmarket.com

Digital Market Inc. offers Digital Buyer, an enterprise-software solution for large companies that want to create their own supply-chain extranet so that potential suppliers can come to them.

Digital Buyer allows large manufacturers to create an online supply-chain-management system. "Manufacturers end up with their own Internet-based supplier extranet," said Michele Dostert, director of marketing at Digital Market, Sunnyvale, Calif.

The system automates just about every aspect of supplier management, including parts lists, RFQs, orders, contracts, and reports. Digital Market says this method of doing business cuts time-to-market and time-to-volume, and reduces cost of acquisition and direct material prices.

The software allows OEMs to give each of their suppliers—including manufacturers, distributors, and contract manufacturers—a unique log-on and password. During a project, an RFQ e-mail, which might include drawings, schematics, and other documents or simply direct the supplier to a URL, is sent to the appropriate suppliers.

Once all suppliers have responded, the buyer can aggregate the responses in a single chart and assess the best sourcing options.

-H.L.M.

EE Design Center
www.questlink.com

The EE Design Center at QuestLink Technology Inc.'s Web site provides up-to-date information on data sheets, applications notes, downloadable device drivers, and software. Procurement specialists and engineers can visit the design center and search for information on components or cross-reference parts at no charge.

Formed in May 1995, QuestLink offers a one-stop source of technical information on 240 semiconductor makers and more than 300 passive, interconnect, and electromechanical vendors. Suppliers upload updated materials on a regular basis to ensure that EE Design Center has the most current data sheets and applications notes available, according to Michael Schultz, president and chief executive of QuestLink, San Jose.

The Web site also provides price and availability figures for the product lines of several industrial distributors. EE Design Center takes an order from a buyer and places it with a distributor, which then drop-ships the parts directly to the buyer. Distributors map their inventories and prices to the site every night.

Distributor Avnet Inc. this summer is offering live inventory data that is being updated every four hours for thousands of parts, Shultz said. "It's a substantial commitment from [Avnet] to create this infrastructure to provide this information to us," he said.

Transactions for the purchase of components in small quantities or in prototype are handled via credit card. The minimum order is \$10, and site users must register to download a data sheet or make a purchase.

The most unique feature of the site, Shultz said, is that users can search for part data, get price and delivery information, procure the part, and then receive it within 48 hours.

EE Design Center answers product queries every 1.2 seconds and delivers data sheets every 22 seconds—24 hours a day, seven days a week—according to Shultz.

Approximately 40% of privately held QuestLink's revenue is generated from advertising, about 30% from e-commerce, and the remainder from database and market-research services. The company has 39 employees and annual revenue of less than \$10 million.

-G.R.

ElectroBase
www.electroBase.com

To find the branch offices of local electronic distributors and manufacturers' representatives, plus product information for more than 8,300 suppliers, click on a region of the map displayed on electroBase's Web page.

The online-sourcing company's focus "is purely at the line-card level," said Brian Cole, publisher at Cobro Publishing, the Lynwood, Wash., originator of electroBase. "We don't get involved in orders. We don't do inventory. We don't do e-commerce."

The database, which is updated weekly, aims to help the user zero in

on an electronics-specific target. The user can search for sources in eight U.S. regions as well as Canada and other countries.

ElectroBase also assists manufacturers looking to sign up reps and vice versa.

The site, which averages 350,000 hits a month, has links to the Web pages of more than 2,200 manufacturers and more than 1,600 distributors and reps.

On the site, electroBase tells users, "While we do not require a reciprocal link from your Web site in order for you to be listed, we would appreciate a link."

There's no charge to use electroBase; 100% of its revenue is from banner advertising.

Cole, whose company also publishes the Northwest Electronics Buyers Guide, a print directory for buyers and engineers in the Pacific Northwest, draws on years of experience as a purchaser, and is responding to buyers' needs for a focused database.

Since the site was set up in April 1996, Cole has seen competitors enter and exit the market. "We've watched people get in and get out again. We're still here. We're still standing. Because we're small, we can make moves quickly to satisfy the user," he said.

-Corinne Bernstein

FairMarket Inc.

<http://www.fairmarket.com>

FairMarket Inc. started out as another typical online auction site, but decided early in life that there might be more gold to be found in other folks' hills.

Officially launched in April 1998, the Woburn, Mass.-based company decided just half a year later that rather than dealing with the high costs of driving business to its Internet site for the buying and selling of excess computer parts, it would use its software and expertise to develop and host customized auctions for those wanting to add that function to their own Web sites.

Numerous companies are beginning to realize that online auctions can bring more traffic to their Web sites and can provide "site stickiness," or customer retention, said Scott Randall, FairMarket's chief executive. At the same time, these companies lack the requisite skills and time to develop and maintain the underlying technology and the sites themselves, he said.

"So this is where FairMarket comes in. Community and business sites license software from us, giving them immediate, comprehensive auction capabilities."

FairMarket offers two types of hosted auction services: Community AuctionPlaces, for the members of groups who want to build their own sites and participate in online auctions; and Merchant AuctionPlaces, which lets businesses upload all their available items at once and download orders and payment information with integration to back-end accounting packages for billing purposes.

Site licensees can set payment and shipping options, control the length of the auction, and receive automated e-mail notification of winning bids. An automated FairMarket software feature enables bidders to set a maximum bid price, and they can then view the bidding process online at any time to see how they are faring.

FairMarket also offers full customer service, as well as fraud-protection and other security features, according to Randall.

The company charges an annual hosting fee that can range anywhere from a few thousand dollars to more than \$50,000, depending on the requested level of service.

Claiming to have more than 60 customers, including CompUSA, Lycos, EarthWeb, and Boston.com (the Internet site of the Boston Globe), FairMarket in March received a \$10 million infusion for development from

venture-capital firm Sierra Ventures.

-B.G.

FastParts.Com

www.fastparts.com

Predating the rise of the Internet, FastParts.Com, formerly FastParts Inc., Chicago, began in 1991 to bring together sellers of surplus component inventory with buyers by relying on electronic bulletin boards. Today, the company conducts all of its business on the Internet.

"We wanted to provide a method where OEMs, contract manufacturers, component manufacturers, and distributors could list inventory that they wanted to sell anonymously," said Tim Lavelle, vice president of business development for FastParts.

When FastParts received its first infusion of venture-capital funding in 1996, part of the deal required that the company become Web-based.

Buyers can anonymously access price and delivery information, and negotiate with sellers online. The company lists a mix of available inventory, from franchised distributors to obsolete parts. Most of the components sold at the site are semiconductors.

All FastParts members-both buyers and sellers-are screened for free membership. All sellers are coded by type of company (OEM, contract manufacturer, franchised distributor, and independent distributor), so buyers can choose the type of company they want to do business with.

When a trade occurs, FastParts notifies both parties to confirm their intentions, and instructs the buyer to wire funds to FastParts, which places the funds in an escrow account. Once the funds are in place, the seller is notified to ship the products to Fast Parts.

The online company changes the shipping documents to maintain the anonymity of the two partners, and the parts are shipped to the buyer. Once the buyer approves the parts, the funds are transferred to the seller-less the commission.

Revenue is generated through transaction fees. At this time, FastPart's fee scale is undergoing a major overhaul. Today, both buyers and sellers pay a sliding-scale transaction fee that is a bit confusing, Lavelle said. In the near future, the fee structure will most likely be 10% of the sale price assessed against the seller, he added.

FastParts is looking at a number of alliances that could help the company provide better service to the customer. "We're looking for additional partners that can provide us with a steady stream of product-whether they are distributors, OEMs, component manufacturers, or contract manufacturers," Lavelle said. "And we are reviewing the entire process of how we do business to streamline it as much as possible."

FastParts recently rolled out AutoWatch, a tool that allows users to post lists of parts that may not be available on the site. The application monitors the site's database of available parts and reports to the buyer via e-mail when the listed parts become available.

Companies that prefer not to post on the trading exchange can opt for FastPart's auction service to ensure a quick sale of their inventory.

"Our challenge is to convince people that the aggregation of inventory in one place and offering of several choices is a good choice for them," Lavelle said.

-G.R.

FASTXchange Inc.

www.fastx.com

FASTXchange Inc. assists busy buyers by seeking out and purchasing low-volume, hard-to-find parts for them.

Such purchases are less frequent, and often involve vendors with which a company's procurement department is unfamiliar, said Jeff Kraatz, chief executive of FASTXchange, Marina Del Rey, Calif. "It sometimes takes up to 50% to 75% of [a purchaser's] time to handle these unusual

transactions," he said.

FASTXchange's vendor database lists more than 30,000 electronic, engineering, and MRO products.

The company's Outsourced Internet Procurement Automation service is accessed via its Web site and interfaces with customers' systems (EDI, X12, Web, eFAX, and e-mail). FASTXchange creates customized Web interfaces for each customer.

In exchange for acting as their buying agent, customers pay FASTXchange a fee per transaction. Fees are based on several factors, such as volume, type of goods purchased, and levels of integration required with customers' in-house systems.

FASTXchange provides a complete request-to-order process, using its sourcing engine and service organization to complete transactions. The company loads in a customer's requirements, including preferred suppliers, contractual terms, pricing, delivery, and specifications. Once a match is identified, FASTXchange sends a purchase order electronically to the supplier, which drop-ships the order to the customer.

FASTXchange doesn't own any of the parts, and payment is handled between the customer and the supplier.

Customers can also use FASTXchange's spot-buying service, Fast Buy. They must register for a user ID and password. Orders are placed immediately if the part is available.

With the recent addition to its services of the CenterStage eContent solution from OnDisplay, a provider of e-commerce applications, FASTXchange can dynamically aggregate parts, pricing, and availability information for its database. About 55% of purchase requests now sent to the database are automated, but with eContent, FASTXchange hopes to automate transactions up to 90% of the time, Kraatz said.

The biggest challenge facing FastXchange, he said, is recognition. "We're an unknown niche in e-commerce. Everyone else is focused on the sell side, but we can provide companies with savings in their procurement supply-chain process by taking a time-consuming task off their hands. And that goes directly to their bottom line."

-G.R.

FreeMarkets Online Inc.

<http://www.freemarkets.com>

FreeMarkets Online Inc.'s motto could very well be: "The buyer is king; let the supplier beware!"

FreeMarkets Online is an electronic marketplace whose customers are corporate purchasers. FreeMarkets, based in Pittsburgh and founded in 1995, promises its customers that it will raise the quality of the products bought while lowering the average price paid by 15% to 20%.

Customers seeking to buy printed-circuit boards at FreeMarkets' online auctions have saved an average of 38%, while capacitor buyers have averaged savings of 18%, said Kevin Young, director of marketing.

Electronic products rank third in terms of goods sold through FreeMarkets' online auction, behind metals and plastics, Young said. Almost all of the products purchased through the company's business-to-business e-commerce process are custom designed, he added.

That process consists of five steps:

One, FreeMarkets works with the buyer to analyze spending and identify potential savings.

Two, FreeMarkets helps the buyer create a comprehensive RFQ that defines all elements of total cost.

Three, FreeMarkets helps identify and screen suppliers, which in some cases can involve visiting the suppliers' sites.

Four, suppliers selected by the buyer prepare their quotes with the support of a FreeMarkets team. On bidding day, suppliers dial into a secure global network and participate in the auction using FreeMarkets' proprietary PC software, BidWare. Bidders are not told the names of those

they are bidding against, and don't know the price the buyer paid for the same or similar items in the past.

Five, after the bidding is completed, FreeMarkets follows up by collecting cost breakdowns from winning suppliers to validate their quotes.

The entire process enables buyers to pay "the true market price" for the products they are seeking, Young said. In fact, bidding is often extended beyond an auction's scheduled closing in order to achieve that price, he said.

FreeMarkets collects a small service fee from buyers and a 1% to 2.5% sales commission from winning suppliers. The company's 1998 revenue was \$7 million, with \$1.4 billion worth of industrial parts and commodities sold through FreeMarkets' auctions last year, Young said. That compares with online sales of \$223 million in 1997, he added.

According to Glen Meakem, chief executive and co-founder of FreeMarkets Online, a lot of online auctioneers focus on how to help the supplier get its message across. But in today's world, Meakem said, where so many are linked through the Internet, it's the buyers who gain power and the suppliers who lose it.

So why would suppliers find anything appealing about FreeMarkets' online bidding? The answer: the potential for much larger markets, particularly for smaller companies. Suppliers, however, can't hope to succeed in these highly competitive online bidding battles unless they wring cost inefficiencies out of their operations, Meakem said.

"The choice [for suppliers] is between being a high-quality, low-cost producer, in which case the market will reward you, or operating inefficiently, in which case you'll lose."

-B.G.

HP's Small-Quantity Order Site

www.hp.com/go/components

Need to buy prototype quantities fast? Check out Hewlett-Packard Co.'s Small Quantity Order Site for components. Engineers and purchasers can view HP product data sheets and application information and be linked directly into Chicago-based catalog distributor Newark Electronics' secure Web site to place an order.

HP selected Newark as the first online component distributor partner because it specializes in selling small volumes, said Frank Robertazzi, Americas distribution manager for HP's Semiconductor Products Group in Paramus, N.J. "Other distributors tend to have higher minimum-order quantities, so we choose to focus on Newark in terms of buying small quantities.

"As a manufacturer, we have to seamlessly work with our partners and this was our first [e-commerce] attempt so that we could generate interest and demand, and have distributors handle order fulfillment," Robertazzi said.

Newark's online shopping-cart system makes it easy for customers to order small quantities of HP components such as diodes, fiber-optic and IR components, and transistors. "If you make it easy for customers to buy prototype quantities, you're more likely to get the production quantities, although they will be purchased in a more traditional way," Robertazzi said.

Like most shopping-cart systems, buyers can select an item, read or download relevant information about the item or in this case a data sheet, place the item or several items in their shopping cart, and see a readout of the purchase total. Since real-time inventory quantities are available, buyers can see if the required parts are in stock.

Transactions are paid for by charge card, and orders are shipped within 24 hours, except in China, where orders are shipped in 48 hours. Global customers can also place small-quantity purchases in Europe and Asia via Newark's parent, Premier Farnell plc.

Customers can also buy from Avnet Inc., Arrow Electronics Inc., Wyle

Electronics, and Future Electronics Inc.

HP is setting up extranet links with some direct customers to provide access to customer-specific information such as order status and backlog.

Revenue generated from the site is insignificant-about 1% of HP's total, Robertazzi said, noting that it's unknown how many of these sample orders turn into production orders.

-G.R.

IC Master

www.icmaster.com

Purchasers who use the IC Master book or CD-ROM, listing more than 135,000 chips and published by Hearst Business Communications, can also visit the IC Master Web site for more information.

Even users who don't own the book may register to use the free service. The site, which was launched in March 1996, lists 345 IC manufacturers and is updated monthly.

The IC Master site contains pinout and packaging information for the devices, as well as links to the manufacturer Web site, distributor listing, and other information.

Users can search for a specific part, for parts within a specific category, or for a certain manufacturer. The IC Master site recently added a parametric search capability that allows for more advanced searching by temperature range, geometries, and other technical specifications.

An Alternate Source Directory provides 140,000 second sources and cross references for current and discontinued ICs. Also included are "deeplinks," which give purchasers one-click access to data sheets, application notes, and other information on devices, as well as sales office and distributor information.

An IC Logo finder allows visitors to identify a device by matching the logo on the chip. For ordering information on the IC Master catalog or CD-ROM for Windows (\$195 each), visit the company's Web site.

-H.L.M.

InPart Electronic

www.ptc.com/products/inpart/

Parametric Technology Corp. and the Electronic Industries Alliance will launch InPart Electronic in November.

Electronics suppliers will provide content for Waltham, Mass.-based InPart Electronic, a portal of electronic-parts information. Suppliers that have signed on include AMP, Cannon, Entelelec, FCI, and ITT Industries.

"We believe that electronic components complement InPart's existing 400,000 mechanical-component repository," said Randy Ochs, vice president of InPart content strategy, in a statement. "Our strategy is to help meet the needs of the electronic-engineering community by providing the most current information that is organized for searching ease."

InPart is an Internet-based portal providing access to a data center of more than 400,000 models and 8 million technical specifications created and maintained in partnership with leading component manufacturers.

InPart technology makes it easy for design engineers to locate components matching the functional characteristics required for use in product designs. Additional information about these products can be obtained at the Web site.

Mectronic.net

www.mectronic.com

Mectronic is a virtual matchmaker between buyers and suppliers-looking to help each find a compatible partner.

"Our goal is to provide a simple search platform that allows buyers and engineers to quickly interact with suppliers and manufacturers of electronics, electrical, and mechanical product offerings," said Gerald Willis, publisher of Mectronic, Sunnyvale, Calif. "Our role is not to sell

product directly but to direct users to suppliers that have product in stock or product that meets their lead-time requirements."

The free service allows purchasers to peruse any of six sections. The parts-search section lets users look for a specific part number or manufacturer part name. Listing both franchised- and independent-distributor sources, the database contains about two million part numbers, including those for active and passive components and packaging hardware.

In the manufacturers' section, buyers can search by manufacturer (or by referral name if a company name has been changed), while the product section allows for searches by product category. The service section, which includes contract manufacturers and machine shops, allows purchasers to search for the products they need based on a value-added service that they need.

In the distribution section, users can access complete distributor line cards. Because there's no charge for searching, the site derives its revenue from Internet advertising and from charges for distributor parts-information uploads.

Purchasers are required to register to use the service, which has about 3,700 registered users. After they have received a password and user ID, they are able to send RFQs directly to suppliers. In addition, Mectronic provides technical support to its manufacturers and distributors for developing online interactive pages that automate the RFQ process substantially.

"The manufacturer can create a very automated page that customers can come to and structure an entire product with part numbers and then send it off to factory or supplier in form of an RFQ," Willis said.

The company recently acquired an additional URL (www.purchasenow.com). This site, an extension of Mectronic.com that will be launched within the next three months, will provide "first-column pricing," and allow customers to purchase directly from the site using a credit card or purchasing card.

Suppliers listing on the site will be charged a percentage of their sales. "This type of service will simplify the purchase of minimum orders and ease the process for both the buyer and the seller," Willis said.

-H.L.M.

The Memory Network
www.memorynetwork.com

The Memory Network, an online trading floor for memory chips and modules that was launched in February, lets users buy and sell DRAM, SDRAM, and modules directly through the site.

"Memory is unique in that it's a commodity, and pricing and margins for memory have been so slim," said Jody DeVere, managing business partner at Mediagrif Interactive Technologies Inc., the Canadian software developer that designed the Web site. "This is an inexpensive and real-time way for purchasers to buy memory. In addition, it offers an opportunity to cut down communication time between the [United States], Asia, and Europe."

Purchasers can search among more than 100,000 line items from more than 700 registered suppliers (including 250 memory-module manufacturers, 300 memory traders, and 300 Asian suppliers) by commodity, configuration, or part number. The Multi Search function lets users search for up to 100 parts at once by pasting their bills of material or part number list into the search field. The site shows the ten best results for each listed item.

Once users have found a part that they want, buyers can choose to call the memory supplier or fax an RFQ directly from the Web site. Most suppliers update their product and pricing information daily, DeVere added.

Also offered is an extensive cross-referencing system that allows users to compare products from different manufacturers.

Buyers can also peruse daily memory-related news, use the memory cross reference, and check daily currency exchange rates in the Information

Center. The Information Center also offers links to the corporate sites of memory manufacturers, a glossary of terms, and a lead-times trend section, which lists lead-time information of specialty components.

Until Sept. 1, the site is offering a free trial period for interested purchasers, although eventually it will be structured on a yet-to-be-determined per-transaction fee. One planned improvement to the site is a part notifier that tells purchasers when specific memory line items that they are searching for have been listed on the site.

-H.L.M.

NECX

www.necx.com

NECX Global Electronics Exchange enters the picture when buyer or seller forecasts aren't working as planned-when there's either too much or too little inventory available.

The primary customer for the exchange, which specializes in matching supply and demand and doesn't stock inventory, is the purchasing or asset manager, noted Elan Bair, executive director of marketing and business development at NECX, Peabody, Mass.

One of the early players on the Internet, NECX has been upgrading its Web presence since 1996. Today, the company is focused on revitalizing the site's search capability and building up a database of 10 billion parts.

Although NECX is a pioneer in sourcing components via the Internet, the Global Exchange's services stop short of the negotiation of pricing and terms, according to Bair.

The exchange set up a prototype of such a program three years ago. "It's technologically do-able," Bair said. "But the user community wasn't comfortable with it."

NECX has developed a "Web call" capability that allows users to click on a link to a trader, who will immediately call back and negotiate terms of a trade.

The challenge for companies like NECX is to put as much information as possible on its Web site so that the distributor serves mostly a value-added or consultative purposed, Bair said.

In the Internet-commerce world, the stakes are high. "NECX has watched deals get done and undone [in the industry] for almost 20 years," said Keith Halloran, vice president of marketing for NECX Direct, the company's online catalog of computer products.

Buyers can actually make purchases online using NECX Direct, which derived \$86 million of its \$430 million in 1998 revenue from business transacted on the Internet.

NECX's Global Exchange, which chalked up \$344 million in revenue last year, has trading facilities in Ireland, Sweden, and Singapore.

Need2Buy Inc.

need2buy.com

Need2Buy Inc. hooks up OEM purchasers with electronic-components distributors via the Web, where purchasers can post RFQs and vendors can offer quotes via e-mail.

"We don't sell anything; we're a conduit," said Jim Minyard, vice president of marketing at Need2Buy, Westlake Village, Calif.

The site uses a proprietary system to select a specific manufacturer or commodity that matches the requested products from a database of franchised and independent distributors. There are more than 1,000 manufacturers in the database with links to their sites.

The buyer logs on and posts RFQs on the Web site. A proprietary "expert system" on the Web site selects and advises vendors via e-mail to bid based on their franchised lines. The buyer is then notified of quotes, and can select a winning bid and place a purchase order on the Web site.

A unique feature is that buyers can choose to enter a sealed bid or an open bid. The open-bidding process works like a reverse auction in which

all bid prices are shown, but the bidders are hidden from public view. The online company is not involved in any part of the transaction.

For obsolete or hard-to-find parts, buyers can post RFQs on a bulletin board for independent distributors or brokers.

Need2Buy's main source of revenue will come through subscription fees for the service. However, the site was launched in May, and Need2Buy has not yet determined who will be charged or how much will be charged to access the service.

To make the site more user friendly, the company will add a feature that will allow users to upload a larger bill of materials instead of entering one RFQ for each part number.

-G.R.

NetBuy Corp.
www.netbuy.com

NetBuy Corp. acts like a central hub for suppliers and OEMs. Customers go to the NetBuy site, search for a part, and evaluate availability and price. The devices can be purchased from the site, and the orders are forwarded electronically to distributors to be filled.

The company maintains a \$2 billion inventory of more than 370,000 standard parts, including passives, electromechanicals, and niche semiconductors, as well as software from more than 60 franchised distributors.

"We're not mining the Web to find parts," said Jim Moriarty, vice president of marketing for NetBuy, Laguna Hills, Calif. "When you search our site, you're searching our database, and you purchase directly from us."

The site, up for more than a year, features a bill-of-materials upload option that allows users to submit a single BOM containing as many as 500 parts. New site features include order-to-dock shipment tracking and quote saving.

The name of the distributor is kept confidential. Distributors ship directly to the buyer and have the option of whether or not to brand the shipment, Moriarty said. Some may choose not to identify themselves as the source of a particular order if the price they've posted on the NetBuy site is less than their channel price, he explained.

"Conversely, if it's a big order, they might brand it and then follow up with a sales call. In that respect, we're sort of an extension of a distributor's marketing and sales efforts," he said.

Although NetBuy makes money from banner advertising, the company's main source of revenue is the transaction fee that distributors pay to sell their products. Orders are processed on an open-account basis or via credit card, and a typical order results in a waybill and shipping confirmation within 10 hours.

-P.W.

net Components Inc.
www.netcomponents.com

net Components Inc.'s online database provides users with unlimited access to information on 5.9 million items from 650 franchised and independent distributors worldwide for a monthly fee of \$45. The site acts as an online introduction service for buyers and sellers, providing component information from distributors and contact information to buyers.

"We provide the contact information, and the buyer can then contact the distributor through our site or directly," said Jermaine Allen, webmaster for net Components, Delray Beach, Fla. "A purchasing agent can send requests for quotes or purchase orders through our site, and then the transaction is between the buyer and the seller."

Emphasizing its commitment to providing component information to professional buyers and engineers worldwide, the net Components site is accessible in 10 languages.

The bulk of the products listed on the site are active and passive devices, and a small number of electromechanical parts are also featured.

Registered users search the net Components database by entering as many as 100 part numbers at a time. Search results return a scrollable listing of all distributors that have the queried parts, and the quantity that each has in stock. Distributor information includes payment methods and terms, minimum order, and contact information.

Because it's not a transaction-based site, net Components doesn't provide security for personal data or financial information, and it doesn't track the amount of business being conducted or the specific parts that are being queried.

"We purposely decided not to track that type of data, because we felt that some companies could use that information in unethical ways," Allen said.

The site features an upload area for stocking distributors to list their inventory for free. The decision to charge buyers rather than distributors has been an important part of the company's business model, according to Allen.

"A lot of sites charge distributors to list their products, but we don't because we feel that if we can have enough data available, purchasing agents will be happy to pay a small fee for access to millions of items and hundreds of distributors worldwide," Allen said.

-P.W.

PartMiner Inc.

www.partminer.com

Formerly an in-house sourcing tool developed for use by staff of independent distributor Microcom Technologies Inc., PartMiner has taken on a life of its own.

Recently spun off as an independent company, PartMiner Inc. plans to use a recent infusion of \$20 million in venture capital and an alliance with Information Handling Services to expand its software offering to create what it calls an "electronic-commerce free-trade zone."

The concept behind the free-trade zone is to create a neutral place where buyers and sellers can meet, communicate requirements, and transact business online. While PartMiner is currently using a mining technology to gather pricing and availability from suppliers' sites on the Net, with the next version-to be launched by the end of the year-PartMiner will become more of a conduit for information and component exchange.

In addition to facilitating transactions, PartMiner will offer users customizable materials and supplier-management systems, which will be built into the PartMiner software.

The goal is to provide one place for OEM purchasers to interface with all their suppliers, using any format-EDI, e-mail, or even fax, said Bill Barron, chief marketing officer at PartMiner, New York.

There are no membership or transaction fees for using the PartMiner technology. The founders of PartMiner are betting on the inherent imbalances between supply and demand within the supply chain to make their money. Through a new service, PartMiner Direct, PartMiner will act as a "market maker," stepping in to fulfill any orders that a buyer's preferred suppliers cannot, explained Barron, adding that PartMiner is supplementing rather than displacing regular sources.

So, for instance, if a buyer specifies 800 parts, but his or her preferred supplier can offer only 600, the market maker will come in and quote 200 parts to the buyer. This proactive approach, according to Barron, will save buyers from having to go to other sources or brokers for the additional demand. However, like any typical broker situation, buyers can expect to pay a markup.

While PartMiner executives believe that the market-maker concept offers a valuable service, users of the free-trade zone will have the ability to turn off the market-maker option if they so choose.

Another critical component of PartMiner is access to IHS' extensive database of application notes and data sheets, Barron said. The IHS database gives users the ability to standardize their bills of materials so that the information can be accepted by any supplier.

"To communicate over a single platform, you need a standard for how information is presented," said PartMiner president Dan Nissanoff. "The IHS data lets users cross their data against a master database so that they can be sure to give the correct manufacturer's part number."

-Diane Trommer

Part NET

www.partnet.com

The Part NET solution for connecting buyers and sellers on the Web revolves around a concept that chief executive Don Brown describes as "distributed Internet commerce."

The Salt Lake City-based company's eBroker and ePort software allow a central "aggregation" Web site to seamlessly display components that are stored, tracked, and shipped from a variety of locations.

"With eBroker, the buyer sees a nicely uniform shopping environment, even though the different products on display may all be located at different sources," Brown said. "The ePort software resides at the source site of whomever has the actual inventory, and allows the people responsible for that inventory to also handle the data attached to it."

One of Part NET's earliest customers was the U.S. Department of Defense, which selected the software for its DoD EMall. The arrangement provides a unique value-add for the software vendor, as other Part NET customers can link their product catalog to the DoD EMall for free, giving them access to thousands of government buyers at no additional cost.

Newark Electronics is the first distributor to adopt the Part NET approach.

Distributors are a key market for Part NET because of the large amount of product data they typically need to maintain and update frequently, Brown said.

"A distributor may need to track information on about a half a million parts," he said. "With Part NET, you can distribute the workload of handling all that data among a number of different sites. ePort can run on a Windows NT server, so you can install it almost anywhere. Then, when you want to update pricing, for example, you can have whoever's holding the data update it from their location."

A basic configuration of the Part NET eBroker and ePort software costs roughly \$100,000, Brown said. Security is provided via RSA encryption.

-P.W.

PCNAlert.com

www.PCNAlert.com

PCNAlert.com is working to provide up-to-date information that will let purchasers take advantage of last-time-buy offers, avoid rework and line stoppages caused by obsolete parts, and reduce the time spent tracking down product-change and obsolescence notices.

The service, launched in May 1998, has 65 suppliers, including manufacturers of both active and passive components, that submit product-change and end-of-life notices.

Registered users can set up individual filters to prompt the service to send e-mail about certain manufacturers, components, or types of notifications, or even to filter information only on a specific approved-parts list. By going to the site, buyers can access summary information on the notices in a NEDA-endorsed format to ensure parallel information is available for all products. The complete notice, as well as data sheets on suggested replacement parts, are also included online.

Additionally, users can compare their components list against past

notices that have been listed on PCNalert.com to avoid designing in problem components.

A one-year subscription to PCNalert, which costs \$995 but is available under a special promotion for \$495, allows unlimited searching and one filtering profile, plus toll-free technical support. About a thousand subscribers from a variety of industries, including electronics, aerospace, entertainment, communication arts, education, and politics, use the service.

PCNAlert is planning to add new filter types, as well as new product categories (such as subassemblies or disk drives). "We've had at least nine upgrades since we began, because we are very driven by what the market wants," said Irene Warner, president of Cogent Software Inc., the Pasadena, Calif.-based company that sponsors the service. "More and more customers are requiring that their suppliers participate if they want to maintain preferred-vendor status."

-H.L.M.

RosettaNet

www.rosettanet.org

Although RosettaNet was founded just a year ago, its key members include big names such as Arrow Electronics, Avnet, CHS Electronics, Hewlett-Packard, IBM, Inacom, Ingram Micro, Insight, Intel, Marshall Industries, Siemens, Solectron, Tech Data, 3Com, and Toshiba America Information Systems.

Eventually, the Santa Ana, Calif.-based group, while currently comprised primarily of computer makers, software vendors, resellers, and distributors, promises to represent the entire supply chain, including manufacturers, distributors, resellers, and end users.

The independent, self-funded, non-profit consortium is working to establish standard business processes aimed at streamlining costs associated with information transfer. The group's mission is to develop a standard set of parameters under which e-commerce can be conducted in real time over the Web. Unlike EDI, which requires all partners to agree to use a common value-added network and software, RosettaNet uses the Internet as its backbone. When implemented, these standard electronic-commerce interfaces will ease access to accurate and timely information among vendors and customers, making electronic commerce a reality throughout the supply chain.

In its endeavor to solidify supply-chain communications, the group is living up to its name-taken from the ancient Rosetta stone, on which was inscribed the same text in different languages, allowing archaeologists to translate Egyptian hieroglyphics. Although only in existence for a short time, RosettaNet has already released a position paper detailing the need for standards in the IT electronics supply chain. In addition, the group sponsored a study to determine the amount of savings that can be realized through supply-chain e-commerce standards.

RosettaNet is focusing on building a master dictionary to define properties for products, partners, and business transactions, as well as a group of exchange protocols that will allow for all members of a supply chain to leverage e-commerce and the Internet as a business-to-business commerce tool. RosettaNet is also developing common Partner Interface Processes (PIPs) that will provide common business/data models and documents enabling system developers to implement the group's eBusiness interfaces.

In the second quarter of this year, the group completed its first four projects, including the development of specifications for catalog information, as well as technical-attribute specifications for software, memory, and laptop computers.

-H.L.M.

SupplyView.com

www.supplyview.com

Unveiled in May and launched last month, SupplyView.com brings together a variety of sectors within the electronic-components marketplace (including OEM buyers, brokers, and franchised and independent distributors) onto a single site, said Joe Gerato, director of business development at SupplyView.com, based in Scarsdale, N.Y.

OEM buyers can anonymously search by part number through product lists uploaded by suppliers to find in-stock parts for immediate delivery.

Each parts supplier can select the sectors to which they are willing to sell—broker to broker, broker to OEM, or broker to all users. Meanwhile, buyers can choose which sectors may respond to their RFQs.

"If a supplier only wants to sell parts to other brokers, only OEMs, distributors, or to any combination, they can choose to do that," Gerato said. "This site really allows everyone to do business in a way that is consistent with the way that they like to do business."

The site already has more than three million parts in its listings from more than 250 distributors. The site takes a broad-line approach, offering active and passive parts, as well as diodes, memory, crystals, and transistors. Although parts suppliers are not required to update their parts lists on a specific schedule, SupplyView.Com recommends a weekly update and has found that many of its distributors choose to post inventory updates as often as daily.

To register and get a password, buyers must offer verifiable proof (such as a Dun & Bradstreet registration) that they are truly buying for OEM manufacturing purposes. Once a member, buyers can search for specific part numbers, and then either call the appropriate supplier or generate an RFQ on-site and e-mail it to the appropriate supplier.

The site's Quote Trak feature gives the user the option of leaving an RFQ in a secure online mailbox for the supplier. Users are charged \$55 a month. For new users, there's a special free trial offer for the summer.

The site also provides an online source directory, which lists which distributors carry which franchised lines.

Future upgrades for the site might include complete specification sheets and technical data, cross-reference guides, obsolete-product information, and pricing information (today pricing is included at the supplier's discretion).

-H.L.M.

USBid Inc.

www.usbid.com

Acting as an online auction house for larger OEMs who want to sell their surplus components and assemblies, the USBid Inc. site conducts real-time interactive-bidding contests among its registered users.

"In this industry, it's common to talk about just-in-time manufacturing and zero inventory, but companies tend to create new excess inventory every day," said USBid's founder Jerome Pepin.

USBid sets the initial price for each batch of items, which are listed in product categories. The Melbourne, Fla.-based company's formula for computing its revenue is based on the difference between the price it pays an OEM for the inventory and the price the buyer pays to win a particular auction.

The winning bidder then places a purchase order with USBid. To ensure security, transactions are processed behind the company's firewall. Items are shipped directly from the seller to the buyer.

"The price of inventory is dynamic," Pepin said. "We use the auction mechanism to determine the price of the product. That way, the seller is assured of getting the highest dollar amount that the marketplace is willing to spend, and the buyer is assured that he won't have to pay a penny more than necessary to get the parts he wants."

Since first going live four months ago, the site has added a batch feature that lets users download a large number of items-up to the complete

list of items available for auction-and browse through them offline.

"We envisioned buyers looking at one item at a time, but we found that they are accustomed to looking at long lists of parts, like they do when they're preparing a bill of materials," Pepin said.

While all transactions are processed through the Web site, the company focuses on personal contact with its buyers and sellers via regular e-mail and phone contact.

"We encourage people to call us if they have questions, and we regularly reach out to our sellers," Pepin said. "Our seller programs are good business, too. We found that we can quadruple the amount of business a customer does with us when he has direct contact with us."

-P.W.

Virtual Chip Exchange Inc.

www.virtualchip.com

Members log on to Virtual Chip Exchange Inc.'s site to search and purchase microchips, offer excess inventory for sale, and find information on up-to-date market prices, lead times, technical support, and global news.

Launched in November 1998, Montreal-based VCE, a joint venture between e-commerce software company Mediagrif, Montreal, and chip trading company Consumer Electronic AG, Munich, Germany, offers close to \$1 billion in excess semiconductor inventory.

OEM customers can apply for membership at the VCE Web site or via e-mail. Members can post their excess inventory lots directly at the site, or e-mail their inventories to VCE for posting. They can perform various searches including part, parametric, and bill of materials, and make several inquiries such as RFQ and part-watch status.

VCE takes possession of the parts, which helps ensure component quality, according to Mike Wood, vice president.

The company also offers a parametric search engine, daily market updates, and less than five-day deliveries, he added.

Another key feature is Part Watchdog. With a click of a mouse, members can request that the site notify them when the part is available if a component is not sold at the site.

Membership is restricted to OEMs, contract manufacturers, and component manufacturers. There is a 30-day trial membership. After 30 days, members pay a one-time license fee of \$10,000.

-G.R.

Virtual Component Exchange

www.vcx.org

The electronic-component marketplace has recently seen a new breed of semiconductor-the virtual component, also known as semiconductor intellectual property. In light of this development, the Virtual Component Exchange (VCX) is attempting to organize the global marketplace for the buying and selling of these virtual components (VCs). The Scotland-based group is hoping to allow for the use of intellectual property to reduce time-to-market for new products while still offering protection and support for both the users and providers of VCs.

Although VCs are coming into more common use in systems-on-a-chip and large ASIC designs, the business and legal negotiations required for the use of virtual components can make the process drag until the time-to-market advantage of using IP is lost, according to VCX's founders.

The exchange standardizes the search/buy/sell process by providing information on member companies and on VCs available for trade. The group, which has created a common set of contract terms and conditions, will also supply clearinghouse services for the tracking and collection of royalties and provide a dispute-resolution mechanism.

Rather than covering only the initial phase of contact between users and creators of virtual components, VCX will provide services that cover

all steps of a transaction and will also create a self-governing, regulatory framework. The VCX has 15 member companies, including Cadence Design Systems, Hitachi, Motorola, and Toshiba. Membership is free through an online registration process.

Member companies may be invited to join working groups that address business and legal issues involved in the use and creation of virtual components, and are also given early review of the results of the working groups.

-H.L.M.

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PUBLISHER NAME: CMP Publications, Inc.

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PRODUCT NAMES: *7372640 (Electronic Commerce Software); 4811520
(Online Services)

INDUSTRY NAMES: BUSN (Any type of business); CMPT (Computers and Office Automation); ELEC (Electronics)

NAICS CODES: 51121 (Software Publishers); 514191 (On-Line Information Services)

?

Search Report from Ginger R. DeMille

? show files;ds

File 348:EUROPEAN PATENTS 1978-2004/Feb W05

(c) 2004 European Patent Office

File 349:PCT FULLTEXT 1979-2002/UB=20040304,UT=20040226

(c) 2004 WIPO/Univentio

Set	Items	Description
S1	879	RFQ OR REQUEST? ?(1W) (QUOTATION? OR QUOTE? ? OR PRICE OR ESTIMATE)
S2	1195	(RESEARCH? OR STUDY? OR EVALUAT? OR ANALYS? OR ANALYZ?) (N)-MARKET
S3	1639	(SELL OR SELLS OR EXCHANG? OR TRADE?) (3N) (BID OR BIDS OR OFFER? ?) OR UBID? OR U()BID?
S4	12	S1 AND S2 AND S3
S5	119	S1 AND S3
S6	580	S1 AND IC=G06F
S7	11	S6 AND IC=H04L
S8	10	S7 NOT S5
S9	97	S1 AND IC=H04L
S10	83	S9 NOT (S7 OR S5)
S11	8	S1(S)S2
S12	30	S1(S)S3
S13	8	S11 OR S14
S14	27	S4 OR S7 OR S8 OR S11 OR S13

? t14/3,k/all

14/3,K/1 (Item 1 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

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01337249

WEB PAGE PROVIDING METHOD AND SYSTEM FOR PROVIDING THE SAME

WEB SEITE LIEFERNDEN VERFAHREN UND SYSTEM ZUR DIESELBEN LIEFERUNG

PAGE WEB, PROCEDE ET SYSTEME PERMETTANT LA REALISATION D'UNE TELLE PAGE

PATENT ASSIGNEE:

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PATENT (CC, No, Kind, Date): EP 1244039 A1 020925 (Basic)
WO 2001057672 010809

APPLICATION (CC, No, Date): EP 2001949044 010202; WO 2001JP733 010202

PRIORITY (CC, No, Date): JP 200025726 000202

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;
LU; MC; NL; PT; SE; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60 ; G06F-017/30 ; H04L-029/00

ABSTRACT WORD COUNT: 126

NOTE:

Figure number on first page: 1

Search Report from Ginger R. DeMille

LANGUAGE (Publication,Procedural,Application): English; English; Japanese
FULLTEXT AVAILABILITY:

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CLAIMS A	(English)	200239	990
SPEC A	(English)	200239	5962
Total word count - document A			6952
Total word count - document B			0
Total word count - documents A + B			6952

INTERNATIONAL PATENT CLASS: G06F-017/60 ...

... G06F-017/30 ...

... H04L-029/00

...SPECIFICATION accessed heavily at a time exceeding the processing capability of the server, responses to the **requests** for **quotation** calculation become slower and the users may have to wait for a long time. If a response to a **request** for **quotation** calculation is slow, the user may terminate the access.

Also, when there are many selection items, the same user may make many different kinds of **requests** for **quotation** calculations and the load to the server may further increase. Also, there is a problem...

...quotation amount may have to be notified to the user when the user makes a **request** for **quotations**. This will further increase the number of **requests** for **quotation**, and a greater load may be applied to the server. On the other hand, in...of the parts, the user clicks a quotation-preparation button 16 to make a formal **request** for **quotation** to the server.

Fig. 3 shows a flowchart of the operation at the server-side...

14/3,K/2 (Item 2 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

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01278199

Print system, service system, data server, master server, print client system and printer

Druckersystem, Dienstsysteem, Datenserver, Hauptserver, Druckerkundensystem und Drucker

Systeme d'impression, systeme de service, serveur de donnees, serveur maitre, systeme de client d'impression et imprimante

PATENT ASSIGNEE:

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PATENT (CC, No, Kind, Date): EP 1100003 A2 010516 (Basic)

Search Report from Ginger R. DeMille

APPLICATION (CC, No, Date): EP 2000123539 001027;
PRIORITY (CC, No, Date): JP 99345201 991027; JP 2000124049 000425; JP
2000186167 000621
DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;
LU; MC; NL; PT; SE
EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI
INTERNATIONAL PATENT CLASS: G06F-003/12 ; H04L-029/06
ABSTRACT WORD COUNT: 114

NOTE:

Figure number on first page: 3

LANGUAGE (Publication,Procedural,Application): English; English; English
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CLAIMS A	(English)	200120	1413
SPEC A	(English)	200120	37291
Total word count - document A			38704
Total word count - document B			0
Total word count - documents A + B			38704

INTERNATIONAL PATENT CLASS: G06F-003/12 ...

... H04L-029/06

...SPECIFICATION the aforesaid random data.

Types of request mean classification of request such as text data
request , **quotation** request (explained later) and others.

A name of requesting source is used to specify the...

14/3,K/3 (Item 3 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

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01148623

**Apparatus and process for facilitating customer-driven sales of products
having multiple configurations**

**Apparat und Verfahren zum Erleichtern des durch Kunden gesteuerten Verkaufs
von Produkten mit mehreren Konfigurationen**

**Appareil et procede pour faciliter des ventes dirigees par les clients de
produits ayant des configurations multiples**

PATENT ASSIGNEE:

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PATENT (CC, No, Kind, Date): EP 1001355 A2 000517 (Basic)
EP 1001355 A3 000823

APPLICATION (CC, No, Date): EP 99203749 991109;

PRIORITY (CC, No, Date): US 188863 981109; US 374577 990813

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;
LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT WORD COUNT: 217

Search Report from Ginger R. DeMille

NOTE:

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CLAIMS A	(English)	200020	1861
SPEC A	(English)	200020	12184
Total word count - document A			14045
Total word count - document B			0
Total word count - documents A + B			14045

...SPECIFICATION databases: a product database 34, a seller database 36, a customer database 38, and a **request -for- quote** (**RFQ**) database 40. Additional databases are optionally added to the server, for example databases to track **market research** information for later sale to manufacturers, such as customer demographics, marketing information, etc. Also connected...

14/3,K/4 (Item 4 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

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00481956

Electronic data format conversion system and method.

Elektronisches System und Verfahren zum Umsetzen von Datenformaten.

Systeme electronique et methode de conversion de format de donnees.

PATENT ASSIGNEE:

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PATENT (CC, No, Kind, Date): EP 454303 A2 911030 (Basic)

EP 454303 A3 911113

APPLICATION (CC, No, Date): EP 91302604 910326;

PRIORITY (CC, No, Date): US 502955 900402

DESIGNATED STATES: DE; FR; GB; IT; NL

INTERNATIONAL PATENT CLASS: **G06F-013/38 ; H04L-001/00**

ABSTRACT WORD COUNT: 137

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

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CLAIMS A	(English)	EPABF1	1638
SPEC A	(English)	EPABF1	11845
Total word count - document A			13483
Total word count - document B			0
Total word count - documents A + B			13483

INTERNATIONAL PATENT CLASS: **G06F-013/38 ...**

... H04L-001/00

...SPECIFICATION within each data format standard are various transaction document formats, such as purchase orders, invoices, **requests** for **quotation** , shipping schedule, inventory inquiries, etc. Within each

Search Report from Ginger R. DeMille

transaction document format are mandatory, optional and conditional...

14/3,K/5 (Item 1 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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01079467 **Image available**

**METHOD AND APPARATUS FOR MANAGING FINANCIAL TRANSACTIONS INVOLVING MULTIPLE COUNTERPARTIES AND PROCESSING DATA PERTAINING THERETO
PROCEDE ET APPAREIL DE GESTION DE TRANSACTIONS FINANCIERES IMPLIQUANT PLUSIEURS CONTREPARTIES ET TRAITEMENT DES DONNEES CONCERNANT CES TRANSACTIONS**

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Legal Representative:

WHITE Grady L (agent), LAW OFFICES OF GRADY L. WHITE, LLC, 7272 Wisconsin Avenue, Suite 300, Bethesda, MD 20814, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200401533 A2 20031231 (WO 0401533)

Application: WO 2003US18948 20030618 (PCT/WO US2003018948)

Priority Application: US 2002389481 20020619; US 2002395348 20020712; US 2003461145 20030409

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NI NO NZ OM PH PL PT RO RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 27205

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... also typically do not provide adequate or timely access to current market news, market rates, **market research** and other information market participants need to have available and at their fingertips while they...

...stage processor configured to receive, via another online connection, an original request, such as an **RFQ**, from a party (such as a Customer) to participate in 6 the previously-executed financial...

...the transaction to participate in the previously-executed financial transaction, such as through an original **RFQ** posted through an execution-stage automatic trading system, and provisionally booking the previously-executed financial...

...A to participate in the

Search Report from Ginger R. DeMille

previously-executed financial transaction with the Party-B is an **RFQ** that is based on an prior arrangement (such as a written contract or oral agreement...

...may be configured to check the arrangement between PartyA and Party C even before the **RFQ** is sent to the Party-B. This functionality provides a way for Party-C and

Claim

14/3,K/6 (Item 2 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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01056423

DERIVATIVES HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING EXCHANGE THEREFOR

PRODUITS DERIVES PRESENTANT DES RENDEMENTS AJUSTABLES BASES SUR LA DEMANDE ET ECHANGES COMMERCIAUX ASSOCIES

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200385491 A2 20031016 (WO 0385491)

Application: WO 2003US7990 20030313 (PCT/WO US0307990)

Priority Application: US 2002115505 20020402

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU

CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO

RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE

SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 136258

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... of fluctuation in interest rates, foreign exchange rates, convertibility into other securities or outstanding purchase **offers** for cash or **exchange offers** for cash or securities.

Derivatives are traded on exchanges, such as the option and futures...

...and sellers so that "bids" to buy (i.e., demand) can be paired off with " **offers** " to **sell** (i.e., supply).

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Orders may be matched both electronically and through the primary market making...

...set prices through the interaction of supply and demand by crossing bids to buy and **offers** to **sell** ("bid / offer"). The demand-based contingent claim mechanism of the present invention sets returns by financing returns...

Claim

... present invention for conducting demand-based trading includes the steps of (a) establishing a plurality of defined states and a plurality of predetermined termination criteria, wherein each of the defined states **corresponds** to at least one possible outcome of an event of economic significance; (b) accepting investments...

...number of value units invested in the defined states, the relative number of value units **invested** in each of **the** defined states, and the identification of the defined state that occurred upon fulfillment of all ...

...the defined states corresponds to a possible state of a selected financial product when each of the termination criteria is fulfilled; and (b) means for allocating a payout to each investment...option equilibrium equation as described in Equation 7 7.

7.8 Transaction Fees

In this **embodiment**, before **solving** the nonlinear optimization problem, the limit order prices for "sell" orders provided by the trader are converted into buy orders (as **discussed** above) and both ...this condition the formula for a_{ij} for buys and sells simplifies to the replication formulas for a call **spread** in one-dimension discussed in section 10 Specifically, equation 10.23T simplifies to equation 10

14/3,K/7 (Item 3 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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01054677 **Image available**

SYSTEM AND METHOD FOR CONDUCTING WEB-BASED FINANCIAL TRANSACTIONS IN CAPITAL MARKETS

SYSTEME ET PROCEDE PERMETTANT D'EFFECTUER DES TRANSACTIONS FINANCIERES SUR LE WEB DANS DES MARCHES FINANCIERS

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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Legal Representative:

CHIEN-WEI Chris Chou (agent), Oppenheimer Wolff & Donnelly LLP, 45 South Seventh Street, Suite 3300, Minneapolis, MN 55402, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200383602 A2-A3 20031009 (WO 0383602)

Application: WO 2002US9106 20020322 (PCT/WO US02009106)

Priority Application: WO 2002US9106 20020322

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CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR
KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE
SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 58361

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... system include: establishing credit relationships, structuring financial transactions, requesting price quotes, monitoring and reviewing transaction **requests**, issuing **price** quotes, monitoring and reviewing price quotes, negotiations between Members and Providers, acceptance and confirmation of...users and system administrators to post and read system-wide messages, as well as quote **requests** and **quotes**.

Automated messaging server 90 (sometimes referred to as the "Connect Messaging Server" in this embodiment...however, that not all messages include information regarding specific financial transactions.

Members and Providers send **requests** for **price** quotes, price quotes, and other messages via an automated message broker II 50, which in...of Workflow Message element 1725 contains one of the following Workflow Message types.

- (1) Quote **Request**
- (2) **Quote** Response
- (3) Quote Indicate Interest
- (4) Quote Accept
- (5) Quote Reject
- (6) Withdraw Indication of Price **Request**
- (12) **Price** Response
- (13) Quote Request Expiry
- (14) Quote Expiry

Each Workflow Message type element represents a...

...I withdrawQuote I withdrawAliQuotes I disclose I priceRequest I priceResponse
quoteRequestExpiry I quoteExpiry))>

- (1) Quote **Request** Message

Quote Request Message element 1755 describes a message to notify a Provider's system that a...occur upon notification of the system by the Counterparty to disclose its identity.

- (viii) Price **Request** Message

Price Request Message element 1835 describes a message used by the CFOWeb System for semi-automated...and Provider internal systems differs depending on the type of Workflow Message (e.L., quote **request**, **price quote**) and the type of processing automated, manual, synchronous, asynchronous).

i. Automated Pricing - Synchronous

FIG. 1...system includes the "Auto Dealer" processing engine that enables banks to provide instantaneous responses to **requests** for **quotes** placed by entities that desire to engage in financial transactions using the system described herein...given currency pair and trade type combination, including the following: tenor, bid and offer amount, **bid** and **offer** currency, **trader** margins (**bid** and **offer**), default expiry time, and currency tradable indicator. The trader could also add or remove currency...system include.

establishing credit relationships, structuring financial transactions, requesting price quotes, monitoring and reviewing quote **requests** , issuing **price** quotes, monitoring and reviewing price quotes, negotiations between Members and Providers, acceptance and confirmation of...of communications include.

the type of financial instrument (e.L., FX Spot) of a transaction **request** or **price** quote
the particular currency (e
..&., U.S. Dollars) or currency pair of a transaction **request** or **price** quote

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the minimum or maximum interest rate or exchange rate of a transaction **request** or **price** quote
the minimum or maximum notional amount of a transaction **request** or **price** quote
(e.&., U.S. \$ I @000@000)
any other variable parameter of ...calculating the payment stream.

* Index for floating interest rate.

0 Radio button showing whether Member **requests** a **price** quote with (i) a premium amount in a specified currency or (ii) a strike percentage... summary of all events related to the transaction request, such as modifications to the initial **request** and **price** quotes received from different Providers.

As another example, clicking on the identification number ("4089") for... communication for particular type of transaction)
The system includes similar interfaces displaying detail of transaction **requests** and **price** quotes for all other types of transaction requests displayed on the request monitor interfaces. The...summary of all events related to the price quote, such as modifications to the initial **request** and **price** quote.

As another example, clicking on the identification number ("4089") for the Swap transaction request...summary of all events related to the price quote, such as modifications to the initial **request** and **price** quote. The system will automatically refresh the "Request Monitor: ...briefs. For example, clicking "MCM" button 2320 will cause the system to display foreign exchange **market analysis** prepared by MCM, as shown in FIG. 36.

The "Money Markets" news interface, illustrated by...the invention enables users (i.e., Members and Providers) to engage in chat communications regarding transaction **requests** and **price** quotes. The system supports such chat via chat server 120 (in FIG. 1). For example... to request "two-way" pricing from banks using the system, i.e., the entity can **request** a **price** quote for both the purchase and sale of currency, without informing the banks in advance...quote. The entity

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specifies the bank or banks that it would like to receive the **request** for **price** quote by setting indicator(s) 103 The entity also inputs trade date 10305, buy currency...

...sale currency 10315, and buy amount 10320 or sale amount 10325. The entity submits its **request** for **price** quote by clicking "Quote Two-Way" button 10335 (or "...rates from an automatic feed (button 10420), withdraw a price quote (button 10425), decline a **request** for **price** quote (button 10430), and send a new or modified price quote to the requesting entity...a price quote for a particular currency-pair transaction from regional bank 9510 and sends **Request** for **Quote** 1. Unknown to corporate user 9515, upon receipt of **Request** for **Quote** 1, regional bank 9510 automatically generates and sends **Request** for **Quote** 2 to money centre bank 9505, using the same terms and parameters as **Request** for **Quote** 1. Note that regional bank 9510 can send **Request** for **Quote** 2 to more than one money centre bank in order to
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receive the best...

...bank 9505 does not make a currency trading market in the particular currency pair of **Request** for **Quote** 2, money centre bank 9505, unknown to regional bank 9510, automatically generates and sends **Request** for **Quote** 3 to local bank 9500, using the same terms and parameters as **Request** for **Quote** 2. Note that money centre bank 9505 can send **Request** for **Quote** 3 to more than one local bank in order to receive the ...If local bank 9500 makes a currency trading market in the particular currency pair of **Request** for **Quote** 3, local bank 9500 automatically generates and sends Price Quote A to money centre bank...

...bank 9500 does not make a currency trading market in the particular currency pair of **Request** for **Quote** 3, local bank 9500, unknown to money centre bank 9505, automatically generates and sends a **request** for **quote** to one or more other banks (not shown), using the same terms and parameters as **Request** for **Quote** 3. This process could be repeated until the system located a bank that made a currency trading market in the particular currency pair of **Request** for **Quote** 1 5 3.

Upon receipt of Price Quote A from local bank 9500 (or if money centre bank 9505 makes a currency trading market in the particular currency of **Request** for **Quote** 2), money centre bank 9505 automatically generates and sends Price Quote B to regional bank...submit offers to pricing server 9700. For example, in step 9705, Bank 1 submits an **offer** to **sell** US\$1,000,000 at the rate of 0.8510 Euro (Quote 1). In step...

...the rate of 0.8512 Euro (Quote 2). In step 9715, Bank 3 submits an **offer** to **sell** US\$2,000,000 at the rate of 0.851 1 Euro (...at the rate of 0.851 1 Euro (Quote 4).

Pricing server 9700 distinguishes the **offers** to **sell** (Quotes 1 & 3) from the offers to buy (Quotes 2 & 4) and processes them separately. In step 9725, pricing server 9700 determines the best **offer** to **sell** by comparing Quote 1 with Quote 3. Upon determining the best **offer** to **sell** - Quote 1 in this example, as the Euro rate is lower - pricing server 9700 will perform a credit check on the bank that provided the best **offer** to **sell** - Bank 1 - in order to determine whether the particular customer has a current credit relationship...

...a credit relationship exists and is not exhausted, pricing server 9700 will display the best **offer** to **sell** (Quote 1) to the customer on an

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interactive display interface (step 9735); if not, pricing server 9700 will return to step 9725 in order to determine the next best **offer** to **sell** , and then perform a ...best offer to buy by comparing Quote 2 with Quote 4. Upon determining the best **offer** to **sell** - Quote 2 in this example, as the Euro rate is higher - pricing server 9700 will... pricing server 9700 will return to step 9740 in order to determine the next best **offer** to **sell** , and then perform a credit check on that offer.

Once pricing server 9700 displays to...the customer elected to purchase only US\$4,000,000 at that rate, the particular **offer** to **sell** would continued to be displayed, except the amount of currency for sale would be modified...

...136

the entire amount of currency offered for sale, pricing server 9700 would remove the **offer** to **sell** from the customer's display interface. The best offer to buy would be processed in...quotes displayed to the entity when quotes are returned from banks in response to a **request** for **price** 5 quote. The "...price" is defined as the first price quote made most quickly in response to the **request** for **quote** . As a bank may change or refresh its price while the corporate entity is waiting...on the preference interface is not included on the list of banks to which the **request** for **price** quote is being sent.

H. Additional Features

In addition to the features described herein, embodiments...the requesting user (i.e., Member). The participating users negotiate with each other regarding such transaction **requests** and **quotes** via the system-supported chat, instant messaging, e-mail communications, and text included with the **requests** and **quotes** , or other traditional means such as telephone or Internet-wide e-mail.

Price "improvement" occurs...certain trading partners and enable potential trading partners to view transaction price quotes before submitting **requests** for **price** quotes. The "pushing" users may include individual banks and financial institutions, as well as consortiums... Alerts may be sent to notify users of events, including without limitation: a new transaction **request** or **price** quote; a change in an interest, market, or foreign exchange rate or equity price; an... individual salespersons who, in order to make a profit, will increase the spread when they **offer** the foreign **exchange** transaction to customers. The offers may also vary by customer, based on factors that may...

Claim

... system for facilitating such transactions, the method comprising the following steps:

- (a) receiving an electronic **request** for **price** quote from a buyer user;
 - (b) determining whether the buyer user can receive automated electronic
- ...

...buyer user;

- (d) accessing market data;
- (e) performing automated verification of the parameters of the **request** for **price** quote;
- (f) calculating trade spreads or margins;
- (g) preparing an electronic price quote; and
- (h...1) an interactive interface that enables the corporate user to generate the details

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of a **request** for **price** quote and communicate such **request** for **price**

quote to one or more bank users;

(2) an interactive interface that enables a bank...corporate users to communicate with bank users.

15 The system of claim 14 wherein the **request** for **price** quote generated by the corporate user includes a request for both purchase and sale price...a system for facilitating such transactions, the method comprising the following steps: (a) sending a **request** for **price** quote for a transaction involving a particular currency pair from the corporate user to a...

...corporate user if the regional bank user trades in the currency pair;

(d) sending a **request** for **price** quote for the transaction involving the

14/3,K/8 (Item 4 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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01037485 **Image available**

DEMAND-INITIATED INTELLIGENT NEGOTIATION AGENTS IN A DISTRIBUTED SYSTEM
AGENTS INTELLIGENTS DE NEGOTIATION OUVERTS A DES DEMANDES SITUES DANS UN
SYSTEME REPARTI

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200367494 A1 20030814 (WO 0367494)

Application: WO 2001US47023 20011203 (PCT/WO US0147023)

Priority Application: US 2000250819 20001201

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KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

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Fulltext Availability:

Detailed Description

Claims

Detailed Description

... 01 0) and buyer (1 01 3)

analyze and filter information: seller AAs (S-AAs) **analyze** **market**
data

inputs for seller inter-agents (S-lAs) while B-AAs **analyze** **market**
data

inputs for B-lAs. Data used can be objects, codes, text, images,
multimedia or...beyond price alone suggests

that the initial search request is substantially more than a mere **RFQ** ,
which focuses only on price. Such broader search request and response
is also more conducive...item procurement of claim

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1, wherein.

said buyer's initial query comprises a request for **bids** to **sell** said selected item.

4. The system for automated negotiation for an item procurement of claim 1, wherein.

said response comprises a **bid** to **sell** said selected item.

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5. The system of claim 1 wherein.

said response comprises a **bid** to **sell** said selected item, said bid comprising a set of seller's specifications, and said negotiation...intelligent negotiation agents.

38. The system of claim 37, wherein.

1 said response comprises a **bid** to **sell** said selected item, said bid comprising a set of seller's specifications, and said buyer...of said seller's showcase databases receives from said commercial search agent a request to receive **bids** to **sell** a selected item specified from said list, said one or more seller showcase databases submits...item.

113. The method for automated negotiation for procurement of an item of claim 112, wherein.

said buyer's initial query comprises a request for **bids** to **sell** said selected item.

114. The method of claim 112 wherein.

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said response comprises a **bid** to **sell** said selected item, said bid having a set of seller's specifications, and said negotiation...in said market data, receiving from an intelligent commercial search agent a request to receive **bids** to **sell** a selected item specified from said list, and I submitting that bid to commercial search agent...receives a request from said dynamic intelligent negotiation agent in said buyer mode for a **bid** to **sell** one of said items, each of said sellers' intelligent negotiation agent submits that bid to...

...from said sellers' intelligent negotiation agent, said dynamic agent in said seller mode submits a **bid** to **sell** that item to said buyer's intelligent negotiation agent.

138. The system of claim 137, wherein.

said buyer's intelligent negotiation agent submits an acceptance of said **bid** to **sell** that item to said dynamic intelligent negotiation agent.

139. The system of claim 138, wherein.

said dynamic intelligent negotiation agent accepts said **bid** to **sell** one of said items from said sellers' intelligent negotiation agent.

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140. The system of claim...transmitting to each of a plurality of sellers' intelligent negotiation agents a request for a **bid** to **sell** at least one item needed to fulfill a procurement interest of a buyer's intelligent...

...intelligent negotiation agent that bid, and transmitting to said buyer's intelligent negotiation agent a **bid** to **sell** that item.

150. The method of claim 149, further comprising.

receiving from said buyer's intelligent negotiation agent an acceptance of said **bid** to **sell** that item.

151. The method of claim 150, further comprising.

accepting ...transmitting to each of a plurality of sellers' intelligent negotiation agents a request for a **bid** to **sell** at least one item needed to fulfill a procurement interest of a buyer's intelligent...

...and program code for transmitting to said buyer's intelligent negotiation agent a **bid** to **sell** that item.

159. A system for presenting information regarding products and services via a network...a distributed computing system, at least one seller's intelligent inter-agent for receiving and analyzing market data related to a selected item, said item comprising one of a product or...of said seller showcase databases receives from said commercial search agent a request to receive **bids** to **sell** a selected item specified from said list, said one or more seller showcase...of buyer's intelligent agents registered with a cooperative communications network a request to receive **bids** to **sell** a selected item specified from a list of individual product items and individual service items a cooperative communications network an automated **bid** to **sell** said selected item, said bid responsive to said request.

270. The method for procurement of...of buyer's intelligent agents registered with a cooperative communications network a request to receive **bids** to **sell** a selected item specified from a list of individual product items and individual service items registered with a cooperative communications network an automated **bid** to **sell** said selected item, said bid responsive to said request.

I I claim.

296. A system...

Claim

... a plurality of
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I 0 seller's intelligent negotiation agents a request for a **bid** to **sell** at least one I ...said pool transmits to said plurality of seller's intelligent negotiation agents a request for **bids** to **sell**

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all said items and bundles needed ...each of said plurality of seller's intelligent negotiation agents submits to said pool a **bid** to **sell** said at least one of a 1 8 plurality of items and bundles within its... from said pool to said plurality of seller's intelligent negotiation agents a request for **bids** to **sell** all items and bundles needed to

fulfill said common interest,

transmitting from each of said plurality of seller's intelligent negotiation agents submits to said pool a **bid** to **sell** said at least one of said plurality of items and bundles within the authority of...said pool transmits to said plurality of seller's intelligent negotiation agents a request for **bids** to **sell** all ...each of said plurality of seller's intelligent negotiation agents submits to said pool a **bid** to **sell** said at least one of a plurality of items and bundles within its authority.

395...transmits to said plurality of seller's intelligent negotiation agents a plurality of requests for **bids** to **sell** all said items needed to fulfill said common interest, said plurality of seller's intelligent...for bids, each said request for one of said seller's intelligent negotiation agents to **bid** to **sell** all said items needed to fulfill said procurement interest of said cooperative buyer's negotiation...402, wherein:

said plurality of requests for bids comprises at least one aggregated request for **bid** to **sell** a subset of items, said subset of items comprising at least one of said plurality...

...the rn@'ethod comprising:

receiving a request from a buyer's intelligent negotiation agent for **bids** to **sell** at least one of a plurality of bundles, ...intelligent negotiation agents to a plurality of seller's intelligent negotiation agents a request for **bids** to **sell** bundles of items for fulfillment of a common interest of

said pool,

said common interest of said plurality of seller's intelligent negotiation agents submitting to said pool a **bid** to **sell** at least one of said plurality of items and bundles, each of said plurality of...

agents to a plurality of seller's intelligent negotiation agents a plurality of requests for **bids** to **sell** items for fulfillment of a common interest of said plurality of cooperative buyer's intelligent... for bids, each said request for one of said seller's intelligent negotiation agents to **bid** to **sell** all items needed to fulfill a common interest of said pool of said cooperative buyer...wherein:

said plurality of requests for bids comprises at least one aggregated request for a **bid** to **sell** a subset of items, said subset of items comprising at least one of said plurality...comprising:

program code for receiving a request from a buyer's intelligent negotiation agent for **bids** to **sell** at least one of a plurality of bundles, said bundles comprising a plurality of individual...receives a request from said dynamic intelligent negotiation agent in said buyer mode for a **bid** to **sell** one of said items, each of said sellers' intelligent 1 5 negotiation agent submits that...

...sellers' intelligent negotiation agent, said dynamic intelligent negotiation agent in said seller mode submits a **bid** to **sell** that item to ...agent transmits to said plurality of sellers' intelligent negotiation agents a plurality of requests for **bids** to **sell** a plurality of said items, at least one of said sellers' intelligent negotiation agents submits to said dynamic intelligent negotiation agent a **bid** to **sell** said plurality of items, and

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when said dynamic intelligent negotiation agent in said buyer mode...of claim 427, wherein:

said buyer's intelligent negotiation agent submits an acceptance of said **bid to sell** that item to said dynamic intelligent negotiation agent.

432. The system of claim 431, wherein:

said dynamic intelligent negotiation agent accepts said **bid to sell** one

of said items from said sellers' intelligent negotiation agent,

433. The system of claim...transmitting to each of a plurality of sellers' intelligent negotiation

agents a request for a **bid to sell** at least one item needed to fulfill a

procurement interest of a buyer's intelligent...

...intelligent negotiation agent that bid, and

transmitting to said buyer's intelligent negotiation agent a **bid to sell**

that item.

443. The method of claim 442, further comprising:

receiving from said buyer's intelligent negotiation agent an acceptance of said **bid to sell** that item.

444. The method of claim 443, further comprising:

accepting said

14/3,K/9 (Item 5 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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01025051 **Image available**

**SYSTEM FOR SUPPLY CHAIN MANAGEMENT OF VIRTUAL PRIVATE NETWORK SERVICES
SYSTEME DE GESTION DE CHAINE D'APPROVISIONNEMENT DE SERVICES DE RESEAU
PRIVE VIRTUEL**

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RU SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

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TR

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Main International Patent Class: **H04L-012/46**

Search Report from Ginger R. DeMille

International Patent Class: H04L-012/24 ...

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Fulltext Availability:

Detailed Description

Detailed Description

... selection activity employs
push/pull technology for rapid response. In yet another
aspect, an electronic **Request For Quote (RFQ)** is generated
and transmitted to selected service providers identified at
the supplier qualification stage. The quotation is
formulated and outputted in the form of a **RFQ**, the supplier
response that is reviewed by the requester.

As each new VPN solution design...

14/3,K/10 (Item 6 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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01004629 **Image available**

**METHOD AND APPARATUS FOR THE SUPERDISTRIBUTION OF CONTENT IN A NETWORK
INCLUDING STATIONARY AND MOBILE STATIONS
PROCEDE ET DISPOSITIF DE SUPERDISTRIBUTION DE CONTENU DANS UN RESEAU
COMPRENANT DES STATIONS FIXES ET MOBILES**

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CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP
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RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
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Main International Patent Class: H04L-009/30

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Detailed Description

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Detailed Description

... another embodiment of the invention the subscriber B sends with his Terminal 12-B a **request** for **price** to the content distribution and payment service 14

14/3,K/11 (Item 7 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00993598 **Image available**

**METHOD AND APPARATUS FOR CONDUCTING FINANCIAL TRANSACTIONS
PROCEDE ET SYSTEME D'EXECUTION DE TRANSACTIONS FINANCIERES**

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KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO
RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
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Fulltext Word Count: 34626

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... also typically do not provide adequate or timely access to current market news, market rates, **market research** and other information market participants need to have available and at their fingertips while they...money market transaction, or any other type of financial transaction.

The solicitation could be a **request** for **quotes** (**RFQ**) for the financial transaction, in which case the transaction term supplied by the user is...spot rate" is a rate (expressed as combination of a bid (buy) price and an **offer** (**sell**) price) at which a market maker will buy and sell the base ...or Liquidity Provider who monitors the system from the Provider side and responds to Customers' **requests** for **price** quotes.

The term "Customer" typically refers to a user of the system who is not

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...RFQs received from Customers, Providers send back quotes, and Customers accept/reject the Provider's quotes.

RFQ - Request For Quote . A trading protocol whereby the customer initiates the trade by asking for a price on...Customer connected to the same data communications network sends the solicitation, which may comprise an **RFQ** or a request to amend a previously submitted transaction, to the Provider. In one embodiment...responses from multiple Providers via a PPT Server. For foreign exchange transactions, for example, Customers **request price quotes** for spot, forward, swap, single-spot portfolio and multi-spot portfolio transactions.

Providers, on the...via Web Page Server 124 and HTTPS-enabled link 173.

If the solicitation is an **RFQ** , Transaction Server 136 may be configured to receive current rate information (i.e., indicative price... may respond to the solicitation by entering a price quote (in the case of an **RFQ**) into their respective client programs. In the case of Provider 115B, who has ...ready to start receiving RFQs. Next, in step 208, Transaction Server 136 determines whether an **RFQ** has been received for the Provider. If not, then the system checks, at step 21 ...Provider has not logged out, then Transaction Server 136 goes back to waiting for an **RFQ** to come in for the provider.

If, on the other hand, an **RFQ** for the Provider has been received, then, in step 212, PPT Applet 102 presents an...

...all users at the Provider. Next, at step 214, PPT Applet 102 determines whether the **RFQ** has been selected for dealing. If the **RFQ** has not been selected for dealing, then control passes back to step 212, where PPT...Customer a withdrawal notice (not shown in FIG. 2), and then waits for the next **RFQ** (step ...the offer to deal, PPT Applet 102, at step 238, changes the status of the **RFQ** to "Completed" for all users at the Provider. Finally, as shown in step 240, PPT...contains the business logic for handling RFQs, Deal Requests, etc. For example, on receiving an **RFQ** , Receiver 305 inserts the **RFQ** in the Cache, and hands it to Publisher 304 for publishing out to all clients...with an embodiment of the invention. As an order goes through its various stages from **RFQ** generation to deal completion, the server selectively stores information about these stages in its cache...

...cache are sent to the client for display in its blotter.

2. Customer submits new **RFQ** (Fig. 5): The cache stores the order as an unlocked **RFQ** . This information is useful when a new client logs in.

3.1 Trader Locks **RFQ** (Fig. 6): When a trader picks up the **RFQ** , the cache removes the order from its list of unlocked RFQs, and marks it as...successfully picks up the trade is notified. Other traders who try to pick up the **RFQ** receive an " **RFQ** is already locked" message.

4. Trader Submits Quote (Fig. 7): The cache does not keep...Server 122 attaches the number of decimals to display to the FXOrder object on an **RFQ** by its currency pair rather than sending all currency pairs to PPT Applet 102.

e...the Active Deals Blotter. The Active Deals Blotter allows dealers to monitor and pick-up **requests** for **quotes** (RFQs). The Dropdown Menu

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1312, near the top right of the screen, allows the dealer...is executed with the bank. It changes to "Nothing Done" if the customer cancelled the **RFQ** or executed the trade with another bank. The Status 1316 column shows "Failed" if an...1336a, 1336b and 1336c display the following information: customer, currency pair, and time since the **RFQ** was received. The tabs may be color-coded based on the status of the particular...rates are colored to indicate which spot rate is applied to which side of the **RFQ**. This is covered in detail below in the section entitled "Selecting Rates".

(2) A Spot...up a window with settlement instructions.

(7) Close Button 1346 withdraws the user from the **RFQ** and deletes the tabbed sheet for the Deal Ticket. This button is enabled, if the... Rate 1720 is updated, just as it is on a Deal Ticket 1320 for an **RFQ**. If any of the leg's allocations are in the contra currency, their new equivalence...the dealer. The first step, step 2202 in FIG. 22, is to determine if the **RFQ** is a bid or an offer. For a spot or forward, the identification is trivial (**bid** for **sell**, **offer** for buy). For a swap, the far leg determines whether the **RFQ** is a bid or an offer. An SSP is always an offer because the Customer...Pts -in Offer
SPOT 0
2M
V Initial Deal Rates
In a preferred embodiment, the **RFQ** message is sent from the PTT Server 122 along with indicative two-way values for...changed the quote, the execution is denied.

VII. Negotiating Multiple RFQs

As stated above, each **RFQ** selected by a trader will cause a Deal Ticket (shown in FIG. 13) to be...

...FIG. 23 illustrates the message flow sequence in a typical foreign exchange transaction. First, an **RFQ** comes into Transaction Server 136 from Transaction Tool Applet 119. This transmission is represented with ...not need to login again. Once the system is restored, the application displays any new **RFQ** 's. Old quotes will have either been withdrawn or timed out. If an execution came...invention when a trader engages in certain types of transactions.

Example 1: Trader Negotiates an **RFQ**

Turning first to FIG. 24, assume that a trader is already logged into the system...and the deal is stopped.

Example 2: Trader's Colleague Negotiates a One-Way Spot **RFQ**

FIG. 25 illustrates what happens when a trader's colleague negotiates a one-way spot **RFQ**. Again, this example assumes trader is already logged into the system and has the Active...dated leg. The points are defaulted to 0 because no rate was supplied in the **RFQ** message. The trader enters the correct broken-dated points. At step 2709, the trader sends...

Claim

... currency exchange transaction, comprising:
receiving from a customer, via a first data communications channel, a **request for quotes (RFQ)** for the currency exchange transaction;

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receiving, via a second data communications channel, an indicative price...

...the currency exchange transaction, the indicative price being based on a currency pair for the **RFQ** ;
presenting, on a multiplicity of user workstations, an alert indicating that the **RFQ0** has arrived;
receiving from one user workstation in the multiplicity of user receiving from the...a money market transaction.

21 The method of claim 10, wherein
the solicitation comprises a **request** for **quotes** (**RFQ**) for the financial
transaction; and
the transaction term comprises a price quote.
22 The method...

14/3,K/12 (Item 8 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00939679 **Image available**

SYSTEM FOR ANALYZING STRATEGIC BUSINESS DECISIONS

SYSTEME ET PROCEDE DE MODELISATION ET D'ANALYSE DE DECISIONS COMMERCIALES STRATEGIQUES

Patent Applicant/Inventor:

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Patent and Priority Information (Country, Number, Date):

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CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO

RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

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Fulltext Availability:

Detailed Description

Detailed Description

... or decision-makers have formal training in strategic planning, The general approach is to perform **market research** , collecting analyst reports, government statistics, and perhaps conduct surveys to gain some insight into current...applications for executing on-line, real-time trading processes between buyers and sellers, including auctions, **bid-ask exchanges** (like NASDAQTM), negotiations, and automated requests for proposal or quotation. "Informed intermediary" services promote information aggregation...marketplace processes for trading goods and services

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between businesses via fixed-price catalog sales or **Request For Quotation (RFQ)** models; (2) simulation of utilization of other value-added marketplace services by member businesses, such...

14/3,K/13 (Item 9 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00905320 **Image available**

USING DIGITAL SIGNATURES TO VALIDATE TRADING AND STREAMLINE SETTLEMENT OF FINANCIAL TRANSACTION WORKFLOW

UTILISATION DE SIGNATURES NUMERIQUES POUR VALIDER LA NEGOCIATION ET LE REGLEMENT ACCELERE DE FLUX DE TRANSACTIONS FINANCIERES

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200239401 A2-A3 20020516 (WO 0239401)

Application: WO 2001US31643 20011009 (PCT/WO US01031643)

Priority Application: US 2000712763 20001113

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CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU

SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

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Fulltext Word Count: 9452

Main International Patent Class: **G06F-017/60**

International Patent Class: **H04L-009/32 ...**

Fulltext Availability:

Detailed Description

Detailed Description

... organizations (NGOs) but could also include banks requesting trades.

Hence, treasury systems 202-204 generally **request quotes** for from
trading systems 209-210, and accept quotes from
trading systems 208

Trading systems...

...and 221 may be the same funds transfer agent.

Exchange 200 communicates secure, authenticated quote **requests**, **quotes**
and quote acceptances between treasury systems 202-204 and trading
systems 208-210.

Exchange...

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14/3,K/14 (Item 10 from file: 349)
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00872881 **Image available**

SYSTEM AND METHOD FOR ESTABLISHING BUSINESS TO BUSINESS CONNECTIONS VIA THE INTERNET

SYSTEME ET PROCEDE D'ETABLISSEMENT DE CONNEXIONS D'ENTREPRISE A ENTREPRISE VIA L'INTERNET

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Patent and Priority Information (Country, Number, Date):

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Priority Application: US 2000219101 20000718; US 2001903257 20010711

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CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD

SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

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Publication Language: English

Filing Language: English

Fulltext Word Count: 15175

Main International Patent Class: G06F-017/60

International Patent Class: G06F-009/46 ...

... G06F-017/30 ...

... H04L-029/06

Fulltext Availability:

Detailed Description

Detailed Description

... find providers and providers can find qualified leads in the form of
Request for Proposals, **Requests** for **Quotes** , or Requests for
Information (collectively herein referred to as "an RFP" or "RFPs").

And while...to

15

include fields generic to any request type, such as Request for
Infon-nation, **Request** for **Quote** or Request for Proposal. The
requestID column uniquely identifies each request in the system. The...

14/3,K/15 (Item 11 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00839925 **Image available**

SYSTEM AND METHOD FOR PURCHASING A COMMERCIAL ASSET VIA ELECTRONIC COMMERCE
USING SINGLE USER ACTION OF BUYER AND SELLER

SYSTEME ET PROCEDE D'ACHAT D'UN BIEN COMMERCIAL VIA LE COMMERCE
ELECTRONIQUE AU MOYEN D'UNE SEULE ACTION UTILISATEUR DU VENDEUR ET DE
L'ACHETEUR

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Patent and Priority Information (Country, Number, Date):

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Application: WO 2001US9759 20010327 (PCT/WO US0109759)

Priority Application: US 2000537852 20000328; US 2000575777 20000522

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ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT

UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

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Fulltext Availability:

Detailed Description

Claims

Detailed Description

... the listing to obtain a quotation of contract
terms for purchasing a commercial asset. A **request** for
quotation of the commercial asset to be purchased is
transmitted to a selected seller and this...search results.

FIG. 18 is an open window that verifies an
5 on-demand charter **request** for **quotation** has been sent
and the location where it has been sent.

FIG. 19 is similar...

...is another open window showing a
summary for viewing by a seller of a specific **request**
for **quotation**.

FIG. 21 is an example of the type of data
entry boxes are displayed for...line in a trade forum. The
on-line negotiations could be instituted, for example,
after **requests** for **quotation** are sent by a shipper or
buyer to a seller or cargo carrier, i.e...with
reference to the graphical user interface drawings
shown as examples in FIGS. 14 The **trade** portal 20
offers other information services related to

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international trade domestic tracking, and related
5 information in a...illustrate another aspect
of the invention where a cargo carrier, i.e., seller,
negotiates through **request** for **quotes** and contract
offers with a shipper, i.e., buyer. The system is
operative through a...of a basic
5 flow in a contract negotiations. The basic flow could
include a **request** for **quote** 260 from a buyer or a
shipper followed by a contract offer 262 from the...

...272. Typical documents stored and
processed by the centralized document exchange server
222 include a **request** for **quote** , a quote, an order, an
order confirmation, i.e., a charter contract, a load
list...shipper selects
'those of interest and uses the document exchange server
to issue an electronic **request** for **quotation** (**RFQ**).

The cargo carriers respond to the **RFQ** on-line by
selecting appropriate terms from those shown on the
form and add any...allows entry into screens
and pages for searching and obtaining aircraft charter
information and obtaining **requests** for **quotes** and
sending **requests** for **quotes** .

FIG. 14 shows this open window of the home
reservations page known as the My...

...are shown four
columns. The first column 410 lists pending quote
requests that are submitted **requests** for **quotes** , and
the second column 412 lists incoming quotes from a
seller that are answers to submitted **requests** for
quotes . Any pending contracts that are related to
submitted contracts awaiting buyer approval are listed
in...

...are quote requests
that are shown in the first column 410 that displays
5 any **requests** for **quotes** received from a buyer. Any
pending quotes in column two 412 show the quotes that...

...an aircraft
search 424, aircraft availability posting 426, what the
market is doing, i.e., **market research** 428, services
430, aircraft configurations 432, "Contact Us" 434 and
logout 436. As shown in...the
rate per hour, the rate per mile, the date/time
available and whether a **request** for **quotation** should be
sent or not. Potential buyers can select one or more
of the search...

...shown in FIG. 14, but showing data that are
displayed after the seller receives specific " **requests**
for **quotations** " so that a seller can determine whether
a response is appropriate. Information is displayed
regarding...

...This data gives the seller the information
necessary to determine whether a response to the
request for **quote** is appropriate. The seller presses

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the "Create Quote" button 452 and retrieves a data entry...

Claim

... for

purchasing the commercial asset;
transmitting to a selected seller via a
computer network a **request** for **quotation** of the
commercial asset to be purchased;
viewing by the potential seller on a computer
screen the **request** for **quotation**, and if a response is
appropriate, retrieving a worksheet contract template
and entering data into...

...to each of the selected

10 plurality of potential sellers via a computer network a
request for **quotation** of the commercial asset to be
purchased;
viewing by the each of the potential sellers
on a computer screen the **request** for **quotation**, and if
15 a response is appropriate, retrieving a worksheet
contract template and entering data...

14/3,K/16 (Item 12 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00835817 **Image available**

E-COMMERCE TRANSACTION FACILITATION SYSTEM AND METHOD

SYSTEME ET PROCEDE POUR FACILITER UNE TRANSACTION DE COMMERCE ELECTRONIQUE

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200169460 A1 20010920 (WO 0169460)

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Priority Application: AU 20006289 20000316

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KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

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Detailed Description

Detailed Description

... add/delete items in the sales order list is provided.

If a buyer selects a **request** for **quotation**, a second, parallel, quotation function is set in motion being a quotation for ancillary ... or forwarder. The shipping agent will be sent an email notifying him that a new **RFQ** has been posted to his URL/access site.
The vast majority of international and domestic...

...on the part of the buyer. The ultimate buyer will undertake a comparative and competitive **market analysis** and, subsequently, make a conscious and calculated pricing decision. A seller, on the other hand...

...which the auction is instigated in the transaction hub comes from the method by which **sell offers** and buy **bids** are entered and resolved and the number of variables included in the auction process.

(a...

...anticipated or thought of by the human being who sets the parameter values for the **sell offer**. Because there are many thousands of possible combinations and permutations, a partly or completely non...a function of interest premiums).

The system 1 then determines an expected value for this **sell offer**, say vj. At the conclusion of step 1 the seller has specified information on the...

...can be generated for every possible permutation or combination of the variables included in the **sell offer** process. This means that the complete equivalence of value will be revealed for every possible...

...have a complete set of seller offers 01,...0,,, covering all possible combinations of the **trade** variables that generate **offers** that are equivalent in value, VI. This means that it is relatively straight forward by...

14/3,K/17 (Item 13 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00813168 **Image available**

METHOD AND APPARATUS FOR INTERNET CONNECTIVITY FOR AGRICULTURE BUYERS, SELLERS AND TRANSPORTERS

PROCEDE ET APPAREIL DE CONNECTIVITE A L'INTERNET POUR DES ACHETEURS, DES VENDEURS ET DES TRANSPORTEURS DE MARCHANDISES AGRICOLES

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Search Report from Ginger R. DeMille

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Patent and Priority Information (Country, Number, Date):

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Fulltext Availability:

Detailed Description

Claims

Detailed Description

... a system, an individual buyer or seller would be able to select among many competing **offers** to buy and **sell** and thus would be able to obtain a significantly better transaction than would be the...

...with the other party, while at the same time having recourse to all other similar **offers** to buy or **sell** within a reasonable trading or transaction radius.

I 0 Concern with transaction payment would be...0 FIG. 8 is a simplified, semi-schematic representation of a search result screen, illustrating **offers** to **sell** and **requests** for **quote** ;

FIG. 9 is a simplified, semi-schematic representation of an **offer** to **sell** data entry record screen, configured for the top-level product market, in accordance with the invention; FIG. 10 is a simplified, semi-schematic representation of a **request** for **quote** data entry 1 5 record screen, configured for the top-level commodity market, in accordance...like manner, a commodity seller might develop an ask order, sometimes referred to as a **request** for **quote** or **RFQ** , for particular commodities which they wish to sell, and transfers the ask order or **RFQ** over the communication link 14 to the server system's application layer 18, through a...demand, all of which would be made available to registered buyers, registered sellers, and registered **market analysts** , in order that such trend data might make the particular commodity marketplace more efficient on...activities 7 1, logging in 72, searching 73, posting 74, managing their account 75, obtaining **market analysis** results 76 and help 77. In accordance with the invention, these functional groupings allow a user to quickly and efficiently search through the market data base for outstanding **offers** to **sell** (from growers, vendors, shippers 1 5 and contractors, for example) or offers to buy (also expressed as **requests** for **quotes**) from a wide range of purchasers. The two halves of the marketplace are graphically presented ...

...user to immediately grasp the scope and state of a desired market and identify outstanding **offers** (whether to **sell** or to buy) that are of immediate interest to their business.

Invoking the search function...

...the system's presentation layer.

In addition to searching, a user is able to post **offers** to buy or **sell**

Search Report from Ginger R. DeMille

a commodity, product, service or transportation contract, to the system's database, thereby making those...user to enter a secure area 1 5 in which they are able to post **offers to sell**, **requests for quotes**, accept outstanding offers or negotiate modifications to outstanding offers. Posting offers or RFQs (also termed...

...ris of infori-nation depending on what type of entity is posting an offer or **RFQ**. An agricultural commodity producer will necessarily wish to provide certain forms of information regarding their commodity that would not necessarily be applicable to an **offer to sell** agricultural chemicals, for example, by an agricultural product manufacturer. Offer and **RFQ** data entry records are therefore slightly different for each of the four general, top-level...

...undertakes with respect to their entity account. Trading platform members are able to manage their **offers to sell**, both outstanding **offers** and historical offers, manage their RFQs in the same fashion, manage their sales and purchaser...to utilize the power of the system's database in order to generate real-time **market analysis** reports, as well as graphical presentations of various important item metrics, such as supply/demand...accordance with the invention, enables members to search, post and negotiate transaction notices, such as **offers to sell** and **requests for quote** (offers to buy) for several types of goods and services, within particular market groupings, which...information. Similarly only trading platform members are able to access the post
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section, where **offers to sell** and **offers to buy** are posted, as well as the membership account section which contains company member...The user is able to search for transactions, post an offer to buy, post an **offer to sell**, review their account, etc.

In the context of the search area, the trading platform enables members to search the data base for active **offers to sell** and **requests for quote** (offers to buy) for diverse farm production commodities, agricultural products and services and truck, rail...

...transportation, the member is able to post either a request for a quote or an **offer to sell**. The trading platform database can be searched using one of two methods; a simple search...

...geographical radius within which the search is to be conducted. The user might search for **offers to sell** or **requests for quote** "within" a radius, i.e., 5 miles, 10 miles, 1 00 miles, or defaulting to...

...has identified the search parameters, a "go" button launches the search of the database for **offers to sell** or **requests for quote** that satisfy the users' search criteria.

Optionally, a user might request an advanced search, which...

...for returned results. The user might, for example, set a filter to show only either **offers to sell** or **requests for quote**, by indicating their preference in a selection box. The user is further able to specify ...

...returns a search result list, illustrated in I 0 FIG. 8, with simultaneous displays of **offers to sell** and/or **requests for quotes** that satisfy the search criteria.

FIG. 8 is an exemplary screen shot of the search...

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...are presented in split-screen fashion, with the top portion of the results screen containing **offers** to **sell** that match the search criteria; the bottom 1 5 portion containing **requests** for **quote** satisfying the search criteria. Necessarily, if the user has elected to have the system show only **offers** to **sell**, the bottom portion of the screen will not show **requests** for **quote**; the **offers** to **sell** returned by the search will populate the entire screen.

In the exemplary embodiment of FIG. 8, the **offers** to **sell** and **requests** for **quote** are delineated as horizontal items, with each item comprising an item ID, which might also be based. A further field indicates the geographical radius within which that particular **offer** to **sell** or **request** for **quote** is located. Thus, a user is able to determine that although a particular **offer** to **sell** appears reasonable, it might be located at too far a distance to make
29
that...

...accordance with the invention, if the user wishes to view the details of a particular **offer** (whether to **sell** or to buy) the user need only access the details of that offer by @4...

...established, the user initiates a search of the systems' database in order to extract all **offers** to **sell** or **requests** for **quote**, or both, that satisfy the search criteria. Detailed information regarding an **offer** to **sell** or a **request** for **quote** are obtained from the offer listings that are returned by the search. Thus, a user...

...adaptive and real time impression of the state of a market.

Details of the various **offers**, whether **offers** to **sell** or **requests** for **quote**, are entered by various members who might be vendors, agricultural producers, shippers, and the like, when they post either an **offer** to **sell** or a **request** for **quote** to the system. In order to post a transaction, the user enters either the "buy...

...area and fills out a form, containing data record fields, in which details of the **offer** to either **sell** or buy are set forth. In the case of an **offer** to **sell**, the user
30
might fill out a set of data entry fields arranged on an...to best I 0
inform the offer.

Particularly in the case of agricultural producers, an **offer** to **sell** posting might also include a set of availability dates, in addition to offer, start and...

...connection with FIG. 9 are a collection of data fields relevant for all forms of **offers** to **sell**. When a user enters the 46 sell" secure area, the system presents a particular form...

...indicia specific to the particular crop being offered.

In a manner similar to posting an **offer** to **sell**, as described above, a **request** for **quote** may also be posted by a member by that member's accessing the "buy" secured area upon which action of the system presents a **request** for **quote** screen to the user which contains similar types of data record fields as in the case of an **offer** to **sell**. A user might prepare a **request** for **quote** if the particular good or service in which they are interested does not appear in...

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...simple or advanced search for that particular good or service. Since there are no outstanding **offers** to **sell** that pertain that particular buyer, the buyer might wish to prepare a **request** for **quote** and post it to the user community in the hopes that a producer or vendor...

...able to fulfill the purchase request.

In the exemplary screen shot of FIG. 10, a **request** for **quote** is illustrated in the context of a 1 5 request for agricultural commodities, products or...or "no" switch.

Date and time fields allow the user to establish when the particular **RFQ** will begin and when it will end, along with preferred availability from dates and preferred...

...themselves.

1 5 Once the necessary data entry fields have been completed in either a **request** for **quote** or **offer** to **sell**, the posting is assigned an identifier by the system and the information contained within the...the posting procedures supported by the trading platform in accordance with the invention. Posting an **offer** to **sell** or **request** for **quote**

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for commodities, products, services and transportation, is how trading platform members communicate to other...

...button, with the system presenting a user with a set of post options, subdivided into **offers** to **sell** and **requests** for **quote**. Under the **offer** to **sell** selection, a user would be able to select from among **offers** to **sell** commodities, products, services or transportation, with similar options being available under the **request** for **quote** option. In addition to the selection switch, the system might give the I 0 user a further alternative of selecting, for example, an **offer** to **sell** a commodity "based on a previous offer for" and then a drop-down menu option...

...belongs is able to modify the postings with contact information, price, quantity and offer or **RFQ** ending date. This particular functionality is established in the system's transaction management area and...

...offer before a transaction is effected. Through the negotiation process, buyers and sellers respond to **offers** to **sell** and **requests** for **quote** by either accepting the original offer as is, or by submitting one or more counteroffers...

...should be noted that in the context of the present invention, the details of an **offer** to **sell** might change during the negotiation process, but the original **offer** to **sell** is always displayed in the applicable search results ...1 5 This particular trading platform feature allows sellers to receive multiple negotiations on an **offer** to **sell**, with each negotiation based on the original **offer** to **sell** as expressed in the search results screen.

Original offers and original requests are all that...

...noted that in using the term "offer," the detail could be associated with either an **offer** to **sell** or a **request** for **quote**. Once the negotiation function is selected, the negotiation process is initiated by the system's...shot of FIG. 12, which contains information on all transactions conducted for the account, including **offers** to **sell**, **requests** for **quote**, negotiations, sales orders, purchase orders and

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active offers outstanding, and membership data, illustrated in FIG...

Claim

... items comprising the totality of
the agriculture related market place;
receiving a first multiplicity of **offers** to **sell**, over the
communication network, from I 0 a plurality of selling entities, each
offer to **sell** including item transaction data organized in accordance
with a corresponding one of the plurality of...

...one of the plurality of top-level markets; 1 5 displaying said first
multiplicity of **offers** to **sell** and second multiplicity of offers to
buy to the community of buyers and sellers over...

...a particular item, by a buyer's making an electronic indication on a
respective posted **offer** to **sell** for that particular item.

2 The method according to claim 1, further comprising the step...

...the top-level market
subdivisions comprising the agriculture related marketplace; and
searching the database for **offers** to **sell** or **offers** to buy within a
particular top-level market subdivision.

4 The method according to claim...

...top-level market subdivisions into corresponding
multiplicities of item categories; and
searching the database for **offers** to **sell** or **offers** to buy within
particular ones of the item categories.

5 The method according to claim...

14/3,K/18 (Item 14 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00806384

**NETWORK AND LIFE CYCLE ASSET MANAGEMENT IN AN E-COMMERCE ENVIRONMENT AND
METHOD THEREOF**

**GESTION D'ACTIFS DURANT LE CYCLE DE VIE ET EN RESEAU DANS UN ENVIRONNEMENT
DE COMMERCE ELECTRONIQUE ET PROCEDE ASSOCIE**

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US

(Residence), US (Nationality)

Inventor(s):

MIKURAK Michael G, 108 Englewood Blvd., Hamilton, NJ 08610, US,

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th Floor,
2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139030 A2 20010531 (WO 0139030)

Application: WO 2000US32324 20001122 (PCT/WO US0032324)

Priority Application: US 99444775 19991122; US 99447621 19991122

Designated States: AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CU CZ DE DK

DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR

TT UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Search Report from Ginger R. DeMille

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 171499

Fulltext Availability:

Detailed Description

Detailed Description

... diverse set of services that are now closer to those associated with outsourcing. Yankee Group **research** shows that 37 percent of Fortune I 000 managers are already outsourcing or plan to...such as content specific demographic information and user specific descriptive information. Such users may include **market analysts** , marketing list compilers for direct and directed marketing, and government agencies,
(4) end users of...

14/3,K/19 (Item 15 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00806382

METHOD FOR AFFORDING A MARKET SPACE INTERFACE BETWEEN A PLURALITY OF MANUFACTURERS AND SERVICE PROVIDERS AND INSTALLATION MANAGEMENT VIA A MARKET SPACE INTERFACE

PROCEDE DE MISE A DISPOSITION D'UNE INTERFACE D'ESPACE DE MARCHÉ ENTRE UNE PLURALITE DE FABRICANTS ET DES FOURNISSEURS DE SERVICES ET GESTION D'UNE INSTALLATION VIA UNE INTERFACE D'ESPACE DE MARCHÉ

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US
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Inventor(s):

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200139028 A2 20010531 (WO 0139028)

Application: WO 2000US32308 20001122 (PCT/WO US0032308)

Priority Application: US 99444773 19991122; US 99444798 19991122

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK

LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK

SL TJ TM TR TT TZ UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 170977

Fulltext Availability:

Detailed Description

Detailed Description

... diverse set of services that are now closer to those associated with

Search Report from Ginger R. DeMille

outsourcing. Yankee Group **research** shows that 37 percent of Fortune I
000 managers are already outsourcing or plan to...

...market, large) and defines the service offerings that are best suited
for the company to **offer** . These engagements will be followed by
analysis, design and implementation projects.

Requirements Analysis - Companies may...regular" price. If a merchant
wishes to change prices in response to a competitor's **price** , usually
special effort

174

is required to change price tags at points of sale to...

...the point of sale, the salesperson must determine if he or she is
willing to **sell** the product for a lower or the same price, (i.e., in
accordance with the...such as content specific demographic information
and user specific descriptive information. Such users may include **market**
analysts , marketing list compilers for direct and directed marketing,
and government agencies,
(4) end users of...

14/3,K/20 (Item 16 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00784126

**SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR AN EXCEPTION RESPONSE TABLE
IN ENVIRONMENT SERVICES PATTERNS**

**SYSTEME, PROCEDE ET ARTICLE DE PRODUCTION DESTINES A UNE TABLE DE REPONSE
D'EXCEPTION DANS DES CONFIGURATIONS DE SERVICES D'ENVIRONNEMENT**

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US

(Residence), US (Nationality)

Inventor(s):

BOWMAN-AMUAH Michel K, 6426 Peak Vista Circle, Colorado Springs, CO 80918
, US,

Legal Representative:

HICKMAN Paul L (et al) (agent), Oppenheimer Wolff & Donnelly LLP, 38th
Floor, 2029 century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200116706 A2-A3 20010308 (WO 0116706)

Application: WO 2000US24086 20000831 (PCT/WO US0024086)

Priority Application: US 99387873 19990831

Designated States: AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CU CZ DE DK

DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR

TT UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 150318

Fulltext Availability:

Detailed Description

Detailed Description

... The additional demand and increased usage placed on existing legacy

Search Report from Ginger R. DeMille

systems is often difficult to **estimate** or predict. Analysis must be conducted to ensure existing legacy systems and infrastructure can absorb ...support. Products targeted at one or the other use will have different facilities. (source is **market research**)

Is there a need to ease access to corporate data?

Use report writers when users...

...than normal applications, they launch faster and require very little training to operate. (source is **market research**)

Product considerations

Buy vs. Build

There are numerous packaged controls on the market today that...

...table scan, single-table report, joined table report, and mailing label generation times. (source is **market research**)

What is the budget?

Per developer costs as well as run time licensing fees, maintenance...

...4) offer better tools and more predefined reports; and (5) have faster engines.

(source is **market research**)

Does the product integrate with the existing or ...Another possible consideration is how well the product accesses multiple files or databases. (source is **market research**)

What are the required features of the tool?

Features to look for include but are...

14/3,K/21 (Item 17 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00784125

SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR PIECEMEAL RETRIEVAL IN AN INFORMATION SERVICES PATTERNS ENVIRONMENT
SYSTEME, PROCEDE ET ARTICLE DE FABRICATION DESTINES A LA RECHERCHE FRAGMENTAIRE DANS UN ENVIRONNEMENT DE MODELES DE SERVICES D'INFORMATIONS

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US
(Residence), US (Nationality)

Inventor(s):

BOWMAN-AMUAH Michel K, 6426 Peak Vista Circle, Colorado Springs, CO 80918, US,

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th Floor, 2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200116705 A2-A3 20010308 (WO 0116705)

Application: WO 2000US24085 20000831 (PCT/WO US0024085)

Priority Application: US 99386433 19990831

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

Search Report from Ginger R. DeMille

(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 150355

Fulltext Availability:
Detailed Description

Detailed Description

... support. Products targeted at one or the other use will have different facilities. (source is **market research**)
Is there a need to ease access to corporate data?
Use report writers when users...

...than normal applications, they launch faster and require very little training to operate. (source is **market research**)
Product considerations
Buy vs. Build
There are numerous packaged controls on the market today that...

...table scan, single-table report, joined table report, and mailing label generation times. (source is **market research**)
What is the budget?
Per developer costs as well as run time licensing fees, maintenance...

...4) offer better tools and more predefined reports; and (5) have faster engines.

(source is **market research**)
Does the product integrate with the existing or proposed architecture?
It is important to consider...Another possible consideration is how well the product accesses multiple files or databases. (source is **market research**)
What are the required features of the tool?
Features to look for include but are...

14/3,K/22 (Item 18 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00783254 **Image available**

**SYSTEM AND METHOD FOR MANAGING PROJECTS USING COMPANY HIDING
SYSTEME ET PROCEDE DE GESTION DE PROJETS PERMETTANT DE PRESERVER L'ANONYMAT
DE LA SOCIETE**

Patent Applicant/Assignee:

NOOSH INC, Building B, 3401 Hillview Avenue, Palo Alto, CA 94304, US, US
(Residence), US (Nationality)

Inventor(s):

SPOLIN Mathew L, 300 Beale Street #501, San Francisco, CA 94195, US,
BEN-SHACHAR Ofer, 806 Seale Avenue, Palo Alto, CA 94303, US,
HANNEBRINK Dave, 35750 Moody Road, Los Altos Hills, CA 94022, US,

Legal Representative:

YI Susan C (agent), Ritter, Van Pelt & Yi LLP, Suite 205, 4906 El Camino
Real, Los Altos, CA 94022, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200116800 A1 20010308 (WO 0116800)

Application: WO 2000US23069 20000822 (PCT/WO US0023069)

Search Report from Ginger R. DeMille

Priority Application: US 99385179 19990830; US 99386026 19990830; US 99386027 19990830; US 99385180 19990830

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 10456

Main International Patent Class: G06F-017/30

International Patent Class: G06F-017/60 ...

... H04L-012/66

Fulltext Availability:

Detailed Description

Detailed Description

... ob team, updating the job description, creating the project job, creating a **request** for **estimate** (RFE), viewing the **request** for **estimate**, creating an estimate, viewing the 15 estimate, creating an order, viewing an order, updating...

...estimator, creating a specification, updating a specification, deleting a specification, updating any specification, viewing any **request** for **estimate**, viewing any estimate, viewing any order, submitting a change for an order, viewing a specification...

...for which the estimate is requested. Therefore, estimators may be "invited" by 0 creating a **request** for **estimate**, which acts as a special kind of invitation. Likewise, a llprinter" is job team member...

14/3,K/23 (Item 19 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00769465 **Image available**

AUTOMATIC PROCESSING SYSTEM FOR ELECTRONIC FOREIGN LANGUAGE COMMUNICATION
SYSTEME DE TRAITEMENT AUTOMATIQUE DE TELECOMMUNICATIONS ELECTRONIQUES EN
LANGUES ETRANGERES

Patent Applicant/Assignee:

WORLDLINGO COM PTY LTD, Unit 4, 107 Quay Street, Brisbane, QLD 4000, AU,
AU (Residence), AU (Nationality), (For all designated states except:
US)

Patent Applicant/Inventor:

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(Residence), AU (Nationality), (Designated only for: US)

Legal Representative:

FISHER ADAMS KELLY, Level 13, Amp Place, 10 Eagle Street, Brisbane, QLD
4000, AU

Patent and Priority Information (Country, Number, Date):

Patent: WO 200102994 A1 20010111 (WO 0102994)

Application: WO 2000AU783 20000630 (PCT/WO AU0000783)

Priority Application: AU 991419 19990705

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

Search Report from Ginger R. DeMille

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 4898

Main International Patent Class: **G06F-017/28**

International Patent Class: **H04L-012/16**

Fulltext Availability:

Detailed Description

Detailed Description

... consider 24 the provided quotation 9. If no quote has been provided
the
recipient can **request** a **quote** from the quotation system 17. If the
quote is
not accepted the recipient proceeds to...

14/3,K/24 (Item 20 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00766084 **Image available**

METHOD FOR BUY-SIDE BID MANAGEMENT

TECHNIQUE DE GESTION POUR ACHETEURS/VENDEURS

Patent Applicant/Assignee:

WEBANGO INC, 3508 Bassett Street, Santa Clara, CA 95054, US, US
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Inventor(s):

BEN-MEIR Eytan, 3508 Bassett Street, Santa Clara, CA 95054, US
GORALY Avraham, 3508 Basset Street, Santa Clara, CA 95054, US

Legal Representative:

JOYNER Roger S, Pillsbury Madison & Sutro LLP, 1100 New York Avenue,
N.W., Washington, DC 20005, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200079460 A1 20001228 (WO 0079460)

Application: WO 2000US17220 20000622 (PCT/WO US0017220)

Priority Application: US 99141530 19990623

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 12007

Fulltext Availability:

Detailed Description

Detailed Description

... and negotiating a strategic sourcing contract is time-consuming and
often inaccurate. It includes lengthy **market research**, generation of

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complex Requests for Information (RFIs), **Requests for Quotations** (RFQs), Requests for Proposal (RFPs) and proposal documents, sophisticated proposal analysis, heavy negotiations, and on...

...is a system which streamlines the bidding process in its full range - from the simplest **RFQ**, used for price checking, to the formal Request For Proposal RFP, used for the solicitation...analyze and reuse current and past contracts. Buyers can create a contract and use information **exchanged** during the **bid** solicitation process as a Statement of Work (SOW) or appendix. Users can set reminders and...

14/3,K/25 (Item 21 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00765441 **Image available**

DEFINING AND UPLOADING MULTIPLE TRANSACTION DESCRIPTIONS FROM A CLIENT TO A TRANSACTION FACILITY

PROCEDE ET SYSTEME POUR DEFINIR ET TELECHARGER VERS L'AMONT PLUSIEURS DESCRIPTIONS DE TRANSACTION D'UN EQUIPEMENT CLIENT VERS UN EQUIPEMENT DE TRANSACTION

Patent Applicant/Assignee:

EBAY INC, 2125 Hamilton Avenue, San Jose, CA 95125, US, US (Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

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HELME Peter, 1515 Karl Avenue, Monte Sereno, CA 95030, US, US (Residence), US (Nationality), (Designated only for: US)

WILSON Michael, 24325 Glenwood Drive, Los Gatos, CA 95030, US, US (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

MALLIE Michael J, Blakely, Sokoloff, Taylor & Zafman LLP, 7th Floor, 12400 Wilshire Boulevard, Los Angeles, CA 90025, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200078557 A1 20001228 (WO 0078557)

Application: WO 2000US17136 20000621 (PCT/WO US0017136)

Priority Application: US 99140124 19990621

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ

DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ

LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG

SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 14444

International Patent Class: **G06F-017/60** ...

... **H04L-009/00**

Fulltext Availability:

Detailed Description

Detailed Description

... number of tools for facilitating

Search Report from Ginger R. DeMille

commerce, such as aggregated and near real-time inventory information,
Requests for Quotation (RFQ) capabilities and auctions.

In the B2C and C2C environments, a number of exchanges and
auction...

14/3,K/26 (Item 22 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00764272 **Image available**

WEB-BASED SYSTEM FOR CONNECTING BUYERS AND SELLERS

**SYSTEME FONDE SUR L'INTERNET PERMETTANT DE CONNECTER DES ACHETEURS ET DES
VENDEURS**

Patent Applicant/Assignee:

iWANT COM INC, 24 New England Executive Park, 2nd Floor, Burlington, MA
01803, US, US (Residence), US (Nationality)

Inventor(s):

DAHOD Shabbir M, 51 Bucklin Drive, North Andover, MA 01845, US

GURWITZ Robert F, 120 Chestnut Street, Newton, MA 02465, US

MARCUVITZ Andrew, 10 Fox Run Road, Lincoln, MA 01773, US

OLSEN Allen E, 13 North Street, Lexington, MA 02420, US

SPELLMAN Peter J, 337 Forest Street, Rockland, MA 02370, US

Legal Representative:

VALLABH Rajesh, Hale and Dorr LLP, 60 State Street, Boston, MA 02109, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200077699 A1 20001221 (WO 0077699)

Application: WO 2000US13480 20000517 (PCT/WO US0013480)

Priority Application: US 99329972 19990611

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK

DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ

TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7524

Main International Patent Class: **G06F-017/60**

International Patent Class: **H04L-009/00**

Fulltext Availability:

Claims

Claim

... 2/2/99 3/2/99

To see the response, click on this link [http:// rfq /wedemo2/buyer8.htm](http://rfq/wedemo2/buyer8.htm)

Good luck!

Want 312

FIG, 13 310

INTERNATIONAL SEARCH REPORT International application...

14/3,K/27 (Item 23 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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Search Report from Ginger R. DeMille

00344642

SYSTEMS AND METHODS FOR SECURE TRANSACTION MANAGEMENT AND ELECTRONIC RIGHTS PROTECTION

SYSTEMES ET PROCEDES DE GESTION SECURISEE DE TRANSACTIONS ET DE PROTECTION ELECTRONIQUE DES DROITS

Patent Applicant/Assignee:

ELECTRONIC PUBLISHING RESOURCES INC,

Inventor(s):

GINTER Karl L,
SHEAR Victor H,
SPAHN Francis J,
VAN WIE David M,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9627155 A2 19960906

Application: WO 96US2303 19960213 (PCT/WO US9602303)

Priority Application: US 95388107 19950213

Designated States: AL AM AT AU AZ BB BG BR BY CA CH CN CZ DE DK EE ES FI GB
GE HU IS JP KE KG KP KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL
PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN KE LS MW SD SZ UG AZ BY
KG KZ RU TJ TM AT BE CH DE DK ES FR GB GR IE IT LU MC NL PT SE BF BJ CF
CG CI CM GA GN ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 207972

Fulltext Availability:

Detailed Description

Detailed Description

... such as

content specific demographic information and user
specific descriptive information. Such users may
include **market analysts**, maxketing list compilers for
direct and directed marketing, and government
agencies,

(4) end ...106 to 'mark up" the usage price just as
retail stores "mark up" the wholesale **price** of goods. Figure 2A
shows an example in which certain "rules and controls" persist
unchanged...

?

PLEASE ENTER A COMMAND OR BE LOGGED OFF IN 5 MINUTES

?

Search Report from Ginger R. DeMille

? show files;ds

File 15:ABI/Inform(R) 1971-2004/Mar 09
 (c) 2004 ProQuest Info&Learning
 File 16:Gale Group PROMT(R) 1990-2004/Mar 10
 (c) 2004 The Gale Group
 File 148:Gale Group Trade & Industry DB 1976-2004/Mar 05
 (c)2004 The Gale Group
 File 160:Gale Group PROMT(R) 1972-1989
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 File 275:Gale Group Computer DB(TM) 1983-2004/Mar 10
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 File 621:Gale Group New Prod.Annou.(R) 1985-2004/Mar 10
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 File 9:Business & Industry(R) Jul/1994-2004/Mar 09
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 File 20:Dialog Global Reporter 1997-2004/Mar 10
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 File 476:Financial Times Fulltext 1982-2004/Mar 10
 (c) 2004 Financial Times Ltd
 File 610:Business Wire 1999-2004/Mar 10
 (c) 2004 Business Wire.
 File 613:PR Newswire 1999-2004/Mar 09
 (c) 2004 PR Newswire Association Inc
 File 634:San Jose Mercury Jun 1985-2004/Mar 09
 (c) 2004 San Jose Mercury News
 File 636:Gale Group Newsletter DB(TM) 1987-2004/Mar 10
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 File 810:Business Wire 1986-1999/Feb 28
 (c) 1999 Business Wire
 File 813:PR Newswire 1987-1999/Apr 30
 (c) 1999 PR Newswire Association Inc
 File 13:BAMP 2004/Feb W5
 (c) 2004 Resp. DB Svcs.
 File 95:TEME-Technology & Management 1989-2004/Feb W4
 (c) 2004 FIZ TECHNIK
 File 75:TGG Management Contents(R) 86-2004/Feb W5
 (c) 2004 The Gale Group

Set	Items	Description
S1	21176	RFQ OR REQUEST? ?(1W) (QUOTATION? OR QUOTE? ? OR PRICE OR ESTIMATE)
S2	744824	(RESEARCH? OR STUDY? OR EVALUAT? OR ANALYS? OR ANALYZ?) (N)-MARKET
S3	339482	(SELL OR SELLS OR EXCHANG? OR TRADE?) (3N) (BID OR BIDS OR OFFER? ?) OR UBID? OR U()BID?
S4	59	S1 AND S2 AND S3
S5	1174	S1 AND S3
S6	0	S1 AND IC=G06F
S7	0	S6 AND IC=H04L
S8	0	S7 NOT S5
S9	0	S1 AND IC=H04L
S10	0	S9 NOT (S7 OR S5)
S11	33	RD S4 (unique items)
S12	53	S1(S)S2
S13	292	S1(S)S3
S14	37	RD S12 (unique items)
S15	66	S11 OR S14
S16	66	RD (unique items)

? t16/3,k/all

16/3,K/1 (Item 1 from file: 15)

110-Mar-0412:04 PM

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DIALOG(R)File 15:ABI/Inform(R)
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02431028 115922922

The company's Web site: different configurations, evolutionary path
Azzone, Giovanni; Bianchi, Raffaella; Noci, Giuliano
Management Decision v38n7 PP: 470 2000
ISSN: 0025-1747 JRNL CODE: MGD
WORD COUNT: 4094

...TEXT: it is a new bi-directional and quick communication tool which allows companies to communicate, **sell** and/or **offer** services to their customers using an electronic interface, without geographical and temporal limits (Ernst & Young...case to advertise and provide information about the company's products.

2 Information collection and **market research** . The main goal of this category is to collect feedback from the customers and/or...

... some way customize the online tools according to their needs: online problem diagnosis, ability to **request price quotes** , e-mail link to technical support personnel, possibility to compare the performance of different products...

16/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02177490 73564294

Do customers hate salespeople?
Cummings, Betsy
Sales & Marketing Management v153n6 PP: 44-51 Jun 2001
ISSN: 0163-7517 JRNL CODE: SAL
WORD COUNT: 3293

...TEXT: have anything else to do."

Sellers complain they have little time to amass product and **market analyses** , technical data, and other information that clients request. If one mid-sized chain of casinos **requests a quote** on phone equipment prices from AT&T account executive Greg Bramhall, for example, he knows...

16/3,K/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02089158 63711806

Bulking up
Harrington, Lisa H
Air Transport World PP: 16-21 2000
ISSN: 0002-2543 JRNL CODE: ATW
WORD COUNT: 3507

...TEXT: exchanges, what do they do and how neutral are they?

When Boston-based industry and **market analysis** firm AMR Research Inc. published its list of the top 20 independent trading exchanges in...

Search Report from Ginger R. DeMille

...and

more B2B exchanges emerge, they bring with them a certain amount of confusion. Which **exchanges** **offer** the best savings? Are they truly neutral as so many claim, or are they biased...allows users to build and search interactive catalogs, conduct online auctions and reverse auctions, submit **requests** for **quotations** and conduct marketplace research, Later it will introduce new tools that will allow airlines and...

16/3,K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02050844 57779160

The time has come: ERP vendors strive for profits

Glasgow, Bo; Van Arnum, Patricia

Chemical Market Reporter v258n5 PP: FR3-FR6 Jul 31, 2000

JRNL CODE: CHM

WORD COUNT: 3246

...TEXT: with a seamless connection to their back-end applications." This function is critical as "most **exchanges** **offer** no integration to the back-end systems of the buyers and sellers," according to a...

...vice president of e-business and enterprise applications at the Aberdeen Group, a Boston-based **market** **research** firm.

"The Internet has enabled the flow of information across virtually all boundaries," explains Chris...

... Deutsche Bank to set up an online shop to sell office equipment; with Vivant to **offer** the first **exchange** for acquiring and managing the contractor workforce; and with FiNetrics to build an online financial... provide customers with direct real-time access to order entry, order status, customer-specific pricing, **request** for **quotation**, product configuration and inventory availability. Ironworks accepts customer transactions originating from multiple platforms, including web...

16/3,K/5 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02031988 54159788

The next killer app

Lewis, Len

Progressive Grocer v79n5 PP: 125-130 May 2000

ISSN: 0033-0787 JRNL CODE: PGR

WORD COUNT: 1575

...TEXT: months," says Janet Suleski, industry analyst, retail applications strategy service for AMR Research, a Bostonbased **market** **analysis** firm on e-business strategies. "Some may go by the wayside in six months to...

... sealed--bid auctions for products and services; private and public requests for proposals (RFP) and **requests** for **quotations** (**RFQ**); reserving and scheduling services; links to service providers such as financial institutions; and the ability... is a \$90 billion problem for retailers, according to Suleski's report. At least seven **exchanges**

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currently **offer** , or will soon offer, auction capability for disposing of excess inventory," she says, noting that...

...available to retailers. Here are some key definitions from AMR Research, Boston, an e-business **market analysis** fine.
The three types of portals that aggregate content or information are:

Web-interface portal...

16/3,K/6 (Item 6 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02000506 51549159

Request for cash

James, Dana

Marketing News v34n7 PP: 11 Mar 27, 2000

ISSN: 0025-3790 JRNL CODE: MNW

WORD COUNT: 1047

...TEXT: their choice and continue negotiations offline.

According to Hart, the marketing category within Onvia's **RFQ** service is booming. The site has 15 marketing services listed, from banner ad design to offline advertising design to **market research** to Web design. While she declined to give specific figures, Hart says marketing-- related services...

16/3,K/7 (Item 7 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01995291 50913288

Let's start the e-bidding at \$50

Teschler, Leland

Machine Design v72n5 PP: 148-154 Mar 9, 2000

ISSN: 0024-9114 JRNL CODE: MDS

WORD COUNT: 3002

...ABSTRACT: going up for bids on the Web. E-business now encompasses the process of extending **requests -for- quotes** on all manner of industrial goods and services.

...TEXT: going up for bids on the Web. E-business now encompasses the process of extending **requests -for- quotes** on all manner of industrial goods and services. Perhaps not surprisingly, even business-- to-business which is associated with **Ubid** .com, where the merchandise runs more along the lines of books and videos.

Taking a...

... the site serves more like a listing service for equipment dealers. 'We are a true **exchange** , with **bid** and ask prices, much like the stock market," says company spokesperson Norm Pastine. "The problem...

... well to existing company procurement systems," explains Dan Garretson, senior analyst for e-business at **market analysis** firm Forrester Research Inc. in Cambridge, Mass. "These sites greatly compress the time it takes to get **RFQ** bids out, from months down to a few hours, and there is a much greater...

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...as a result."

Among the most recent developments in this area is an agreement between **request -for- quote** site SupplierMarket.com and Agile Software Corp. Agile will link its MyAgile.com site to...

... with SupplierMarket lets MyAgile users post product specifications for custom components in an Internet-based **RFQ** with a single click.

TradeOut.com hosts auctions of capital equipment in a variety of...

... use Agile to build their bill of materials and approved vendor lists, and submit an **RFQ** to the SupplierMarket marketplace, using XML-based data exchange.

Headquartered in Waltham, Mass., SupplierMarket is...

... each other to entertain a bid - company size, location, capabilities, certifications, ratings, and so forth. **RFQ** posters can purchase credit ratings of potential bidders through a deal the site has with...

... tours and "tire kicking," the site provides an online bulletin board attached to each posted **RFQ**. Potential bidders can pull up this bulletin board and see questions answered to date and...

...know their name.

Unlike a straight-out auction, a supplier interested in bidding on an **RFQ** asks to be considered, but the **RFQ** poster can nix the idea if the fit doesn't seem right. Once this initial...

... to SupplierMarket, usually within about two weeks. The commission depends on the value of the **RFQ**. (They pay nothing on unsuccessful bids.) For example, a contract that totals \$90,000 pays...

...due diligence period to finalize the contract.

BUILD TO ORDER

Among the factors that make **RFQ** sites such as SupplierMarket attractive is the quest by manufacturers to shrink their finished inventories... devising specialized facilities. S/Rauction.com, for example, runs in conjunction with the widely known **Ubid** site.

Such developments point to the day when every industry will have a vertical Internet...

... negotiate the best possible price for four different types of printed circuit boards. On an **RFQ** site called eBreviate.com, 17 prequalified suppliers from Europe, North America, Latin America, and Asia...

...would you find useful?

GOING ONCE, TWICE

Here's a sampling of online auction and **RFQ** sites

www.S/Rauction.com ... S/R auction ... Auctions of surplus industrial equipment. Associated with **ubid**.com. Mainly machining equipment, but also a few process and electrical equipment auctions. There were...
... only consumer goods, but also lists categories of employment and

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engineering services.

www.suppliermarket.com ... **RFQ** bidding site ... Post an **RFQ** and get bids from prequalified suppliers. Strictly industrial b-to-b.

www.imark.com ... Imark...single auction transaction sizes have ranged from \$5 million to \$200 million.

www.OnlineAssetftchange.com ... **Exchange** site ... Posts **bids** and ask prices rather than hosting auctions, works with capital equipment dealers.

www.TradeOut.com...

16/3,K/8 (Item 8 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00737133 93-86354

A turnaround: Putting the customer first

Motroni, Hector

Journal of Business & Industrial Marketing v7n4 PP: 29-32 Fall 1992

ISSN: 0885-8624 JRNL CODE: JBI

WORD COUNT: 2039

...TEXT: specific companies discuss their needs and anything else that is on their minds.

4. Extensive **market research** (focus groups, etc.) is a source of insight on customers' requirements when there are **requests** for **quotations** or bids.

5. The quality Functional Deployment technique is used to gather the words of...

16/3,K/9 (Item 9 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00287689 85-28123

Ending the Supplier Paper Chase

Stix, Gary

Computer Decisions v17n15 PP: 66-72 Jul 30, 1985

ISSN: 0010-4558 JRNL CODE: COM

...ABSTRACT: the quality of information, should reach \$2 billion by 1990, estimates The Yankee Group, a **market research** firm. The first group to discuss standards for wiring shipping documents was the Transportation Data ...

... labeled ANSI X.12, has been developed for such transactions as purchase orders, invoices, and **request -for- quotes**. Providers of EDI networks include McDonnell Douglas, Informatics General Corp., Control Data Corp., and Geisco...

16/3,K/10 (Item 1 from file: 16)

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09899936 Supplier Number: 87942086 (USE FORMAT 7 FOR FULLTEXT)

Customs Stays Vigilant. (Agencies Leverage Safeguard).

Government Computer News, v21, n16, pS10(2)

June 24, 2002

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Professional Trade

Word Count: 920

... up significant time spent on our core mission to do all the technical analysis, proposal **evaluation**, **market research**, RFCs, **RFQ**. GSA does that for us by narrowing the Safeguard field down to some of the ...

16/3,K/11 (Item 2 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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09057205 Supplier Number: 78974712 (USE FORMAT 7 FOR FULLTEXT)

Seeing THROUGH.

Mayor, Tracy

Electronic Business, v27, n10, p60

Oct, 2001

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 2534

... product decisions that analysts may not hear about for another year or two, says Maia. **Market research** analysts could fairly argue, of course, that a newly emerging and extremely price-sensitive market...

16/3,K/12 (Item 3 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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07930613 Supplier Number: 65073756 (USE FORMAT 7 FOR FULLTEXT)

Who's Who in the e-zoo.

SLOWIK, TED

Metal Center News, v40, n9, p16

August, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 5963

... those of the e-commerce companies and cannot be independently verified.)

In general, on-line **exchanges offer** service centers the means to find new suppliers and customers and reduce their sales and...

...metal to semi-finished products. AluminiumFirst.com will offer such services as financing, logistics and **market analysis**. The Paris-based exchange will initially target the European aluminum market.

Benefits to service centers...centers to buy or sell material.

Trading format: Clickforsteel will offer auction, reverse-auction and **request -for- quotation** formats.

Funding: The exchange has secured \$2 million in funding and is owned by the...

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...the site will expand to include copper, brass and steel.

Benefits to service centers: "Unlike **exchanges**, Commerx Metals **offers** the collaborative supply chain tools to automate and integrate existing business systems and processes such...

...give functionality to on-line trading and make it simple and logical to use. The **exchange** says it will **offer** guaranteed quantities of steel and will target companies that handle large volumes of steel. EurAsia...of raw materials.

Benefits to service centers: As an e-marketplace for metal, MaterialNet offers **request -for- quote** options to buyers; registered suppliers are automatically notified of new RFQs for materials they are...

...to negotiate specifications for a range of products scheduled to run on a mill; Qualified **Request for Quotes** that enable buyers to instantly target specified suppliers; and Capacity Guide, which allows buyers to... exchange will support four primary transaction types: catalog purchasing, forward auctions, reverse auctions and customized **request -for- quote** transactions.

Funding: Ten producers and service centers have joined as partners, representing 80 percent of...

...to create a metals "community" by offering informational utilities, chat rooms and industry news. The **exchange offers** to develop Web sites for its users.

Trading format: Buyers, for no charge, can post **requests for quotes** to the entire exchange or to selected suppliers. Sellers can post excess prime or other...

...Online would not disclose its transaction volume, but said that on one recent day 226 **requests for quotes** were posted.

www.metalworld.com

Launch: May 1, 1995.

Mission: metalworld.com inc. established Metal...

...inquiries that can be immediately relayed to vendors.

Trading format: Participants can post materials or **requests for quotes**; MNXS charges a sliding percentage fee based on the value of completed transactions.

Funding: N...centers: Provides a directory of products and metals-related information.

Trading format: Users may submit **requests for quotes**.

Funding: N/A.

Participants: N/A.

Volume: N/A.

www.spotmetals.com

Launch: Jan. 27...An opportunity for finding new suppliers or customers, particularly in Europe.

Trading format: Shoppers post **requests for quotes** that Steelscreen forwards to registered suppliers that match the postings.

Funding: Steelscreen is financed by...

...auction bidding events. Buyers and sellers remain anonymous. The SmartMatch feature pairs supplier capabilities with **RFQ** specifications posted by buyers. Bidding events usually last one hour, but may be extended. The...and 26 buyers are registered.

Volume: N/A.

www.trademmet.com

Launch: Summer 2000.

Mission: **Trademet offers** a globally oriented application that

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will facilitate all aspects of price discovery and the procurement...

16/3,K/13 (Item 4 from file: 16)

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07921704 Supplier Number: 65546695 (USE FORMAT 7 FOR FULLTEXT)

BroadVision to launch Exchange software. (BroadVision MarketMaker) (Product Announcement)

Niccolai, James

Network World, pNA

Sept 25, 2000

Language: English Record Type: Fulltext

Article Type: Product Announcement

Document Type: Magazine/Journal; General Trade

Word Count: 497

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...at a press conference here Wednesday morning. </p> The software includes features for order transactions, **request** for **quotations** , content management and catalog management. It also supports various auction types with multiple pricing formats...

...capabilities, which has always been their strongest suit," said Victor Votsch, a research director for **market analyst** company Gartner Group Inc. in Stamford, Connecticut. </p> "The biggest issue is not so much...

16/3,K/14 (Item 5 from file: 16)

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07915635 Supplier Number: 66170563 (USE FORMAT 7 FOR FULLTEXT)

Sites to watch. (Infoworld 100) (Directory)

InfoWorld, v22, n42, p65

Oct 16, 2000

Language: English Record Type: Fulltext

Article Type: Directory

Document Type: Magazine/Journal; Trade

Word Count: 4954

... exchanges that target a specific crop, such as almonds, dried fruit, juice, or rice. Each **exchange** site **offers** news relevant to that particular crop, daily crop prices in a variety of currencies, industry... as well as phone, chat, and e-mail capabilities.

National Transportation -- Transportation/logistics -- Exchange/marketplace **Exchange** (www.nte.net) -- **Offers** a membership-based neutral exchange, allowing manufacturers, retailers, and third-party logistics providers to buy...and provides integration services. The company charges sellers a commission on successful transactions and offers **requests** for **quotes** for private procurement, customer-specific marketplaces, logistics capabilities through its partnership with C.H. Robinson...response to supplier and personnel surveys, the company discontinued its only online transaction function, a **request** for **quote** feature. Because WorldOil was one of the first e-business sites we know of to...

...industries that need to create targeted prospects list, enhance their

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customer file, and perform comprehensive **market analysis** . The site compiles data from b-to-b industry sources. In April it announced a...

16/3,K/15 (Item 6 from file: 16)

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07843416 Supplier Number: 65486484 (USE FORMAT 7 FOR FULLTEXT)

Portal opens for smaller businesses. (Company Business and Marketing)

Du Bois, Grant

eWeek, p39

Sept 25, 2000

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 253

... times, said officials at AOL, of Dulles, Va.

The service also provides industry-specific news, **market research**, expert opinions, maps and directions to member businesses, and community tools for sharing information. The Shop Direct center provides access to competitively priced office products, supplies, **request -for- quote** services and administrative support, officials said.

In its first week of operation, a business marketing...

16/3,K/16 (Item 7 from file: 16)

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07792968 Supplier Number: 64992064 (USE FORMAT 7 FOR FULLTEXT)

Staples.com makes customer service No. 1 - CTO Mike Ragunas attributes cross channels of distribution as key to Staples' online success. (Company Operations) (Interview)

Vizard, Michael

InfoWorld, v22, n36, p40

Sept 4, 2000

Language: English Record Type: Fulltext Abstract

Article Type: Interview

Document Type: Magazine/Journal; Trade

Word Count: 1281

... wherever our customers want us to be.

InfoWorld: Is Staples.com going to be an **exchange** ?

Ragunas: We already **offer** a wide variety of products beyond what you might find in our stores. So we...

...providers and services. We're able to offer a lot of these providers through a **request -for- quote** process, where customers are then hooked up through Biz Buyer with the service providers in...

PRODUCT NAMES: 4811524 (Teleshopping Services); 9914410 (**Market Research**)

16/3,K/17 (Item 8 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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07727043 Supplier Number: 64456685 (USE FORMAT 7 FOR FULLTEXT)

LEARNING CURVE (R) .

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Curnutt, Dean
Derivatives Week, v9, n32, p6
August 7, 2000
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 676

... and volume data, business reporting, conference listings, and links to relevant web sites. Expertise includes **market analysis** and forecasting, tax and accounting advisory, regulatory updates, new product ideas and derivatives research. Quantitative...

...pricing of these products among competing dealers. As a result, the derivatives end user typically **requests quotes** from multiple dealers. In most OTC markets, the price discovery process is carried out via...

...between the end-user and trader in seeking to find the "right" price. B2B derivatives **exchanges offer** the potential for adding efficiency to this process by:

* Enabling the end user to request...

16/3,K/18 (Item 9 from file: 16)
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07627577 Supplier Number: 63643050 (USE FORMAT 7 FOR FULLTEXT)
WorldOil.com rolls out RFQ and negotiation capabilities.
Purchasing, v129, n1, p164
July 13, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 794

... company's existing stable of print and online magazine content. In addition to its evolving **RFQ** functionality, WorldOil.com announced two new content partnerships at the beginning of May, one with...

...reports online at WorldOil.com as well as weekly crude commodity price summaries. Spears, a **market research** -based consulting company to the industry, provides weekly information updates including industry news and commentary...

16/3,K/19 (Item 10 from file: 16)
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07438831 Supplier Number: 62547629 (USE FORMAT 7 FOR FULLTEXT)
Bid.Com Launches Next Generation Dynamic Pricing Solution.
PR Newswire, p2981
June 7, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 942

... and make money when trading any good or service. Adding wireless services to Internet-based **exchanges** enables **Bid .Com** to accelerate the development of these new commercial forums," said Vernon Keenan, CEO of Keenan Vision Inc., a San Francisco **market research** firm.

Search Report from Ginger R. DeMille

According to Keenan Vision, \$1.66 trillion in goods and services will be traded...

...time declining (Dutch) auction,
traditional auction (Top Bid), fixed price, sealed bid, and
reverse auction (**Request** for **Quotation** /Proposal - **RFQ** /RFP). In
addition to providing payment processing, online customer
registration and data collection and results...
...methods, providing fixed price, traditional auction, real-time declining
price (Dutch) auction and reverse auctions (**Request** for **Quotation**
/Proposal (**RFQ** /RFP)) all within the same package. Thanks to award-winning
modular architecture, the Bid.Com...

...the company's shares trade on both the NASDAQ National Market and the
Toronto Stock **Exchange** (NASDAQ: **BIDS** , TSE: BII).

This news release may include comments that do not refer strictly to
historical...

16/3,K/20 (Item 11 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
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07007001 Supplier Number: 59224100 (USE FORMAT 7 FOR FULLTEXT)
**B-To-B Aggregators -- Vertical Domination -- Vertical Aggregators Have More
Than Turned A Few Heads. Now They're Poised To Dominate B-To-B
E-Commerce. Can They Pull It Off?**

Democker, Judy
InternetWeek, p37
Feb 7, 2000
Language: English Record Type: Fulltext
Document Type: Tabloid; Trade
Word Count: 1921

... aggregate buyers and sellers online, and also solve problems of
information and catalog aggregation. Chemdex **offers** an **exchange** for
products and information specific to the life sciences industry, and
VerticalNet provides news, original...Then it adds a healthy dose of
original, industry-specific content, competitive product information, and
RFQ and RFP management to clinch the deal. So far, the company estimates
it has captured...

...risk management. Those are some of the key hypergrowth drivers you're
going to see."

Market **research** group Forrester Research says that to attain the
massive increase in transaction volume e-marketplaces...

16/3,K/21 (Item 12 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
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06935356 Supplier Number: 58559432 (USE FORMAT 7 FOR FULLTEXT)
Reverse Auctions. (Internet/Web/Online Service Information)

Mollman, Steve
PC/Computing, p134
Feb, 2000
Language: English Record Type: Fulltext Abstract
Document Type: Magazine/Journal; General Trade
Word Count: 885

Search Report from Ginger R. DeMille

... a wider array of products and services via reverse auction. Onvia.com lets you post **requests** for **quotes** in certain categories like health insurance and **market research** but offers fixed-priced offerings in others, like Internet access and payroll services.

At BizBuyer...

16/3,K/22 (Item 13 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06719478 Supplier Number: 56229854 (USE FORMAT 7 FOR FULLTEXT)

GartnerGroup's Dataquest Says E-Market Makers to Revolutionize

Business-to-Business Commerce; New Report Examines These Trading Hubs

That Enhance Business-to-Business Commerce.

Business Wire, p0443

Oct 12, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 891

... commerce model,
whereby product pricing is negotiated within the marketplace through auctions, request for proposal/ **request** for **quote** processes, or **bid**-ask matching **exchanges**. These dynamic marketplaces can represent seller advocates, buyer advocates, or be neutral online exchanges. The...

PRODUCT NAMES: 7392100 (**Market Research Services**)

16/3,K/23 (Item 14 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

06687387 Supplier Number: 55942661 (USE FORMAT 7 FOR FULLTEXT)

eShopper Resources for Web Buying.(overview of online commerce sites) (Buyers Guide)

Savetz, Kevin; Gardiner, Peace

Computer Shopper, v19, n11, p150

Nov, 1999

Language: English Record Type: Fulltext

Article Type: Buyers Guide

Document Type: Magazine/Journal; General Trade

Word Count: 6783

... in cabling and network-connectivity products.
Features - detailed, 900-page downloadable catalog - order online or **request a quote** - warehouse- clearance specials
BuyComp www.buycomp.com
BuyComp is devoted to computer hardware, including systems...hits by price or to in-stock items.
Features - clearance rack has bottom-dollar deals - **uBid** auctions let you set your own price - free lifetime technical support
PC Progress www.pcprogress...in real time - daily financial headlines
Ino.com ino.com
Devoted to futures and options **trades**, Ino.com **offers** a comprehensive Web site, which includes daily financial headlines, quotes and charts, and lively discussion...

Search Report from Ginger R. DeMille

14730868 SUPPLIER NUMBER: 87510505 (USE FORMAT 7 OR 9 FOR FULL TEXT)
e-Commerce: Transit's new procurement frontier. (iRail L.L.C., TransportMAX services)

Patterson, Emily

Mass Transit, 28, 4, 54(5)

June, 2002

ISSN: 0364-3484

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 2222

LINE COUNT: 00177

... available through iRail include: automatic bid matching and distribution, full-featured auctions, direct materials purchase (RFQ , RFI, RFP), indirect materials (MRO) purchase, buyer's and seller's guides, fixed price/bulletin...

...and DBE/WBE calculators, parts e-catalogues, eStorefronts, a career development center, company certification and **evaluation market** makers, regulatory research, and content and community features. Agencies and vendors primarily pay for

16/3,K/28 (Item 2 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

13569891 SUPPLIER NUMBER: 75834320 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Tracking the Best of the Web. (websites) (Buyers Guide)

Vanaen, Clara M.W.

Buildings, 95, 6, 48

June, 2001

DOCUMENT TYPE: Buyers Guide

ISSN: 0007-3725

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 6199

LINE COUNT: 00577

... an online international marketplace for the office furniture industry. Buyers can place bids and/or **request price bids** . This web-based **trade** exchange includes the best suppliers and the best prices anywhere.

HVACjob.com

www.hvacjob.com...Real Estate Marketplace

Reis.com is a comprehensive resource of commercial real estate trends, analytics, **market research** , and news that supports transactions by real estate professionals involved with office, industrial, retail, and

...

16/3,K/29 (Item 3 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

10470719 SUPPLIER NUMBER: 21146508 (USE FORMAT 7 OR 9 FOR FULL TEXT)

E-Commerce Takes Off. (electronic commerce)

McCollum, Tim

Nation's Business, v86, n10, p34(1)

Oct, 1998

ISSN: 0028-047X

LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2460

LINE COUNT: 00205

TEXT:

...of Internet commerce, with sales totaling \$8 billion in 1997,

Search Report from Ginger R. DeMille

according to Forrester Research, a **market - research** firm in Cambridge, Mass. (See the chart on Page 36.) Another research firm, the Yankee... provider, and there's no software to buy" Using the Web, Lancaster receives Raytheon's **requests** for **quotes** and places bids electronically In addition, Lancaster receives orders and sends invoices via the Web...

16/3,K/30 (Item 4 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

05592947 SUPPLIER NUMBER: 12399675 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Consultants. (laser industry) (The 1992 Buyers Guide) (Directory)

Laser Focus World, v27, nSPEISS, p901(8)

Dec 15, 1991

DOCUMENT TYPE: Directory ISSN: 0740-2511 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 6467 LINE COUNT: 00561

... industrial manufacturing operations. Conducts national and in-plant seminars, develops marketing strategies and plans, conducts **market research** and evaluates industrial laser applications.

Richard Bloss & Associates, 5462 Banbury Dr, Cleveland, OH 44139; 216-464-0405, FAX 216-464-0490 mng cons, Richard Bloss; emp 4, 1978 Provides **market research** and consulting for industrial lasers and equipment in USA, Japan and Europe. Publisher of market...

...499-6777, FAX 303-499-2224 pres, Robert C. Dullien; emp 4, 1983 Provides scientific **market research** with competitive analyses in imaging; graphics; optics; projection; and opto- electronics.

E

EDFA Consultants, 46...

...supplies, cables, and high-voltage apparatus; xerographic and electrostatic prototype machines and imaging materials. Makes, **sells** and **offers** application engineering assistance on corona and transientsuppressing varistor paints, gaskets, and dielectric properties cells.

EOCS...813- 643-4504 pres, Donald Franz; consts, Peter Krause, Peter Cranstone; emp 5, 1975 Offers **market research** & marketing services, including product specification and system design, in the areas of imaging, lasers, and...

...203-966-2525 pres, K.G. Bosomworth; emp 4, s&e 1, 1971 Offers custom **market research** services and packaged research reports covering the laser and fiberoptics markets.

J

Charles Jacobson Associates...Kessler; dir mkt res, Richard Mack, sr analyst, Tom Soja; emp 12, 1977 Specializes in **market research** for the fiberoptics industry. Offers single-client and multi-client studies, a monthly newsletter, directories...Offers consulting services in industrial laser applications, laser soldering, laser recording, laser micrographics, product development, **market research**, and factory automation studies.

N

Newark Scientific inc, 344 Orchard St, Millis, MA 02054, 508...
...laser industries. Services include catalog/brochure preparation; technical writing; preparation of advertisements/direct mail pieces; **market research** studies; competitive product/pricing. studies; mailing list policy & maintenance; and import/export procedures.

O

Oog...spectroscopy, detectors, and chromatography. Services include

Search Report from Ginger R. DeMille

all phases of international marketing (export/import) strategic planning;
market research ; technical writing for brochures, ads, and manuals.

* SD Laboratories, Inc

SD Laboratories Inc Kitchell Rd...in marketing. Offers marketing and product development support services to the electro-optics industry, including **market research** , product development consulting, ad agency services, promotional planning and implementation assistance, planning and implementation of...

...emp 2, 1989 Offers business & technical services to electro-optics instrumentation companies world-wide: Investment **analyses** , **market analyses** , marketing and proposals, project management. Emphasizes an integrated approach to infrared component design and packaging...

...up companies, including new business opportunity evaluation. Marketing services include catalogue/brochure and advertisement preparation. **market research** and competitive product/pricing studies. import/export procedures; assistance with government **RFQ** response and execution of government contracts. Specializes in laser materials processing.

Tom Wearden Associates Ltd...

16/3,K/31 (Item 5 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

05592946 SUPPLIER NUMBER: 12399671 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Manufacturers. (laser industry) (The 1992 Buyers Guide) (Directory)
Laser Focus World, v27, nSPEISS, p746(155)
Dec 15, 1991
DOCUMENT TYPE: Directory ISSN: 0740-2511 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 139277 LINE COUNT: 11434

... attenuators, digital delay generators, pulse generators, clock generators, and accessories including illuminated warning-sign systems. **Offers** design, engineering, and production services for timing & pulsing applications in rack, VXI, CAMAC, and NIM...and way wipers. Many products are in stock and can be shipped in 24 hours. **Requests for quotations** are answered within 48 hours.

Cerac Inc, PO Box 1178, Milwaukee, Wt 53201; 414-289...716-381-2301, tele pres, William Clark, PhD Manufactures high technology products for the scientific **research market** . Products include ultrashort pulse laser source like the CPM dye laser and mode-locked Ti...

16/3,K/32 (Item 1 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

02635848 SUPPLIER NUMBER: 90748605 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Taking cover. (Online Exchanges). (Brief Article) (Statistical Data Included)
Davis, Glynn
New Media Age, 32(3)
August 1, 2002
DOCUMENT TYPE: Brief Article Statistical Data Included ISSN: 1364-7776
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 2337 LINE COUNT: 00190

... post up their prices, taking the best price when the auction

Search Report from Ginger R. DeMille

closes. Second is the **request for quote (RFQ)** method, where the buyer asks certain suppliers for a quote on a specific product. These...
Use of e-marketplace services 2001

	Proportion of respondents %
Sourcing	70
Supply chain collaboration	43
Bid /ask exchange	37
Sell -side auctions	33
Response to sourcing invite	33
Catalogue procurement	30
Catalogue sales	20
Product...	

...DESCRIPTORS: Market trend/ **market analysis**

16/3,K/33 (Item 2 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

02526218 SUPPLIER NUMBER: 76939577 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Optimizing the E-Supply Chain: The Final Frontier?(Industry Trend or Event)
Hayes, Ian S.
Software Magazine, 21, 3, S2
June, 2001
ISSN: 0897-8085 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 6074 LINE COUNT: 00597

... These solutions, which include e-marketplaces and trade exchanges, operate much like financial or commodities **exchanges**. Dynamic **bids** and sales are generally supported. Buyers may advertise requests for proposals (RFPs) or **request for quotes** (RFQs), or they may invite sales proposals for commodity goods. Sellers might solicit bids for...

...DESCRIPTORS: Market trend/ **market analysis**

16/3,K/34 (Item 3 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.
>>>Accession number 2447371 is unavailable

16/3,K/35 (Item 4 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.
02441301 SUPPLIER NUMBER: 66101337 (USE FORMAT 7 OR 9 FOR FULL TEXT)
ONLINE EXCHANGES MISSING THE MARK -- Most models not delivering on promises so far. (Industry Trend or Event)
Campbell, Scott
Computer Reseller News, 114
Oct 16, 2000
ISSN: 0893-8377 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 648 LINE COUNT: 00059

... show the most promise because their models offer end-to-end

Search Report from Ginger R. DeMille

functionality. The smaller, independent **exchanges** **offer** incomplete services, says John Ciacchella, vice president of A.T. Kearney's global high-tech...

...re a buyer, you're not holding all that inventory for two weeks."

But most **exchanges** do not **offer** the three critical elements of end-to-end functionality: content, collaboration and commerce, says Ciacchella...

...to connect directly into members' ERP systems, and we have an alliance with TradeX for **RFQ** capability."

"Solving the e-supply-chain problem is like solving world hunger. It's got...

DESCRIPTORS: Market trend/ **market analysis** ;

16/3,K/36 (Item 5 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01681152 SUPPLIER NUMBER: 15356144 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Do-it-yourself capitalism. (Software Review) (Charles Schwab & Co's StreetSmart 1.0c investment-management software) (Evaluation)
Gilliland, Steve
Computer Shopper, v14, n6, p442(1)
June, 1994
DOCUMENT TYPE: Evaluation ISSN: 0886-0556 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1022 LINE COUNT: 00080

... be reinvested, posted to your Schwab account, or sent to you.
Check It Out

Unlike **market analyzers** AIQ or WealthBuilder, StreetSmart doesn't provide personal financial guidance or advice on which securities...

...each time you make a trade. In addition to current price and volume, you can **request** "extended **quotes** ," with price/earning ratio, dividend history, and other information on a company.
StreetSmart's portfolio...

16/3,K/37 (Item 6 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01322084 SUPPLIER NUMBER: 07513476 (USE FORMAT 7 OR 9 FOR FULL TEXT)
RDBMS switch pays off. (ATD-American Co.'s Skylight Systems switches from Oracle to Sybase relational database management system) (Peer-to-Peer) (column)
Winter, Rick
MIS Week, v10, n31, p12(2)
August 7, 1989
DOCUMENT TYPE: column ISSN: 0199-8838 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 880 LINE COUNT: 00072

... textile distribution business is the bid analyst. When a prospective customer phones or submits a **request** for **quotations** on a specific product, the ATD bid analyst needs to know the status of ATD's

Search Report from Ginger R. DeMille

inventory, open orders, potential vendors and a current **market analysis**

To complete the bid marketing profile, the bid analyst also needs to know the procurement...

16/3,K/38 (Item 7 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01284648 SUPPLIER NUMBER: 07232063 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Quotron uses Windows to develop new market analysis tools for real-time data.

Rizzo, Tony; Strauss, Karen
Microsoft Systems Journal, v4, n1, p01(9)
Jan, 1989

ISSN: 0889-9932 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 3395 LINE COUNT: 00262

Quotron uses Windows to develop new market analysis tools for real-time data.

TEXT:

Quotron Uses Windows to Develop New **Market Analysis** Tools for Real-Time Data
... dumb terminals, but personal computers are making major inroads, slowly taking over the desktops of **traders** and brokers. Quotron **offers** a package called the PC1000, which lets a PC act as a workstation on the... forwards it to the selective data feed driver, via a UNIX message queue. Seldf then **requests price** updates from the network and transmits each message to a microwrite over another message queue...the 'instruction set.' The primitives are then combined in the language to create the new **market study** ." For a detailed technical description of this language, see the accompanying sidebar, "Utilizing the Object...

16/3,K/39 (Item 8 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01255983 SUPPLIER NUMBER: 07048653 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Honeywell Bull releases relational-database computer. (Relational DBC) (Connectivity) (product announcement)

Musich, Paula
PC Week, v5, n42, pC9(2)
Oct 17, 1988

DOCUMENT TYPE: product announcement ISSN: 0740-1604 LANGUAGE:
ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 479 LINE COUNT: 00040

... Clara, Calif.

The database machine was previously available to Honeywell customers as a special-order, " **request for price** quote [RPQ]" option, according to Charles White, program director for industry service at **market researcher** Gartner Group Inc., based in Stamford, Conn.

"One difference we could detect between the RPQ...

16/3,K/40 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)

Search Report from Ginger R. DeMille

(c) 2004 Resp. DB Svcs. All rts. reserv.

2913837 Supplier Number: 02913837 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**Focus Report: Information Technology 2000: The Time Has Come: ERP Vendors
Strive for Profits: Part 1 of 3**
(ERP vendors had to modify business models in order to meet the potential
e-business windfall; B2B transactions expected to reach \$3 tril by 2003
worldwide)
Chemical Market Reporter, p FR3+
July 31, 2000
DOCUMENT TYPE: Journal ISSN: 1092-0110 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 3188

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...with a seamless connection to their back-end applications." This
function is critical as "most **exchanges offer** no integration to the
back-end systems of the buyers and sellers," according to a...

...vice president of e-business and enterprise applications at the Aberdeen
Group, a Boston-based **market research** firm.
"The Internet has enabled the flow of information across virtually all
boundaries," explains Chris...

...Deutsche Bank to set up an online shop to sell office equipment; with
Vivant to **offer** the first **exchange** for acquiring and managing the
contractor workforce; and with FiNetrics to build an online financial...
provide customers with direct real-time access to order entry, order
status, customer-specific pricing, **request for quotation**, product
configuration and inventory availability. Ironworks accepts customer
transactions originating from multiple platforms, including web...

16/3,K/41 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

28671913 (USE FORMAT 7 OR 9 FOR FULLTEXT)
BUSINESS STRATEGY NEEDED FOR GSA'S ADVANTAGE SYSTEM
GAO REPORTS
April 01, 2003
JOURNAL CODE: WGEO LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 2203

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... complex services, but vendor participation has not been strong. For
example, for almost half the **requests for quotes**, agencies received no
responses from vendors. Advantage does not contain all schedule products
and services...

16/3,K/42 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

25749701 (USE FORMAT 7 OR 9 FOR FULLTEXT)
EVTN Receiving Numerous Requests for Quotes for Its New Modular WasteWater

Search Report from Ginger R. DeMille

Processor

PR NEWswire (US)
October 29, 2002
JOURNAL CODE: WPRU LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 468

... C.E.O. of Enviro Voraxial Technology. "The quick response from these customers confirms our **market analysis** of the need for the MWWP. Potential customers from other parts of the world are...

16/3,K/43 (Item 3 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

24690024 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Revamped e-Buy earns applause

Gail Repsher Emery
NEWSBYTES
August 30, 2002
JOURNAL CODE: FNEW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1026

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... it took Marsh 45 minutes to an hour to put out an RFQ after doing **market research**. Now it takes 15 minutes, she said.
The e-Buy upgrade cost about \$300,000...

16/3,K/44 (Item 4 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

24299269 (USE FORMAT 7 OR 9 FOR FULLTEXT)

GSA unveils e-Buy tool

Gail Repsher Emery
NEWSBYTES
August 07, 2002
JOURNAL CODE: FNEW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 524

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... it took Marsh 45 minutes to an hour to put out an RFQ after doing **market research**. Now it takes 15 minutes, she said. Copyright (c) 2002 by Post-Newsweek Business Information...

16/3,K/45 (Item 5 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

22320250 (USE FORMAT 7 OR 9 FOR FULLTEXT)

SourceXL Launches New Solution Suite for E-Procurement Needs

PR NEWswire
April 18, 2002
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 433

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(USE FORMAT 7 OR 9 FOR FULLTEXT)

... and selling of direct materials, indirect materials and services via forward auctions, reverse auctions and **request for quote (RFQ)** events on a subscription basis. They are also nearing release of their collaborative suite for...

SourceXL was formed by the same group who founded ChemXL, which **offers** online resources to **sell** and procure products in the chemical industry. After launching in September of 2001, ChemXL's...

... and know that our success at ChemXL will lead to further success with SourceXL."

"Our **market research** has shown the largest opportunities within four to six different industries; we expect success in...

...added.

About SourceXL

SourceXL provides a suite of solutions including forward auctions, reverse auctions and **RFQ** events on a hosted subscription basis. These solutions are designed to deliver cost savings, increased...

16/3,K/46 (Item 6 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

18515383 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Chattanooga, Tenn., Start-Up Uses Web to Hasten Insurance Quotes

Mike Pare

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (CHATTANOOGA TIMES/FREE PRESS - TENNESSEE)

August 25, 2001

JOURNAL CODE: KCOO LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 451

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... seven employees.

The businessmen said market research shows 91 percent of independent agencies fax rating **requests** for **quotes** to insurance companies. About 79 percent wait from two days to a month or longer...

16/3,K/47 (Item 7 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

16611113 (USE FORMAT 7 OR 9 FOR FULLTEXT)

New SPEX Research Module Debunks Vendor "Net Market-ecture"

BUSINESS WIRE

May 10, 2001

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 538

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... request-for-quote (RFQ), workflow, collaboration, fulfillment, analytics, and administration. It contains an industry overview, **market analysis**, technology primer, selection guide, and SPEXmark(TM) ratings. SPEX evaluations can then be customized to...

16/3,K/48 (Item 8 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

16224721 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**EC-Gate Launches Marketplace Suite, an 'Out of the Box' Trading Platform
For Private e-Marketplaces**
PR NEWSWIRE
April 18, 2001
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 779

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Reporting & Intelligence: Allows tracking and measuring of activity among trading partners, enabling the company to **analyze market** behavior and gain insight into market trends. Vendor Managed Inventory: Manages inventories at end location...

16/3,K/49 (Item 9 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

13454022 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**B-to-B Websites Anticipate an Average of \$445,000 in E-Commerce Revenues
During 2000**
BUSINESS WIRE
October 24, 2000
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 381

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... to-B is highly negotiated, and personal customer service is still highly valued.

VP of **Market Research** Harry Wolhandler adds, "Contrary to expectations, the research shows that being online is helping to...

... of online vertical marketplaces, however, capable of dynamic pricing, auction-style settings or managing traditional **requests for quotations** and proposals may muddy the waters. No matter what, old-fashioned person-to-person relationships...

16/3,K/50 (Item 10 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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13157330 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**E-Minister Launches TIMBERWeb(R) Lumber E-Marketplace; Putting Excitement
Into Timber & Lumber Trading**
PR NEWSWIRE
October 05, 2000
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 532

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Search Report from Ginger R. DeMille

Its user-friendly, secure online business environment offers Buyers a dynamic **RFQ** (**Request For Quotation**) system to purchase from their regular Sellers or new Sellers that are in the market...

... fragmented and, although longstanding relationships exist between Buyers, Sellers and Intermediaries, our new eTrading system **offers traders** significant advantages in terms of choice, transparency and time. Industry knowledge, international trade & cultural differences...

... and world news headlines, an interactive message board and stocklist facility, a jobs section, interactive **market research** , and a comprehensive industry based calendar.

/CONTACT: Paul Harris, Director News and Content, +44-1473...

16/3,K/51 (Item 11 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

13157208 (USE FORMAT 7 OR 9 FOR FULLTEXT)
E-Minister launches TIMBERWeb (R) lumber e-marketplace
CANADA NEWSWIRE
October 05, 2000
JOURNAL CODE: WCNW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 543

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... timber using the internet.

Its user-friendly, secure online business environment offers Buyers a dynamic **RFQ** (**Request For Quotation**) system to purchase from their regular Sellers or new Sellers that are in the market...

... fragmented and, although longstanding relationships exist between Buyers, Sellers and Intermediaries, our new eTrading system **offers traders** significant advantages in terms of choice, transparency and time. Industry knowledge, international trade & cultural differences...

... and world news headlines, an interactive message board and stocklist facility, a jobs section, interactive **market research** , and a comprehensive industry based calendar.

/For further information: Paul Harris, Director News and Content...

16/3,K/52 (Item 12 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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11395881 (USE FORMAT 7 OR 9 FOR FULLTEXT)
(PR) Bid.Com Launches Next Generation Dynamic Pricing Solution
PR NEWSWIRE
June 07, 2000
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 955

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... and make money when trading any good or service. Adding wireless services to Internet-based **exchanges** enables **Bid .Com** to accelerate the

Search Report from Ginger R. DeMille

development of these new commercial forums," said Vernon Keenan, CEO of Keenan Vision Inc., a San Francisco **market research** firm.

According to Keenan Vision, \$1.66 trillion in goods and services will be traded...

... time declining (Dutch) auction, traditional auction (Top Bid), fixed price, sealed bid, and reverse auction (**Request for Quotation** /Proposal - **RFQ** /RFP). In addition to providing payment processing, online customer registration and data collection and results...

...methods, providing fixed price, traditional auction, real-time declining price (Dutch) auction and reverse auctions (**Request for Quotation** /Proposal (**RFQ** /RFP)) all within the same package. Thanks to award-winning modular architecture, the Bid.Com...

... the company's shares trade on both the NASDAQ National Market and the Toronto Stock **Exchange** (NASDAQ: **BIDS** , TSE: BII).

This news release may include comments that do not refer strictly to historical...

16/3,K/53 (Item 13 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

11020848 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Tradeum Announces Tradeum eMarketplace Suite, a Comprehensive B2B Digital Marketplace Solution

BUSINESS WIRE

May 15, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1322

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... to be matched real-time on a simultaneous, parameter-by-parameter basis using auction, exchange, **request for quote** (**RFQ**), request for proposal (RFP) and catalog transactions. Combined with Isadra, the new solution now provides...

...market participants greater access to a rich supply of information.

Net market makers can use **Tradeum** eMarketplace Suite to **offer** buyers and sellers an easier and more efficient way to participate in their markets. The...

... transaction options, including distributed catalog access, auction, reverse auction, open market/exchange, managed bidding, and **RFQ** /RFP transactions

-- Robust transaction platform -- processing workflow, clearing logic and parametric searching and matching

-- Market...

...components for mapping product hierarchies and configuring markets

-- Market information tools -- sophisticated data capture and **market analysis** components

-- Strategic services -- market design services, complete professional implementation services, and back-end market hosting...

16/3,K/54 (Item 14 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

Search Report from Ginger R. DeMille

(c) 2004 The Dialog Corp. All rts. reserv.

10811277 (USE FORMAT 7 OR 9 FOR FULLTEXT)

WorldOil.com Launches Interactive Request for Quote (RFQ) and Online Negotiation Capabilities; Site Also Adds Proprietary Industry Forecasts, News and Research From Simmons & Company International and Spears & Associates

PR NEWSWIRE

May 02, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 699

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... price summaries. Simmons will also provide additional research reports on an ongoing basis. Spears, a **market research** -based consulting company to the industry, provides weekly information updates, including industry news and commentary...

16/3,K/55 (Item 1 from file: 610)

DIALOG(R)File 610:Business Wire

(c) 2004 Business Wire. All rts. reserv.

00517603 20010510130B7620 (USE FORMAT 7 FOR FULLTEXT)

New SPEX Research Module Debunks Vendor "Net Market-ecture"--- Early Adopters Demand Less Hype and More Functionality to Deliver On the Promise of Efficiency, Improve Adoption by Suppliers, and Accommodate International Requirements --

Business Wire

Thursday, May 10, 2001 12:34 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 511

...focuses on such vital decision points as integration and architecture, order management, supplier management, auctioning/ **request -for- quote (RFQ)**, workflow, collaboration, fulfillment, analytics, and administration. It contains an industry overview, **market analysis**, technology primer, selection guide, and SPEXmark(TM) ratings. SPEX evaluations can then be customized to...

16/3,K/56 (Item 1 from file: 613)

DIALOG(R)File 613:PR Newswire

(c) 2004 PR Newswire Association Inc. All rts. reserv.

00844377 20021029FLTU008 (USE FORMAT 7 FOR FULLTEXT)

EVTN Receiving Requests for Its WasteWater Processor

PR Newswire

Tuesday, October 29, 2002 08:29 EST

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 483

TEXT:

...of its revolutionary technology last month in Gaggi, Sicily, the Company is receiving numerous

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written **requests** for **quotes** from both municipalities and private organizations for its new Modular WasteWater Processor ("MWWP"). The test...

...Regional

Agency for the Protection of Ambient (ARPA).

"It is gratifying to see that these **requests** for **quotes** are coming from a broad spectrum of customers including municipalities, hotels and residential communities," said...

...C.E.O. of Enviro Voraxial Technology.

"The quick response from these customers confirms our **market analysis** of the need for the MWWP. Potential customers from other parts of the world are ...

16/3,K/57 (Item 2 from file: 613)

DIALOG(R) File 613:PR Newswire

(c) 2004 PR Newswire Association Inc. All rts. reserv.

00750304 20020418DATH029 (USE FORMAT 7 FOR FULLTEXT)

SourceLX Launches Solution Suite for E-Procurement Needs

PR Newswire

Thursday, April 18, 2002 09:31 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 444

TEXT:

...and

selling of direct materials, indirect materials and services via forward auctions, reverse auctions and **request** for **quote** (**RFQ**) events on a subscription basis. They are also nearing release of their collaborative suite for...

...and immediate cost reduction.

SourceXL was formed by the same group who founded ChemXL, which **offers** online resources to **sell** and procure products in the chemical industry. After

launching in September of 2001, ChemXL's...

...and know that our success

at ChemXL will lead to further success with SourceXL."

"Our **market research** has shown the largest opportunities within four to six different industries; we expect success in...

...added.

About SourceXL

SourceXL provides a suite of solutions including forward auctions, reverse auctions and **RFQ** events on a hosted subscription basis. These solutions are designed to deliver cost savings, increased...

...EVENT NAMES: **MARKET RESEARCH**

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16/3,K/58 (Item 3 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00727216 20020304NYM001 (USE FORMAT 7 FOR FULLTEXT)
The World's First Midrange Blue Book Launches Online
PR Newswire
Monday, March 4, 2002 09:03 EST
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 498

TEXT:
...will eventually cover the entire Midrange and Mainframe marketplace. Until then, they offer subscribers Free **Market Research** . TheMBB.com will e-mail back within 48 hours the market prices on any Midrange...

...They
call it The Dynamic Midrange Exchange or DME. Essentially, Subscribers can e-mail a **Request For Quote** , which is matched through an Intelligent Matching Engine to only those Computer Dealers who specialize...

16/3,K/59 (Item 4 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00623394 20010806HSCPR (USE FORMAT 7 FOR FULLTEXT)
PR Newswire High Technology Summary Monday, Aug. 6, 2001
PR Newswire
Monday, August 6, 2001 15:38 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 4,453

...06/2001 07:30 r f bc-CA-TTN-Acquires-DTSI
(SAN DIEGO) Titan Completes **Exchange Offer** for Datron Systems Incorporated

NYM026 08/06/2001 07:30 r f bc-NY-Jupiter...Prescriptions From Physicians to

SFM005 08/06/2001 08:03 r f bc-WA-WinEstimator- **RFQ**
(KENT) WinEstimator, Inc.(R) Releases ' **RFQ** Server' to Integrate Cost Estimating, Document Creation and e-Procurement Processes

SFM006 08/06/2001...Form
Strategic Partnership
FLM015 08/06/2001 11:51 r f bc-FL-E-Rex- **Market - Study**
(MIAMI) E-Rex Inc. Announces Preliminary Results of **Market Study**

DCM033 08/06/2001 11:59 r f bc-MD-3Di-New-Funding
(EASTON) 3Di...

16/3,K/60 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)

Search Report from Ginger R. DeMille

(c) 2004 The Gale Group. All rts. reserv.

05549494 Supplier Number: 101196257 (USE FORMAT 7 FOR FULLTEXT)
Electronic Procurement: Business Strategy Needed for GSA's Advantage System.

General Accounting Office Reports & Testimony, v2003, n4, pNA
April, 2003

Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 403

... has managed this investment.

GSA Advantage has had only limited success as an on-line **market research** and ordering tool. **Market research** has been limited primarily to off-the-shelf office products, and sales through Advantage have... complex services, but vendor participation has not been strong. For example, for almost half the **requests** for **quotes**, agencies received no responses from vendors. Advantage does not contain all schedule products and services...

16/3,K/61 (Item 2 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

04957686 Supplier Number: 73078377 (USE FORMAT 7 FOR FULLTEXT)
WEB TRAFFIC.

Lighting Dimensions, p72
April 1, 2001

Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 3035

... and TV, and conferences. G-E-T provides four principal services across these markets: a **request** for **quote** model to source hire equipment, freelancers, and services; an inventory management solution in the form of targeted industry auctions; highly targeted **market research**; and a networking environment where professionals congregate and interact. Facets of its website include news...also hoping to be able to solve two other major problem areas: inventory management and **market research**. "Focused auctions will provide an ideal environment for companies to easily and cheaply manage their excess or second-hand stock," notes Kirby. "**Market research** will be collated as G-E-T tracks user patterns through the portal, translating this...the future, your personal agent will collect news, product information, press releases, and specific buy/ **sell** equipment **bids** based on your requirements. It's about integrating all the information you need from disparate...

16/3,K/62 (Item 3 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

03733400 Supplier Number: 48072005 (USE FORMAT 7 FOR FULLTEXT)
Contract Opportunities (Part 1 of 4)

Set-Aside Alert, v5, n22, pN/A
Oct 24, 1997

Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 5508

Search Report from Ginger R. DeMille

... Service as specified in the blanket purchase agreement and any negotiated requirements. The services include **market research**, analysis, marketing training, and emerging trends market forecasting. The SIC code is 8742. The **Request For Quotation** will be evaluated on a low cost, technically acceptable basis that includes past performance, experience...

...will be from date of award to September 30, 1998. The reference number for this **Request For Quotation** is **RFQ** -CAFP-CMC-0001. Firms requesting a solicitation package must state the reference number. The closing...

...Services Administration, 18th & F Sts. NW, Rm. B241, Attn. Donna Hughes, Washington, DC 20405. SOL **RFQ** -CAFP-CMC-98-0001.

23) The General Services Administration, Public Building Services, Office of External...be specified in the BPA and any negotiated requirements. The conduct of such services includes **market research** and analysis, public outreach strategy development and development of marketing tools and vehicles. The SIC code is 8742. The **Request For Quotation** (**RFQ**) will be evaluated on a low cost, technically acceptable basis that includes past performance, experience...

...will be from date of award to September 30, 1998. The reference number for this **RFQ** is **RFQ** -CAFP-CMC-0002. Firms requesting a solicitation package must state the reference number. The closing...

...Administration, CAFPP, 1800 F St. NW, Rm. B242, Washington, DC 20405, Attention Clark McDonald. SOL **RFQ** -CAFP-CMC-0002.

24) The General Services Administration, Public Building Services (PBS), Office of External...

16/3,K/63 (Item 4 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

03585489 Supplier Number: 47422598 (USE FORMAT 7 FOR FULLTEXT)

ROBOTIC DIGEST tm

Military Robotics, v11, n11, pN/A

May 30, 1997

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 2035

... a sole source basis with Remotec, Inc., Oak Ridge, Tenn., after a determination based on **market research** conducted on the Internet. The objective of this contract is to obtain an Andros Mark...

...may identify their interest and capability to respond to the requirement or submit proposals. (Solicitation # **RFQ** 70317, Department of Justice, Federal Bureau Of Investigation, J. Edgar Hoover Building, Room 6833, 935 ...

16/3,K/64 (Item 5 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

03111818 Supplier Number: 46361835 (USE FORMAT 7 FOR FULLTEXT)

PROFESSIONAL SERVICES AND MANAGEMENT SUPPORT

Search Report from Ginger R. DeMille

Set-Aside Alert, v4, n9, pN/A
May 6, 1996
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 1581

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...preparation of specialized functional plans/studies; development of managerial assessments/training; prepare a Segmented Housing **Market Analysis** (SHMA); prepare verification and validation of installation requirements for new construction or modernization of Unaccompanied...

...small business, and the due date is June 14, 1996. They expect to release the **RFQ** May 15, 1996. Requests must be in writing or by fax 804/441--7183. Contact...

16/3,K/65 (Item 1 from file: 13)
DIALOG(R)File 13:BAMP
(c) 2004 Resp. DB Svcs. All rts. reserv.

1543851 Supplier Number: 4090170 (USE FORMAT 7 OR 9 FOR FULLTEXT)
E-business and management science: mutual impacts (Part 2 of 2).

Management Science, v 49, n 11, p 1445
November 2003
DOCUMENT TYPE: Journal ISSN: 0025-1909 (United States)
LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 6721

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...context of online auctions as a procurement channel in contrast to contracting through a traditional **RFQ** /RFP process?

Research Work. This paper surveys pertinent empirical and theoretical work in the auction...

...enabled business processes.

2.4. "An Inverse-Optimization-Based Auction Mechanism to Support a Multiattribute **RFQ** Process" (Beil and Wein 2003)

Firms are increasingly using multiattribute, multi-round procurement auctions that evaluate...

...than is possible for offline auctions.

Research Questions. This paper exploits that opportunity and e- **RFQ** practices that permit scoring rules to be changed from one round to the next by...

...behavioral assumption could be tested empirically by analyzing either bidding logs from real multiattribute e- **RFQ** auctions or bidding logs from carefully constructed experiments.

2.5. "Group Buying on the Web..."

Search Report from Ginger R. DeMille

...as large as the consumer welfare gain from increased competition and lower prices in this **market** ."

Research Work. The chosen research question called for a highly resourceful, empirical approach that extended a...
...B2B exchanges, the focus in procurement was on negotiation and traditional forms of contracting. B2B **exchanges** and spot markets **offer** firms an opportunity to fundamentally rethink operational decisions on capacity and production. They provide a

16/3,K/66 (Item 2 from file: 13)
DIALOG(R)File 13:BAMP
(c) 2004 Resp. DB Svcs. All rts. reserv.

1177225 Supplier Number: 02561173 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Strategic buys

(Enterprises often use strategic initiatives for direct sourcing and collaborative relationships with suppliers in order to cut costs and streamline processes)

Article Author(s): Abramic Dilger, Karen
Manufacturing Systems, v 18, n 8, p 64-70
August 2000

DOCUMENT TYPE: Journal ISSN: 0748-948x (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2715

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...of 20 million records, which includes functionality for creating on-line requests-for-information and **requests -for- quotes** . Armed with supplier data, users can reduce supplier lists or find more suppliers for specific categories. "Users sort **market research** data by different parameters, including largest to smallest supplier, or by attribute, such as high...
?